

PALLBEARERS
Friends of the Family

HONORARY PALLBEARERS
Deacons and Trustees, White Rock Baptist Church

FLORAL BEARERS
Daughters of Dorcas Club
Temple Whitted Bible Class

Acknowledgment

The FAMILY wishes to thank you, their many friends for making these hours and days bearable. Because you visited us, called us, sent momentos to us and showed that you cared, our hearts though laden with sorrow, were lightened. We know that God will Bless you for sharing with us. Again, friends, we thank God for you.

Services By
SCARBOROUGH AND HARGETT
MEMORIAL CHAPEL AND GARDENS
306 South Roxboro Street
Durham, North Carolina

Service Printing Company-Durham, North Carolina

IN LOVING MEMORY OF



Mary Ernestine Avery McCoy

1923 — 1982

Bell-Yeager Free Will Baptist Church

Durham, NC

Wednesday, September 29, 1982

12:00 noon

The Reverend David H. Bell, Officiating

Obituary

Mother, Grandmamma, Sister, Aunt Teen, we loved you, but we believe that,

*You are at home in Heaven, dear one
Oh so happy and so bright,
There is perfect joy and beauty
In this everlasting light.*

*When your work is all completed
And He gently calls you home
Oh, the rapture of this meeting
Oh, the joy to see you come.*

*All the Pain and grief is over,
Every restless tossing passed
You are now at peace forever
Safely home in Heaven at last.*

MARY ERNESTINE AVERY McCOY, was born March 27, 1923 in Durham, North Carolina, the daughter of the late Ernest Pearce and Lucy Smith Avery. She entered eternal rest on Saturday morning, September 25, 1982 at 8:24 AM in Durham County General Hospital.

Mary grew up in the Colfax Street Community where she lived all of her life. She was educated in the Durham City Schools, graduating from Hillside High School in 1940. She was married to the late James W. McCoy who preceded her in death.

She always loved singing, and in her early adulthood, she was a member of the Deep River Quartet. She sang in the Gospel Chorus of White Rock Baptist Church, and the Senior Choir of Oak Grove Free Will Baptist Church. She joined White Rock Baptist Church under the leadership of the late Reverend Miles Mark Fisher and worked faithfully in the church for several years.

She was employed at Lincoln Hospital as receptionist and admitting officer for more than fifteen years. She retired ten years ago due to ill health.

Survivors are: two daughters, Mrs. Iantha Brown and Mrs. Lamona C. McCoy; two sisters, Mrs. Louise Stewart and Mrs. Jimmie Hudson; two grandsons, Darryl Brown and James A. McCoy; two aunts, Ms. Antha Mae Smith and Mrs. Lizzie Avery, a host of nieces, nephews and other relatives and friends.

Order Of Service

PROCESSIONAL — "We Are Our Heavenly Father's Children"

OPENING HYMNChancellor Choir
Bell-Yeager FWB Church

SCRIPTUREThe Reverend Lorenzo Lynch, Pastor
White Rock Baptist Church

PRAYERThe Reverend M. Kenneth Barnes, Pastor
Cox Memorial FWB Church

SELECTIONThe Choir

ACKNOWLEDGMENTS AND OBITUARY

SELECTIONThe Choir

REMARKSThe Reverend Z.D. Harris, Pastor
Oak Grove FWB Church

SOLOMrs. Stella Williams

EULOGYThe Reverend David H. Bell, Pastor
Bell-Yeager FWB Church

SOLOJohn Snell

REVIEWING OF THE REMAINS

RECESSIONAL

INTERMENT
GLENNVIEW MEMORIAL GARDENS
DURHAM, NORTH CAROLINA

DRIVERS IN THE PROCESSION PLEASE TURN ON HEADLIGHTS FOR SAFETY.

Floral Bearers

Hillside Class of 1965
Friends of the Family

Pall Bearers

Hillside Class of 1965

Acknowledgements

The family wishes to thank their many friends for all acts and deeds shown them. May God grant to each of you the desires of your heart.

Arrangements

Scarborough and Hargett Memorial Chapel and Gardens
Funeral Directors
306 South Roxboro Street
Durham, North Carolina 27701

Kelly Bryant Collection
In Loving Memory
Of

Ms. Barbara Ann McCoy

1947 - 1993



BELL YEAGER FREEWILL BAPTIST CHURCH
Durham, North Carolina

MONDAY, JANUARY 18, 1993
11:00 A.M.

Rev. David Bell, *Officiating Minister*

The Obituary

Ms. Barbara Ann McCoy was born January 31, 1947 in Durham, North Carolina to Doris M. Self and Bobby Perry. She departed this life January 10, 1993.

She was a 1965 graduate of Hillside High School and also attended North Carolina Central University and Croft Business College.

A Policy Analyst for the City of Atlanta, Barbara specialized in zoning and public issues and had often been called the "Life of City Hall." Barbara was a member of the National Forum of Black Public Administrators (NFBPA); The Employee's Friendship Club, City of Atlanta; and served as a mediator for the Neighborhood Justice Center from 1983-1987.

Barbara joined Ebenezer Baptist Church in Durham, N.C. at an early age. She became a member of Hoosier U.M.C. in 1985. She was a faithful member of Hoosier where she was chairperson of The Church and Society Committee, member of the Missions Task Force, January Birthmonth Club, and The United Methodist Women's Organization. She served on the Council of Ministries, Administrative Board and was Co-Chair of Women's Day, 1989. Most recently Barbara worked as Hoosier's Liaison for the Advance Team of Vice-President-elect Al Gore during his visit to Atlanta.

She was a loving and supportive daughter, sister and friend. Barbara was a warm and energetic individual and to know her was to love her. Her family and friends will always love and cherish her memory because of her lovely disposition and ready smile.

Surviving are her mother and stepfather, Doris M. and Murray L. Self; her father, Bobby Perry; two brothers, Thomas McCoy and Murray L. Self, Jr.; two sisters, Gloria and Sheila Perry of Durham, N.C.; three uncles, Virgil and Hubert McCoy of Baltimore, MD and James Edward McCoy of New York, NY; three aunts, Margaret Adams of Durham, N.C., Mary E. Williams of Washington, D.C. and Maxine Tucker of New York, N.Y.; one niece; four nephews and a host of cousins and other relatives and friends.

The Order of Service

PROCESSIONAL

HYMN

SCRIPTURE

PRAYER

ACKNOWLEDGEMENTS

SOLO

EULOGY

RECESSIONAL

INTERMENTBeechwood Cemetery

Drivers in the Procession, Please Turn on Headlights for Safety.

ACTIVE FLORAL BEARERS

Missionary Society, St. Joseph's AME Church

HONORARY FLORAL BEARERS

Stewardess Board No. II
Family Friends

ACTIVE FLORAL BEARERS

Stewards and Class Leaders
St. Joseph's AME Church

HONORARY PALLBEARERS

Family Friends

Acknowledgment

Thanks to you our friends for your years of friendship, fellowship, and kindness during the life of our loved one, and your sympathy and understanding since the death of our blessed mother, grandmother, sister, aunt and dear friend. May God bless and keep you forever.

THE FAMILY

Service By

SCARBOROUGH & HARGETT MEMORIAL CHAPELS & GARDENS
306 S. Roxboro Street
Durham, North Carolina

Service Printing Co. — Durham, North Carolina

**A SERVICE OF WORSHIP
IN LOVING MEMORY**



WILLIE CECIL EATON McCOY

1908-1981

Thursday, April 9, 1981

2:00 P.M.

St. Joseph's AME Church

The Reverend W.W. Easley, Pastor, Officiating

Obituary

WILLIE CECIL EATON MCCOY was born November 29, 1908 in Durham, North Carolina, the daughter of the late Reverend Crawford W. and Ida Holloway Eaton. She entered eternal rest on Sunday evening at 7:40 pm at Duke Medical Center.

She attended the Durham City Schools, and in 1928, she was united in Holy Wedlock to the late Billy McCoy. Although they had no children of their own, they adopted and reared many children. They took adults into their home who were homeless. She gave unselfishly of her time to make life happy for all of the persons whom she and her husband cared for and loved. She was a spiritual and temporal inspiration to all.

For many years she worked in the McCoy's Grocery Store, at the side of her late husband, serving as clerk, cashier, motivator and switchboard operator. She was a moving force in the Transfer Company that they owned. The company drivers loved and respected Mrs. McCoy.

Mrs. McCoy, known throughout the community as "Miss Will" was noted for her singing ability. She joined the White Rock Baptist Church at an early age. Later, she joined the Mount Calvary Holy Church serving in the choir, ushering, Mother of the Church and many other capacities. She was a faithful and active member for more than twenty-five years. Then she felt that she should be with her family when they became so active in St. Joseph's. She believed that she could serve God and be just as spiritual in St. Joseph's as she was at her former church. She joined and started working immediately. She was an active member of the church, the Stewards Board No. II, Worship Director of the Mary C. Stevens Missionary Unit and the Laymen's Organization. She was an active stalwart christian till the end.

To mourn her homegoing are two sons; Robert William McCoy of Landover MD; Andre Brown of the home; a daughter-in-law, Gladis Mitchell McCoy; two grandsons, William Calvin McCoy and Duane McCoy of Durham; a daughter, Felicia Michelle McCoy; two granddaughters, Karen and Denise McCoy; three sisters, Mrs. Dorothy Lilly, Mrs. Mary Caviness and Mrs. Bertha Williams, all of Durham; one brother, Otis Eaton of Dalzell, SC; many nieces and nephews and a host of other relatives and friends.

Order of Service

PRELUDE	The Organist
PROCESSIONAL	
HYMN	The Choir
SCRIPTURE	
PRAYER	Bishop F. Yelverton <i>Pastor, Mount Calvary Holy Church</i>
HYMN	The Choir
REMARKS	Family Friends
ACKNOWLEDGMENTS & RESOLUTIONS	Mr. N.H. Bennett
SONG	
EULOGY	
RECESSIONAL	

INTERMENT
BEECHWOOD CEMETERY
DURHAM, NORTH CAROLINA

DRIVERS IN THE PROCESSION PLEASE TURN ON HEADLIGHTS FOR SAFETY.

HONORARY PALLBEARERS

MEMBERS—OMEGA PSI PHI FRATERNITY

DIRECTORS—MUTUAL BUILDING AND LOAN ASSOCIATION

DIRECTORS—MECHANICS AND FARMERS BANK

BOARD OF TRUSTEES—WHITE ROCK BAPTIST CHURCH

ACTIVE PALLBEARERS

Fraternity Brothers

DR. D. B. COOKE, JR.

AARON DAY, JR.

