

High Point
NORTH CAROLINA

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Jessie Keerty

JUDICIALLY DETERMINED

"High Point is one of the most progressive and rapidly growing towns in the State. It is said it is the second City in the Union in the quantity of furniture manufactured."—Extract from a decision of the Supreme Court of North Carolina, case of Turner vs. North Carolina Public Service Co., et al. (93 S. E. Reporter).

Manufacturing Plants

- Alma Furniture Co.
Amos Hosiery Mills.
Arctic Ice & Coal Co.
Barnes Manufacturing Co.
Consolidated Veneer & Panel Company.
The Continental Furniture Co.
J. Elwood Cox, Shuttle Blocks.
Crown Hosiery Mills.
Dalton Furniture Co.
S. L. Davis & Co.
Denny Roll & Panel Co.
Dixie Milling Co.
Durham Hosiery Mills No. 3.
F. Ecker, Mirror Plates.
Electric Milling Co.
Giant Furniture Co.
Globe Parlor Furniture Co.
Guilford Table Co.
Hayworth Roll & Panel Co.
High Point Art Glass & Decorative Company.
High Point Buggy Co.
High Point Brick Co.
High Point Casket Co.
Highland Cotton Mills.
High Point Furniture Co.
High Point Hardwod Lumber Company.
High Point Hosiery Mills.
High Point Machine Works.
High Point Metallic Bed Co.
High Point Milling Co.
High Point Overall Co.
High Point Show Case Works
High Point Veneer & Panel Company.
Hill Veneer Co.
Ideal Table Co.
- Keerans Bedding Co.
Kearns Furniture Co.
Lindsay Table Co.
Marietta Paint & Color Co.
Marsh Furniture Co.
Mattocks Upholstery Co.
Myrtle Desk Co.
North Carolina Public Service Company
North Carolina Wheel Co.
Pickett Cotton Mills.
Piedmont Mills.
Pittsburgh Plate Glass Co.
Rankin Coffin & Casket Co.
Harry Raymond, Veneers
Shipman Organ Co.
Snow Lumber Co.
Slane Hosiery Mills.
Southern Chair Co.
Southern Car Co.
Southern Mirror Co.
Southern Novelty Works.
Southern Wood Finishing Co.
Standard Mirror Co.
Standard Underwear Mills.
Stehli Silks.
The Simmons Co.
Sunnyside Ice & Fuel Co.
Tate Turniture Co.
Tomlinson Chair Manufacturing Co.—Two plants.
Union Brokerage Co.
Union Frame Co.
Union Furniture Co.
Welch Furniture Co.
Wrenn-Columbia Furniture Company.

STATISTICS

Population, 15,000.
Railroads, three.
Street car lines, six miles.
Paved streets, ten miles.
Churches, white, 18.
Assessed valuation property, \$5,236,000.
Polls, 2,273.
Tax rate, general, \$1.00 on \$100 valuation.
Tax rate, schools, 50c on \$100 valuation.



U. S. Post Office Building

High Point was incorporated in May, 1859. Population 250. Dr. R. C. Lindsay, John Carter, Sewell Farlow, Eli Denny and Jeremiah Piggott were chosen commissioners, with Dr. R. C. Lindsay as chairman.

In August, 1859, John W. Lambeth was elected police officer.

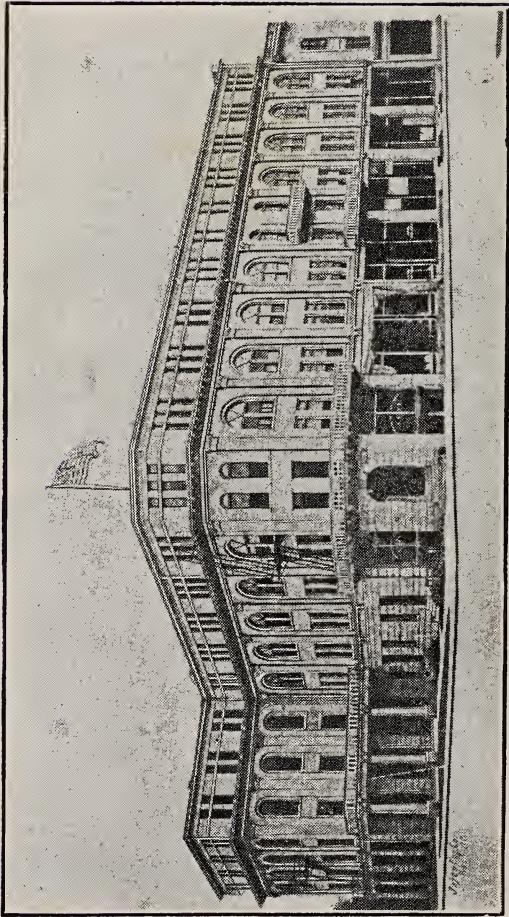
In February, 1860, Nathan Hunt, Jr., was elected mayor and Reuben Sechrist and Wiley Bowman added to the Board.

Soon after the war three factories were built, one of which is still doing business.

In 1890 the High Point, Randleman, Asheboro and Southern Railroad was built, the city taking \$10,000 stock.

In 1891 the first furniture factory was erected.

In 1900 the city voted a bond issue for graded schools. Bonded indebtedness, \$975,000.



Elwood Hotel

HIGH POINT NORTH CAROLINA

By J. J. FARRISS



1918
Eighth Edition

HIGH POINT

Pericles once told the king when asked to make a brief speech that a man's discourse was like a Persian rug in one respect—it had to be spread out in order that its beauty might be admired and fully appreciated. Almost the first question a stranger asks about High Point is: How was it that the community came to be a manufacturing center in a section which for a hundred years depended only on the soil? Taking the cue of the Grecian it might be well to give the facts in detail in order that the world may know the story, which is full of interest as well as profit. It is not surprising that the out-



North Main Street

side world has shown so much interest in High Point. Within a comparatively short time it has grown from a small settlement to be a thriving city of 15,000 inhabitants, with more manufacturing plants than any city of the same population in the Union. The spirit and life of the community have been trained on strenuous lines, every one thoroughly in sympathy with the task of planning and building as well as advancing in the school of thoroughness. So acute is this activity, reaching out into every industry, that the well equipped man of business is the one requirement—and he is required with emphasis.

In 1892, when High Point was born anew, very few people in the South thought much about manufacturing. There were a few cotton mills in the state, mills established, most of them, prior to the Civil War, the output of which went direct to certain jobbers. We had not yet realized that the logical way to build an independent community with its accompanying wealth and superior advantages, was to work raw

material into useful articles and have the world as a market. When High Point was convinced that this was true, the battle was half won. The beginning was, indeed, modest, but the new way was such an improvement over the old that results were quick and substantial, which converted the community into a bee-hive of activity on this particular line.

FURNITURE

The first furniture factory was erected in 1892. Prior to this time there were half dozen small manufacturing plants in the community, but it might be said that the new era of manufacturing which has brought the city into such prominence began with the manufacture of furniture.

Three young men who were impressed with the possibilities in furniture organized the first factory, putting into the business their modest savings, which at the time was not over



Passenger Station Southern Railway

\$10,000. It soon developed that no mistake was made in their decision, the business showing marked signs of success in the very beginning. Within a few months the first factory had grown to be a strong institution. In 1895 one of the owners withdrew and built the second factory. Others followed close on these two and within a few years High Point was awake to the realization that it was about to become the furniture market of the South.

For a time the manufactured product was confined to the cheap and medium priced bed room suite but as the buyers began to come for their mixed car lots, the demand was soon met by the rapid building of plants which would give the required diversification in all lines of furniture.

The first diversion to take care of the demand for mixed cars was the establishment of a factory for the manufacture of chairs. From one small factory this branch of furniture manufacturing has become one of the largest and most im-

portant in the city, embracing several industries where chairs in all grades are made. Then followed other lines in close order. Plants sprung up for the manufacture of desks, safes, tables, mantels, caskets, rolls and panels, hall racks, parlor suites, sideboards, veneering, excelsior, plate glass, buggies, iron beds, cots, organs, pianos, street cars, dining suites and numerous other lines that belong to the furniture industry. Many of these plants have doubled their capacity and are among the best and strongest enterprises in the South. With such diversification it can readily be seen that the buyer of furniture had little difficulty in securing his entire stock here and the retail trade looks on High Point as the great furniture market of the South. This recognized market has created a demand for furniture show rooms and there two large general



Elk's Club

exhibition buildings besides individual show rooms at many of the factories. Large numbers of buyers from every section of the country visit these show rooms every season. But these are not the only facilities the factories maintain for selling their output. Scores of traveling salesmen, their combined territory embracing every state in the Union are always on the job.

The output of furniture has increased every year and at the same time the quality of the goods has improved. The best grades of furniture now are placed along with the finer lines of goods manufactured elsewhere. This gradual improvement in the grades of the manufactured product is now occupying the attention of the manufacturer more than any other phase of the business and no doubt in a few years furniture of the very highest type may be secured on this market. High Point

is a city that has been built from within altogether. There has been nothing spasmodic about it. There has been no speculative, wildcat scheme connected with any era of the city's growth. The business man has been content to begin business in a modest way and watch its growth from year to year. This safe as well as profitable course has been an inspiration among the young men who have entered successfully into the manufacturing business within the past decade. These young men, most of them, were born and reared in the community and caught the manufacturing spirit from their surroundings. Many of the wealthiest and most prominent citizens of the community came direct from the farm, who in a comparatively short time developed into wise and safe manufacturers. The native ability exhibited in the community in building so well points an example to every Southern community.

TEXTILE INDUSTRY

About ten years ago in the same modest way that characterized the manufacture of furniture, the city began the manufacture of hosiery and yarns. Two citizens, realizing the possibilities along this line, erected a small hosiery plant. Their



South Main Street

efforts were met with success at the very beginning. From this one enterprise has come a development of which any city might well be proud. If anything the development has been more rapid than that in the furniture line and has quite as good a future. Some of the prophets have predicted that High Point will one day become a textile community. This is not overdrawn imagination because at the present time the payrolls of the textile mills almost equal those at the furniture factories, and so unobtrusive and yet so rapid has its growth been since it started, ten years ago, that it has just recently been discovered that the annual value of the textile products even now almost equals that of the furniture production.

The success of the new industry is attributable to the same cause. It has been the same "built within" process. The attributes that brought High Point fame as the birthplace of infant industries, which, without outside assistance, grew into

the manhood of stable concerns, are responsible for the success of the textile business.

The textile mills in High Point not only turn out yarn and cloth, but the largest number are devoted to the production of hosiery. In addition, there is a silk mill, one of the few located in the South.

It is estimated that the total number of hose manufactured in High Point now approximates 31,500,000 pairs a year, the value of which is between \$2,500,000 and \$3,000,000. The establishment of another series of plants will augment these figures by \$1,000,000. The value of products manufactured from wood in High Point annually has been es-



Residence of O. A. Kirkman

timated variously from \$3,500,000 to \$5,000,000. In any event, it is just a matter of matching easy figures to show the wonderful advance the new industry has made in the last decade.

