

*High Point*  
*North Carolina*

1896



Mr. and Mrs. Lee C. Ainsford



2 J. A. Lindsay,  
4 J. C. Welch,

3 E. A. Snow,  
5 Z. A. Burns,

**CITY COUNCIL.**  
1 W. H. Snow, Mayor.

6 D. C. Aldridge,  
8 A. R. Hammer,

7 J. R. Redding,  
9 W. H. Ragan.

# High Point, N. C.

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A BRIEF SUMMARY

OF ITS

Manufacturing Enterprises,

Together with Sketches of those  
who have built them.

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ISSUED BY

**J. J. FARRISS,**

EDITOR ENTERPRISE.

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1896.

## PREFACE.

Herewith is presented a short and concise history of the manufacturing industries of High Point, together with views of some of the factory buildings, pictures of business men and a few of the residences of the city. This little volume cannot be anything else but a mere suggestion of what the city is doing. The author desires to emphasize that there is no Land Company or Boom back of this work. It is simply the observations of one who has watched the phenomenal growth of a North Carolina Manufacturing City, and who is impelled by a sense of duty as well as pleasure to let other people know it.

There is a lesson here for all who believe in the ultimate prosperity of the South on the line of manufacturing.

## High Point.

High Point is situated almost in the centre of the State of North Carolina. It is on the great Southern Railway between Washington and Atlanta. The population is safely 3,500.

High Point derived its name from the fact that it is the highest point on the old North Carolina Railway. The civil engineers gave it the name, and, while it does not sound very aristocratic to the stranger's ear, it is very dear to the people and it will never be changed.

Like most Southern towns High Point began life depending entirely on what is known as "back country trade." This was good as far as it went, but fortunately, at that time the town had progressive citizens who looked ahead. Back country trade was too uncertain! To-day it would be in High Point and to-morrow, perhaps, in some other town!

Factories were built and a branch railroad surveyed to reach the raw material. First, a Spoke and Handle Factory, then a Sash and Blind Factory. Later on came a Tobacco Factory and a Cotton Factory, increasing gradually as the people could command the means. In a few years the branch road was completed, one Factory followed another in rapid succession and to-day over one thousand artisans are responding to the music of twenty whistles!

High Point believes in home and hospitality—patronizes home enterprises and never objects to newcomers sharing its hospitality. To the man who wants to work a special invitation is extended.

Her people are progressive and conservative. The rapid growth of the town and the substantial basis on which every business interest rests are testimonials to the business sagacity of the people; the numerous shades of religious and political belief which prevail unmolested is a demonstration of the true American spirit. A man in High Point may worship God as he pleases. He may believe and



EAGLE FURNITURE COMPANY.

vote politically as his conscience dictates, both without the fear of ostracism or even dictation.

There are no bar-rooms in High Point and never has been. The charter of the town has always prohibited issuing license.

Many of the workingmen own their homes and the number is increasing very satisfactorily.

The good order which prevails among the people is something remarkable. No serious difficulty has ever occurred in the city and only one town officer is required to keep the peace among the 3,500 people.

The city owns its electric light plant, pronounced one of the best in the South, and is self-supporting—the only case on record where a city furnishes forty arc lights without cost to the tax payers.

#### MANUFACTURES.

High Point is strictly a Manufacturing City. There are now twenty factories in operation.

- Snow Lumber Company.
- W. P. Pickett & Co., Tobacco.
- Eagle Furniture Company.
- Tate Furniture Company.
- Home Furniture Company.
- Spokes and Handles, Shuttle Blocks, etc.
- High Point Furniture Company.
- Alma Furniture Company.
- High Point Machine Works.
- High Point Basket Company.
- Empire Plaid Mills.
- High Point Mattress and Excelsior Company.
- High Point Roller Mills.
- Monarch Roller Mills.
- Globe Furniture Company.
- High Point Chair Company.
- Southern Chair Company.
- Snow's Cigar Factory.
- High Point Brick and Tile Company.
- High Point Hosiery Mills.



TATE FURNITURE COMPANY.

These factories have all been built by home capital and at no place in the South can such a manufacturing spirit be found as exists in the community to-day. As soon as the people get enough surplus in hand another factory goes up, as a matter of course.

High Point does not object to outside capital but the people do



RESIDENCE OF W. P. PICKETT.

not sit down and wait for it, neither do they spend their time in devising some scheme to catch capital from the outside. People from every section of the country are always given a hearty welcome and those coming will always find the people busy. If they desire to join their fortunes with the fortunes of those in the community they always find encouragement and are never asked to go it alone.



HOME FURNITURE COMPANY.

## MERCHANTS.

High Point has wide awake and substantial Merchants. They are careful and diligent in business, public spirited and believe thoroughly in the town. The farmer finds a good market here for all of his produce and does not want a better place at which to buy his goods.



RESIDENCE OF E. A. SNOW.

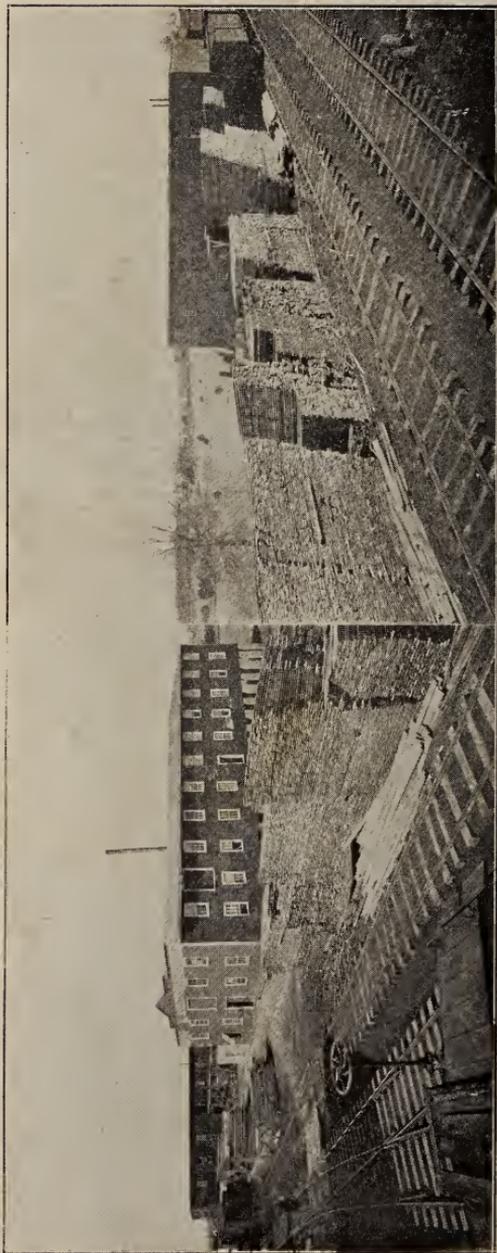
## TOBACCO.

High Point has two Tobacco Warehouses, both of which are well managed. The interest of the seller is closely looked after and consequently the prices realized on the market are satisfactory.

## CLIMATE.

The temperature of High Point is never extreme either way. In no section of the country is there a more healthy climate.

“Lying to the South of the Blue Ridge Mountains and also hav-



HIGH POINT FURNITURE COMPANY.

ing a Southern and Eastern exposure of the sun, the Piedmont Counties of the State enjoy in the highest degree the most lavish kindness of nature."

High Point is in the centre of the Piedmont section, 1085 feet above sea level.