J. W. GOODLOE

H. M. MICHAUX

CHARLES A. RAY

C. C. SPAULDING, JR.

J. S. STEWART

J. H. WHEELER

FLORAL BEARERS

MEMBERS—DELTA SIGMA THETA SORORITY

LADIES FROM:

DISTRICT NO. 7 WHITE ROCK BAPTIST CHURCH

MUTUAL BUILDING AND LOAN ASSOCIATION

MECHANICS AND FARMERS BANK

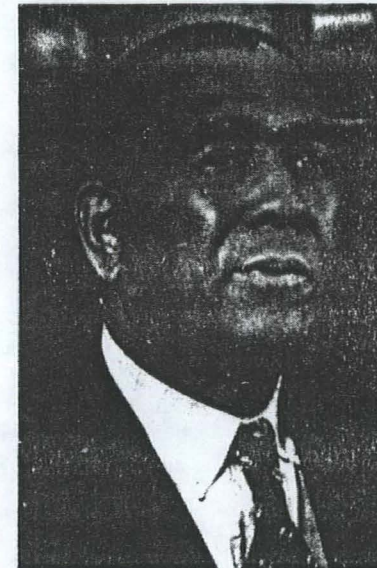
NORTH CAROLINA MUTUAL LIFE INSURANCE COMPANY

BANKERS' FIRE INSURANCE COMPANY

SOUTHERN FIDELITY MUTUAL INSURANCE COMPANY

DUNBAR REALTY AND INSURANCE COMPANY

In Memoriam



FRANK LAWRENCE McCOY

1875—1951

White Rock Baptist Church

Tuesday, May 15, 1951

4:00 P. M.

FRANK LAWRENCE MCCOY, a retired business executive, succumbed following an illness of several months at his home, 311 Umstead Street, Durham, North Carolina, Friday, May 11, 1951 at ten o'clock p. m.

Known and beloved in North Carolina, Virginia and Boston, Massachusetts as a staunch and uncompromising advocate of thrift, economy, system and progress in private and corporate affairs, Mr. McCoy won the respect and admiration of all who knew him.

He was born in Danville, Virginia, March 14, 1875, the second son of the four children of Mr. Baldy McCoy and Mrs. Agnes Banks McCoy. He was educated in the public schools of Danville, Virginia and completed a course in Chiropody in Boston, Massachusetts, where he lived and practiced the profession during early manhood. While in Boston, young Frank met Miss Ida Hall of New Orleans, Louisiana, to whom he was married in 1915. Mrs. Ida Hall McCoy died in Durham in October 1939.

Frank L. McCoy was one of the pioneers in the life insurance business among Negroes in the State of Virginia, having served both as stockholder and agent of the Southern Aid Society, now Southern Aid Life Insurance Company of Richmond, Virginia, and being promoted to the position of field supervisor with headquarters at Roanoke, Virginia before moving to Durham in 1920 to become a life underwriter for North Carolina Mutual Life Insurance Company and a fire underwriter for Bankers' Fire Insurance Company.

The climax of the business career of Mr. McCoy was reached during his thirty years connection with the Mutual Building and Loan Association, the institution he helped to organize in 1921. He served as secretary-manager of the Association from January 25, 1951 to January 21, 1936, when he retired from active full-time service and became chairman of the Board of Directors. He was also a member of the Board of Directors of the Mechanics and Farmers Bank for several years prior to his death.

Active in religious and civic circles, Mr. McCoy was, at the time of his death, a member of the Omega Psi Phi Fraternity, Algonquin Club, Volkamenia Club and Board of Trustees of White Rock Baptist Church.

Among the survivors are his wife, the former Miss Lovey A. Anthony, of Durham, to whom he was married in the year 1943; one sister, Mrs. Helen McCoy Ridley of Boston, Massachusetts; three nieces, Mrs. Cornelia Toller of Boston, Massachusetts, Mrs. Helen Edwards of Durham and Mrs. Hazel Francis of Springfield, Massachusetts; two nephews, Francis W. and Samuel L. McCoy of Boston, Massachusetts and a host of other relatives and friends.

MEMORIAL SERVICE

ORGAN MEDITATION Mr. John H. Gatti

HYMN—"I've Done My Work" Senior Choir

SCRIPTURE—ECCL. 12TH CHAPTER Rev. D. A. Johnston
PASTOR, ST. JOSEPH A. M. E. CHURCH

PRAYER Rev. E. T. Brown
PASTOR, MT. VERNON BAPTIST CHURCH

HYMN—"It Is Well With My Soul" Senior Choir

ACKNOWLEDGEMENTS Dr. J. H. Taylor

SOLO—"Going Home" Mrs. M. K. Goodwin

EULOGY—"The Name of God's Prince" Dr. M. M. Fiske
Gen. 32:28.

OMEGA HYMN

RECESSIONAL Mr. John H. Gatti

INTERMENT IN BEECHWOOD CEMETERY

FLORAL BEARERS

UMSTEAD STREET NEIGHBORHOOD CLUB
DISTRICT SEVEN — WHITE ROCK BAPTIST CHURCH
DELTA SIGMA THETA SORORITY
WISTERIA BRIDGE CLUB

PALLBEARERS

DEACONS AND USHERS — WHITE ROCK BAPTIST CHURCH

HONORARY PALLBEARERS

OFFICERS, DIRECTORS AND STAFF — MUTUAL SAVINGS
AND LOAN ASSOCIATION
OFFICERS, DIRECTORS AND STAFF — MECHANICS AND
FARMERS BANK

Acknowledgment

Thanks to you, our friends, for your years of friendship, fellowship, and kindness during the life and illness and your sympathy since the death of our beloved sister and friend.

ARRANGEMENTS
BY
SCARBOROUGH AND HARGETT MEMORIAL
CHAPELS AND GARDENS
FUNERAL DIRECTORS
306 SOUTH ROXBORO STREET
DURHAM, NORTH CAROLINA

SERVICE PRINTING COMPANY — DURHAM, N. C.

Kelly Bryant Collection

*A Service of Worship of the Almighty God
Upon the Death
of*



MRS. LOVEY A. McCOY

**Tuesday, December 14, 1976
1:00 P.M.**

**White Rock Baptist Church
3400 Fayetteville Street
Durham, North Carolina**

Conducted by Lorenzo A. Lynch, Pastor

OBITUARY

MRS. LOVEY A. McCOY, daughter of the late Charles and Elizabeth Taylor Anthony died December 10, 1976. She was born in Pennsylvania County, Virginia, September 28, 1897, moving to Durham, North Carolina at a very early age.

She attended the Durham City Schools and continued her education at the North Carolina College, now North Carolina Central University. Mrs. McCoy received her Library Science Degree at Hampton Institute. She did further study at Lincoln University and served as Librarian in Jefferson City, Missouri. Mrs. McCoy served as Librarian at the North Carolina College for fourteen years, before her retirement.

She married the late Mr. Frank L. McCoy. Mrs. McCoy was a member of White Rock Baptist Church and a member of District #7. She was a faithful member of her church and community groups. Other club affiliations, include the Chapter of Delta Sigma Theta Sorority, of which she was a lifetime member, the Umstead Street Neighborhood Club and the Wisteria Bridge Club. She also was a member of the Harriet Tubman Branch, Y.W.C.A. and the National Retired Librarian Association.

Surviving relatives includes her devoted sister, Mrs. Etta Crutchfield of Sanford, North Carolina; and her brother, Charles Edward Anthony of Pittsburgh, California; and many devoted and treasured friends.

LOVING MEMORIES

*Your gentle face and patient smile
With sadness we recall
You had a kindly word for each
And died beloved by all.*

*The voice is mute and stilled the heart,
That loved us well and true,
Ah, bitter was the trial to part
From one so good as you.*

*You are not forgotten loved one
Nor will you ever be,
As long as life and memory last
We will remember thee.*

*We miss you now, our hearts are sore,
As time goes by we miss you more,
Your loving smile, your gentle face,
No one can fill your vacant place.*

— THE FAMILY

THE ORDER OF WORSHIP

ORGAN PRELUDE.....MR. JOHN H. GATTIS

*PROCESSIONAL

HYMN OF PRAISE 251.....CHOIR AND CONGREGATION
"Guide Me, O Thou Great Jehovah"

SCRIPTURE 536.....MR. JOHN S. STEWART
AND CONGREGATION

PRAYER.....THE REVEREND GEORGE NEAL
Covenant United Presbyterian Church

ACKNOWLEDGMENTS.....MR. W. J. KENNEDY, JR.

SOLO.....MRS. M. K. GOODWIN

HYMN 75.....CHOIR AND CONGREGATION
"Immortal, Invisible, God Only Wise"

MESSAGE.....LORENZO A. LYNCH

*RECESSIONAL

ORGAN POSTLUDE.....MR. GATTIS
*PLEASE STAND

BURIAL — BEECHWOOD CEMETERY, DURHAM, N. C.

DRIVERS IN THE PROCESSION, PLEASE DRIVE WITH
HEADLIGHTS ON FOR SAFETY.

1981
SERVICES



McCOY

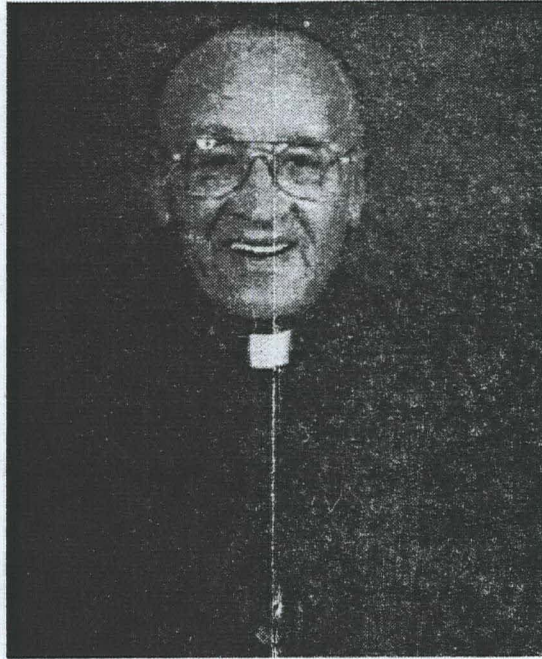
Funeral services for James "Happy Jim" McCoy, who died Saturday, July 18 at Durham County General Hospital, were held Wednesday, July 22 at St. Joseph's AME Church by Rev. W. W. Easley Jr. Burial was in Glennview Memorial Park.

He was a native of Durham and was educated in the Durham City Schools. For many years he operated the Bull City Service Station at the corner of Elm and Fayetteville Streets. He was a member of St. Joseph's AME Church and its Sunday School and Berean Bible Class.

Surviving are his wife, Mrs. Portia D. McCoy; one daughter, Ms. Doris Stroud; one brother, Oah McCoy.

Courtesy of Scarborough & Hargett Memorial Chapels and Gardens.

Home, Inc.



BISHOP SAMUEL GEORGE MCCOY, SR.

Final rites for Bishop Samuel George McCoy, Sr. were held Thursday, March 18, at Fisher Memorial United Holy Church. Bishop Elroy Lewis, pastor, officiated. Interment was in Glennview Memorial Park. He died Saturday, March 13, at Duke University Medical Center.

He attended public schools in Bladen County and taught in Bladen County for three years. He attended the United Christian College, Goldsboro and earned a Master of Theology degree.

He served as pastor of Mount Olive UHC, Durham; Mount Zion UHC, Oxford; Mount Hebron UHC, Louisburg; and McCoy's Temple UHC, Effland. He attended Rock Spring Baptist Church, Creedmoor, for the past eight years while living with his oldest daughter, Mabel.

He had served a district elder for the Northwestern District of the United Holy Church for twelve years, and as secretary of United Christian College for the Northwestern District. He was chairman of the board of Southern Central District Conference Byrds Home for the Aging; vice president of the Southern District UHC Convocation and was named Vice President Emeritus in 1997.

Surviving are four daughters, Mrs. Mable Landis, Creedmoor, Mrs. Janice Miller, East Orange, N.J., Mrs. Agnes Maske, Badin, and Ms. Vivian McCoy, Durham; eleven grandchildren; eighteen great-grandchildren; two great-great-grandchildren; many nieces and nephews.