LABOR

Most all of the labor at the mills is native—all trained in the local mills, starting in as apprentices and working up to the highest positions in the mills. Not a few of the factory owners began as apprentices. The only problem of labor just now is its scarcity, due largely to the great demand by the government and those who have government contracts. Under normal conditions there is sufficient labor and the prices are usually scheduled to the satisfaction of both employer and employee. The city has so many plants that require both male and female labor there can always be a profitable adjustment to the average working family if desired. The condi-

tions offer unusual opportunities to the average man with a family. Labor receives a just return for services rendered and as a rule it may be said that there is no unrest or uneasy feeling among either the employer or employe. The aggregate amount of wages received by an operative is not so large as in Michigan, but the net profit that accrues to the laborer is equally as much if not more. In the colder climate the difference in wages goes for heavier and warmer clothing, coal bills, rents and other things not required in a warmer climate.

High Point is a Panacea for the man who desires to work and is ambitious for his family.

The spirit of welcome that pervades the community together with its other advantages has brought about an unpre-



Residence of W. T. Parker

cedented growth. The stranger is not long a stranger here. He is made to feel at home and given opportunities in business not offered in other towns in the South. During the past four years there has been a great influx of population and the census of 1917 has shown a population of 15,000. In 1890 there were 2,200 people in High Point according to official figures. In 1900 there were about 5,000. The official census in 1910 was 9,955. The town has reached that position among the smaller cities where its growth will be much more rapid in the future than it has been in the past. There are in operation in the city over 60 manufacturing enterprises and the

number is increasing every year. Besides the plants already established are frequently making additions.

There has been very little outside interference with labor. This in a measure would destroy to a large extent that condition which at present operates so successfully for the mutual advantage of manufacturer and employe. Where such interference is permitted by either party trouble follows. Contrasted with the position and conditions of the workingman under other conditions, the workmen of High Point have everything in their favor. With the latter is a growing prosperity and an ever-opening opportunity that the workingmen under the control of others in the cities have not. This mutual co-operation has done much to advance the town. There is a condition among the workingmen of High Point seldom



Residence of F. N. Tate

found in any other community. Many of the operatives in the factories own their homes. The way was provided through local building and loan associations and every man is encouraged to buy a home and pay for it through one of the numerous associations which are kept up in the community. This is done by monthly payments and it costs very little more than the house would rent for. Every seven years a large number of working men become the owners of homes as it takes only 82 months for one of these associations to pay out. It has been said that a larger per cent of working men in High Point own their homes than in any community in the South. It has all come about by the co-operation of the employer and employe, referred to above.

RAILROADS

High Point has three railroads, being on the main line of the Southern system and the terminus of the Carolina & Yadkin River railroad and the High Point and Asheboro road. The Carolina connects with the Coast Line system at High Rock, and the High Point & Asheboro road gives a connection at Asheboro with the Norfolk-Southern. These three roads give the city adequate facilities for its large shipments of the manufactured product.

An index to the enormous business done in High Point in the manufacturing business can be found by a reference to the railroad business done at this station. The amount of freight



Residence of Ferd. Ecker

tonnage to and from High Point annually, is something enormous. The forests of this and other states have been brought under tribute to supply the millions of feet of hard and soft lumber. It is not too high an estimate to say that the annual freight bill of High Point has gone beyond the one million dollar mark. Thousands of cars have been necessary to meet the demands of the factories to convey their output to every part to this country. Year after year the tonnage has increased. It is safe to say that within the last four years the increase in this particular has been over one thousand per cent. This may be taken as an indication of the steady commercial growth of the town within that time. The value of this to the town is inestimable.

The receipts at the stations here will approximate into the millions. Along the entire Southern system with its hundreds of cities and towns High Point ranks seventh in the financial

status of the company. Thus the fact that only six cities along the entire route of 7,000 miles furnishes more business to the road than High Point will convey some idea as to the value of the manufactured product of the city. The other two roads mentioned also do a large freight business.

The passenger service here is quite heavy and in 1907 the Southern Railway Company completed a handsome passenger station, which is now much too small for the accommodation of the traveling public. It might be well to note in this connection that the railways have given every factory in High Point a side track where it was possible to do so. This is an unusual situation and an advantage which has come only to towns in Piedmont North Carolina. The interests of the Southern Railway Company at High Point are in the hands of



Residence of D. M. Pollock

Mr. S. O. Schaub, who is one of the most competent railroad men in the South and an officer who is well liked by the citizens and the company by whom he is employed.

The Carolina is under the capable supervision of Mr. W. E. Price, who has every requisite qualification for the responsible position.

BANKING FACILITIES

High Point is recognized as a financial center. There are five banks and nearly 20 series in Building and Loan Associations. It has now one National bank, three savings and trust companies and one State bank. Their growth has been commensurate with the growth of the town. They have contributed and still contribute as greatly toward the enlargement

and progress of the city as any other agency within its business circle. They are all regarded as safe institutions, having as officials and stockholders many of the leading capitalists of the community. The officials are known for their accommodating spirit. Any enterprise which has promise meets their full approval and hearty support.

The banks stand behind the manufacturing plants and much of the success in this line of business has been due to the helpful spirit exhibited by the banks. They have always extended accommodation to struggling young industries whenever it could be done with safety to the institution. Without the generous spirit exhibited by these institutions year after year and through the years the city could not have grown so rapidly and with such stability.

The personnel of the banks and financial associations embraces our most prominent and wide-awake business men,



Residence of J. E. Millis

who watch with interest the growth of the community as a whole and incidentally and necessarily the enlargement of the institutions over which they preside.

MUNICIPAL

High Point owns the water plant and the electric lights. The power for the lights is furnished by the North Carolina Public Service Company, through the Southern Power Company. On the whole this has been satisfactory to the tax-payers. The water rate has been unusually low to the citizens, while the price of the electric current has also been fair to consumers. There has been some discussion as to

whether it would not be advantageous to the city to conduct its electric plant altogether but opinion as to the best course has not yet crystallized. The low price of water has contributed not only to the health and safety of the community but to beautifying the city.

Municipal ownership of water and sewerage systems are facts which unite with the comparatively nominal cost of taxation. At present this rate is \$1.50 on the \$100 property valuation, including school tax. Such a condition of things, existing in an up-to-date, modern town in every particular, is not short of marvelous. The attention of home seekers and investors naturally and speedily turns to such a thriving place where one may hold real estate and carry on business without



Residence of F. E. Creelman

the feeling that he is being taxed to death. It also throws a side light on the high moral standing of the city government. There never was a saloon in the city—the first charter prohibiting it.

TAXATION

The present rate of a taxation for all purposes, including schools, is \$1.50 on \$100 valuation. Of this amount \$1.00 goes to the general fund and 50 cents to the schools. The assessed valuation of taxable property in the city for 1917 was \$5,000,000. The bonded indebtedness of the city is \$925,-000, which includes a recent issue for bitulithic streets. Under existing conditions this indebtedness is comparatively modest and safe. The assets of the city include school property valued at about \$200,000; a valuable water plant and sewerage system, electric lines, fire apparatus, city hall and several building sites well located. Besides, there are several

miles of bitulithic streets, which puts a value on the property of the entire city, besides adding much to its beauty and convenience of the citizens.

There are four well equipped fire companies in the city, with the best and most improved apparatus for fighting fire. The companies are made up mostly of volunteers whose record is the pride of the city. More than once the city has been in danger which tested the skill and promptness of these brave men. Recently the city council purchased another modern fire truck and replaced all hose in use with new equipment. High Point is justly proud of its fire department. Mr. A. B. Hor-



Residence of W. D. Brooks

ney for many years has been the chief whose ability is recognized in and out of the state.

Every department of the city in business and civic life attracts the stranger.

One of the strongest points in its character is its cosmopolitan spirit. It is free from any sentiment that sometimes acts as a barrier to progress. This spirit when carried to excess has held back the progress of some towns for half a century.

High Point has always given the glad hand to newcomers and never questions their religious belief or political affiliations. This seems a little thing on first thought, but it goes far much in the upbuilding of every community. An American likes to be free and unhampered in these things.

The spirit of welcome that pervades the community, together with its other advantages, has brought about an unprecedented growth. There is nothing new or original about this

civic policy. It is simply American, which means that every man is given a chance to prove himself.

While High Point has been busy with internal affairs, much time has been devoted to encourage others to become citizens of the town. So much impressed are the citizens that the community offers special advantages to people who desire to settle in this section of the country or change their location that they feel it a duty to emphasize the advantages of High Point.

The city has always maintained an organization having under consideration at all times the growth and improvement of the community. For many years the Manufacturers' Club was the recognized organization for this special work. Two years ago this organization was merged into the Commercial Club, a much larger and stronger organization, which is mak-



Residence of Geo. A. Matton

ing a splendid record. The Club started business by purchasing a handsome home in the center of the business section of the city. Much is expected from this organization, composed of the manufacturers and other business men of the community.

MERCHANTS

Along with the manufacturing business has grown the mercantile business. While there is not so much invested in this branch of the city's business the city has numerous mercantile establishments, many of them a credit to any commun-

nity. Within the past few years old buildings have been replaced by modern structures and the business section of the city is taking on a metropolitan air.

The wholesale business here is also quite an item in the mercantile line, there being no less than a dozen wholesale houses whose trade extends to the surrounding counties.

Recently a Merchants Association was organized with a large membership and progressive officers. This organization has already given an impetus to the business as a whole and promises to be of much value both to the merchant and patron as well as to the city at large.

WOMAN'S DEPARTMENT

High Point takes much pride in civic improvement. This work has been directly under the supervision of the Woman's Club and other organizations of the city. These organizations,



Residence of J. C. Welch

which embrace also the Civic League, Red Cross, United Daughters of the Confederacy and other charitable and Christian organizations are ever ready to extend a helping hand to worthy objects. In recent years this work has embraced the beautifying of the city, encouraging all lines of educational work in the homes, helping the needy, raising funds to carry on special lines of work from the needy individual to the Army Corps.

It should be emphasized that the work done by the women of the community along all lines under their special departments has done much for the progress and uplift of the city.

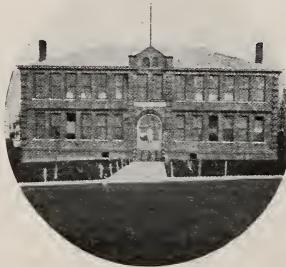
SCHOOLS

High Point has four white school buildings of pressed brick and stone valued at \$175,000, situated one in each of the four wards of the city. The largest of these is the South Main street building, wherein are twenty-six rooms with a capacity of over 1,200 pupils. At present there is an enrollment in this building of nearly 900 taught by twenty-three teachers.

Elm Street school has eighteen rooms, occupied by 600 pupils and twelve teachers.

The Third Ward building has eight rooms occupied by some 350 boys and girls.

In Park Street school, with its four teachers, there are over two hundred pupils.