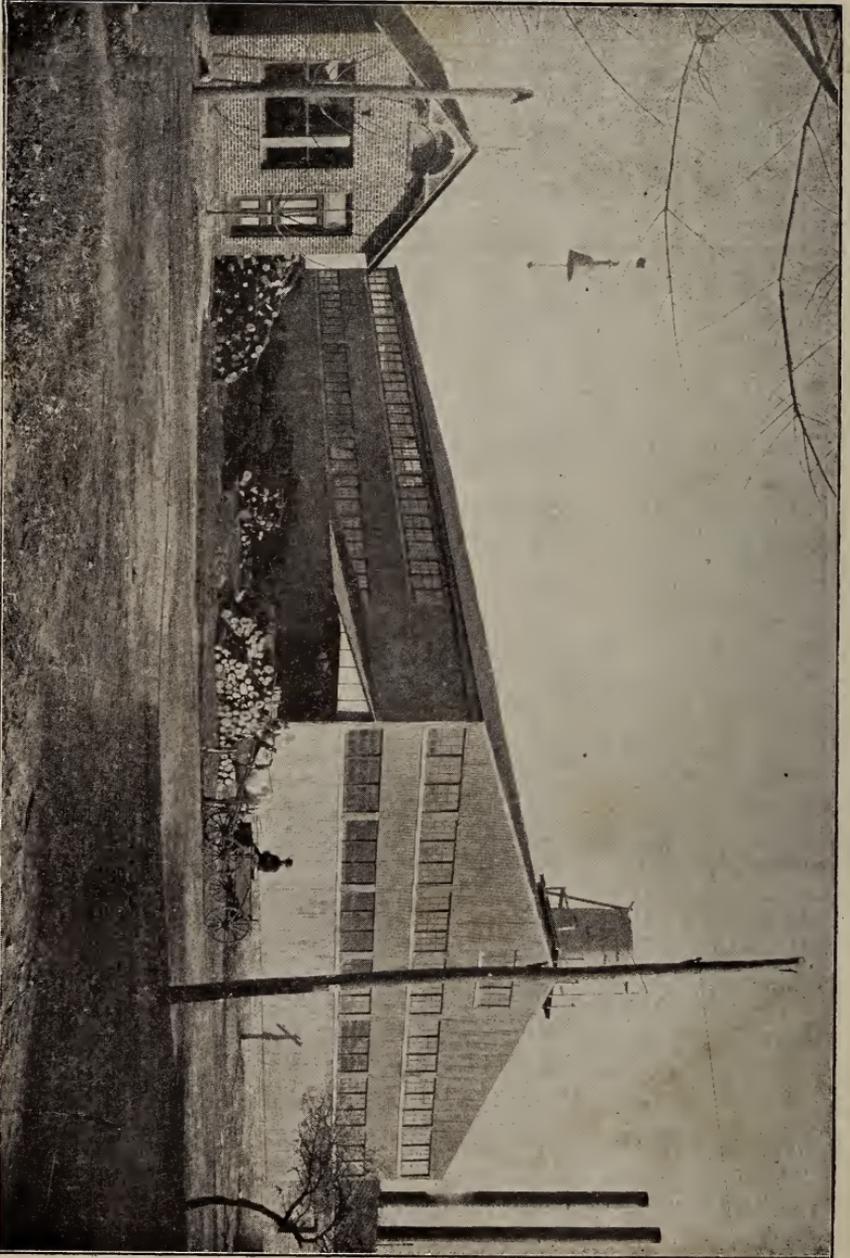
RESIDENCE OF J. H. MILLIS.

### REAL ESTATE.

There are two Land Companies in High Point, neither of which find it necessary to boom their property. A few years ago, when they were organized, there were over 500 available lots. The number of these lots has gradually decreased until not more than 200 remain. They are staple goods on the market and can be had at reasonable prices.

There is other available property in the City which may be had for houses, residences and factories at moderate prices.

No town in the South affords better opportunities for investments.



SPOKE AND HANDLE FACTORY (J. ELWOOD COX).

## RAILROAD FACILITIES.

High Point is on the Southern Railway, and has six daily mails and eight passenger trains North and South. It is only fourteen hours' ride to Canada, Florida, or St. Louis. For these facilities the city is indebted to the Southern Railway Co., that spares neither



RESIDENCE OF DR. D. A. STANTON.

trouble nor expense to put every modern convenience in railroading in the reach of the people.

There is a branch road that runs 28 miles South to Asheboro, N. C., which affords ample facilities for hauling raw material to the factories.

The freight facilities are necessarily good because High Point does more shipping than any other station on the Southern between Charlotte and Danville.



HIGH POINT MACHINE WORKS.

## SCHOOLS.

There were three hundred children in the High Point Institute and Business College at its opening. The Principal of this school

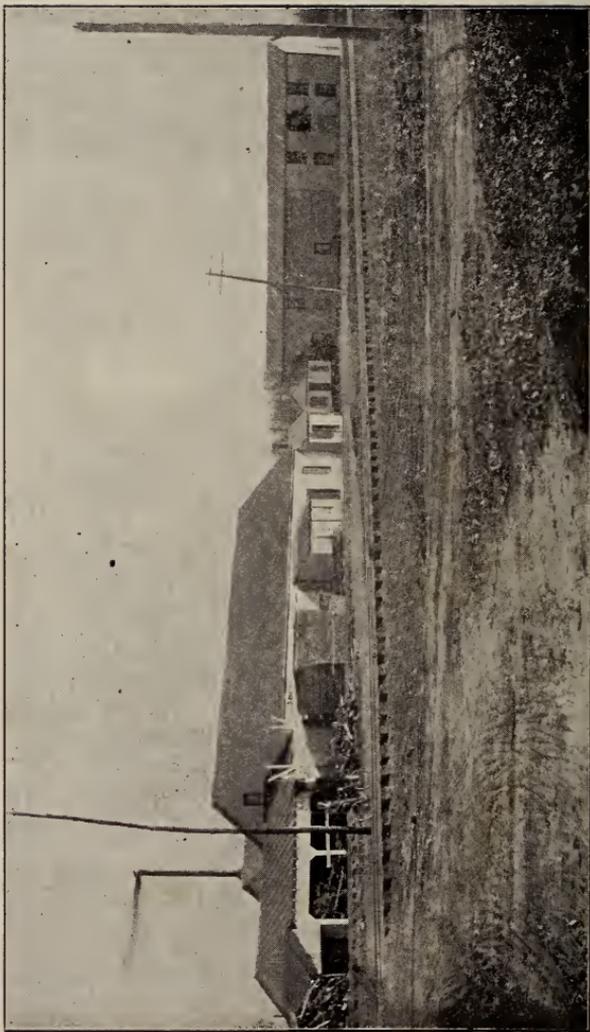


RESIDENCE OF R. F. DALTON.

is Prof. J. M. Weatherly, one of the best educators in the South.

The school building is a large three-story brick structure with adequate chapel and recitation rooms. The school grounds cover several acres suitably divided for boys and girls, each having their separate play grounds.

It is the object of Prof. Weatherly to build up here the largest boarding school in Western North Carolina. He is specially fitted



ALMA FURNITURE COMPANY.

for high school work, and can point with pride to the success of his pupils who are in positions of responsibility in this and other states.