Courtesy of Scarborough & Hargett Funeral Home, Inc.

3/27/99

Co all 3/27/99

11-9-89

DURHAM MORNING HERALD

OBITUARIES

Ex-Policeman McCrea Dies; Among First Blacks On Force

Frank McCrea, 77, of 129 Nelson St., one of the first black patrolmen in the Durham Police Department, died Tuesday at Durham County General Hospital.

McCrea was a native of Kingstree, S.C., but moved to Oxford in the early 1930s. He later moved to Durham and joined the police department in 1945. He was promoted to detective in 1951, a rank he held until his retirement in 1974.

Recognized for outstanding work in 1951 and 1957 by the Federal Bureau of Investigation, McCrea was honored by the Durham Chamber of Commerce and the Durham Merchants Association in 1966, 1967 and 1968 for "superb and diligent detective investigations." He was named Office of the Year in 1967, 1968 and 1969.

Other honors included the Law Enforcement Award from the Optimist Club, the Twenty Year Club Award for dedicated police service from 1945-1974, the Key to the County from the Durham County Board of Commissioners in 1988, the service award for 29 years service in 1988 and the Men's Day Award by the Mount Vernon Baptist Church in 1975 and 1984.

McCrea was a member of the



**Frank McCrea
Dies at 77**

Twenty Year Police Club, the North State Law Enforcement Association, the N.C. Retired Governmental Employees Association and the H and H Social Club.

He was a member of Mount Vernon Baptist Church where he was a Sunday school teacher, a trustee and a member of the People-Davis Bible Class.

The funeral will be conducted Friday at 1 p.m. at Mount Vernon Baptist Church by the Rev. Percy L. High. Burial will be in Beechwood Cemetery.

McCrea is survived by his wife, Mrs. Genevieve McCrea; a sister, Mrs. Queen Esther Scott of Yonkers, N.Y.; and a brother, Sumter McCrea of Dobbs Ferry, N.Y.

The family will receive visitors today from 7 to 9 p.m. at Scarborough & Hargett Memorial Chapel.

Deaths

FRANK MCCREA

Funeral service for Frank McCrea will be held Friday, November 10, 1 p.m., at Mt. Vernon Baptist Church. Rev. Percy L. High will officiate. Burial will be in Beechwood Cemetery.

He died Tuesday, Nov. 7, at Durham County General Hospital.

McCrea was one of Durham's first African American policemen. He was promoted to detective rank in 1951 and served in that capacity until retirement, September 1, 1974. He was cited numerous times by professional, civic and church groups for outstanding service.

He was born March 15, 1912 in Kingstree, SC, a son of the late Jack and Mrs. Anna McCrea.

He was a member and trustee of Mt. Vernon Baptist Church and a member of its People-Davis Bible Class.



He was a member of the Twenty Year Police Club, the North State Law Enforcement Association, the North Carolina Retired Governmental Employees Association, and the H and W Social Club.

Surviving are a wife, Mrs. Genevieve Reeves Hall McCrea; a sister, Mrs. Queen Esther Scott, Yonkers, NY; a brother, Sumter McCrea, Dobbs Ferry, NY; four nieces and three nephews.

Courtesy of Scarborough & Hargett Memorial Chapels and Gardens.

CHARLIE BURT

Funeral service for Charlie Burt was held Thurs., Nov. 2, at First Baptist Church, Holly Springs. Rev. Crum officiated. Burial was in the family cemetery.

He died Mon., Oct. 30, following several years of declining health.

He was born Oct. 14, 1916 in Wake County, a son of the late Ms. Savannah Burt.

Surviving are a son, Roosevelt Burt; four grandchildren; twelve great-grandchildren; two sisters, Ms. Cora Robinson and Mrs. Mildred Radcliffe of Baltimore, Md.; two brothers, Walter Robinson of New York and Burnice Robinson of Holly Springs; several nieces and nephews.

Arrangements were by Burtney Funeral Service.

JAMES E. JACKSON JR.

Celebration of the Life
of

Mr. George McCrae, Jr.

September 30, 1922 – June 17, 2003

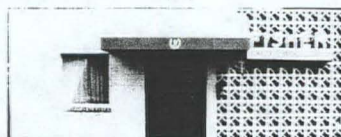


SUNDAY, JUNE 22, 2003
1 P.M.

WHITE ROCK BAPTIST CHURCH
3400 Fayetteville Street
Durham, North Carolina 27707

Doctor Reginald Van Stephens, Pastor
Doctor Cathy S. Gilliard, Officiating

Arrangements by



Fisher Funeral Parlor

Funeral Service Licensees
3137 Fayetteville Street
Durham, NC 27707
(919) 682-3276
Since 1963

"The Lord is My Shepherd I Shall Not Want"

Psalm 23

Mr. George McCrae, Jr., son of the late George and Emma Brockington McCrae, was born in Rowland, NC, on September 30, 1922. He grew up in Marlboro, SC, where he attended the public schools. He professed his love for Christ at a very early age by uniting with Reedy Branch Baptist Church in Clio, SC. He departed this life on Tuesday, June 17, 2003, at the Presbyterian Hospital in Matthews, NC.

George was a U.S. Army Veteran and served in World War II for approximately three years of which he served in Northern France for two years and two months, and in the United States for eight months. While serving in the Army, his occupational specialty was Hatch Tender and he held the rank of Tech 5. During this time, he was decorated with the following citations: EAME Service Medal with one Bronze Service Star and a World War II Victory Medal. He received an honorable discharge in 1946.

George took great pleasure and pride in his wife and daughters' accomplishments. He also found great enjoyment in his grandchildren's achievements. George was a friendly, warm, and compassionate person, who loved people and made friends with a loving smile.

George worked with Colonial Warehouse in Raleigh, NC, for many years and retired from DeHaven Trucking Company in 1986. His sisters, Annie Taylor and Ethel Mae McCrae Hunter, and a brother, Richard McCrae, predeceased him in death.

George and Iva Drumwright were united in holy matrimony on August 16, 1947.

He leaves to cherish his memory a devoted and loving wife of 55 years, Iva Drumwright McCrae of the home; six caring and dedicated daughters, Jacquelyn McCrae Jenkins (Johnny) of Matthews, NC, Claudia McCrae Woods (Terry) of Bahama, NC, Parepa McCrae Williams (John) of Lewisville, NC, Deborah Georgetta McCrae of Raleigh, NC, Tonya McCrae McKnight (Anthony) of Durham, NC, and Tammy McCrae-Coley of Greensboro, NC; eleven fun loving and huggable grandchildren: Regina White (Dominic), Michael Williams (Toni), Valarie Williams, Jarrod and Janna Jenkins, Courtney and Avis Woods, Cornell and Tyvna McKnight, Daniel and Garrett Coley; a great grandson, Zachary White; one niece, Mary Brown of Brooklyn, NY; one great niece, Renee Brown of Brooklyn, NY; cousins, Ida Mae McQueen and Thelma McCrae of Clio, SC; a host of other relatives and friends; special caring friends including Mrs. Alberta Wade, Rev. Elizabeth Faison, Bob Lewis, Drs. Cameron Clifford and Phillip P. Shadduck, and Ms. Varria Jeffery, who went above and beyond the call of duty in her commitment to provide quality care.

Miss Me, But Let Me Go

*When I come to the end of the road
And the sun has set for me,
I want no rites in a gloom-filled room,
Why cry for a soul set free.
Miss me a little, but not too long
And not with head bowed low
Remember the love that we once shared,
Miss me, but let me go.
For this is a journey that we all must take,
And each must go alone.
It's all a part of the Master's plan,
A step on the road to home.
When you are lonely and sick at heart,
Go to the friends we know.
Laugh at the things we used to do,
Miss me, but let me go.*

Order of Service

PRELUDE

Dr. Paula Harrell

PROCESSIONAL

HYMN

Blessed Assurance

SCRIPTURES

Old Testament – 23 Psalm
New Testament – I Corinthians 13:1-8

Mr. John Hunter
Mr. George Bridgers

PRAYER OF COMFORT

Dr. John H. Lucas, Sr.

HYMN

Father, I Stretch My Hand to Thee

ACKNOWLEDGEMENTS

Mrs. Minnie Bridgers

REFLECTIONS

Mrs. Margaret K. Goodwin
Ms. Genevieve Ortman
Ms. Patience Ndikom
Ms. Linda M. Bruce
Mrs. Jacquelyn M. Jenkins
Ms. Deborah G. McCrae

SILENT READING OF OBITUARY

MEDLEY OF SONGS

Dr. Paula Harrell

SOLO

His Eye Is on The Sparrow

Mrs. Margaret K. Goodwin

EULOGY

Dr. Cathy S. Gilliard

RECESSIONAL

PARTING VIEW

POSTLUDE

Interment

Beechwood Cemetery
Section G
Durham, NC 27707

Dinner will be served at the Pearisontown Elementary School Cafeteria immediately following the Interment.

Drivers in the Procession, Please Turn on Your Headlights and Flashers for Safety!

Pallbearers
Senior Usher Ministry
Moral Bearers
Ladies Auxiliary

Family Tributes

Stamped into our hearts are memories and treasures,
Too numerous to remember, but too precious to forget.
There were 55 years of marriage, raising children,
Climbing hills and negotiating valleys.
As a husband and father, some were more challenging than others.
To watch your pain and suffering was nearly
More than we could bear at times,
But you always seemed so strong and endured.
To see an end to your life brings tears of sorrow,
But to see an end to your pain transforms them to tears of joy.
We shall all meet again where none of the sorrows of this life can follow.

God Bless and We Love You,
Your loving wife and children
* * * * *

All our lives you've been there
Your presence, your strength, your smile
With pleasure today we stand up to say
Goodbye for a little while.
We'll see you again in the great by and by
Where none of us will grow old
Where angels live in the presence of God
And the streets there are paved with gold.
We'll talk with you then and
You can remind us of things you wanted to say.
But until that time we'll try to find the strength to endure,
This interim while you are away.

To Granddaddy with love from your eleven precious grandchildren
God Bless Your Memory



In Grateful Appreciation

Thank you is not enough to say to all the people who helped ease our loss and consoled us through this difficult time. To all of you who sent flowers, cards, food, called, prayed or visited, we "Thank You." We, his family, shall take great comfort from your thoughtfulness in the days ahead. It was an honor for us to realize that our husband, father, grandfather, great-grandfather, and our friend not only touched our lives, but the lives of so many others. He was a wonderful man who shall live in our hearts forever.

God Bless You
The Family of George McCrae, Jr.

McCRAE, JR.

DURHAM - Mr. George McCrae, Jr., son of the late George and Emma Brockington McCrae, was



born in Rowland, NC on September 30, 1922. He grew up in Marlboro, SC, where he attended the public schools.

He professed his love for Christ at a very early age by uniting with Reedy Branch Baptist Church in Clio, SC. He departed this life on Tuesday, June 17, 2003 at the Presbyterian Hospital in Matthews, NC.

George was a U.S. Army Veteran and served in World War II for approximately three years of which he served in Northern France for two years and two months, and in the United States for eight months. While serving in the Army, his occupational specialty was Hatch Tender and he held the rank of Tech 5. During this time, he was decorated with the following citations: EAME Service Medal with one Bronze Service Star and a World War II Victory Medal. He received an honorable discharge in 1946.