Elm Street School Building

The total enrolled runs to nearly 2,100, with a faculty of forty. The Domestice Science department contains 600 pupils in sewing and some fifty girls in cooking.

The colored schools are two with an enrollment of 400. One of these occupies the Colored Normal building. The other is a handsome building erected in 1915.

The growth of High Point's school system has been rather remarkable. From a few more than 300, at their organization in 1899, to 2,100 pupils, from nine to forty-five teachers, from one to four brick buildings, and from property worth \$11,000 to that worth \$175,000, all within seventeen years, is a growth worthy any city's pride. And every indication is that such growth will continue. What with the town's daily additional industries and progress, there can hardly be a too sanguine prediction for the future.

THE COMMERCIAL CLUB

R. B. Terry, President

One of the most useful organizations in the state is the Commercial Club, which is composed of more than 150 of the most prominent business men in the community. The club stands for whatever is best for the development of the community and is looked upon to take the initiative in all matters in which the city might be interested. The membership embraces many of the live and progressive citizens of the city, men who have been successful in their own affairs and willingly give of their time and means for civic development. The organization carries with it tone and stability and is very influential in all matters pertaining to the life of the community.



Commercial Club

Before the organization was fairly under way a beautiful "club home" was purchased, valuable and commanding in appearance, located in the heart of the business center. The club is not only a home for the members and out-of-town friends and visitors, but a high-class business organization, with many departments, selected to meet every need.

The Club was organized May 1, 1916. The following are the officers: President, R. B. Terry; vice president, T. J. Gold; secretary-treasurer, C. C. Prince. Directors: R. B. Terry, T. J. Gold, C. F. Long, C. D. Smith, A. B. Horney, J. T. Weaver and J. E. Millis.



Residence of J. T. Hedrick



ALLEN BROS.

One of the Largest Department Stores in the State

FARRISS PUBLISHING COMPANY

The Farriss Publishing Company succeeded the Enterprise Printing Company, which was owned and conducted by J. J. Farriss since January, 1889.

Mr. Farriss was editor of the Enterprise from 1889 to May 1915, when he sold the paper to J. P. Rawley and associates, devoting all of his time to the publishing business. The plant is one of the most complete in the state, operating 12 machines of a high order and makes a specialty of catalogue work, trade journals and the better class of commercial printing. In 1902 Mr. Farriss began the publication of the Southern Furniture Journal and for several years was associated in



J. J. Farriss

its publication with H. W. Kronheimer and Wilber Jones. This and other trade journals are now published by Farriss Publishing Company.

Mr. Farriss believes thoroughly in High Point to the progress of which he has devoted much energy. In addition to the interest that would naturally arise from being the editor of the community paper, he has always been enthusiastic over the city's growth in every department.

Mr. Farriss is a member of many of the fraternal orders, Commercial Club and the School Board. He was a director of the Manufacturers' Club for 12 years and served three successive terms as president.

In 1916 Mr. Farriss was appointed postmaster by President Wilson.



Residence of J. E. Kirkman



Residence of J. C. Hill

SOUTHERN CHAIR COMPANY

The Southern Chair Company stands among the foremost in the South. The secretary and treasurer, Mr. S. L. Davis, has mastered the business, and the fruits of his labors is demonstrated in the success of the company which he has practically made himself.

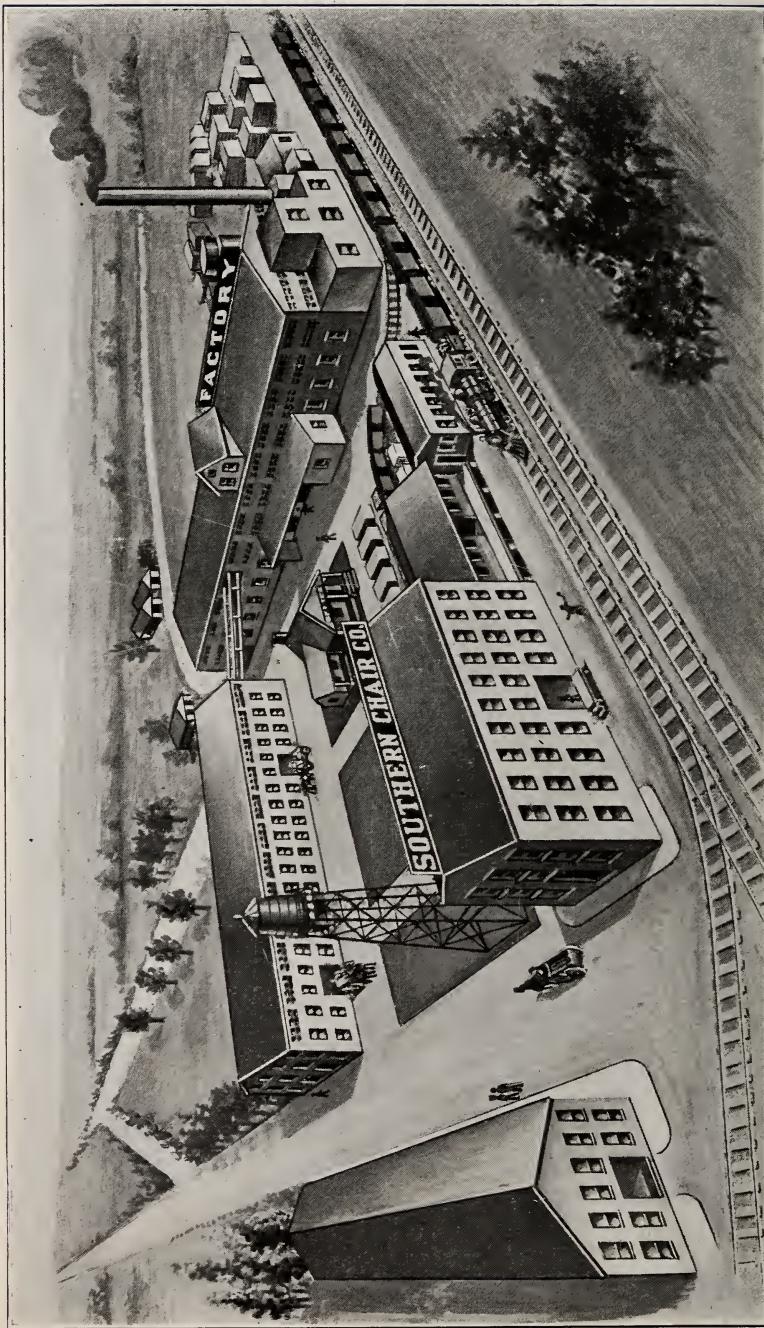
As general manager, secretary and treasurer, Mr. Davis has won for himself a reputation as one who brings things to pass with whatever he is connected. Few men of his age have achieved such success as has been his. To his business talent is due, more largely than any other one thing, the fact of the great success and wide fame of the company.



S. L. Davis

Mr. Davis is a man of good educational attainment. He commenced his career as a professional man and spent sufficient time in the school room to disclose to his friends that he was well fitted for large success in the educational world. But his business genius called him into the more active sphere of manufacture. During his 20 years of association with the present company, he made its career synonymous with success. Mr. Davis takes quite an interest in civic affairs. He has served on the Board of Aldermen and on the School Board, and held other important positions in the community. He is an officer in one of the financial institutions of the city. He is largely interesting in the automobile business, being president of the High Point Motor Company, one of the largest in the state.

Plant of Southern Chair Company



FERD ECKER GLASS COMPANY

Mr. Ferd Ecker, the proprietor, was among the first to begin the manufacture of plate glass in the South. The plant occupies a large two story brick structure on Hamilton street. The plant is one of the best and the policy of the clever proprietor is popular with all of the trade. The business is owned by Mr. Ferd Ecker, a most practical man in the business. He gives the management his personal attention in every way and success is crowning his efforts. He strives to give every one satisfaction, making this point the prime motto in his business. A business that pursues this policy will succeed. Mr. Ecker is now completing a spacious plant which the company will occupy by January 1.



Ferd. Ecker

The Ecker glass plant has steadily increased the volume of its business in High Point. Mr. Ecker was among the first who broached the subject of putting a glass factory here and made a visit to High Point for this purpose. This fact was appreciated by the local factories.

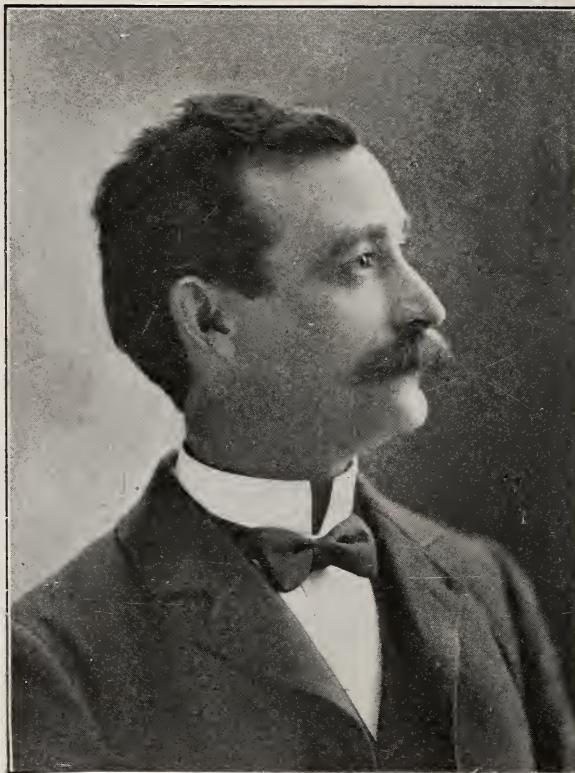
No man has ever made any stronger friends for himself and his business than Mr. Ecker. It can be said that he is one man whose "word is as good as his bond." Such principles carried out in his business have won for it a large patronage. High Point has no better citizen than Ferd Ecker.

Mr. Ecker has built a beautiful home in the northern part of the city which is attracting attention on account of its substantial beauty.

Mr. Ecker is ably assisted in the business by Mr. Chas. Hoertel, whose popularity is as broad as his acquaintances.

HIGH POINT FURNITURE COMPANY

The High Point Furniture Company was the first company in High Point to begin the manufacture of furniture. That was back in 1890. Mr. M. J. Wrenn, the present owner, was then proprietor of the largest dry goods store in the city, a business which he conducted for years with success. He afterwards employed his talent in the development of his large furniture plant. Some years ago the old wooden building was



M. J. Wrenn

destroyed by fire. Mr. Wrenn then at once rebuilt of brick. He has now one of the safest and largest structures in fact, a mammoth concern, embracing three large buildings.

The High Point Furniture Company does a large business in all parts of the world. Under Mr. Wrenn's able management it has established an enviable reputation for bed room suits at moderate cost, well-made and well-finished. The factory has been continually enlarged in order to meet his growing trade.

Mr. Wrenn is owner and occupant of one of the handsomest homes in Piedmont North Carolina, and has accumulated a snug fortune.