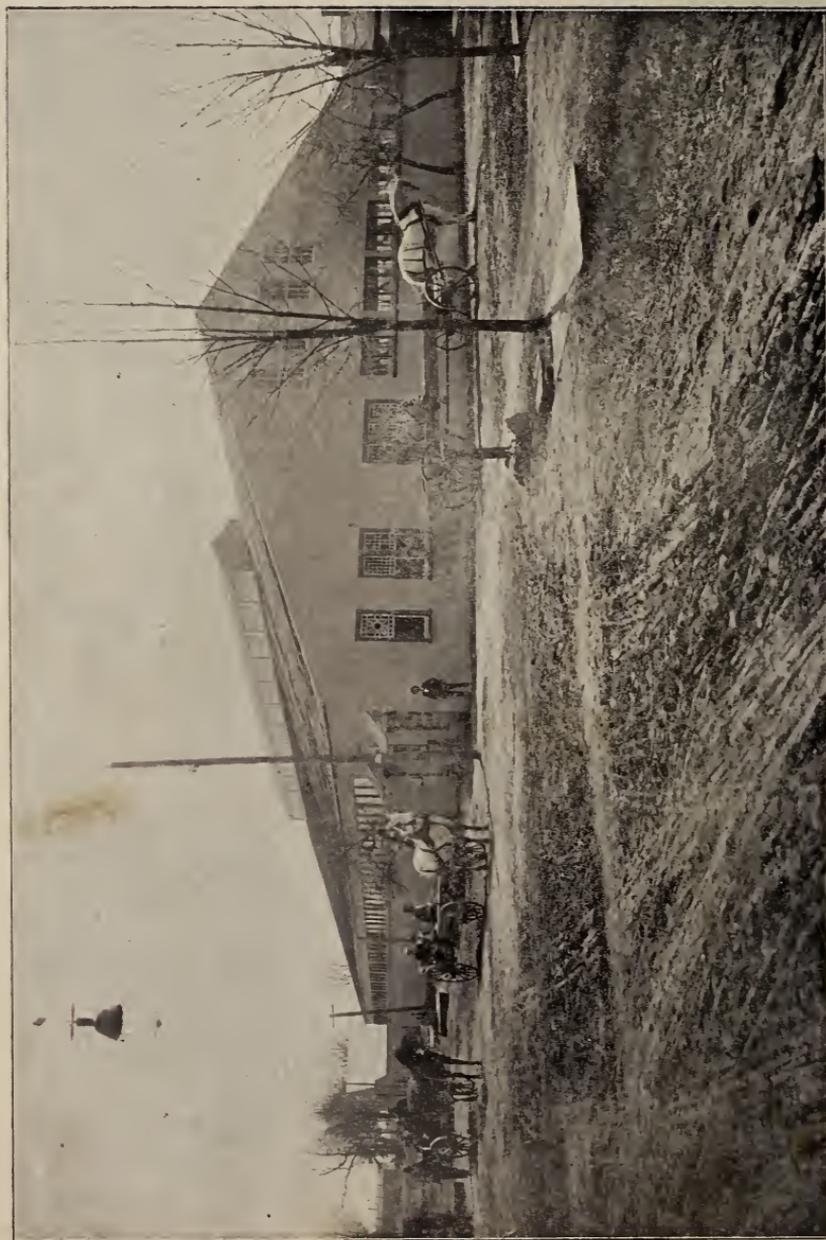
There are also a number of private schools here in the primary work.



RESIDENCE OF W. H. RAGAN.

High Point Normal and Industrial School for colored people has been established here by the New York Yearly Meeting of Friends, and is successfully managed by Mr. F. H. Clark.

There are 14 high schools and colleges within fifteen miles of the city.



SNOW LUMBER COMPANY. (Main Factory covers half acre.)



R. F. DALTON,  
President Snow Lumber Co.

### R. F. DALTON,

Born in Rockingham county, N. C., 1857. He is a son of Rev. P. H. Dalton, a prominent Presbyterian minister who has given over fifty years of his life to the work of the ministry in this, his native State. Mr. Dalton has lived, in his younger days, in Reidsville Greensboro and Washington, N. C. He also attended Davidson College.

For five years he was engaged in the Drug Business in Greensboro. Previous to this, he followed the drug business in High Point. In January, 1886, he came to High Point as one of the firm of Snow & Dalton, manufacturers of sash, doors and blinds. In 1890 the company was incorporated and he became President, which position he has since held, giving his entire time to the business. Mr. Dalton is recognized as a thorough business man, of strong personality, quick perception and good judgment. He is a stockholder in Home Furniture Co., Eagle Furniture Co., and Southern Chair Co. He is quite successful and an indispensable factor in his business.



E. A. SNOW,  
Sec'y and Treas. Snow Lumber Co.

### E. A. SNOW.

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Born in Montpelier, Vt., 1850, raised and educated in public schools at Lowell, Mass.; took Mechanics' Art Course at Cornell University. Moved to Greensboro, N. C., in 1867. Came to High Point, N. C., 1871 and worked in Spoke and Handle Factory nearly two years. He was also connected with Spoke and Handle Factory at Salem for one year. From 1874 to 1881 he was a contractor in High Point. In 1881 the firm of E. A. Snow & Co. was formed, T. H. Patten being the other member of the firm. In 1886 Mr. Snow associated himself with R. F. Dalton. In 1890 he became Secretary and Treasurer of Snow Lumber Co., and still holds that position, being largely interested in that company besides owning stock in several other of the business enterprises of the town. He is a public-spirited citizen and has done much for the upbuilding of the community.



## NATIONAL BANK OF HIGH POINT.

The National Bank of High Point was opened for business May 31st, 1886, its capital stock, \$50,000, not being fully paid until October 1st following. It supplied a long felt need in the community and has enjoyed the confidence of all classes from its very beginning. At that time there was only one Bank at Greensboro, two at Winston and none at Lexington. Its first Board of Directors was W. H. Ragan, Dr. A. J. Sapp, J. A. Lindsay, W. P. Pickett and W. J. Armfield, and its first Officers were W. J. Armfield, President; Dr. A. J. Sapp, Vice-President; C. W. Worth, Cashier. On November 1st, 1888, Mr. C. W. Worth resigned as Cashier to engage in business in Wilmington, N. C., his old home, and E. M. Armfield, its present Cashier, was elected to succeed him. In December 1891, the position of Vice-President was made vacant by the death of Dr. A. J. Sapp at a ripe old age, universally mourned, for all

felt that an honorable, upright and truthful man of the old school had gone. Mr. Jno. A. Lindsay was elected to succeed him, which position he still holds.

Mr. A. B. Sapp has filled the position of Bookkeeper for more



RESIDENCE OF W. J. ARMPFIELD.

than eight years, which fact is a sufficient guarantee of his faithfulness and efficiency.

There have been but few changes, either in the management or the shareholders of the Bank, not a share of stock having changed hands in nearly three years. The Bank has paid 73 per cent. in dividends (\$36,500), in addition to accumulating a surplus fund of 50 per cent. (\$25,000). During all the changes of the past ten years the Bank has pursued an unvarying course of honesty and

fair dealing with all and has extended every accommodation consistent with sound business principles, with favoritism to none, with good will to all.

High Point is indebted, in a great measure, for what she is to-day to this institution, for it stimulated business along all lines and when our manufacturing industries were in their infancy it carried



RESIDENCE OF JOHN A. LINDSAY.

them along by a judicious advance of funds, thereby enabling them to attain the magnificent prosperity which they are now enjoying.

During the never-to-be-forgotten panic of 1893, when banks in every part of the country were closing their doors by the score, this Bank met all its obligations in ACTUAL CASH. It has been the policy of the management to carry large cash reserves to accommodate depositors without inconvenience, and it is nothing unusual to have 60 per cent. of deposits in cash. The Bank points with pardonable pride to its long list of depositors, whose residences are to be found

in twelve different counties besides our own. Below appears a statement of the condition of the Bank which speaks for itself.

Loans and Discounts.....	\$168,650.78	Capital Stock.....	\$ 50,000.00
U. S. Bonds.....	12,500.00	Surplus Fund.....	\$10,000 00
Premiums.....	1,250.00	Undivided Profits.....	13,058.95 23,058.95
Redemption Fund.....	562.50	Circulation.....	11,250.00
Furniture and Fixtures.....	960.00	Deposits:	
Overdraft.....	411.44	Individuals.....	\$130,030.83
Current Expenses.....	549.06	Due Banks.....	3,283.72 133,314.55
Due from Banks.....	\$17,887.86		<hr/>
Cash on hand.....	15,351.86 32,739.72		
	<hr/>		
	\$217,623.50		\$217,623.50

DIRECTORS.—J. A. LINDSAY, J. H. MILLIS, N. C. ENGLISH, W. H. RAGAN, W. J. ARMPFIELD.



W. J. ARMFIELD,  
President National Bank of High Point.

### W. J. ARMFIELD.

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Born and brought up on the farm on Deep River, near High Point, where he still resides, a part of which land has belonged to the family more than one hundred years. Education was obtained at schools of the neighborhood, with brief sessions spent under the late Dr. Nereus Mendenhall, and at Oak Ridge Institute.

Began business at close of the war in 1865, without capital, and was engaged as salesman and dealer in the nursery business for twenty years, handling large amounts of fruit and ornamental trees, vines, plants and flowers in the territory from New York to Louisiana and west to Illinois. Married a daughter of Wm. O. Britt, Esq., of Nashville, Tenn., on Dec. 20th, 1868. Has six children, four sons and two daughters, four of whom are college graduates. January 18th, 1876, elected a director of the National Bank of Greensboro. March 13th, 1886, elected president of the National Bank of High Point. January 10th, 1896, elected director of the

Greensboro National Bank, and continuously re-elected to these positions to the present time, being the largest stockholder in each of the above-named Banks, and all of them having been eminently successful. Is also a large investor in stocks, bonds and loans on his own private account, and in all his business course has been uniformly successful.