George worked with Colonial Warehouse in Raleigh, NC, for many years and retired from DeHaven Trucking Company in 1986. He was predeceased by his sisters, Annie Taylor and Ethel Mae McCrae Hunter and a brother, Richard McCrae.

George and Iva Drumwright were united in holy matrimony on August 16, 1947.

He leaves to cherish his memory a devoted and loving wife of 55 years, Iva Drumwright McCrae of the home; six caring and dedicated daughters, Jacquelyn McCrae Jenkins (Johnny) of Matthews, NC, Claudia McCrae Woods (Terry) of Bahama, NC, Parepa McCrae Williams (John) of Lewisville, NC, Deborah Georgetta McCrae of Raleigh, NC, Tonya McCrae McKnight (Anthony) of Durham, NC, and Tammy McCrae-Coley of Greensboro, NC; eleven fun loving and huggable grandchildren: Regina White (Dominic), Michael Williams

N (Toni), Valarie Williams, Jarroc
 N and Janna Jenkins, Courtney and
 C Avis Woods, Cornell and Tyne
 McKnight, Daniel and Garret
 Coley; one niece, Mary Brown of
 Brooklyn, NY; one great niece,
 Renee Brown of Brooklyn, NY;
 cousins, Ida Mae McQueen and
 Thelma McCrae of Clon, SC; a
 host of other relatives and friends;
 special caring friends including
 Mrs. Alberta Wade, Rev.
 Elizabeth Faison, Bob Lewis, Drs.
 Cameron Clifford and Phillip P.
 Shaddock, and Ms. Varria
 Jeffery, who went above and
 beyond the call of duty in her
 commitment to provide quality
 care.

Funeral services will be held at
 1 p.m. Sunday at White Rock
 Baptist Church, 3400 Fayetteville
 St., with Dr. Cathy S. Gilliard
 officiating. Burial will follow in
 Beechwood Cemetery, Section G.

Viewing, 10 a.m. - 7 p.m.
 today at Fisher Funeral Parlor
 with family visitation beginning at
 6 p.m. The family will also receive
 friends from 7:30-8:30 p.m. at
 the home, 701 Rippling Stream
 Rd.

Email condolences to
 Fisherfp@hotmail.com.

ACTIVE PALLBEARERS

Bert Collins	Dossie Jones
Cicero M. Green, Jr.	Charles Blackmon
Jeffery Alston	Nathan Thomas
A. E. Spears, Jr.	Calvin Pruden

HONORARY PALLBEARERS

Mount Vernon Baptist Church Trustee Board
Officers and Directors of North Carolina Mutual
Life Insurance Company
Durham Police Department

FLORAL BEARERS

Rho Chapter, Iota Phi Lambda Sorority
Ladies, North Carolina Mutual Life Insurance Company
Mount Vernon Floral Club
The Charmalettes



ACKNOWLEDGMENT

The FAMILY acknowledges with deep appreciation the many acts of kindness and helpful assistance shown them during the illness and death of their loved one. They are especially grateful for the cards, telegrams, flowers and other expressions of sympathy and concern.



Arrangements
by
Amey's Funeral Service
Funeral Directors
2919 Fayetteville Street
Durham, North Carolina

Service Printing Company — Durham, North Carolina

Kelly Bryant Collection

IN MEMORIAM



MRS. LOUISE THOMPSON McCREA

1919 — 1974



MOUNT VERNON BAPTIST CHURCH
DURHAM, NORTH CAROLINA



THURSDAY, JUNE 20, 1974

4:00 P.M.



PERCY L. HIGH, Minister, Officiating

THE OBITUARY



MRS. LOUISE THOMPSON MCCREA, daughter of the late Richard H. Thompson and Mary J. Thompson, was born March 22, 1919 in Salisbury, North Carolina. She entered eternal rest June 18, 1974 at Lincoln Hospital after an extended illness.

On December 24, 1949 she was married to Frank McCrea.

At an early age she joined Miller's Chapel A.M.E. Church in Salisbury, North Carolina. Upon making her residence in Durham, North Carolina she joined the White Rock Baptist Church. After her marriage to Frank McCrea she joined the Mount Vernon Baptist Church where she remained a faithful and devoted member.

She graduated from the public schools in Salisbury, North Carolina and North Carolina College (now University) with a degree in business in 1940. After graduation, in June of 1940, she began working as Secretary at the Southern Fidelity Mutual Insurance Company. In 1944 she began her influential thirty-year career with North Carolina Mutual. She held the following positions: Stenographer, Chief Clerk, Administrative Assistant, Corporate Secretary and Vice President.

The deceased was a member of several social and civic organizations, including the NAACP, and served as President of both the Rho Chapter of Iota Phi Lambda Sorority and the Durham Charmalette Club.

Surviving are her husband, Frank McCrea; two sisters, Mrs. Estelle T. Bush of Salisbury, North Carolina and Mrs. Geneva T. Green of Washington, D. C., and a nephew, Henry Giles of Washington, D. C., and many other relatives and friends.



*The golden gate was opened
And a gentle voice said COME.
With her gentle farewell unspoken,
She calmly entered her heavenly home.*

THE FAMILY

ORDER OF SERVICE



THE PRELUDE Mrs. Ruth S. McCollum

THE PROCESSIONAL

THE HYMN OF PRAISE —
"Jesus is All the World to Me" Senior Choir Number One

THE SCRIPTURE SELECTION: — Ninetieth Psalm —
Dr. T. R. Speigner

THE PRAYER OF COMFORT The Reverend L. H. Whelchel, Jr.
Pastor, Russell Memorial C.M.E. Church

THE HYMN OF CONSOLATION —
"Just When I Need Him Most" Senior Choir Number One

THE ACKNOWLEDGMENTS AND
RESOLUTIONS L. M. Goode

SOLO — "The King of Love My Shepherd Is" —
Mrs. Margaret K. Goodwin

THE MEDITATION Percy L. High

SORORITY HYMN Rho Chapter, Iota Phi Lambda Sorority

THE RECESSIONAL Mrs. Ruth S. McCollum

THE POSTLUDE Mrs. Ruth S. McCollum



Interment in Beechwood Cemetery

N.C. Mutual Officer Dies

Mrs. Louise Thompson McCrea, who began as a stenographer and carved a career that led to a vice presidency of North Carolina Mutual Life Insurance Co., died Tuesday of cancer. She was 55.

Mrs. McCrea achieved a series of "firsts" for women at N.C. Mutual — first to be a department manager, first to be an assistant corporate secretary and first to be named corporate secretary.

She was the second woman to serve as a vice president of the company.

Mrs. McCrea was married to Frank McCrea, a detective in the Durham Police Department.

She was a native of Salisbury. She graduated in 1940 with a degree in business from North Carolina College, now North Carolina Central University.

She became secretary to the vice president and secretary of Southern Fidelity Insurance Co. in Durham. Four years later, in 1944, she became a stenographer in North Carolina Mutual's industrial department.

She advanced to chief clerk of the department and in January 1952 she was named department manager.

Later in 1952, Mrs. McCrea was named administrative assistant in the office of the secretary. In 1957 she became assistant to the secretary and three years later she moved up to assistant secretary.

In 1967 she was elected corporate secretary and in 1971 she was elected a vice president. Her duties included serving as director of personnel and secretary to the company's board of directors.

W. J. Kennedy III, president of North Carolina Mutual, said Tuesday: "Mrs. McCrea's achievement as a corporate of-



MRS. MCCREA

ficer of our company was an inspiration to men and women alike. Her devotion to her church as well as her community activities will long be remembered."

Mrs. McCrea was involved in social and civic organizations, including the NAACP, and had been president of the Rho Chapter of Iota Phi Lambda Sorority and the Durham Charmalette Club. For relaxation she liked gourmet cooking and flower arranging.

Besides her husband, she is survived by two sisters, Mrs. Estelle T. Bush of Salisbury and Mrs. Geneva Greene of Washington, D.C.

Funeral services will be held at 4 p.m. Thursday at Mt. Vernon Baptist Church, of which she was a member. The services will be conducted by the Rev. Percy High, assisted by Dr. Theodore Speigner and the Rev. L. H. Welch. Burial will be in Beechwood Cemetery.

Mrs. K. K. Bryant, Jr.
-3-

The REVIEW

VOLUME XLIX

JUNE 28, 1974

NO. 12

In Memoriam



MRS. LOUISE THOMPSON McCREA
1919 - 1974

RECEIVED
JUL 1 1974



NORTH CAROLINA MUTUAL
LIFE INSURANCE COMPANY

DURHAM, NORTH CAROLINA 27701

I N T H I S I S S U E

JUNE 28, 1974

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Prepared by the

AGENCY DIRECTOR

I N M E M O R I A M

North Carolina Mutual sustained a great loss in the passing of Vice President and Corporate Secretary Louise Thompson McCrea June 18, 1974.

Mrs. McCrea, daughter of the late Richard H. Thompson and Mary J. Thompson, was born March 22, 1919 in Salisbury, North Carolina; she graduated from Durham's North Carolina College (now North Carolina Central University) with a degree in Business. After graduation, in June of 1940, she began working as a secretary to the Vice President and Secretary of Southern Fidelity Mutual Insurance Company in Durham.

Louise became associated with North Carolina Mutual in 1944 as a stenographer in the Industrial Department. By 1950 she had advanced to the position of Acting Chief Clerk; one year later she was named Chief Clerk; in January of 1952, she became department manager, the first woman to serve the company in that capacity. Later the same year, she was appointed Administrative Assistant in the office of the Secretary, a position she held until she was appointed Assistant to the Secretary in 1957. Three years later she was named Assistant Secretary, again the first woman in the company's history to hold the post. In 1967 she was elected Corporate Secretary, another "first." Finally, in 1971, Mrs. McCrea was elected a Vice President of North Carolina Mutual.

Mrs. McCrea was a faithful and devoted member of the Mount Vernon Baptist Church.

She was a member of several social and civic organizations and has served as president of both the Rho Chapter of Iota Phi Lambda Sorority and the Durham Charmalette Social Club.

Surviving Mrs. McCrea are her husband, Frank McCrea, two sisters, Mrs. Estelle T. Bush of Salisbury, and Mrs. Geneva Greene of Washington, D. C. and a nephew, Henry Giles of Washington, D. C.

Funeral services were held on Thursday, June 20, 1974, at Mount Vernon Baptist Church, Reverend Percy High officiated along with Reverend L. Whelchel. Interment followed in Beechwood Cemetery.

Our sympathy goes to the family and friends of Mrs. McCrea.

-SALES SLANTS-

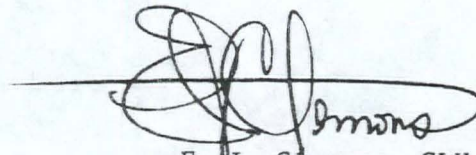
Six months ago a brand new year full of ambitions and resolutions was born. You bravely set your goal for more volume, more income, or more of something than you ever achieved before.

What better time could there be than now, at mid-year, to analyze yourself and your production records and see just how much of that more you have accomplished.

If you're behind schedule, probably you haven't put as much more into your productive efforts as you put into your ambitions. Think back, what reasons prompted you to set your 1974 goals? Those reasons haven't changed. They're as realistic now as they were then. So don't take the easy way out and lower your sights. Fight a little harder and prove to yourself that you're as big an agent as you thought you were last January.