It is rarely the case that one has so early in life reached the

large decree of success which has already been achieved by him. His success has been phenomenal. Mr. Wrenn is a director in the Home Banking Company. He served two terms as mayor of the city.

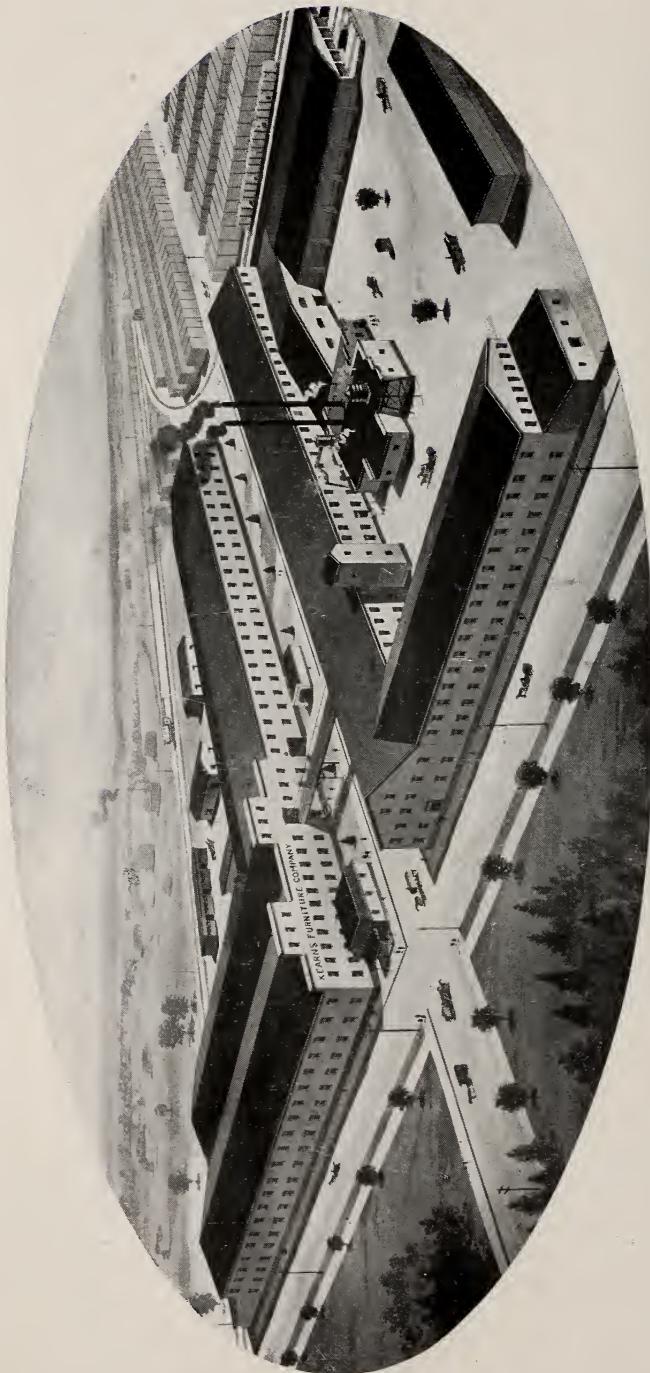
KEARNS FURNITURE COMPANY

The Kearns Furniture Company is one of the largest and best plants in the State. Its management is principally under the care of Mr. O. E. Kearns, principal owner as well as secretary and treasurer. The Kearns Furniture Company was organized in 1900. Mr. O. E. Kearns was the manager of and a large stockholder in the High Point Mantel and Table Company when the company bought the large plant of the Amer-



O. E. Kearns

ican Lumber Company and merged the two plants under the name of Kearns Furniture Company, with an increased capital stock to a point near \$100,000. Mr. Kearns had built up a large trade in furniture before enlarging the business, and was as well versed in the manufacture of goods as any man in the state. The large volume of business only gave him a better opportunity and a larger field to demonstrate his ability. The success with which the company has met has proven that no mistake was made in following Mr. Kearns and his advice. This company makes medium grade suits, odd dressers, chiffoniers, safes and tables, and their customers throughout the fur-



Plant of Kearns Furniture Company

niture buying world rate the goods among the best on the market.

Mr. O. E. Kearns is considered one of the best equipped business men in the city. He has never undertaken any business proposition that he did not carry through successfully. This is accounted for in a measure by his unusually quick perception in business matters, fine executive ability and strict attention to business. The biggest effort of his career is crowned with the marked success of the Kearns Furniture Company, which he had brought from a small plant to one of the largest and most successful in the community.

Mr. Kearns is at the head of one of the largest banks in the city, being president of the Bank of Commerce, the owner of the handsome six-story office building in the city. As president of this institution he is counted among its best and safest advisers. He is well posted on financial matters, of sound judgment and makes a valuable counsellor for the bank. He fills many other places of trust in the community, and is a member of the Board of Stewards of Wesley Memorial church.

RANKIN COFFIN AND CASKET COMPANY

One of the most successful manufacturing industries in the South is the Rankin Coffin and Casket Company, which is under the excellent management of Capt. A. M. Rankin. The



A. M. Rankin

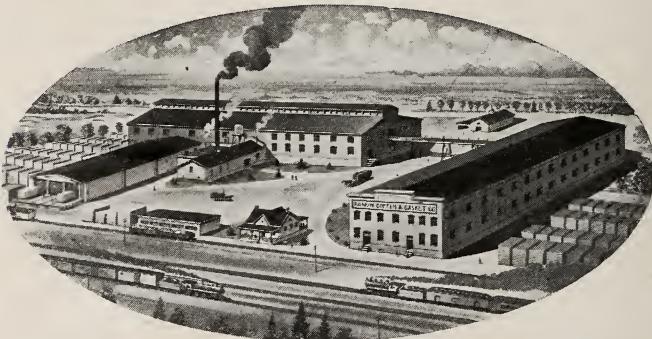
business was organized only 14 years ago, but it numbers its customers among a trade which would do credit to the oldest establishments.

The class of goods manufactured by the company exhibits the most delicate and appropriate taste of design, and the highest skill of workmanship. The margin of prices is also

reasonable, and these two facts have brought about large sales to the undertakers in different parts of the country.

Capt. A. M. Rankin, the active head of this institution, is known throughout the state. For years he was one of the most affable and able conductors of the Southern Railway system. When president of the Tate and Alma Furniture companies and of the High Point Mantel and Table Company he did good service. When he concentrated his energies upon the upbuilding of the company of which he now has control, he went to his work with an extensive experience, and a reputation which commanded the highest respect in the business world.

Capt. Rankin possesses a rare advantage in his business address. While he counts the moments as belonging to his business he is most accessible socially and has a good, cheering word for all his acquaintances and friends.



Plant of the Rankin Coffin & Casket Co.

He has built a beautiful residence on North Main street, and has permanently located as a resident of the city. The community has not been slow to recognize his abilities. It has made him one of the board of Aldermen, and a member of the school board on several occasions. He is a prominent member of the M. P. Church and has done much to build up the work in the community. In the conference he is on some of its most important committees.

Captain Rankin has large interests in Randolph and Cumberland counties which yield him handsomely. Personally he is popular and is counted one of the most useful citizens in the community. In his church work he is active and very liberal.

Socially as well as in business he is popular and justly so. As a business man in a general way he is one of the most successful in the community.

HILL VENEER COMPANY

Incorporated in 1906, the Hill Veneer Company has had eleven years' experience in cutting yellow poplar cross banding and are recognized as cross banding specialists by the piano and furniture trade both north and south.

Three veneer lathes are constantly kept busy turning out cross banding which is dried perfectly smooth in patent kilns. Nothing but the finest yellow poplar logs are cut into this material, more than three million feet of these logs being consumed annually.

The Hill Veneer Company's cross banding is used and sought by piano men throughout America and Canada because their cross banding is cut right and dried right, that is, dried flat and straight.



J. C. Hill

Known as the "Yellow Poplar Cross Bending People," still this company has a large trade in center stock and drawer bottoms. In center stock their motto is "Uniform Thickness and Smooth Cutting."

J. C. Hill, secretary and manager, grew up in the wood working business and has devoted a number of years to solving many knotty veneer problems.

Experienced men are employed in and around the plant, many of them having been with the company since its organization 12 years ago. These men have learned the peculiar needs of each individual customer, hence each customer gets what he wants. Making "prompt shipment and satisfied customers" their motto, the company has easily become one of the strongest and most reliable in the South.

In addition to its single ply department, the company has an exceptionally strong and well equipped panel department,

the Denny Roll & Panel Company. Here the finest tops and panels that can be produced are made, mahogany, quartered oak, walnut and various other woods.

Having both a single ply and a panel department, this company is exceptionally well equipped for taking care of the wants of their customers, making shipments both of single ply and built up veneers.

C. C. MUSE

One of the best known firms in the city is the C. C. Muse Co., Electricians and Plumbers. This business is owned and managed by Mr. C. C. Muse, who understands thoroughly the practical part of the business and gives it his personal attention.

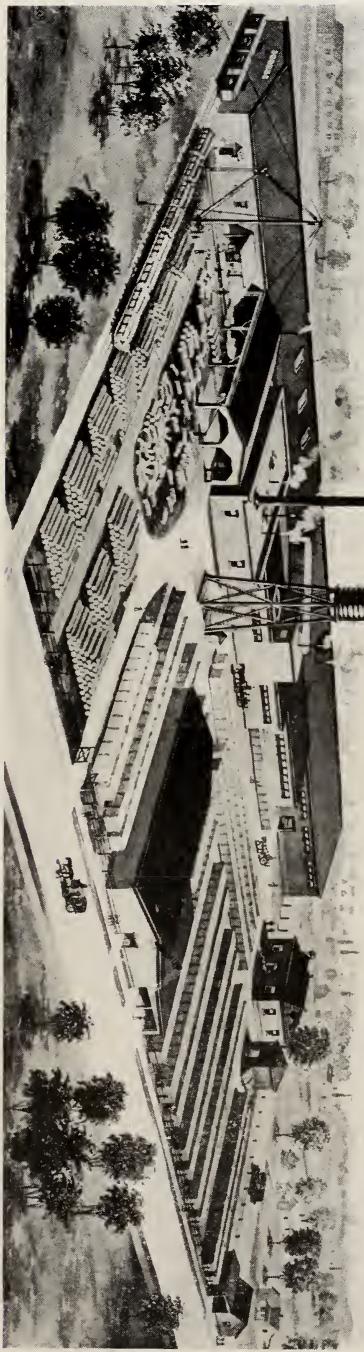
Mr. Muse is a native of Moore County. He has been a citizen of High Point for 25 years and has been successful in his



C. C. Muse

effort. From a small begining he has built up a substantial business and in addition has acquired and improved some of the most desirable real estate in the city.

Mr. Muse has a great deal of town pride and is interested in all local development. He is an official member of the First Baptist Church.