E. M. ARMFIELD,  
Cashier National Bank of High Point.

### E. M. ARMFIELD.

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Eugene Morehead Armfield, eldest son of Wyatt J. and Jennie B. Armfield, was born at the old Armfield homestead, on Deep River, near High Point, Guilford County, N. C., September 25th, 1869. His early life was spent at work on the farm during the summer and attending the public schools of the neighborhood during the winter. In August, 1885, he entered Friends School (now Guilford College,) at New Garden, N. C., where he graduated in June, 1886, in the first class to which the School ever granted diplomas. The

subject of his graduating thesis was Tacitus as a historian. In August, 1886, he entered the Junior class of the University of North Carolina at Chapel Hill, graduating with honor in June, 1888. At commencement he delivered the first speech of the day, his subject being "Southern Literature." Several of the class of '88 have already been honored outside their own immediate localities. Among them may be mentioned W. M. Little, now United States consul at Tegucigalpa, Honduras; W. J. Battle, M. A., Ph. D., professor of Greek in the University of Texas; St. Clair Hester, Rector of St. George's Episcopal Church, Brooklyn; Eugene P. Withers, member of the State Senate of Virginia; M. H. Palmer, late State Bank Examiner, and R. L. Smith, one of the few Democratic members of the last legislature. In July, 1888, he entered the National Bank of Greensboro and after serving an apprenticeship of a few months was elected cashier of the National Bank of High Point, to succeed C. W. Worth, who resigned in 1888. This position he still holds and during his administration the Bank has prospered in every way. He is a member of the Phi Gamma Delta Fraternity and of the Modern Languages Association of America.



COMMERCIAL NATIONAL BANK.

## COMMERCIAL NATIONAL BANK.

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In 1891 it became evident that if High Point was to be made a Manufacturing City, the first step necessary to secure this end was to establish better banking facilities. Those engaged in the manufacturing business were the prime movers and the largest subscribers to its stock. As soon as their names were announced its success

was assured. Nearly every one of its shareholders has stock in some of the Factories in High Point or in the Cotton Mills of Randolph County. The Bank helped the Factories and the Factories made the Bank and we now often hear the remark that this Bank should have been named the Manufacturer's National Bank. It opened its doors for business June 1st, 1891, and at once established



RESIDENCE OF J. ELWOOD COX.

a high credit as one of the strongest financial institutions of the State. It has paid 4 per cent. semi-annual dividends without interruption and has steadily built up a large undivided profit account until it now has a handsome surplus.

During the great panic of 1893 this Bank paid the cash on demand for every check presented against it. It made up the pay rolls for the factories without hesitation and at the same time furnished currency to several other banks in the State that were unable to obtain it from their regular correspondents.

It is a great credit to High Point that her Factories did not have to shut down during the panic and that the Mill men were able to pay their hands in cash every Saturday night. The Commercial National Bank fills the pay rolls of sixteen of the largest factories in High Point and for eight of the large Cotton Mills in Randolph



RESIDENCE OF C. A. HAMNER.

County, and during the year 1895 its volume of business reached the sum of \$4,500,000.

The Commercial National Bank invites new business, it fosters Manufacturing, it is the reliable and substantial friend of the Shop and Mill men and as the Commercial interests of High Point grow and expand and develop, in proportion so will the business of this Bank enlarge and its success be more pronounced, for it ever keeps in touch with the vital forces of the City's progressive growth.

Report of the Condition of  
**THE COMMERCIAL NATIONAL BANK**

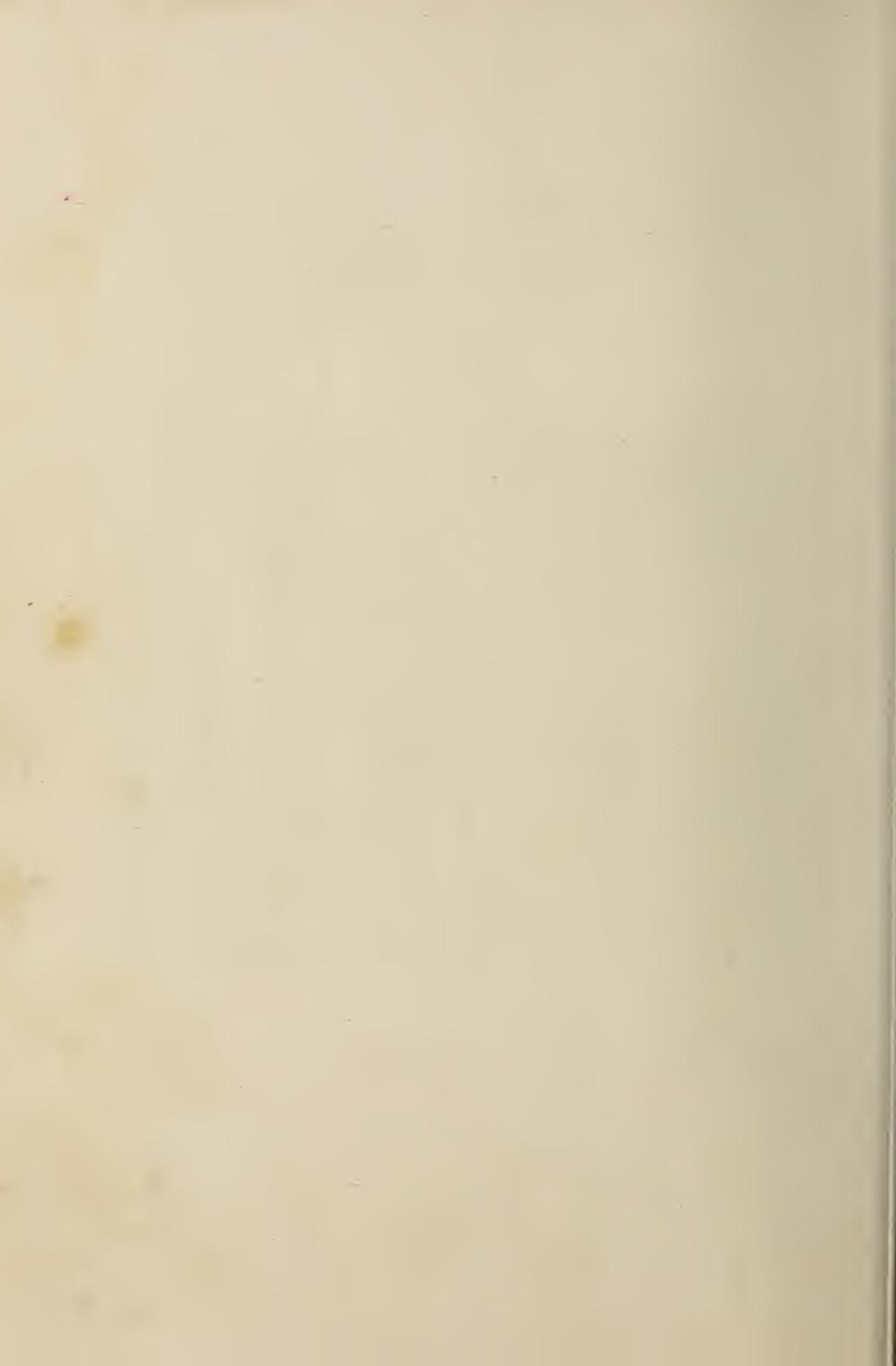
At the close of business, MAY 7, 1896.