If you're ahead of schedule, you have every right to be proud. But not nearly as proud as you can be at the end of the year if you'll raise your goal right now and really work like blazes to reach it.

There are still too many people who need the kind of security that only you can provide, and time is running out on them. So don't just dream of success - enjoy it first hand by putting a little more into your job.

A stylized, handwritten signature in black ink, appearing to read 'E. J. Clemons'.

E. J. Clemons, CLU
Assistant Agency Director

ZONE A
ZONE B
ZONE C
ZONE D

E. J. HANCOCK
H. F. BROWN
R. E. WACHS
L. Z. KRAVITZ

REGIONAL AGENCY DIRECTOR
REGIONAL AGENCY DIRECTOR
REGIONAL AGENCY DIRECTOR
REGIONAL AGENCY DIRECTOR

WEEKLY PREMIUM - JUNE 24, 1974

	<u>DEBIT</u>	<u>INCREASE WEEK</u>	<u>INCREASE YEAR</u>
ZONE A	\$ 65,058.55	\$ 41.11c	\$ 2,682.57
ZONE B	126,508.90	334.81	4,376.88
ZONE C	98,117.22	27.39	3,121.42
ZONE D	51,390.80	35.72	661.91
MISCELLANEOUS	5.57		.32c
COMPANY	<u>\$341,081.04</u>	<u>\$ 356.81</u>	<u>\$10,842.46</u>

MDO MAY 1974

	<u>DEBIT</u>	<u>INCREASE MONTH</u>	<u>INCREASE YEAR</u>
ZONE A	\$ 20,644.08	\$ 504.62	\$ 659.00
ZONE B	44,860.23	1,066.72	718.14
ZONE C	40,970.71	1,679.30	2,233.98
ZONE D	22,781.43	122.27c	287.81
WESTERN RESERVE	705.42	.33	14.21c
COMPANY	<u>\$129,961.87</u>	<u>\$3,128.70</u>	<u>\$ 3,884.72</u>

ORDINARY - JUNE 10, 1974

	<u>PAID FOR</u>	<u>INCREASE WEEK</u>	<u>INCREASE YEAR</u>
ZONE A	\$ 6,449,525	\$ 81,858c	\$ 912,022c
ZONE B	7,320,395	36,783	213,251
ZONE C	7,832,753	293,122c	869,419
ZONE D	2,068,000	70,210c	197,571c
MISCELLANEOUS			9,320
MDO	7,296,015		
COMPANY	<u>\$30,966,688</u>	<u>\$408,407c</u>	<u>\$ 17,603c</u>

PREMIUM INCOME

JUNE 10, 1974

<u>DISTRICT</u>	<u>EXPECTED POSITION 1974</u>	<u>AAA</u>	<u>ACTUAL POSITION 1974</u>	<u>GOAL</u>
Atlanta	(1) \$ 764,801.06		(1) \$ 746,142.86	\$ 1,729,115.39
N Philadelphia	(2) 568,298.03		(2) 556,495.90	1,284,847.85
Charlotte	(3) 559,810.34		(3) 532,435.39	1,265,638.36
Richmond	(4) 475,250.61		(4) 471,493.23	1,074,479.58
Greensboro	(5) 450,455.00		(5) 439,600.30	1,018,420.34
*Goldsboro	(6) 431,614.09		(6) 433,599.36	975,823.61
Durham	(7) 393,351.98		(7) 380,719.75	889,317.37
		A A		
*Norfolk	(8) 367,963.89		(8) 369,349.49	831,918.52
Chicago Downtown	(9) 367,677.31		(9) 363,527.34	831,270.59
W S Detroit	(10) 364,312.02		(11) 337,629.83	823,666.32
Columbia	(11) 346,381.84		(12) 337,226.94	783,124.32
Memphis	(12) 338,789.77		(13) 325,293.05	765,959.45
Greenville East	(13) 337,229.45		(15) 322,847.60	762,431.66
*Charleston	(14) 332,422.68		(10) 339,884.95	751,564.57
*Englewood	(15) 325,734.97		(14) 330,457.98	736,444.64
Newark	(16) 292,044.57		(16) 291,987.17	660,274.83
*Washington, N W	(17) 277,232.80		(17) 284,062.32	626,787.26
Roanoke	(18) 276,079.12		(19) 269,463.91	624,178.73
Spartanburg	(19) 272,916.62		(22) 260,665.54	617,029.09
W Philadelphia	(20) 272,673.05		(18) 272,055.58	616,478.34
Fayetteville	(21) 268,971.43		(23) 259,479.95	608,109.26
Newport News	(22) 265,675.99		(21) 262,196.10	600,658.71
		A		
N E Detroit	(23) 264,916.35		(24) 258,151.59	598,941.66
*Birmingham	(24) 262,068.90		(20) 263,350.04	593,503.55
Greenville	(25) 259,603.30		(25) 255,922.85	586,929.45
Winston	(26) 249,888.79		(27) 239,280.72	564,965.84
W Baltimore	(27) 249,735.15		(26) 247,740.36	564,618.95
Savannah	(28) 240,874.32		(28) 232,120.96	544,587.63
Washington, N E	(29) 224,935.40		(30) 222,482.87	508,549.77
E Baltimore	(30) 224,176.40		(31) 220,312.05	506,833.85
*Raleigh	(31) 214,332.17		(29) 224,480.21	484,577.56
		BBB		
E S Detroit	(32) 210,930.01		(32) 205,924.59	476,885.56
Pittsburgh	(33) 210,441.26		(33) 202,305.97	475,780.16
High Point	(34) 209,824.63		(34) 198,910.02	474,386.12
Albany	(35) 193,358.01		(35) 188,005.88	437,157.32
Nashville	(36) 173,269.35		(37) 156,321.31	391,739.53
*Montgomery	(37) 157,731.01		(36) 158,916.28	356,609.41
Chattanooga	(38) 151,336.78		(38) 144,982.64	342,152.77
Los Angeles	(39) 105,539.64		(39) 86,400.28	238,611.33
Atlanta Downtown	(40) 80,010.56		(42) 57,823.98	180,893.68
Cleveland	(41) 76,878.42		(40) 74,254.17	173,812.07
*Grand Rapids	(42) 73,238.44		(41) 73,361.97	165,582.50
COMPANY	\$12,182,780.30		\$11,897,663.68	\$27,543,677.41

AVERAGE WEEKLY NEEDED TO MAKE GOAL: \$539,517.71 ACTUAL AVERAGE TO DATE: \$517,289.73

MDO DEBIT - MAY 1974

<u>DISTRICT</u>	<u>DEBIT</u>	<u>INCREASE MONTH</u>	<u>INCREASE YEAR</u>
Atlanta	\$ 6,204.81	\$ 108.00	\$ 15.56c
Albany	1,218.01	15.59	49.69c
Savannah	1,826.11	26.43	47.67
Chattanooga	1,312.70	71.35	149.89
Memphis	3,601.35	229.80	76.08
Nashville	1,223.36	31.97c	211.43
Birmingham	3,137.70	66.44	174.66
Montgomery	1,317.82	65.85	114.93
Los Angeles	802.22	46.87c	50.41c
High Point	2,962.06	101.81	151.37
Durham	3,825.58	391.84	289.15
Charlotte	4,899.15	79.31	162.00c
Goldsboro	3,979.80	44.46c	346.38
Greensboro	5,387.40	150.59	45.65
Raleigh	2,554.80	30.22c	362.01c
Fayetteville	2,186.91	20.80c	62.32
Winston	2,224.30	.48c	204.94c
Greenville East	2,907.05	217.82	217.82
Charleston	4,161.73	63.86c	289.73
Columbia	4,554.67	136.73	127.93c
Greenville	3,175.46	75.38	186.68
Spartanburg	2,041.32	73.06	14.08
Roanoke	2,664.43	37.86	44.48
Newport News	4,127.73	96.03	83.74c
Norfolk	3,421.53	10.95	51.99c
Richmond	4,044.82	233.61	450.81
Washington, N W	1,568.93	114.88	195.84
Washington, N E	2,314.80	141.05c	22.34
N Philadelphia	6,315.68	119.34	20.12c
W Philadelphia	4,884.74	284.35	530.94
Newark	2,683.43	188.14	148.72
E Baltimore	2,960.93	84.37	161.53
W Baltimore	2,821.10	596.62	787.33
Pittsburgh	3,162.59	54.20	47.84
Chicago Downtown	7,642.77	178.11	269.69
Englewood	3,970.42	307.28c	18.19
N E Detroit	2,860.99	180.40	84.10c
E S Detroit	2,192.62	42.61	67.41c
W S Detroit	3,517.39	157.57c	18.69c
Grand Rapids	1,119.91	105.18c	168.58
Cleveland	1,477.33	46.64	1.55
	<u>\$ 129,256.45</u>	<u>\$ 3,128.37</u>	<u>\$ 3,898.93</u>
Western Reserve	705.42	.33	14.21c
COMPANY	<u>\$ 129,961.87</u>	<u>\$ 3,128.70</u>	<u>\$ 3,884.72</u>

Hi:

There are times when we sit to do this column and have no idea about which we should write. Then there are times when we know about which we should write and find that the proper words of expression just do not come. We are in that predicament today.

The grim reaper again has stalked the halls of North Carolina Mutual Home Office and taken another. It is not ours to question His will and certainly we do not have the capacity to understand the reason - so we accept and wonder why.

Louise Thompson McCrea was a very unusual person. She had so many hidden talents - talents that did not show on the surface but were discovered when one really got to know the person. One of her favorite activities was cooking - gourmet cooking. On the other hand she was cooking soul food long before it was recognized as being a gourmet dish. Using flowers as decorations in her home, on her table, to send to the sick, just to send to let others know they were thought of, used so much of her time. We well remember the time she spent gathering flowers to be used in making a "gateway" for a formal dance.

We remember other things, too - the joy she received from a few light moments of laughter. We know of one family where the children would be looking forward to the mother's club meeting "because Mrs. McCrea would be here and we like to hear her laugh." We are also mindful of the undercover way she had of helping others and trying not to get in the limelight for having done so. We shall never forget how she always had the time to really listen. Maybe she did not have the answer, but one does draw pleasure from just having a shoulder to cry on.

Yes, Louise was a very unusual person. Her life was comparatively short in this day and time when the mortality rate increases each year, but she lived a happy life and she made others happy. So, as in the past, once again we bow to His will with the passing of one Louise Thompson McCrea, our sister, co-worker and friend.