Plant of Hill Veneer Company

SHIPMAN ORGAN COMPANY

One of the most successful plants in the city and one which has made a place for itself among the larger factories for the manufacture of organs is the Shipman Organ Company. This has been due largely to the ability and energy of Mr. W. G. Shipman, the secretary, treasurer and manager of the plant.

Mr. Shipman understands thoroughly the work in which he is engaged and this, coupled with his superior business qualifications and his close attention to business, has brought success to the company in a very short time. Those who have watched the progress of this business under Mr. Shipman's management are convinced that in a short time the plant will be the largest reed organ factory in the United States. The goods are now shipped to every state in the South, as well as having a nice export trade.



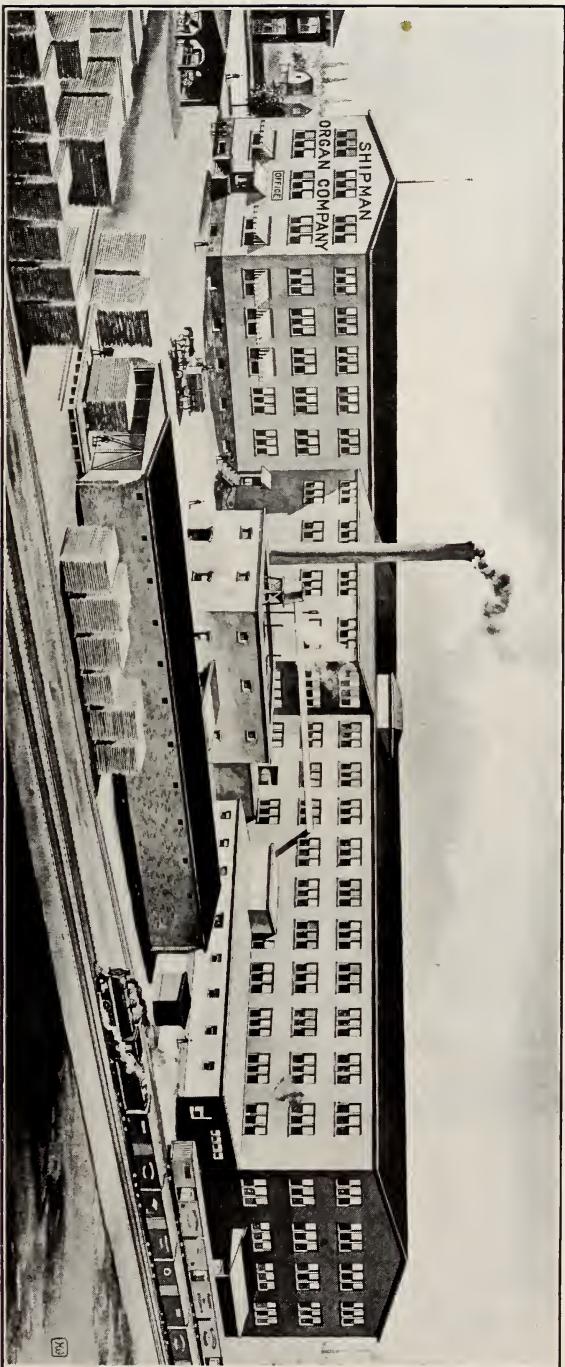
W. G. Shipman

Recently he took a forward move by equipping the plant for the manufacture of pipe organs and is meeting with success.

No business in High Point has demonstrated a larger growth in so short a time than the business of this company. Beginning business in the winter of 1905, the capacity of the plant has been taxed to its utmost. More than twice has the company increased its capacity, and only recently doubled its capital stock. The goods manufactured by the company are popular with the trade and even during the dullest seasons the factory has always had to run on full time. These organs are known far and wide and their reputation is increasing daily.

The new plant erected by this company in 1911 has 50,000 square feet of floor space, one of the best in the South, and the production now is 500 reed organs per month.

Much depends upon the office work in any manufacturing plant and the Shipman Organ Company is fortunate in having Mr. Shipman in charge.



Plant of Shipman Organ Company

The growth of the business during the past few years has been phenomenal. The capacity of the plant has been more than doubled and admirably equipped with the best machinery. The foreign business of the company is growing satisfactorily. Mr. Shipman is a well-equipped business man, as is demonstrated by the remarkable success of the business, which was something entirely new in the South.



Residence of E. D. Steele

TOMLINSON CHAIR MANUFACTURING CO.

The Tomlinson Chair Manufacturing Company was established in 1890. It is one of the largest manufacturing plants in the South, with spacious fireproof brick buildings, occupying an area of several acres, more than two blocks. The output is very large and varied, requiring scores of salesmen. These salesmen have a systematized organization and the service covers every state.

Their furniture factory, bounded by the Southern Railway, Commerce, Green and Hamilton streets, consists of three buildings—one four-story brick and two two-story frame buildings. The chair factory, located on High street, consists of three substantial modern brick buildings—one 60x350 feet,



S. H. Tomlinson

five stories high; one 60x260 feet, five stories high, and one 60x150 feet, three stories high. The location of these factories is such as to give the company the very best shipping facilities. They make a specialty of the manufacture of complete dining suites in all finishes; correct and artistic in design, unexcelled in workmanship and sold at popular prices. The company has brought every department of their factories to the highest state of efficiency and excellence, and they invite the closest inspection of their equipment, method and products. The product is marketed throughout the United States.

The general manager and originator of this business is Mr. S. H. Tomlinson, who early in life has taken a high stand in the business world. From a small beginning he has established a plant which is a credit to his business ability.

Mr. Tomlinson was born at Archdale and was educated at the local schools and at Guilford College. After graduating at Guilford he accepted a position with the Commercial Na-

tional Bank, of High Point. His ambition soon called him to a larger field and embarking in business on his own responsibility, he has achieved marked success. He plans well and possesses splendid executive ability. An expression of his ability is embodied in the large and successful plant over which he presides so successfully, and which has made its impress on the business world.

Mr. C. F. Tomlinson is secretary and treasurer of the company, and is recognized as one of the best equipped business men in the state. He received his education at Springfield, Guilford College and the University of North Carolina. For twelve years he was a successful educator in the schools of the state, occupying for more than five years the responsible position of superintendent of the city schools of Winston-Salem. He resigned this position to engage in the manufacturing busi-



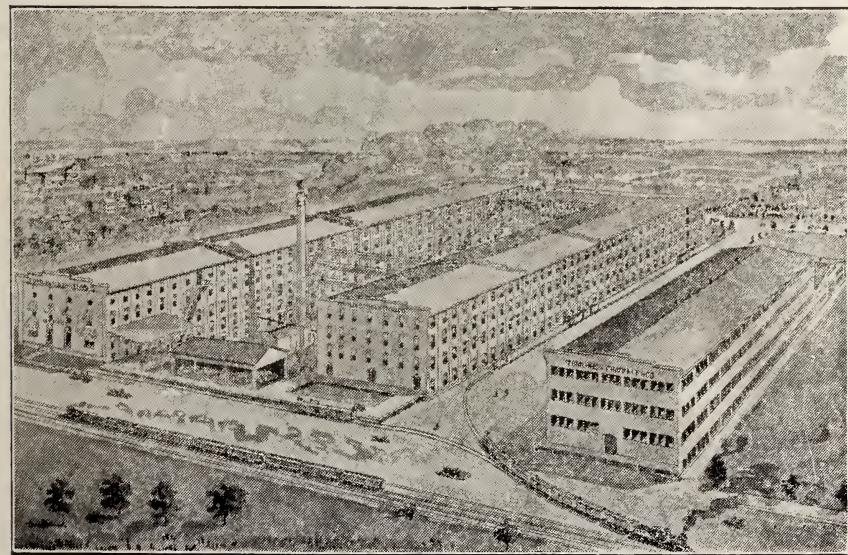
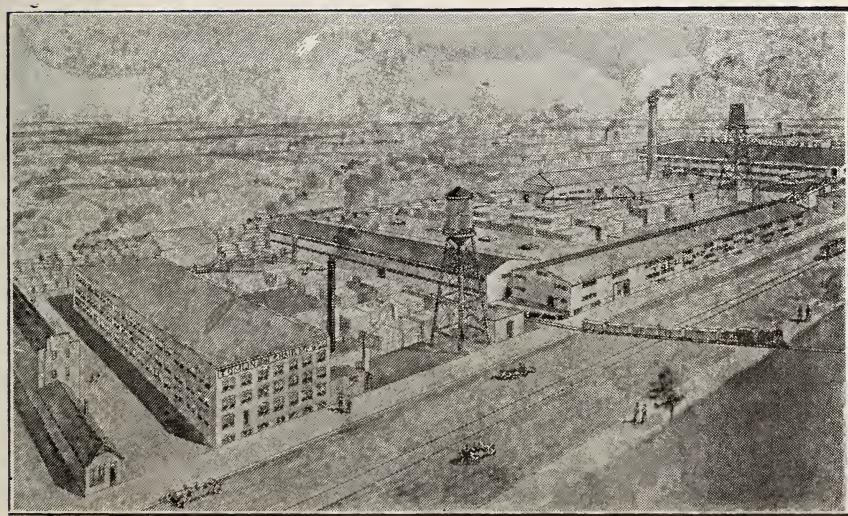
C. F. Tomlinson

ness here with his brother, and has achieved success. He directs the large departments under his supervision with rare precision and with a system highly beneficial to the business. He is counted a most thorough business man in every respect, and a man of fine parts.

He has served for several years on the school board with great benefit to that department of the city work.

For several years he was the active spirit in the Manufacturers' Club, an organization which did much for the community. He served as president one term and secretary and treasurer for several years, contributing some of the best work to the development of the city. He is just as active in the Commercial Club, a similar organization.

Mr. Tomlinson is a member of the executive board of the National T. P. A., and was elected president of the National Association at the meeting in 1916, serving with distinction.



Plants of Tomlinson Chair Manufacturing Company

UNION FURNITURE COMPANY

This company was among the first to begin the manufacture of furniture here and the volume of business has steadily grown. In 1892 Mr. A. Sherrod bought practically all of the stock and took control of the plant. He inaugurated new and broader methods and the business made rapid strides, increasing every year and improving their line of goods until today it well deserves the high place it occupies among the larger manufacturers. From an annual output of \$60,000 in 1902 the sales now reach near \$250,000. It is one of the best equipped plants in the South, having installed the very latest machinery. The factory is equipped with the sprinkler system.



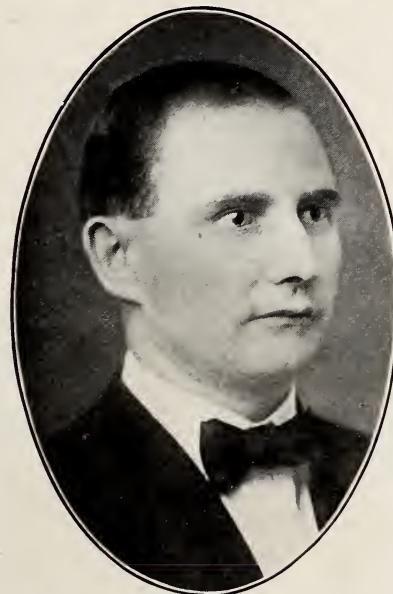
A. Sherrod

Mr. Sherrod is president of the company and gives much of his time to the purchasing department. He is thoroughly conversant with every phase of the furniture business and puts his best thought in the business. Mr. Sherrod is one of the prominent business men of the city and is interested in other industries in the community. A few years ago he erected the Sherrod Block adjoining the postoffice. He is also half owner of the Peacock-Sherrod building on Main street, another valuable development.