*RESOURCES.*

Loans and discounts . . . . .	\$142,083.13
Overdrafts, secured and unsecured . . . . .	195.44
U. S. Bonds to secure circulation . . . . .	25,000.00
Premiums on U. S. Bonds . . . . .	3,000.00
Banking house, furniture and fixtures . . . . .	1,000.00
Due from National Banks (not Reserve Agents) . . . . .	5,110.00
Due from State Banks and Bankers . . . . .	307.00
Due from approved reserve agents . . . . .	2,026.64
Fractional paper currency, nickels and cents . . . . .	23.51
Lawful Money Reserve in Bank, viz:	
Specie . . . . .	\$9,031.00
Legal tender notes . . . . .	10,000.00
Redemption fund with U. S. Treasurer (5 per cent of circulation . . . . .	19,031.00
	1,125.00
TOTAL . . . . .	\$198,901.72

*LIABILITIES.*

Capital stock paid in . . . . .	\$50,000.00
Surplus fund . . . . .	4,500.00
Undivided profits, less expenses and taxes paid . . . . .	4,217.65
National Bank notes outstanding . . . . .	22,500.00
Due to other National Banks . . . . .	263.07
Due to State Banks and Bankers . . . . .	6,522.85
Individual deposits subject to check . . . . .	108,949.26
Demand certificates of deposit . . . . .	1,736.54
Cashier's checks outstanding . . . . .	212.35
TOTAL . . . . .	\$198,901.72





J. ELWOOD COX,  
 Prest. Commercial Nat. Bank, Owner of Spoke and Handle Works.

### J. ELWOOD COX.

Born November 1st, 1856, in Northampton county. His parents moved to Guilford College when he was two and a-half years old, where he was mainly educated. He took a business course in the Business College of Baltimore when he was seventeen years of age. He afterwards taught school, subsequently spending 1874 and 1875 at Earlham College, Richmond, Ind. He was successfully engaged for three years in the fruit tree business. October 23rd, 1878, he was married to Miss Bertha Snow, daughter of Capt. W. H. Snow, of High Point. He built a home at Guilford College, but two years later moved to High Point. In July, 1883, he succeeded Capt. W. H. Snow in the manufacture of Shuttle Blocks, Bobbin Heads, Spokes, Handles, etc., etc. In 1883 the total sales of the factory was \$10,000 a year. Now he does a business of \$125,000 to \$150,000. His goods are shipped to every civilized country in the world.

In June, 1891, he was elected President of the Commercial National Bank at its organization, and still holds that responsible position, lending his energy and business skill to its successful operation. Mr. Cox is connected with many of the industries of the town, and is one of its most substantial citizens.



W. G. BRADSHAW,  
Cashier Commercial National Bank.

### W. G. BRADSHAW.

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The subject of this sketch was born in Alamance county, N. C., February 23rd, 1856. His early life was spent in work on his father's farm. At the age of sixteen he entered Trinity College and graduated from this institution with first honor in a large class at the commencement of 1877. He then studied medicine and graduated from the College of Physicians and Surgeons, Baltimore, Md., in 1880. He obtained license from the North Carolina Medical Board of examiners to practice medicine and from the North Carolina Pharmaceutical Association to conduct the business of pharmacy. In 1891 when the Commercial National Bank of High Point was organized he was unanimously elected its Cashier, which responsible position he still holds.

## CHURCHES.

High Point is blessed with churches. There are the Methodist, Presbyterian, Methodist Protestant, Baptist, Friends, Episcopalian and Christian, among the white people, all of which have nice houses of worship.



METHODIST EPISCOPAL CHURCH, SOUTH.  
(Seating Capacity, 1,000.)

The Methodists have just finished a new brick church at a cost of about \$7,000.

The Baptists, last year, spent about \$1,200 on the interior of their church.

The Methodist Protestants have just completed an imposing brick structure at considerable cost.

The Presbyterians will soon begin work on a house of worship which will cost about \$5,000

This interest in church work not only shows that High Point is a church going community, but it is a demonstration of practical religious work and advancement.



METHODIST PROTESTANT CHURCH.

In the South-Eastern part of the City is a Presbyterian Mission Church which was built and is maintained by Mr. E. A. Snow, the progressive Superintendent of the Presbyterian Sunday School work of the City.

The colored people are also represented in every denomination, having their own houses of worship.



RESIDENCE OF CHAS. RAGAN.



RESIDENCE OF E. A. BENCINI.



ENTERPRISE JOB OFFICE.

### THE ENTERPRISE.

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When High Point began business "The Enterprise" began with it. It has been the mouthpiece of the community for fifteen years. It has been under its present management for eight years. It has grown with the community and now has a large subscription list.

In response to the business demands several years ago "The Enterprise" established a Job Office. This is fed by the factories and business men of the community and is far in advance of other offices in towns of this size. There being no court house here the business men have realized the importance of keeping their Job Work with the home paper. It takes the place of county work, which has always acted as a stimulus to a county paper.



RESIDENCE OF F. N. TATE.

### TATE FURNITURE CO.

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Organized February 20, 1893. Authorized capital, \$50,000.

OFFICERS.—A. M. RANKIN, President, R. J. BELL, Vice-President, A. E. TATE, Secretary and Treasurer; J. H. TATE, General Manager.

DIRECTORS.—F. N. TATE, R. B. WHITE, J. J. WELCH, A. M. RANKIN.

Manufactures cheap and medium grade of Furniture.

### ALMA FURNITURE CO.

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Incorporated 1896, with a capital of \$10,000.

OFFICERS.—J. P. REDDING, President; A. M. RANKIN, Vice-Pres.; H. W. FRASER, Sec. and Treas.

This plant is owned jointly by the officers. It manufactures Wardrobes, Safes and Tables.

### HIGH POINT FURNITURE CO.

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Incorporated 1889 with a capital of \$9,000, which was subsequently increased to \$20,000.

OFFICERS.—J. J. WELSH, President; T. F. WRENN, Sec. and Treas.; M. J. WRENN, Vice-Pres.

Manufactures a general line of cheap and medium grade Furniture.

### EAGLE FURNITURE CO.

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Incorporated 1893 with a paid up capital of \$18,000.

OFFICERS.—E. A. SNOW, President; F. M. PICKETT, Vice-Pres.; W. H. RAGAN, Sec. and Treas.

DIRECTORS.—W. H. RAGAN, F. M. PICKETT, E. A. SNOW, R. F. DALTON, JOHN A. LINDSAY.

Does a general Furniture manufacturing business.



RESIDENCE OF CAPT. W. H. SNOW.

## HOME FURNITURE CO.

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Incorporated 1890, with a capital of \$15,000. Increased to \$18,000 in 1893.

OFFICERS.—J. M. WALKER, President; J. J. COX, Sec. and Treas.; WM. TATE, Superintendent.

DIRECTORS.—R. F. DALTON, J. J. COX, J. M. WALKER, WILLIAM TATE, J. ELWOOD COX.

Does a general Furniture manufacturing business.

## W. P. PICKETT & CO., Tobacco Manufacturers.

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Began business two miles from High Point about 1872, moved to High Point a few years later, 1881.

The plant is owned by Messrs. W. P. and F. M. Pickett. It is not incorporated, but is rated at over \$100,000.

BRANDS: "Pickett's Leatherwood," "Pride of N. C.," "Pickett's Natural Leaf," "Sweet Gum," "Red Ham," "Legal Tender," "Long Cotton."

## HIGH POINT MACHINE WORKS.

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Incorporated 1889, with a capital of \$3,000. In 1895 the capital stock was increased to \$4,500. The company does a business of \$30,000 a year, having a splendid custom in this and other States.

Besides doing a good business in the machine shops and foundry they have been manufacturing for several years "The Moffatt Saw Mill" with considerable success.

OFFICERS.—J. ELWOOD COX, President; O. N. RICHARDSON, Secretary and Treasurer; D. H. PARNELL, Superintendent.

Mr. Parnell was born in Rowan county. For several years he has been a citizen of High Point.

Since its incorporation Mr. Parnell has been the superintendent of the Machine Shops. He is considered one of the best all-round machinists in the State. He is also a stockholder in the company.



RESIDENCE OF E. D. STEELE.

## SNOW LUMBER CO.

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Commenced business (E. A. Snow & Co.) 1881. The firm of SNOW & DALTON in 1886.

Incorporated in 1890 with a paid up capital of \$40,000. Does a business now of \$150,000 a year. Handles 2,000,000 feet of lumber a year.

OFFICERS.—R. F. DALTON, President; E. A. SNOW, Secretary and Treasurer.