Serraine

1974 MILLIONAIRE CLUB

Melvin Gary, Atlanta

Larry White, Atlanta Downtown

Arthur Carter, Los Angeles

1974 HALF - MILLIONAIRE CLUB

Louis Cox, N. Philadelphia
Alan Reaves, N. Philadelphia
Mack Elridge, Birmingham

Walter Gooden, Chicago Downtown
Miss Della Williams, Newark

1974 QUARTER MILLIONAIRE CLUB

John Anderson, Nashville
Roger Pittman, N. Philadelphia
Aaron Merritt, Englewood
LeRoy McDaniel, WS Detroit
Mrs. Almeta Stackhouse, WS Detroit
Mrs. Olivia Goodwin, Winston-Salem
James Davis, Raleigh
Earnest Gardner, Goldsboro
Jonah Graves, Greensboro
William Johnson, N. Philadelphia

James Warren, Greensboro
Chester McLendon, Fayetteville
Mack Canady, Goldsboro
Charles Hamilton, Goldsboro
George Stevens, Greenville East
Herbert Williams, Charleston
Robert Young, N. Philadelphia
Marion Lloyde, W. Baltimore
Ralph L. Samuels, Richmond
Zanders Johnson, Newark

Alexander U. Arrington, CLU, N. Philadelphia
Phillip A. Robinson, E. Baltimore
Dillard T. Massey, E. Baltimore
Charles Fowler, Atlanta Downtown
Alford Glover, Los Angeles
Lloyd Rice, Birmingham
Frederick Ellis, Los Angeles
Lester T. Dobbs, Atlanta
Thomas Lambeth, Durham

JOHN AVERY CLUB

ORDINARY INCREASE LEADERS

June 10, 1974

Cleveland	\$ 197,298	247.9%	Newport News	\$ 255,448	152.0%
Goldsboro	525,996	180.2	W Baltimore	234,095	120.3
Birmingham	457,626	172.4	Fayetteville	216,620	116.6
Charleston	517,895	167.3	Atlanta Downtown	410,286	92.8

JOHN MERRICK CLUB

INDUSTRIAL INCREASE LEADERS

June 24, 1974

Goldsboro	\$1,054.13	204.6%	Norfolk	\$ 736.25	160.1%
Englewood	646.34	202.0	Albany	564.81	156.9
Columbia	943.72	196.6	Birmingham	456.95	152.3
Greenville East	686.95	163.6	Montgomery	429.14	143.0

GEORGE W. COX CLUB

MDO GROWTH CLUB

MAY 1974

W Baltimore	\$ 787.33	279.9%	Richmond	\$ 450.81	103.0%
W Philadelphia	530.94	242.7	E Baltimore	161.53	103.0
Grand Rapids	168.58	179.8	Charleston	289.73	88.8
N. shville	211.43	112.8	Durham	289.15	88.1

Aaron McDuffie Moore Ordinary Paid For Clubs

SPECIAL ORDINARY AGENTS

6-17-74

ASPIRANTS TO THE \$500,000 CLUB

NAME	DISTRICT	PD FOR WEEK	PD FOR YEAR
DANTZLER	ATLANTA DOWNTOWN	-----	\$ 446,000
WHITE	ATLANTA DOWNTOWN	-----	416,000
GOODWIN	N PHILADELPHIA	50,000	370,000
GODFREY	CHARLESTON	-----	362,970
CARTER	LOS ANGELES	-----	323,000
STAMPS	ATLANTA DOWNTOWN	-----	289,500
PITTMAN	N PHILADELPHIA	10,000	269,000
BONNETTE	LOS ANGELES	-----	250,250
GARY	ATLANTA	-----	240,000
HAYWOOD	N PHILADELPHIA	9,000	214,500
BEATY	ATLANTA	-----	187,000

COMBINATION AGENTS

ASPIRANTS TO THE \$900,00 CLUB

JONES	E S DETROIT	12,500	903,500
ELRIDGE	BIRMINGHAM	20,000	472,500
McKOY	GOLDSBORO	-----	189,414
COX	N PHILADELPHIA	-----	175,250
JOHNSON	NEWARK	5,000	165,755
GOODEN	CHICAGO DOWNTOWN	-----	159,750
GARDNER	GOLDSBORO	-----	153,000
DAVIS	FAYETTEVILLE	-----	152,235
HAMILTON	GOLDSBORO	-----	137,000
HUMPHREY	GOLDSBORO	-----	130,054
PARHAM	RALEIGH	-----	130,000
McNAIR	FAYETTEVILLE	-----	127,500
GOODWYN	RICHMOND	10,000	125,000
TERRY	CLEVELAND	46,250	123,250
CRENSHAW	NORFOLK	-----	115,000
CANADY	GOLDSBORO	-----	111,500
WHITE	MEMPHIS	-----	110,000
HEARD	E S DETROIT	2,500	108,500
YOUNG	N PHILADELPHIA	5,000	107,000
COOPER	NEWPORT NEWS	-----	103,000
STROMAN	FAYETTEVILLE	-----	101,500
SCOTT	SAVANNAH	-----	99,000
ALSTON	NEWARK	-----	98,750
ROLLINS	NORFOLK	-----	93,000
COUSINS	W S DETROIT	-----	88,500
HARPER, JR	BIRMINGHAM	-----	88,000
MORRIS	GREENVILLE	-----	83,500
COOKE	NEWPORT NEWS	-----	82,500
TAYLOR	N W WASHINGTON	-----	82,250
PETERSON, J M	N PHILADELPHIA	-----	82,000
JOHNSON	W PHILADELPHIA	-----	81,520

ORDINARY PAID FOR CLUBS CONTINUED:

WOODS	GOLDSBORO	-----	81,500
MINTEN	FAYETTEVILLE	-----	78,520
McLENDON	FAYETTEVILLE	-----	77,500
BOWMAN	MONTGOMERY	-----	77,000
HOPKINS	GREENVILLE EAST	27,500	75,500
JOHNSON	N E WASHINGTON	-----	75,250

MANAGERIAL CLUB

A REAVES	N PHILADELPHIA	17,000	185,500
LLOYDE	W BALTIMORE	-----	148,500
ELLIS	LOS ANGELES	-----	147,000
STEVENS	GREENVILLE EAST	-----	133,500
BURRUSS	N E WASHINGTON	-----	130,750
NOWLIN	CHARLESTON	10,000	125,000
COLEY	GREENSBORO	-----	125,000
BRANDON	GREENSBORO	-----	120,500
HOSKINS	CLEVELAND	-----	109,750
BROWN	NEWPORT NEWS	-----	105,000
CLAIRBORNE	CLEVELAND	-----	89,500
BALDWIN	PITTSBURGH	-----	89,005
L W REAVES	N PHILADELPHIA	-----	89,000
FOWLER	ATLANTA DOWNTOWN	-----	80,000
ANDERSON	NASHVILLE	40,000	78,000
ROBINSON	E BALTIMORE	-----	74,000
RICE	BIRMINGHAM	-----	70,000
WILLIAMS	NEWARK	-----	68,000

ORDINARY STAFFS

6-17-74

STAFF MGR DISTRICT	PLEDGED FOR YR		PLEDGED YTD		ACTUAL YTD	
	Paid For	Ann Prem	Paid For	Ann Prem	Paid For	Ann. Prem
* ARRINGTON-N PHILA	5,000,000	70,000	2,115,370.20	29,622.75	1,591,500	29,539.07
JOHNSON-ATLANTA	4,000,000	40,000	746,153.00	15,451.15	579,000	13,891.32
FOWLER-ATL DOWN	6,000,000	90,000	2,313,683.05	34,703.80	1,376,000	25,260.78
LOVE-NEWARK	3,500,000	72,000	1,144,219.00	30,451.05	395,250	9,089.89
GATLIN-L A	3,500,000	85,000	1,542,228.00	40,696.00	887,250	16,859.05
JAMES-L A	4,000,000	75,000	1,846,152.00	41,448.00	528,500	11,524.61

* Exceeded expected goal.

LEADING COMBINATION STAFF MANAGERS

WEEK OF 6-17-74

ORDINARY PAID FOR

ZONE A

H G Bates	603,500	Birmingham
C Manly	265,250	Montgomery
L Rice	180,500	Birmingham
R Thomas	175,000	Savannah
M Romby	146,500	Memphis
S Shell	119,000	Atlanta
J R Turner	112,000	Atlanta
J Anderson	101,000	Nashville

ZONE B

P Cherry	615,668	Goldsboro
J Simpson	462,735	Fayetteville
B Britt	344,500	Goldsboro
C Williams	320,000	Goldsboro
O L Scott	304,650	Charleston
W Stubbs	302,500	Fayetteville
L S Graham	297,750	Greenville East
M Patterson	251,000	Greensboro

ZONE C

R Veney	408,505	Newark
L McLellan	327,500	N W Washington
T Burruss	292,250	N E Washington
M Lloyde	289,000	W Baltimore
R Green	261,750	N Philadelphia
C Carrington	250,500	N Philadelphia
D F Jackson	239,000	Richmond
M Dupree	233,000	W Baltimore

ZONE D

R Claiborne	321,500	Cleveland
E Salone	320,750	Chicago Downtown
L McDaniels	143,000	W S Detroit
J Coleman	140,000	Englewood
G Colbert	129,500	N E Detroit
J McCaslin	108,500	E S Detroit
G Best	96,500	Englewood
L Johnson	86,500	N E Detroit

COMMERCIAL SERIES PAID FOR

ZONE A

L Oliver	2,639.80	Atlanta
J Anderson	1,924.58	Atlanta
J Turner	1,840.55	Atlanta
W Lockhart	1,303.93	Atlanta
L Rice	1,265.88	Birmingham
W Harris	1,196.59	Atlanta
M S Romby	944.62	Memphis
C A Manly	853.98	Montgomery

ZONE B

B Britt	1,764.85	Goldsboro
D Morris	1,712.69	Greenville East
M Patterson	1,096.71	Greensboro
L Graham	941.04	Greenville East
J Madkins	806.88	Greensboro
W Forney	653.72	Charlotte
H Knuckles	644.25	Greenville
J R Simpson	528.82	Fayetteville

ZONE C

R Green	1,150.77	N Philadelphia
R Veney	936.18	Newark
H Wilson	709.76	Norfolk
C Carrington	622.02	N Philadelphia
J Bowman	572.14	Norfolk
W J Rogers	482.72	Norfolk
L McLellan	395.58	N W Washington
R Akerson	350.46	Roanoke

ZONE D

J McCaslin	710.00	E S Detroit
E Salone	567.73	Chicago D T
J Chandler	560.04	Chicago D T
R Claiborne	472.48	Cleveland
F Penick	258.94	N E Detroit
J Coleman	254.16	Englewood
G Colbert	237.45	N E Detroit
L McDaniels	236.36	W S Detroit

LEADING COMBINATION STAFF MANAGERS

WEEK OF 6-17-74

INDUSTRIAL GROWTH

ZONE A

T Barnette	277.69	Montgomery
E Josey	274.40	Albany
S Shell	257.84	Atlanta
W Lockhart	232.93	Atlanta
A Rivers	230.56	Albany
J R Turner	228.06	Atlanta
N Young	200.35	Birmingham
C Manly	187.53	Montgomery

ZONE B

	P Cherry	377.16	Goldsboro
East	W Hampton	375.52	Goldsboro
	J Crosby	354.75	Charlotte
East	W Howard	345.42	Columbia
	E Cobbs	281.28	Columbia
	L Graham	254.29	Greenville East
	D W Crowder	238.85	Columbia
le	C Williams	238.22	Goldsboro

ZONE C

phia	H Wilson	346.71	Norfolk
	J Bowman	313.66	Norfolk
	C Carrington	256.55	N Philadelphia
phia	R Cook	231.72	Norfolk
	D Jackson	227.46	Richmond
	W J Rogers	223.70	Norfolk
gton	R Green	220.73	N Philadelphia
	T Burruss	174.40	N E Washington