Mr. W. B. Thomas is secretary and treasurer of the company and half owner of the business. Mr. Thomas came to High Point from Birmingham, Ala. He began business with the Tomlinson Chair Company. In 1910 he went with the Union, accepting the position of vice-president, which carried with it partly the management of the plant. With the exception of two years Mr. Thomas has been with the company since

1910. A few years ago he purchased a larger interest and became secretary and treasurer.

Mr. Thomas is one of the best equipped furniture manufacturers in the state and has met with success. He is a young man of executive ability, energetic and thorough in his man-



W. B. Thomas

agement of affairs and looks well after details. The success of the Union is second to none and is largely due to the management of Mr. Thomas, who has already proved himself to be one of the foremost young business men in the state.



Residence of M. C. Crowson

HIGH POINT GLASS & DECORATIVE CO.

This is an enterprise which occupies an unique place among the factories here and in which the city feels a just pride. Within a few years it has met with marked success. Mr. A. W. Klemme is the general manager, who is not only an expert in the business but is possessed of requisite executive ability for its success. The company has enlarged its business from



year to year and only recently took over the art glass department of the Standard Mirror Company, which in itself was a large concern.

The company makes a specialty of the manufacture of art glass and this high class work has found its way into more than 300 churches in the South.

The company now occupies spacious quarter in the new Ecker buildings on Hamilton street. Visitors welcome.



Commercial National Bank

J. T. RYAN

One of the most important positions connected with the business interests in the state is filled by Mr. J. T. Ryan. He is secretary and treasurer of the Southern Furniture Manufacturers' Association, with offices in High Point. It is a man's job and it is well filled

For several years Mr Ryan was with the Southern Railway Company, where he mastered the business, making for him-



J. T. Ryan

self a record second to none in the service. He resigned his position to accept the one which he now occupies and on account of his knowledge of rates and other branches of the work has made himself indispensable to the association. His work is highly appreciated by the scores of manufacturers of the state, members of the association, all of whom count him one of the best equipped young business men in the state.

Mr. Ryan has resided in High Point since he was a boy and is popular with all.

E. T. KEARNS

Mr. Edward T. Kearns, one of the most prominent young business men in the city, was born and reared in Randolph county. He comes from a family who have always been successful in business and taken a prominent part in matters of church and state.

Mr. Kearns moved to High Point in 1900. In 1910 he formed a connection with the Kearns Furniture Company and other large manufacturing plants and since that time has been their special representative in several Southern states. He met



E. T. Kearns

with success from the beginning and every year his business has shown an increase. Mr. Kearns is also interested financially in the Kearns Furniture Company, the Bank of Commerce, and has large real estate holdings here. He is a stockholder in several out of town enterprises. He is a prominent and enthusiastic Democrat and always shows his faith by his works. For many years he has been a quiet but large contributor to campaign funds.

Mr. Kearns is an influential member of the M. E. Church, in which for generations his people have taken a prominent part.



Pickett Cotton Mills

PICKETT COTTON MILL

One of the best equipped cotton mills in the south is the Pickett Cotton Mills. This company was organized in 1912 with an authorized capital of \$500,000. In the construction of the mill they secured the very best talent. The plans were drawn and carried out by Lockwood, Green & Co., engineers and architects, of Boston, a firm of national reputation. The mill construction is of brick with reinforced concrete, every piece of timber being placed in concrete and iron. The copper guttering and pipe has lead splashings. These modern points of construction make the mill one of the best and safest in every way.



F. M. Pickett

The output of the mill consists of broad print cloths and has a great demand throughout the country. The machinery is high class and the very latest, and augmented by automatic service throughout.

Mr. F. M. Pickett is secretary and treasurer and has brought success to the business. He has been identified with the business interests of the city for many years, conducting successfully one of the largest tobacco manufactories for 25 years.

Mr. Pickett is financially interested in many of the enterprises of the city and is counted a successful business man. He is a director of the Commercial National Bank, an institution to which he has contributed much.

Mr. Pickett served as road commissioner of the county when many of the roads were constructed. He was for several

years a member of the Democratic Executive Committee, rendering splendid service to the party.

Mr. Pickett takes much interest in civic and church affairs. He is chairman of the Board of Deacons of the First Baptist church.



Robert H. Walker

Mr. Robert H. Walker is auditor of the company, a young man well endowed for the responsible position. He is possessed of large capabilities, a young man of the highest character and good executive ability. He is rendering the company valuable service and gives fine promise as a business man.



Residence of G. H. Kearns

IDEAL TABLE CO.

The Ideal Table Co., while one of the newest plants in the city, it is one of the best.

It was organized in January, 1916, with an authorized capital of \$50,000. The plant is well-equipped with the latest and most improved machinery, and turns out a line of goods which meets with a ready sale. The trade of the company has already become general and the business is increasing from month to month. The line consists of library and extension tables and dining suites complete, a very popular line.



J. M. S. Salisbury

Mr. B. C. Royal is the manager of the plant, a practical man who is well-equipped for the responsible position which he is filling so acceptably.

Mr. J. M. S. Salisbury is secretary and treasurer of the company. Mr. Salisbury for many years conducted successfully the mercantile business and farming. He is well-qualified as a business man and is meeting with even greater success in the manufacturing business.

Mr. Salisbury believes thoroughly in his city and is alive to every phase of its progress and development.

DALTON FURNITURE COMPANY

One of the most successful factories in High Point is that of the Dalton Furniture Company, owned and managed by Mr. R. B. Terry, a man who has demonstrated his ability along this line to the extent that the plant is counted one of the best in the community.

His energetic and safe conduct of the business has shown great results. He is regarded as one of the most astute business men of the place. Mr. Terry is doing much for his company, carrying along its affairs successfully. He is one of the best equipped young men in the State and is popular with all.

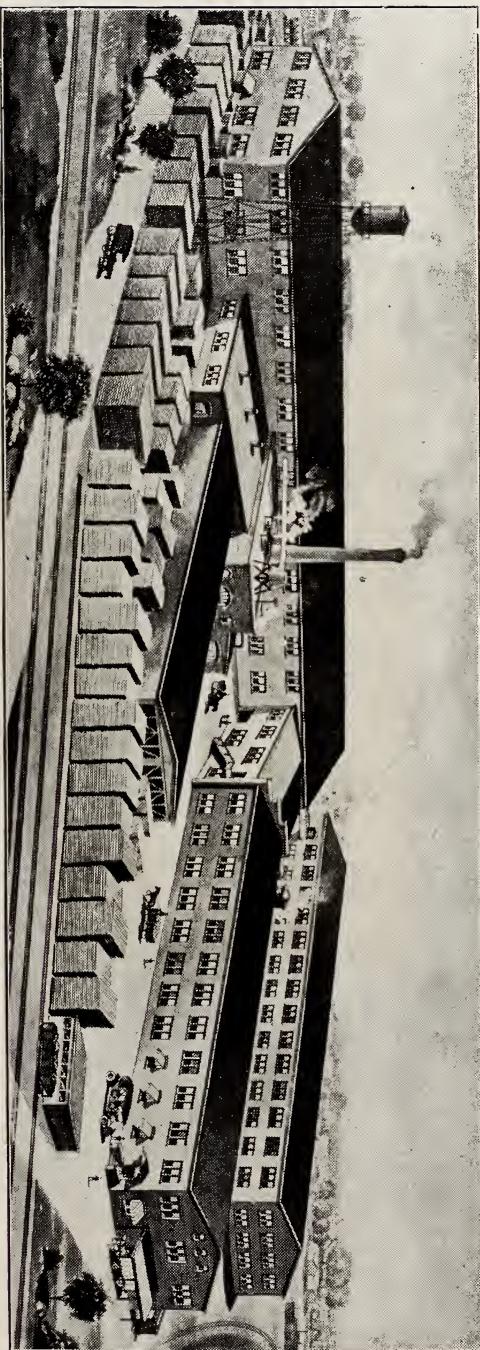


R. B. Terry

The special line manufactured by the Dalton Furniture Company are tables in many styles and grades.

These lines have gained an enviable reputation for excellence of finish and beauty of design. The success of these goods on the market is already assured.

In 1913 Mr. Terry bought all the outstanding stock in the company and is now sole owner of the factory. In addition to his factory interest he is interested in a number of other enterprises. He is president of the Wexler Land Co., a director in the Wachovia Bank & Trust Co., a director in the Piedmont Building & Loan Association, and president of the Commercial Club. Mr. Terry came to High Point in 1904 from Richmond county, N. C., and in 1905 with Mr. R. F. Dalton and



Plant of Dalton Furniture Company

others the Dalton Furniture Company was organized, and has been under his management since organization.

The company is one of the most successful of the many doing business here and promises to be one of the largest in the South, all due to the ability and energetic spirit of Mr. Terry, the owner. Few young men in the business world have met with more rapid success than he and his career seems just beginning.

He is also a director in the Amos Hosiery Mills, a member Guilford County Council of Defense, a member Guilford County Democratic Executive Committee. Mr. Terry's advice is sought in matters pertaining to the welfare of city and county.

HIGH POINT VENEER & PANEL COMPANY

This plant was erected in 1902 by Messrs. J. A. and John W. Clinard. The business is under the direct supervision of Mr. John W. Clinard, secretary and treasurer. The factory



J. W. Clinard



J. A. Clinard

makes a specialty of Excelsior for furniture and mattress factories. Mr. J. W. Clinard is also vice president of the Consolidated Veneer & Panel Company. The Messrs. Clinard are among the city's most prominent business men who have for years been identified with its progress in every way.

CROWN HOSIERY MILLS

Although the Crown Hosiery Mills has been in business only a few years, it is now one of the largest and best equipped mills in the city. Mr. G. H. Kearns, the able secretary and treasurer, was the promotor and largest stockholder and it has been mainly through his efforts that has brought success to the business.

This company was organized in the spring of 1913 with the following officers: T. A. Kearns, president; R. R. Ragan, vice president and G. H. Kearns, secretary and treasurer. Adequate buildings were erected on a spacious lot in the center of the manufacturing district. The buildings were equipped with the very latest machinery and nothing was left undone to make the plant modern in every respect.



G. H. Kearns

This company works on an average of 175 hands and the output consists of ladies and men's hosiery. These goods found a ready sale on the markets, especially on the markets North, consequently the mill has been taxed to its capacity since it began business. The capital stock is \$50,000, and it is probable that the capacity of the plant will be increased so great has been the demand for goods.