Manufactures Sash, Doors and Blinds, Building Material.

MR. J. E. KIRKMAN is Superintendent of the shops and E. A. BENCINI Cashier and Book-keeper.

For volume of business, expert management, and financial stability we doubt if there is a factory in the South of its kind which is equal to it.

The Snow Lumber Company has for many years done a large business, and when we look upon the new building (a cut of which appears on another page) we wonder how so much work was ever done in the old factory. The capacity now is greatly increased, all departments consolidated, and it is a treat just to look in on the ponderous machinery.

The main factory building is 100 x 200 feet—just one-half acre under the roof.

There are seventy machines running all the time, so arranged as to facilitate work. The plant employs 133 men, the majority of whom are skilled workmen in their line.

The warehouse is as large as an ordinary factory, measuring 60x100. In this house the glazing is done and the goods prepared for shipment, there being a side track of the Southern Railroad running through the yard in close proximity to the warehouse doors.

There are three large dry kilns on the yard, the combined measurement of which is 60x60 feet. The engine house is built entirely of brick and iron, and measures 24x50 feet—wholly fireproof.

The capacity of the mill per day is 150 doors, 150 pairs sash, 100 pairs of blinds.

Besides these staple goods there is a large output of finish work,



RESIDENCE OF DR. J. J. COX.

such as banisters, scroll work, etc. The mill can dress two car loads of lumber per day, and it requires an average of 30,000 feet per day to supply the mill.



RESIDENCE OF J. ELWOOD COX.

## ART.

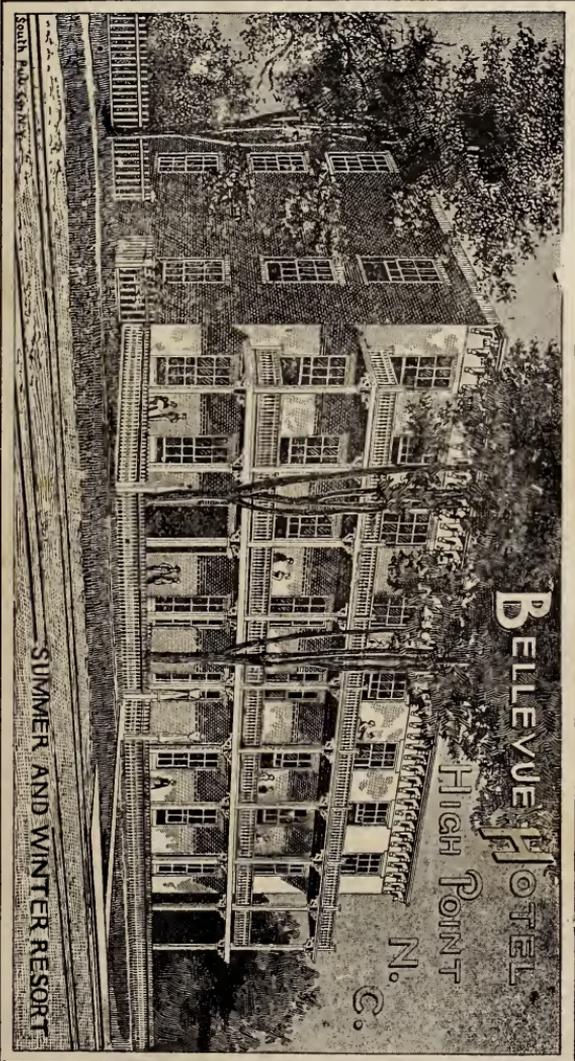
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The author is indebted to Mr. J. E. Jones for most of the photographs from which the cuts in this book are taken. It is a high class of work of which any artist might be proud. The handsome group of the Board of Aldermen is also contributed. His work speaks for itself.

To Mr. D. L. Clark we are also indebted for photographs and other favors. Mr. Clark is not only a photographer but an artist of very high merit.



RESIDENCE OF J. J. WELCH,



**BELLEVEUE HOTEL**

**HIGH POINT**

**N. C.**

**SUMMER AND WINTER RESORT**

South Photo Engraving



T. F. WRENN,  
Sec. and Treas. High Point Furniture Co.

### T. F. WRENN.

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Mr. Wrenn was born in Randolph County in 1861. He moved to High Point when he was about 14 years of age. His first business was that of clerk for M. Jarrell and afterwards for S. Perry.

In 1883 he and his brother, M. J. Wrenn, went into the mercantile business here on a small scale. The business grew gradually until it was one of the largest of the kind in the city.

In 1889 Mr. Wrenn sold his interest in the business and went into the manufacture of furniture, he being one of the three pioneers in the business here. He became Secretary and Treasurer of the High Point Furniture Company at the organization and has since held that responsible position with marked success. He is also a large owner of real estate in the City.



FRED. N. TATE,  
Agent Southern Railway Company.

### F. N. TATE.

Born in Canada in 1868 and moved to North Carolina when he was quite a small boy. He was clerk in the store of J. H. Tate for a year or so.

In 1887 he was appointed clerk in the freight department at the depot. In 1891, when Mr. A. J. Dodamead resigned as agent, Mr. Tate was at once appointed to succeed him.

It is the universal opinion, here and elsewhere, that High Point has in Mr. Tate one of the best Agents in the State. The business at the office is voluminous and intricate yet it is attended to with great satisfaction to both the Company and the public.

Mr. Tate is also a stockholder in the Tate Furniture Company.



A. E. TATE,  
Secretary and Treasurer Tate Fur. Co.

### A. E. TATE.

Born at Owen's Sound, Canada, 1865. He came to Guilford county when he was six years old. Moved to High Point in 1885, engaging in business with his brother. In 1889 he became the special agent for Equitable Life Insurance Co. which business he followed for several years in connection with Real Estate and Fire Insurance. When the Tate Furniture Company was organized he became Secretary and Treasurer, which he now holds. He is a stockholder in the company and is also one of the firm of Cox & Tate in the Fire Insurance business.

### CAPT. W. H SNOW.

Born in Washington county in the State of Vermont, 1825. His ancestors were among the first settlers in that State.

At the close of the war, in which he took a prominent part, serving in the 6th Massachusetts Infantry, and later in the 2nd Massachus-

etts Artillery, three years altogether, he emigrated to Greensboro, N. C., and commenced the manufacture of Handles and Spokes and Shuttle Blocks. He is the pioneer in that industry in the State, having brought the first Blanchard Lathe and first band saw ever run in the State.



CAPT. W. H. SNOW, MAYOR.

In 1872 he came to High Point and established the business of Spokes and Handles and Shuttle Blocks. Later he established the Pine Lumber business.

He is the inventor of the Modern Tobacco Barn, a new system of curing tobacco which is being used extensively.

Capt. Snow has been Mayor of High Point six times, and now holds that position. He is doing much active work in his old age, his attention being chiefly devoted to developing a new method of curing cigar leaf and establishing a cigar leaf market in the city. He has a cigar factory where superior goods are manufactured entirely from the cigar leaf grown in the county last year.



DR. J. E. CARTLAND.

Secretary and Treasurer Globe Furniture Company.

DR. J. E. CARTLAND.

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Born in Maine in 1851. He moved to North Carolina in 1875 and commenced the practice of dentistry in 1878. He was a resident of High Point for nine years until 1891 when he moved to Concord.

He returned to High Point in March, 1895, and was elected Secretary and Treasurer of the Globe Furniture Company, in which Company he is largely interested.



DR. J. J. COX.

Secretary and Treasurer Home Furniture Company.

## DR. J. J. COX.

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Born near Rich Square, Northampton County, 1845, and spent his boyhood days on the farm. His father moved to Guilford County in 1859, and he received his primary education at New Garden Boarding School. Having finished the course there he commenced the study of medicine. He afterwards entered Jefferson Medical College, Philadelphia, from which institution he graduated. He commenced the practice of medicine at Guilford College, in 1871, where he remained until 1882 when he removed to High Point. He practised here with much success. He decided to change his business on account of his health. In 1895 he was elected Secretary and Treasurer of the Home Furniture Company, which position he now holds. The Company has enjoyed great prosperity under his administration.