ZONE D

	J Coleman	290.29	Englewood
T	J Fizer	272.56	Englewood
T	G Best	256.71	Englewood
	L Richardson	147.34	Chicago Downtown
it	J A Chandler	145.09	Chicago Downtown
	E Salone	122.86	Chicago Downtown
it	J McCaslin	111.86	E S Detroit
it	G Colbert	58.20	N E Detroit

MDO GROWTH

ZONE A

E Johnson	468.80	Memphis
G Jones	135.85	Savannah
H G Bates	113.99	Birmingham
T Barnette	107.74	Montgomery
J Anderson	79.29	Nashville
R Blakemore	68.79	Chattanooga
R Newton	57.08	Chattanooga
C A Manly	43.01	Montgomery

ZONE B

H Williams	340.68	Charleston
P Cherry	238.91	Goldsboro
D Morris	218.76	Greenville East
R Brothers	179.00	Greensboro
N Gidderon	176.11	High Point
C Williams	162.84	Goldsboro
O Scott	140.32	Charleston
A C Batchelor	103.61	Greenville East

ZONE C

J Scott	480.32	W Philadelphia
M Dupree	297.23	W Baltimore
R Veney	256.07	Newark
W Smith	227.14	Richmond
M Lloyde	220.41	W Baltimore
P Robinson	168.85	E Baltimore
H Wilson	120.92	Norfolk
L V McLellan	116.80	N W Washington

ZONE D

J Aldridge	311.23	Grand Rapids
L Richardson	97.14	Chicago Downtown
J A Chandler	79.25	Chicago Downtown
R Claiborne	63.47	Cleveland
J Coleman	62.61	Englewood
E Salone	61.83	Chicago Downtown
J A Parker	16.57	Chicago Downtown

District Commercial Series Paid - For Leaders

1974 COMMERCIAL PAID FOR SERIES LEADERS

6-17-74

ATLANTA	\$ 11,092.17	GREENVILLE EAST	\$ 3,038.90
N PHILADELPHIA	3,403.29	GOLDSBORO	2,922.30
GREENSBORO	3,322.56	NORFOLK	2,211.98
MEMPHIS	3,138.95	E S DETROIT	2,200.31

Individual Commercial Series Paid - For Leaders

1974 COMMERCIAL SERIES LEADERS

6-17-74

DANTZLER	ATLANTA DOWNTOWN	\$ 1,138.54
O CLEMONS	ATLANTA	904.86
JONES	E S DETROIT	861.90
R COOK	ATLANTA	715.14
HEARD	E S DETROIT	710.00
TILLER	ATLANTA	658.28
COX	N PHILADELPHIA	654.05
BARNES	ATLANTA	641.42
JOHNSON	MEMPHIS	637.16
GLOVER	LOS ANGELES	627.33
SMITH	BIRMINGHAM	619.32
STAMPS	ATLANTA DOWNTOWN	605.94
R CLEMONS	ATLANTA	601.86
GOODWIN	N PHILADELPHIA	584.04
TOTTEN	GREENSBORO	576.35
MINES	N PHILADELPHIA	534.31
NEWSOME	GREENVILLE EAST	531.93
KENION	GOLDSBORO	515.07
YOUNG	NASHVILLE	496.74
FREEMAN	ATLANTA	463.27
NEWSOME	GOLDSBORO	447.40
LEWIS	ATLANTA	435.52
ALSTON	NEWARK	427.18
MURRAY	BIRMINGHAM	402.91
HOGUE	NASHVILLE	379.56
DURHAM	GREENSBORO	378.44
ROSE	CHARLOTTE	377.94
DOBBS	ATLANTA	361.80
HARPER, JR.	BIRMINGHAM	359.59
JOHNSON	NEWARK	354.85
TODD	GREENVILLE EAST	349.83
GRANBERRY	LOS ANGELES	344.18
NEWBY	ATLANTA	343.00
CARTER	LOS ANGELES	340.82
HOPKINS	GREENVILLE EAST	340.19
BRADLEY	MEMPHIS	326.17

DISTRICT NEWS

COLUMBIA DISTRICT

The monthly district meeting was held in the district office on May 2, 1974. A surprise sales salute was made to the front office staff, as Mrs. Geraldine H. Adams, Mrs. Elouise Brunson and Mrs. Rose Glover were presented. Afterwards, orchids were pinned on each of the ladies.

The top sales achiever award for the month of March was presented to Mrs. Fannie M. Porter. Mr. Elijah Cobbs was the achiever staff manager of the month.

Pictures of the occasion are featured below:



Left to right: Mrs. Elouise Brunson-Assistant Cashier, Mrs. Geraldine Adams-Cashier Clerk and Mrs. Rose Glover-Assistant Cashier.



Left to right: Agent Fannie Porter and Staff Manager Elijah Cobbs, Jr.

The monthly meeting for the month of June was held on June 6, 1974. It was a very interesting meeting. The tape, Selling the Sizzle by Elmer Wheeler, was played. Everyone gained a lot of information from the tape.

The achiever for the month of April was Agent Leola Wagner and Staff Manager Willie G. Howard.

Picture of the occasion is shown below:



Left to right: Agent Leola Wagner and Staff Manager Willie G. Howard.

W. A. CLEMENT DEBIT GROWTH CLUB

WEEK OF 6-17-74

It takes only \$30.00 growth to be represented in this group of super salesmen for the 25th week. You will please take note and see if your name is written here. If it is, then only \$1.20 per week will keep it here. If your name is not here, then decide now to get an average of \$1.20 per week and join the procession.

GOLDSBORO

W J Dupree	139.98
M S Bryant	113.66
M J Newsome	91.47
W B Miller	86.92
A Sanders	84.86
C H Hamilton	75.83
B M Jones	66.59
M T Frazier	64.31
L H Broadie	63.73
L M Newsome	53.04
M M Woods	52.60
E E Gardner	51.96
R Thomas	49.75
C E Humphrey	48.87
B G Webb	38.70
L Parker Jr.	33.08
L Best	32.23

CHARLOTTE

C Meeks	133.26
J B Rose	105.17
R P Bynum	86.36
J Campbell	67.38
J W Chiles	65.48
R Proctor	64.09
L Reid	62.93
V Barrett	61.45
J Dozier	59.33
J Crawford	58.03
B Robinson	55.55
T Young Jr.	53.29
M Reid	37.70
G Hamilton	37.12
C M Ramseur	36.00
J L Burris	32.49

ENGLEWOOD

A Merritt	132.98
W T Butcher	106.55
B Lanier	92.42
G W Gibson	90.63
M Merritt	74.25
E M Jones	71.03

ENGLEWOOD

E F Nelson	50.96
W W Minor	45.35
J Walton	44.62
N Smith	37.24
E Rounds	36.77
S T Person	32.28

ROANOKE

H Scales	127.45
J Croan	117.08
J R Hagwood	67.53
R King	48.34
A Shaw	43.56
O Wilson	38.98

ATLANTA

L T Dobbs	120.37
E L Carr	116.52
R Cook	115.90
W Ivy	106.12
O J Clemons	82.63
B L Hutcherson	78.89
E J War	75.96
R Tiller	72.85
B W Newby	69.12
E Ferrell	63.17
W L McClure	59.69
S M Lewis	57.35
C Hixon	55.45
R Davie	54.30
A Cofield	51.32
I E Evans	51.04
J L White	47.53
C S Arnold	39.96
O L Wheeler	34.78
G Merriweather	33.56
R G Clemons	30.57

N PHILADELPHIA

L W Cox	120.37
R Mason	77.24
C F Taylor	74.64
M R Barbour	70.06

N PHILADELPHIA

R M Bennet	66.60
A J Fonville	62.22
A W Baldwin	53.26
J T Lewis	50.64
Z Scott	47.79
R C Browne	45.59
J M Peterson	42.41
W D Akers	34.99
R L Smart	34.66
A E Gaskins	34.47
M F Edward	32.67
M M Ford	32.06
J P Peterson	30.63

FAYETTEVILLE

W H Issac	116.77
C McLendon	89.33
C M McNair	87.35
L C Gantt	36.07
P B Gerald	33.35

HIGH POINT

L Mashore Jr.	113.64
V R Thomas	57.55
F L Mann	55.52
J A Ledbett	52.71
D C Johnson	37.45
N Matthews	37.25
A C Luther	33.09

BIRMINGHAM

C Thomas	109.53
A M Scales	63.58
C Riles	61.83
H Kimble	55.96
D E Murray	50.42
M Elridge	48.95
M J Hardin	47.55
R E Davis	44.47
D A Murray	44.29

COLUMBIA

J G Jackson	105.03
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W. A. CLEMENT DEBIT GROWTH CLUB

WEEK OF 6-17-74

COLUMBIA

B F Bethea	85.18
G E Redmond	74.55
J H Montgomery	72.77
A R Glover	70.72
R Settles	61.87
L B Wagner	59.05
F M Porter	58.43
M Holman	57.77
H L Burns	55.16
W A Whaley	53.00
B M Bracey	43.63
G I McGill	43.09
G Ashford	42.93
S Entminger Jr	41.60
H D Alexander	38.75
E Lloyd	32.00

SPARTANBURG

O Boyd	104.66
J M Maxwell	90.15
H Byrd	76.52
M R Jennings	42.38
L J Crutchfield	34.48

W PHILADELPHIA

W H Oneal	98.06
R G Gordon	66.88
R C Watkins	52.82
D Sumner	45.91
W Sullivan	42.06
D J Smalls	38.01

PITTSBURGH

R Bradley	97.65
P L Patten	73.84
L Page	62.58
E L Robins	46.46
B J Dickson	45.51
C M Winston	36.84

W S DETROIT

H Foster	97.55
B Gilmore	58.42
U Jackson	29.57

E S DETROIT

K W Heard	94.94
R Hutson	69.16
M Steele Jr.	41.91
D L Mott	41.05
C White	36.65

GREENSBORO

B L Hall	94.91
M Johnson	46.61
J L Warren	44.47
E R Parker	42.59
A C Kitchen	38.09
N W McPhatter	34.57
J Scales	33.45
V J Durham	31.50

NORFOLK

J Purvis	91.67
L B Lassiter	83.97
C R Ballard	78.14
S Sketter	73.90
M R Riddick	68.68
R E Tilley	64.79
E F Rollins	62.54
C Wright	61.23
A C Pritchett	57.34
E L Blount	54.66
H Parson	50.77
G M Peede	48.03
S D Willis	44.06
K W Crenshaw	42.90
E L West	40.73
E R Campbell	39.58
A L Johnson	39.20
E M Whitmore	31.51
L M Wilson	30.50

GREENVILLE EAST

E L James	91.38
E H Newsome	88.84
C E Chatman	74.96
K Darden	71.03
A Hathaway	66.18
M R Gorham	65.88
J F Johnson	65.75
W L Hopkins	62.13
A Fulford Jr.	55.33
J L Wilson	49.95
J Burney	48.78
C Vines	45.78
J L Quine	45.75
Q Todd	45.67
T I Dudley	43.50
B J Pittman	42.67
G W Davenport	37.80
W J Gibbs	31.62

RICHMOND

B Hunter	91.01
J A Duvall	82.95
R Jamison	64.19

RICHMOND

E Ready	49.57
J S Malone	47.64
M Greene	45.41
D L Temple	40.55
A Ellis	37.81
J E Harris Jr.	37.13
C P Carter	33.16