Mr. G. H. Kearns, the secretary and treasurer, is among High Point's foremost business men. For several years he was engaged in the manufacture of furniture and met with marked success. He severed his connection with the furniture business in order to manufacture hosiery and he is carrying his successful methods into the line which he has chosen.

Mr. Kearns is also a stockholder in several other enterprises here and is a large owner of improved real estate. He is a man of fine judgment, acts solely on it, and is meeting with marked success. He has larger plans under consideration in the manufacturing line which will work out for the mutual good of himself and the community.



Thurlow A. Kearns

Mr. Thurlow A. Kearns is the president of the company and gives the business all of his time. He is among the best equipped young business men of the city and his ability has been demonstrated in a marked degree by contributing so largely to the success of these mills. He is a young man of fine address, capable, energetic and good business discernment and is counted one of the successful young business men of the community.

THE CONTINENTAL FURNITURE COMPANY

Mr. Fred N. Tate is one of the best known furniture manufacturers in the state. He has entire control of the company which he organized and has conducted successfully for a number of years. He has given much time and thought to the improvement in furniture manufacturing until the line of goods he manufactures stands in the front rank among Southern manufacturers.

The authorized capitalization of The Continental Furniture Company is \$100,000. Mr. Tate is president, treasurer and general manager. It turns out fine grade chamber and dining room furniture in beautiful Period designs. The company employs a large force of skilled mechanics, who manufacture some beautiful creations in furniture.

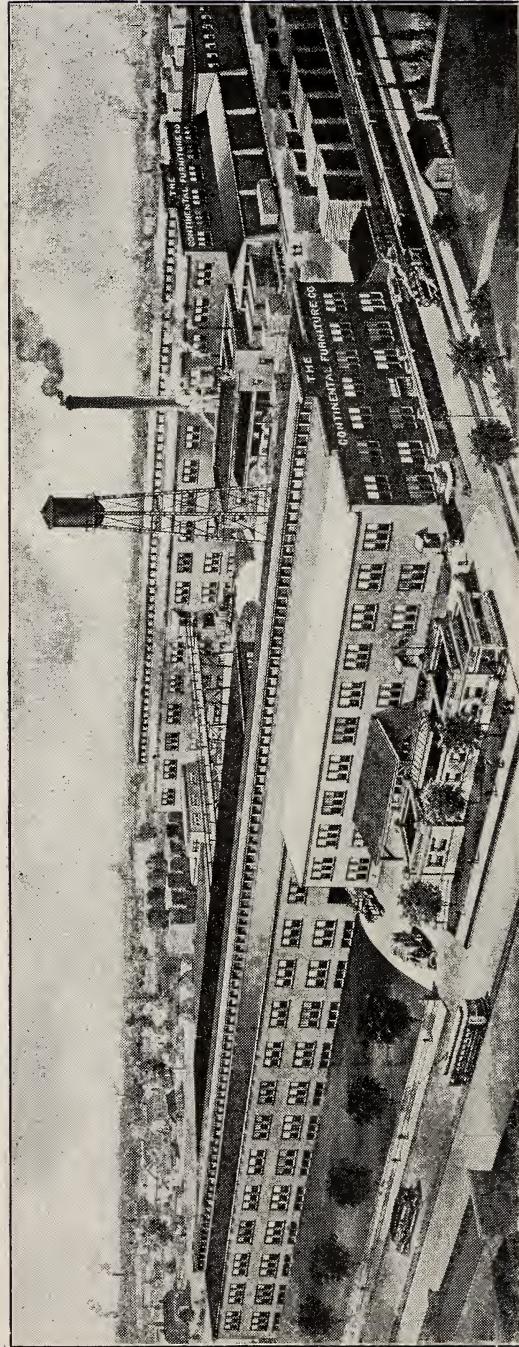


Fred N. Tate

The Continental has done a good business from the start. Now in its sixteenth year, its manager may look back upon its record of success and forward upon its brilliant prospects with gratification and pardonable pride.

Mr. Tate is a man greatly interested in every public enterprise of the city. His great desire is to see it the most beautiful, as it is the most progressive place in the State. He is a man of decided convictions, and an executive of the finest ability. Whether as mayor, member of the school board, or member of the city council, he worked unceasingly and with as great an enthusiasm and expenditure of personal energy as if he were working for his private interests.

So universally was his ability and true worth recognized that he was elected mayor of the city of High Point in May,



Plant of The Continental Furniture Company

1909, by the largest vote any candidate has ever received in this city, and was re-elected mayor for another term of two years in May, 1911, by an increased majority; again for two years in May, 1913.

Mr. Tate stands not only for high civic efficiency, but is also a prominent member and official of the Methodist church.

He is chairman of the Traffic Committee of the Southern Furniture Manufacturers' Association, which position he has held for eight years. This organization stands for the upbuilding of the furniture manufacturing interests of the South and its membership comprises practically all of the more than one hundred factories in North Carolina, Virginia and Tennessee.

Mr. Tate has given much of his time to civic improvement in this community as well as in the county. He was among the first to advocate good roads and was made president of the association that built the first good road between High Point and Winston-Salem. While mayor of the city he was a pioneer in the pathfinding work through the state for the National highways. He is ever ready to give a helping hand along all lines of progress in city, county and state.



South Side Company

TATE FURNITURE COMPANY

One of the largest and most successful manufacturing plants in the city is the Tate Furniture Company, makers of chamber suites, buffets, tables, beds and dressers.

This factory has been under the direct management for many years of Mr. A. E. Tate, who is practically the owner of the business. Mr. Tate is a man that can be counted on to do well whatever he undertakes, whether it be a task of a private citizen, a public executive or a manufacturer. Since a boy he has been identified with the business interests of High Point, and as a business man is never so well known as in his own town, his irreproachable private character and business qualities among the people among whom he has spent his life being Mr. Tate's glory and crown.



A. E. Tate

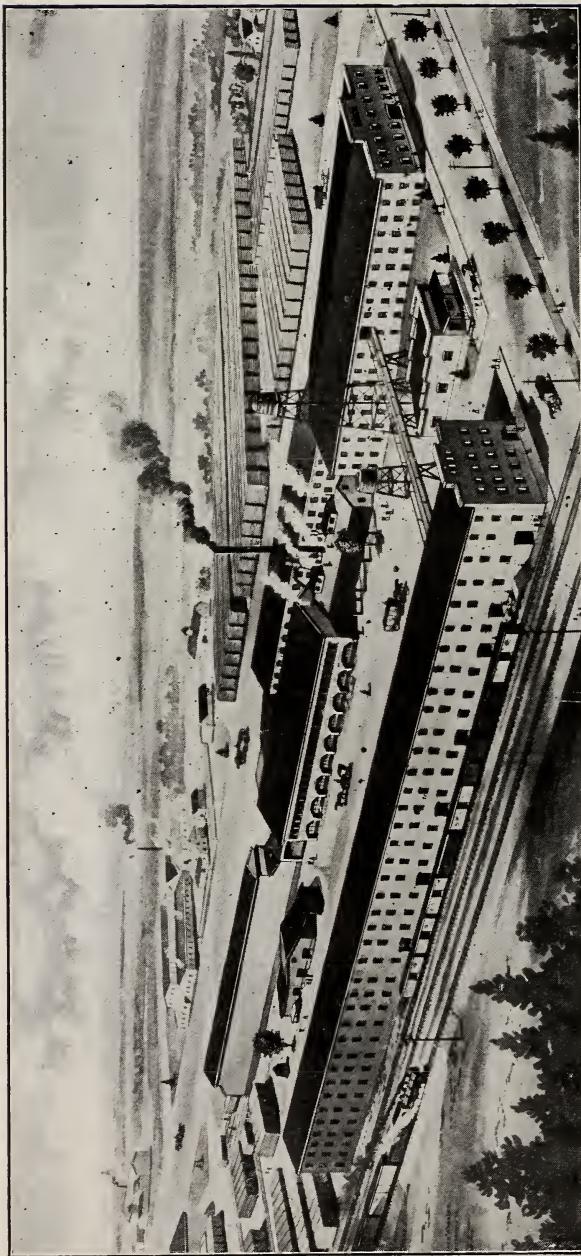
As indicative of the high esteem in which Mr. Tate is held by the people of the city, it may be said that he has been frequently selected as Alderman and for years has been a most efficient treasurer of the school board. And not only has he served well in the administration of public office, but he has always shown himself a man of advanced public spirit, laboring night and day, in season and out of season, for every interest or new enterprise which in his judgment he regards as conducive to the upbuilding of the city and the betterment of its people. This large public spirit could not fail in attracting the attention of wide-awake men elsewhere.

Several years ago Mr. Tate was appointed by the Governor of the state as one of the Board of Control of the large char-

itable institution at Morganton, known as the State Hospital, and, as was to have been expected, his associates on the board as well as the Governor of the state have expressed their appreciation of his qualities of mind and heart which have equally helped in one of the best, if not the best administration this great institution has had.

In 1913 Mr. Tate was one of a specially appointed delegation that visited many of the countries of Europe to gather information relative to rural credits and agricultural organizations. Mr. Tate is president and treasurer of the Tate Furniture Co.; director High Point Savings & Trust Co.; director Southern Car Co.; director Southern Commercial Congress; chairman executive committee State Hospital, Morganton, N. C.; chairman local exemption board; member advisory school committee; vice chairman executive committee North Carolina Sunday School Association; superintendent First Baptist Sunday School, also deacon of the church; member County Farm Bureau; executor of three estates, and chairman Industrial Department, Commercial Club.





Plant of Tate Furniture Company

W. P. PICKETT

One of the most prominent as well as one of the most substantial citizens of High Point is Mr. William P. Pickett.

Mr. Pickett was born and reared near High Point and early in life entered the manufacturing business. For over a quarter of a century he was the senior member and leading spirit of the firm of W. P. Pickett & Co., tobacco manufacturers. This was one of the most successful factories ever conducted in the city. About ten years ago the firm closed up its affairs and the members retired.



W. P. Pickett

Mr. Pickett, while not actively engaged in business, is connected officially with many of the leading mills of the city, having large investments in them. He is also a director and large stockholder in the Commercial National Bank.

Mr. Pickett is a large hearted, public spirited citizen. He has served the city as school commissioner, councilman and two years as mayor. He is a prominent official in the M. P. Church, to which he gives much of his time and means.

PITTSBURGH PLATE GLASS COMPANY

One of the largest as well as one of the best managed plants in High Point, is that of the Pittsburgh Plate Glass Company, a branch of the factory at Pittsburgh.

In 1905 the company erected here a large brick factory for making mirrors and has built up a large business from this plant. Recently the company took over the Standard Mirror Company, one of the largest plants here, which greatly increased their facilities.



W. D. Brooks

The manager of the plant is Mr. W. D. Brooks, who is a man fully versed in every detail of the business. He has been with the company for 20 years, which has given him a knowledge of the work which not only equips him well for his duties to the company, but puts him in a position to be of assistance to the trade.