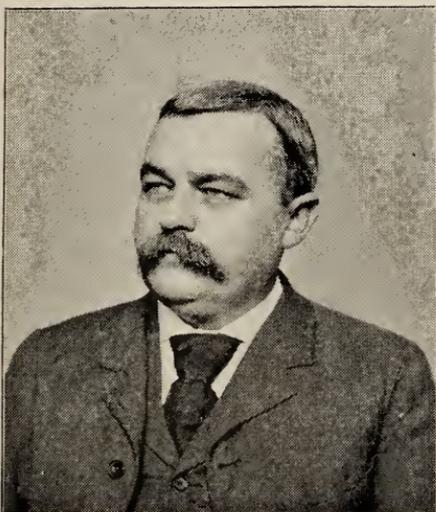


O. N. RICHARDSON,  
Secretary and Treasurer High Point Machine Works.

### O. N. RICHARDSON.

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Mr. Richardson was born in Lilesville, N. C., in 1867. He was educated at Wake Forest College. He had charge of the large mercantile business of his grandfather, Col. J. A. Liles, for about five years. For three years he was general manager of the business. In 1889 he returned to High Point and organized the High Point Machine Works, becoming its Secretary and Treasurer, which position he has since held with much credit to himself and a great deal of profit to the business. Besides being the largest stockholder in the Machine Works he is the owner of considerable property in the community.



J. H. MILLIS, CAPITALIST.

### J. H. MILLIS.

Born in Guilford county, at the family homestead, five miles west of Greensboro, in 1853. He left home when he was only seventeen years of age to become salesman for Worth & Walker at Asheboro. He remained at Asheboro three years and then removed to Greensboro and went with the firm of Odell, Ragan & Co., where he remained about two years. He was engaged in business for a few years before removing to High Point to become one of the firm of Pleasants, Ragan & Co. The firm was afterwards Ragan, Millis & Co., and now goes under the name of W. H. Ragan & Co. Besides being interested in several mercantile establishments here and elsewhere Mr. Millis was Secretary and Treasurer of the Snow Lumber Company and subsequently the Home Furniture Company. He is now Secretary and Treasurer of the Greensboro Furniture Manufacturing Company. He has also been engaged for several years in the private banking business with W. H. Ragan.

Besides his private career Mr. Millis has been Chairman of the Board of County Commissioners for ten years and the splendid condition of the finances of the county is a testimonial to his business qualifications.



DR. D. A. STANTON.

## DR. D. A. STANTON.

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Born in Randolph county, North Carolina. He worked on his father's farm until he was twenty-two years old. He entered the office of Drs. Woollen & Long at Randleman in 1884 and studied medicine under them for two years. In 1885 he entered the Medical Department of Vanderbilt University and graduated in 1887. He practiced at Randleman, N. C., one year and then moved to Lexington, N. C., where he practiced two years. In 1891 he came to High Point and was associated with Dr. J. J. Cox. In 1895 he took a post-graduate course in the Medical College of Virginia.



CAPT. A. M. RANKIN.

## CAPT. A. M. RANKIN.

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Born in Guilford county, North Carolina. For seventeen years he has been conductor on what is now the Southern Railway. He is President of the Tate Furniture Company, Vice-President of the Alma Furniture Company, stockholder in the National Bank of High Point and the Home Furniture Company. He is also interested in enterprises in Greensboro and Asheboro. Captain Rankin is the wealthiest railroad conductor in the State.



W. H. RAGAN,  
Secretary and Treasurer Eagle Furniture Company.

### W. H. RAGAN.

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Born 1846, in Randolph county. His father moved to Guilford county when he was about fourteen years old and commenced farming and merchandising nine miles south-east of Greensboro.

In 1860 Mr. Ragan went to Franklinsville, N. C., to learn the cotton milling business, and worked there until 1865.

He came to High Point in 1866 and went into the mercantile business, being one of the firm of Pleasants, Ragan & Co. The firm was afterwards Ragan, Millis & Co. Mr. Ragan is one of the most successful merchants and business men in the county. He is Secretary and Treasurer of Eagle Furniture Company, President Oakdale Cotton Mill, at Jamestown; President Southern Chair Company; Director in National Bank of High Point, and Director National Bank of Greensboro; Director in Wachovia Loan and Trust Company, Winston; Treasurer of High Point Hardware Company. He is

also Treasurer of the City of High Point. He has been a very successful business man in all of its affairs. Besides his immediate work as Secretary and Treasurer of Eagle Furniture Co., he carries on office work in private banking.



G. A. MATTON.

Sec. and Treas. High Point Brick and Tile Company.

### G. A. MATTON.

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Born in the State of Ohio. His father moved to North Carolina when he was quite young. In 1871 he moved to High Point. In 1880 he went into the drug business here and has a large business. In 1895 he and Dr. J. A. Turner established the High Point Brick and Tile Company, Mr. Matton becoming Secretary and Treasurer. The Company is doing a good business.



W. P. PICKETT.

Of the firm of W. P. Pickett & Co.

### W. P. PICKETT.

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Mr. Pickett was born at Pennfield, Davidson county, in 1848. He remained on his father's farm until he was eighteen years of age. He afterwards clerked in his father's store for quite a while. He also farmed and was engaged in the tobacco business.

In 1872 he commenced the manufacture of tobacco at the old home place, three miles from High Point. He was quite successful and moved to High Point for better facilities in 1881. He is the Senior member of the firm of W. P. Pickett & Co., who do a large manufacturing business, working about 150 hands.

Mr. Pickett is a man of good business qualifications, as his accumulated wealth will bear testimony. He is interested in several of the business enterprises of the community.



J. A. LINDSAY.

Vice-President National Bank of High Point.

### J. A. LINDSAY.

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Mr. Lindsay was born in Davidson county a few miles from High Point. He came to High Point when he was sixteen years of age and entered a store.

He is one of the oldest merchants in High Point, having been continuously in business for thirty-one years.

He is Vice-President of the National Bank of High Point and interested in several of the other industries of the City.



DR. J. A. TURNER.

## DR. J. A. TURNER.

Dr. Turner is a native of Chatham county, N. C. He received his education chiefly at Sylvan Academy, Snow Camp, N. C. He received his medical education at Baltimore, Md., and Louisville, Ky.

He practiced medicine in Chatham and surrounding counties for several years. From there he went to Little's Mills, N. C., from which place he moved to High Point about two years ago. Dr. Turner has taken several special courses in Northern Hospitals since he began practice.



E. A. BENCINI.

E. A. BENCINI.  

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Born in Guilford county. When only fifteen years old he went into the office of Capt. W. H. Snow and later in the Sash and Blind Factory. He is now Cashier of the Snow Lumber Company, in which Company he is a stockholder. He has been in charge of the books of this business for nearly twelve years. He is an expert accountant and is invaluable in the work he is following.

Mr. Bencini is also a stockholder in other enterprises in the community as well as a landowner.



DR. J. W. BURTON.

## DR. J. W. BURTON.

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Born in Davidson county in 1847. Remained on his father's farm until he was twenty years old when he went to Olin, Iredell county, as clerk in a store. While a clerk he read the medical course through twice. He read medicine for two or three years. In 1870 he entered the College of Physicians and Surgeons, Baltimore, Md. The institution then went under the name of Washington University. He graduated from there in February, 1872. He commenced the practice of medicine in High Point in April, 1872, remaining until 1876, when he went to Bently, Ills., remaining there until August, 1880, when he returned to High Point where he has remained ever since in the practice of medicine.



J. J. WELCH,  
President High Point Furniture Company.

### J. J. WELCH.

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Mr. Welch was born in Guilford county, four miles from High Point. He was raised on his father's farm and went to school at Kernersville and Oak Ridge.

At the beginning of the war he enlisted in Company E., 21st N. C. Regiment, which was afterwards Company B., 1st N. C. Battalion Sharpshooters. He served through the entire war surrendering with Lee at Appomattox. At the close of the war he engaged in the tobacco business, commencing to manufacture in 1872, being one of the firm of W. P. Pickett & Co. He continued successfully in this business until 1895. In the fall of 1895 he went into the manufacture of furniture and is now President of the High Point Furniture Company.