N E DETROIT

D E Lowery	85.97
S R Skinner	37.30

DURHAM

J N McCain	85.71
W Leathers	58.78
F Thomas	49.96
W H Parham Jr.	41.11
R E Odom	39.81
K E Williams	37.65
M White	35.39
F Mitchell	34.18
C F Williams	34.09
H L Higgins	33.56

CHICAGO DOWNTOWN

J H Bohannon	81.37
T Brown Sr.	81.29
W J Gooden	67.32
E Johnson Jr.	62.34
L T Brayboy	61.36
W F Baker	59.94
J E Webb	59.38
C E Cotton	51.18
D Canty	42.03
R Hunter	33.14

ALBANY

M Register	81.12
G Young	75.42
H M James	67.27
E G Oliver	66.11
E Easley Jr.	63.68
L M Goolsby	62.36
D Hollis	60.23
A J Bentley	36.79
C F Billings	36.32
M E Hilton	33.39
E C Givens	33.27
W Morrow Jr.	33.14
I M Mercer	31.37

W. A. CLEMENT DEBIT GROWTH CLUB

WEEK OF 6-17-74

NEWARK

J Toles	80.62
E Alston	56.76
E Jackson	47.19
L Brown	38.00
H Sartin	37.14

SAVANNAH

L Annetta	77.72
S Norman	60.34
F L Roberts	52.08
E Boyd Jr.	50.55
T J Kent	39.94
W J Mincey	36.93
L P Jennings	36.57

GRAND RAPIDS

F L Govain	76.28
L Gill	51.28
E Scott	34.84

GREENVILLE

G W Williams	75.91
D L Goggans	60.98
L C Graham	51.28
B Washington	46.57
E Haynes	36.86
J C Bonds	34.18
W Higgins	31.26

CHARLESTON

M Burden	73.97
J A Wright	61.95
H Goodwin	56.13
O Smith	49.07
W A Moore	45.59
T Bines	43.37
E R Green	38.55
A R Green	35.93
V B Campbell	34.10
N Gibson	31.80

RALEIGH

M Oliver	73.82
J E Moye	48.36
A Landis	42.67
R M Tabon	41.40
A M Brame	37.66
L L Bartlett	36.28
R B Bullock	35.76

MONTGOMERY

S Watts Jr.	71.79
J E Myles	67.57
G E Carstarphen	62.76
K M Sykes	45.17
G W Jackson	44.07
C J Marshall	37.43
D O McDaniels	34.79

MEMPHIS

G H Fox	71.64
A L McGowan	68.40
J W Harts	63.15
L C Milam	62.75
P Gaither	55.31
G E Holmes	46.24
R Johnson	40.00
A Isom	38.81
J E Bradley	33.48
M B Young	32.58
M O Simmons	30.45

W BALTIMORE

R Spero	70.45
J A Pollitt	57.09
S E Boger	56.31
S Shields	50.45
C Hill	50.37
M Hammond	39.53

E BALTIMORE

C Carter	67.72
A Barnes	59.32
W A Larkins	43.01

N E WASHINGTON

R L Watson	67.09
M B Pugh	62.90
P C Johnson	61.68
S Mason	52.74

NEWPORT NEWS

A Sawyer	64.35
P R Cooke	50.91
S Gervin	49.07
J M Blake	33.84

WINSTON

O B Goodwin	64.09
B L Martin	63.93
C Moses Jr.	59.69
A J Austin	50.03
G Wilkes	44.32
C Y Gunnings	39.36

N W WASHINGTON

L J Collins	59.23
W T Taylor	55.46
E E Turner	47.98
P G Kemp	42.88
J G Martin	39.71
M V Kemp	36.19

CLEVELAND

M Brown	57.43
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CHATTANOOGA

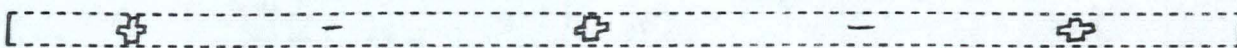
K R Pierre	51.72
A White	36.05

NASHVILLE

D M Scott	49.98
W Gosey	43.14
C Gore	40.83
T R Hogue	37.86
G T Moss	33.50

When dealing with people, remember you are not dealing with creatures of logic, but with creatures of emotion, creatures bristling with prejudice, and motivated by pride and vanity.

"ACT THE PART AND YOU WILL BECOME THE PART."



GOD IS LIKE

54.09
53.93
59.69
50.03
44.32
39.36

God is like a Coke - He's the real thing

God is like Special K - He shapes you up

God is like Pepsi - He's got a lot to give

59.23
55.46
47.98
42.88
39.71
36.19

God is like Maxwell House - He purks you up

God is like Cream of Wheat - He sticks with you

God is like Pan-am - He makes the going great

57.43

God is like Gillette - He's closest to you yet

God is like Nation-wide - He's on your side

51.72
36.05

God is like Ford - He has better ideas

God is like Reader's Digest - He's renewable

49.98
43.14
40.83
37.86
33.50

God is like Scope - He makes you feel fresh

God is like Pet Milk - He makes you happy

God is like Frosted Flakes - He's Grrrreat!

God is like Bayer Asperin - He works wonders

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God is like Dial - He gives you round-the-clock protection

God is like a Mattel Toy - you can tell He's real

God is like Hallmark Cards - He cares enough to send the best

God is like Alka Seltzer - Try Him, you'll like Him

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God is like Tide - He gets the stains that others leave behind

God is like V05 Hair Spray - He holds in all kinds of weather

God is like Standard Oil - you expect more from him, and you get it

God is like All-State - You're in good hands ..



A Monday Morning Thought

A SALESMAN'S WIFE

A salesman's wife is a special breed of woman. She's one of the unsung heroines of our times.

She's a woman with an extra supply of patience — she's a woman with an extra reservoir of enthusiasm. She must have more understanding in her heart, and her smile must be brighter and more cheerful than most smiles.



A salesman's wife has different worries than other wives. She worries about sales quotas and sales managers and competitor's products and her husband's health.

She's a salesman's wife. Her main job is to keep her husband in constant enthusiasm. She needs endurance and extra insight to match the highs and lows of her husband's ever-changing moods.

This is a salesman's wife. There are times when a salesman's wife wishes her husband had a more routine job with regular hours. At times she envies the women married to 9-to-5 men — men who come home by the clock.

But then, she tells herself, she wouldn't be married to the energetic, enthusiastic man who sells things and makes progress hum. She married a special breed of man.

— adapted from Washington National's *Builder*

ORDINARY SALES COORDINATOR REPORTO.S.C. MEN AND DISTRICTS MAKING UP THEIR UNITS

<u>J S BOLDEN</u>	<u>OSC PROD YTD</u>	<u>SIDNEY WILLIAMS</u>	<u>OSC PROD YTD</u>	<u>J HASWELL</u>	<u>OSC PROD YTD</u>	<u>L BARBEE</u>	<u>OSC PROD YTD</u>
Durham	385,500	Newark	436,000	Nashville	190,000	Norfolk	216,500
Goldsboro	661,201	Pittsburgh	415,250	Memphis	516,500	High Point	353,250
Fayetteville	269,500	N Philadelphia	616,000	Chattanooga	103,250	Winston	333,000
Raleigh	310,500	W Philadelphia	336,250	Montgomery	190,750	Roanoke	214,500
Greensboro	376,500	E Baltimore	217,750	Birmingham	572,000	Newport News	192,000
Charlotte	596,000	W Baltimore	325,250			Richmond	347,500

MINIMUM O.S.C. WEEKLY PRODUCTION QUOTA - \$100,000WEEKLY RESULTS - WEEK OF MAY 27, 1974

<u>O.S.C. MEN</u>	<u>DISTRICT</u>	<u>PRODUCTION</u> <u>Y T D</u>	<u>PRODUCTION</u> <u>Y T D</u>	<u>ISSUE</u> <u>Y T D</u>	<u>PAID FOR</u> <u>Y T D</u>	<u>INCREASE</u> <u>YEAR - 6-10-74</u>
J S Bolden	Charlotte	\$ 197,000	\$ 596,000	\$ 250,000	\$ 210,000	\$ 186,250.00c
Sidney Williams	Newark	95,000	436,000	170,000	107,500	291,131.00
J H Haswell	Memphis	117,000	516,500	182,000	168,500	129,367.00c
L Barbee	Roanoke	25,000	514,500	43,000	51,500	151,213.00c

WEEKLY RESULTS - WEEK OF JUNE 3, 1974

<u>O.S.C. MEN</u>	<u>DISTRICT</u>	<u>PRODUCTION</u> <u>Y T D</u>	<u>PRODUCTION</u> <u>Y T D</u>	<u>ISSUE</u> <u>Y T D</u>	<u>PAID FOR</u> <u>Y T D</u>	<u>INCREASE</u> <u>YEAR - 6-10-74</u>
J S Bolden	Durham	\$ 121,000	\$ 385,500	\$ 77,500	\$ 68,750	\$ 436,679.00c
Sidney Williams	Pittsburgh	22,500	415,250	210,000	162,265	109,402.00
J H Haswell	Birmingham	174,750	572,000	361,000	336,000	457,626.00
L Barbee	Newport News	25,500	192,000	116,750	136,750	255,448.00

THURSDAY, DECEMBER 2, 1993

MR. CHESTER McCRIMMON

MORRISVILLE — Mr. Chester McCrimmon, 64, of 11128 Chapel Hill Road, died Monday, Nov. 29, at his home.

Mr. McCrimmon was a member of Shiloh Baptist Church, where he served on the trustee board, usher board, pastor's aide club and sang in the male chorus.

Before retiring, he was employed with Trailway Coach Co. Mr. McCrimmon was an Army veteran.

The funeral will be conducted at 2 p.m. Friday in Shiloh Baptist Church by the Rev. Eric Bunch. Burial will be in the church cemetery.

Mr. McCrimmon is survived by his wife, Mrs. Thelma McCrimmon; his mother, Mrs. Estelle M. Wright of McCall, S.C.; six sisters, Ms. Doris Wright

Smith, Ms. Margaret Smith and Ms. Ann Wright Jones, all of New York, Ms. Clara Wright Marks of High Point, Ms. Minnie Wright Morrison of McCall and Ms. Sarah Wright of Laurinburg; and two brothers, Mr. Jimmy Wright of Laurinburg and Mr. Glenn Wright of High Point.

The family will receive visitors from 7 p.m. to 8 p.m. today at Shiloh Baptist Church.

Arrangements are by Albright Funeral Home in Apex.

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FLOYD THOMAS McCULLER

Final rites for Floyd Thomas McCuller were held Thursday, May 30, at Fisher Funeral Chapel. Rev. Richard E. Jackson, pastor, Greenfield Baptist Church, Creedmoor, officiated. Interment was in Glennview Memorial Park. He died Saturday, May 25, at his home.

He was born November 4, 1942 in Durham, a son of Mrs. Dora Tillman McCuller and the late Otis McCuller. He attended Durham City schools.

He had been a cement finisher for many years.

Surviving, in addition to his mother, are a son, Floyd Benjamin Alston of Charleston, S.C.; five sisters, Ms. Mae Holman of Laurelview, N.Y., Ms. Mary M. Benjamin, Ms. Pearl M. Pender and Ms. Doretha M. Thomas, all of Durham and Mrs. Roberta M. Heck of Roosevelt, N.J.; several nieces, including Ms. Linda Bullock of Durham, and nephews.

Arrangements were by Fisher Funeral Parlor.