J. E. KIRKMAN.

J. E. KIRKMAN.

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Has lived in High Point all of his life. When only fifteen years old he went into the wood working business with Capt. W. H. Snow.

He is now Superintendent at the Snow Lumber Co., which position he has held for several years. He is a stockholder in the Company and is well versed in all the affairs of his department, having grown up with the business.

Mr. Kirkman, besides his interest in Snow Lumber Co., is an investor in real estate in the town.



F. M. PICKETT.

## F. M. PICKETT.

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Born in Davidson county in 1856. He remained on his father's farm until 1881, when he went into tobacco manufacturing with his brother. This business he has followed ever since and is now one of the firm of W. P. Pickett & Co., Tobacco Manufacturers, having charge of the office work.

He is also Vice-President and Director of the Eagle Furniture Co., Director in Commercial National Bank, Director in Second High Point Building and Loan Association, and stockholder in Southern Chair Co. He has been quite successful in all his dealings.



A. R. HAMMER.  
Superintendent Eagle Furniture Company.

### A. R. HAMMER.

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Born in Davidson county in 1847. He worked on the farm until he was twenty years old. He served in the army until he was wounded. After the war he was engaged in Milling and Mechanics.

When the Eagle Furniture Company was organized Mr. Hammer became Superintendent and fills that position to-day with great credit to himself and profit to the company.



E. D. STEELE, ATTORNEY AT LAW.

### E. D. STEELE.

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Born in Guilford county, N. C., educated at Chapel Hill and Vanderbilt University.

He was Register of U. S. Land Office in Wyoming, under President Cleveland's first administration for two years. He resigned to return home to practice law. He was Mayor of High Point four years.

He owns property in Greensboro as well as in High Point. He owns Greensboro Clothing Co., which has a capital of \$7,500.

He is interested in several enterprises in High Point. He and his brother, W. B. Steele, are now building a large two-story brick factory for the manufacture of hosiery. He will be president of this Company and W. B. Steele Secretary and Treasurer.



WM. TATE.

Supt. of the Home Furniture Company.

## WM. TATE.

Born in Canada in 1855. In 1872 he moved to Guilford county. In his younger days he followed farming. He spent several years in Greensboro and Winston. In 1890 he moved to High Point and became Superintendent of the Home Furniture Company, which position he still retains.

Mr. Tate is a natural mechanic, which, added to his long experience, fits him well for his occupation. He is a designer of considerable skill and his hand has been plainly seen, along with others, in the success of the business over which he presides as Superintendent.



J. H. TATE,  
General Manager Tate Furniture Company.

### J. H. TATE.

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Born in Canada 1858. He moved to Guilford county near James-town, when he was quite a young man. He moved to High Point in 1883 and was engaged in the merchandise business. He built the store house on the corner where Smith's Drug Store now stands, being the first store of modern design then in the city.

In 1890 Mr. Tate, together with Messrs. T. F. Wrenn and E. A. Snow, started the furniture Manufacturing business here. He became Superintendent of the High Point Furniture Co., owning an equal share in the factory. A few years later, 1893, he sold his stock in this Company and organized the Tate Furniture Co., he being the largest stockholder in it. He is the General Manager of this Company, and is meeting with success. He is a man of mechanical turn of mind and is well versed in all the details of the work.



T. H. PATTEN,  
Secretary and Treasurer Southern Chair Co.

### T. H. PATTEN.

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Thos. H. Patten was born in Watertown, Mass., Dec. 31, 1841, and is one of a family of fourteen children, ten of whom are now living. In 1868 Mr. Patten took Horace Greeley's advice and went West to Denver, Colo., to grow up with the country, which at that time was a frontier town of about 2,500 inhabitants, and engaged in the hardware business. After a continuous service of fifteen years with one house he was taken in as a partner and continued with the firm until 1883, when failing health caused him to retire. He then removed to High Point, engaging with E. A. Snow in the lumber business, the firm being known as E. A. Snow & Co. He remained here about three years, when death in his family caused his return to Colorado. He was appointed Secretary of the Board of Public Works and held the position five years. Mr. Patten finally returned to High Point again in January last, and at once took an active part

in organizing the Southern Chair Company, of which he is the Secretary and Treasurer.

Mr. Patten is a firm and enthusiastic believer in the future of the New South, the State of North Carolina in particular, and in High Point first, last and all the time.



R. C. CHARLES, POST MASTER.

### R. C. CHARLES.

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Born in Guilford county in 1853. He was brought up on his father's farm. He went to school at Abbott's Creek and afterwards, when quite a young man, clerked in a store in Salem. In 1876 he went to Missouri and remained there three years. When he returned to North Carolina he went with Geo. E. Nissen & Co. as bookkeeper and remained with them eight years.

He moved to High Point in 1887, engaging in the merchandise business. In the spring of 1894 he was appointed Post Master at High Point by President Cleveland and still holds that position.



REV. W. R. LOWDERMILK.  
Pastor Methodist Protestant Church.

### REV. W. R. LOWDERMILK.

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Born in Randolph county in 1861. He was educated at Yadkin College and Oak Ridge, graduating from the latter institution in 1895.

He was stationed at Randleman for two years. In 1894 he came to High Point. He has served the church here regularly from June, 1895. When he came here the denomination was building a new house of worship and his incessant labors on this line did a great deal towards completing the work.

Mr. Lowdermilk, although young in his work, has accomplished much and has a very bright future. His congregation are very fond of him.



REV. RUFUS W. WEAVER,  
Pastor Baptist Church.

### REV. RUFUS W. WEAVER.

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Rufus W. Weaver was born in Guilford county, June 3, 1870. His early life was spent upon the farm. The Christian influences of his home life led him to accept Christ as his Master at the early age of ten; two years later he was baptized into the Baptist Church. In 1885 he removed to Greensboro; with a view of becoming a journalist, he entered the printing office of Thomas Brothers, where he held for four years the position of His Satanic Majesty—classically known as printer's devil. Feeling called to the work of the Christian Ministry, he entered the freshman class at Wake Forest College, and after three years and four months of study graduated in 1893 with the Master of Arts degree. At College he was one of the anniversary speakers and editor of the Wake Forest Student. Soon after graduation Mr. Weaver was elected instructor of Mathematics in the Lindsay Street Graded School, Greensboro, N. C., which po-

sition he still fills. In November of the same year he was called as pastor of the Salem Street Baptist Church, High Point. During his pastorate there has been a decided development in numerical and financial strength. Mr. Weaver has recently resigned his pastorate to take a four years' course at the Southern Baptist Theological Seminary of Louisville, Ky., and the University of Chicago.



REV. S. H. HILLIARD,  
Pastor Methodist Episcopal Church, South.

### REV. S. H. HILLIARD.

Born in Asheville, N. C., in 1865. He attended private schools there and afterwards Wofford College, Spartanburg, S. C. He went from there to the Vanderbilt University, taking the Biblical course.

He served two years on Circuits, was pastor three years at Knoxville, Tenn., and also served at Athens, Tenn., was pastor at Hendersonville two years and at West Market Street Church, Greensboro, four years.

He came to High Point in December, 1894, and is serving his

second year as pastor of the church here. The church has greatly revived since his coming.

Mr Hilliard is a very strong preacher and wherèver he goes the work prospers. The Methodists of High Point and the community generally are very proud of him, both as pastor and citizen.



REV. W. LEE HARRELL,  
Pastor of the Presbyterian Church.

REV. W. LEE HARRELL.

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William Lee Harrell was born in Robeson county, North Carolina, July 1, 1866. Spent his early years on the farm, working in crop season and attending neighborhood schools in winter.

His ancestors on the paternal side were Methodists and were Baptists on the maternal side. His parents, however, united with the Presbyterian church some years before his birth. At the age of

fourteen he publicly confessed Christ and united with the Presbyterian church. Feeling called of God to preach the Gospel he entered, at the age of twenty, upon a course of preparation for the ministry which he pursued at Hampden Sidney College and Union Seminary in Virginia. From the latter institution he graduated in 1892. The first charge which he served was in Rome, Ga. Failing health induced him to remove to High Point in January 1895.