Mr. Brooks has only been in charge of the plant a few years, but during that time has made many friends for himself and the company among the manufacturers of the South. He is a good business man in every sense and is making friends for the company. Coupled with his business qualifications he is fortunate in his social accomplishments. He is wide awake and progressive and takes much interest in the development of the community.

HIGH POINT HOSIERY MILLS

One of the largest and most successful manufacturing plants in the South is the High Point Hosiery Mills and its allied interests. This mammoth business from the beginning has been under the supervision of Mr. J. H. Adams, a man of large conceptions and fine executive ability.

From a small beginning only a few years ago it has grown to its present enormous proportions, with perhaps the largest payroll in the city. The company began business in 1904. In 1905 the production of the mill was only 200 dozen a day. The business grew so rapidly under the excellent management that the capacity of the plant had to be continually increased.



J. H. Adams

The plants now include the High Point Hosiery Mills, Piedmont Mills, Piedmont Mills No. 2, Consolidated Mills Company and Highland Cotton Mills. The latter mill was recently erected and is one of the largest and best mills in the state. It makes hosiery yarns, all of which is consumed by the allied mills. In the spring of 1917 the capacity of this mill was again doubled. All of these plants are under one management, Mr. J. H. Adams, the president-manager, having planned and organized them. He is also vice-president of the Bank of Commerce and director in the Piedmont Building & Loan Association, a man whose advice and influence is sought in the business world.

Mr. Adams, the president and manager, is one of those men who meets with success in all of his undertakings. He plans



Plant of High Point Hosiery Mills, Piedmont Mills, Piedmont Mills No. 2
and Highland Cotton Mills, All Under One Management

well and with a superior executive ability carries out his plans with apparent ease. Of even temperament, he is characterized by indomitable energy and perseverance with all and has business talent of the finest kind.

He is one of those quiet business men who attends strictly to his business, carrying on everything under him with a system that makes it easy for all. He is yet young in years and has a brilliant career before him.

The managers of this business do not let a year pass without making some improvement and increasing the plant.

Mr. J. Ed. Millis, who has been with the various departments of the company, has been elected treasurer of the associated mills. Mr. Millis is a young man of recognized ability and gives promise of becoming one of the best business men in the manufacturing line. He is a son of the late Mr. J. H. Millis, who was the president of the High Point Hosiery Mills.



J. E. Millis

What has been said of the Hosiery Mills may be said of the other departments of the company's business, because it is under one management.

Mr. Charles C. Robbins is superintendent of the High Point Hosiery Mills and Piedmont Mills Company. He is a man who has had much experience in the business and this, coupled with good business qualifications, has made him a most valuable man.

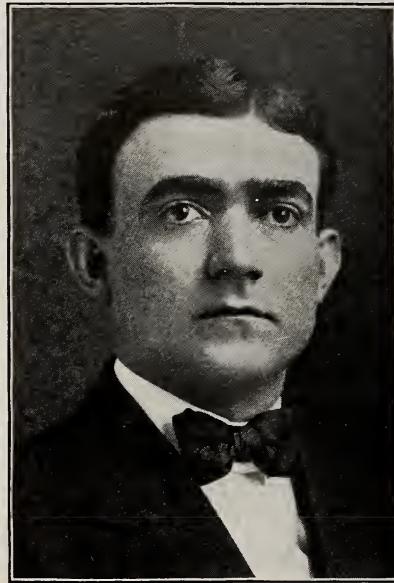
Mr. R. O. Lindsay is manager of the Consolidated Mills Company, a business fostered and under the care of the above company. He has been very successful in the management of

its affairs as is evidenced from the splendid success with which the company has met.

Mr. H. F. Hunsucker is secretary of Highland Cotton Mills, and is a young man of acknowledged business ability. He has been identified with the above plants in one capacity or another and has proven his ability to cope with his present responsible position.



C. C. Robbins



H. F. Hunsucker



R. O. Lindsay



J. V. Garrett

NORTH CAROLINA WHEEL COMPANY

This business was established here in 1902 and has had a successful career. R. R. Ragan is president and F. D. Blake secretary and treasurer. The business is directly under the management of Mr. Blake. He is an experienced manufacturer and has done much to put the business on the high plane it occupies, being practical and a man of good executive ability. Mr. Blake is a native of Amesbury, Mass., but he might be termed a Tar Heel now, so many years of his usefulness having been spent here in promoting the manufacturing business. He is a progressive citizen along all lines.



F. D. Blake

The capital stock of the company is \$100,000. The plant is conveniently located for shipping purposes, and is composed of a group of substantial buildings, one 190x175 feet in size and one, which is used as a stock shed, 90x175 feet. The stock of raw material carried is large, the company making their goods directly from the log. They give employment to forty skilled operators. The annual output of the plant is considerably over \$75,000.00, which finds a ready market throughout the country.

The company manufactures all kinds of buggy wheels and has a splendid trade among the largest manufacturers.

GLOBE PARLOR FURNITURE COMPANY

The affairs of this successful manufacturing business are presided over by two of the city's most capable and progressive young business men. Mr. A. S. Caldwell, Jr., general manager, and Mr. T. D. Gilliam, secretary and treasurer. The company was organized in 1906 on a comparatively modest basis and it has steadily grown until it occupies first place among the larger plants of the city. The trade of the company extends over a wide territory and the demand for the splendid line of goods has increased every year.

The company manufactures couches, lounges, davenportes, library suites, Turkish rockers and parlor suites. These goods are made in solid mahogany, imitation mahogany and quartered oak.



A. S. Caldwell

The quality of these goods has attracted attention throughout the country where the goods have been introduced, and they do not fail to please. The growth of the business is a demonstration that a good article, well and attractively finished, is in demand. This has been the experience of this company and now their plant is the largest of the kind in the South.

Mr. Caldwell, the manager, a pioneer in meeting the demands for the better line of upholstering among Southern manufacturers, has demonstrated to a marked degree his capabilities as a manufacturer and manager. He is in touch with every department of his large business and looks well after

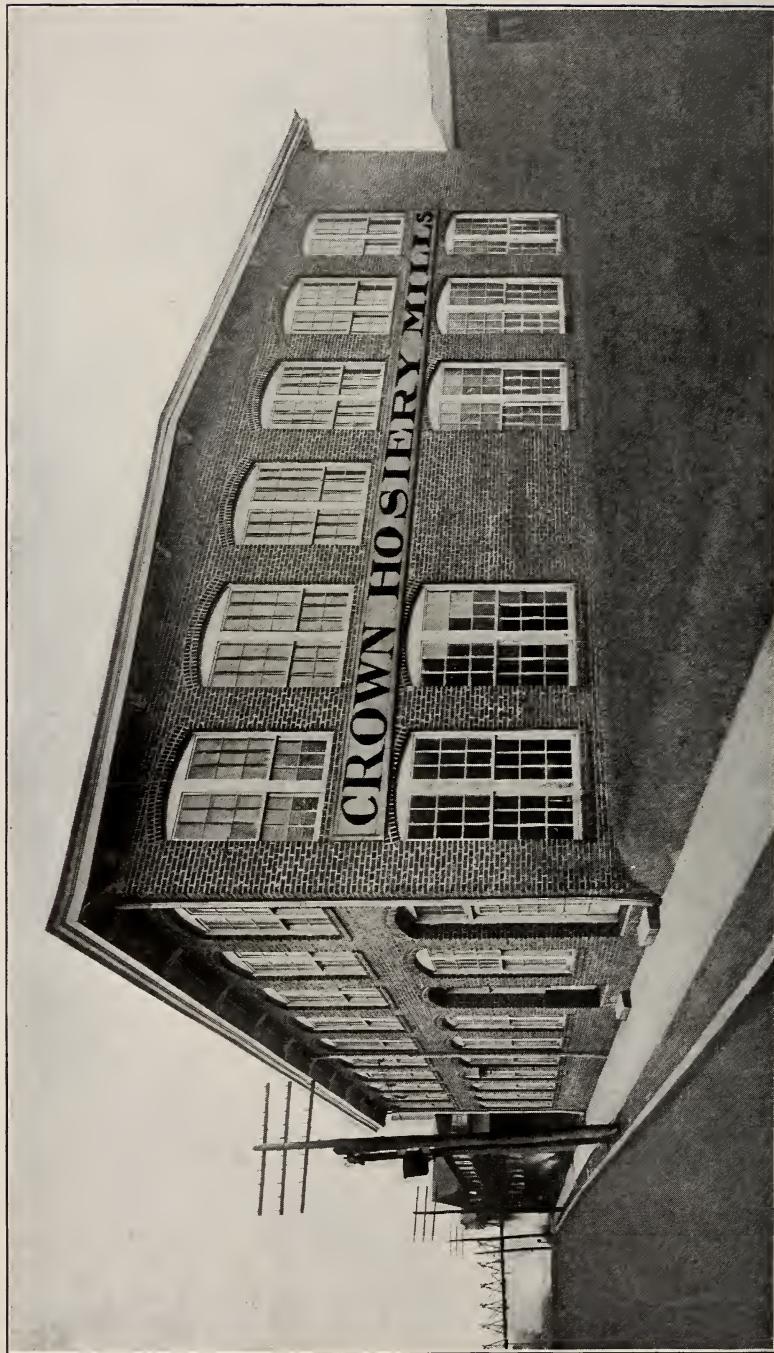
every detail. A large part of the success of the business is due to his skill and personal attention to its affairs.

Mr. Caldwell belongs to the well known Caldwell family of the South, who have done so much to enrich the history of our country. He is a son of Rev. A. S. Caldwell, formerly pastor of the First Presbyterian church of High Point.



T. D. Gilliam

Mr. Gilliam is a young man of fine business qualifications, and has succeeded well with the business under his supervision. He has put energy and skill behind it, contributing largely to the success with which it has met. He is possessed of good judgment and energy and plans well all of his business affairs. He not only looks well after the affairs of the company, but takes much interest in the affairs of the city. It was under his administration as president that the Commercial Club was reorganized and enlarged to its present splendid status.



BEESON HARDWARE COMPANY

One of the largest hardware establishments in North Carolina is the Beeson Hardware Company, of High Point. It occupies two large four-story brick buildings on Main street, and a large warehouse on the Southern Railway, and does both a wholesale and retail business. This business is owned by Mr. Robt. R. Ragan, who by his indomitable energy, has made it what it is. He is a tireless worker, a man of foresight, and has been rewarded richly for his work. Mr. Ragan is a son of the late Amos Ragan, who was a large property owner in central North Carolina. Mr. Ragan spent his early manhood



R. R. Ragan

on the farm and trained himself well in the school of hard work. He attended school at Springfield, Trinity College, and later took a course at the University of North Carolina. When he quit school he went into the mercantile business, which he has followed successfully ever since. When Mr. Ragan took charge of the affairs of the Beeson Hardware company it was a comparatively small business, and did a retail business only. Steadily the volume of business has increased until today the sales of the company amount to over \$150,000 annually. Mr. Ragan is ambitious and has only started on his successful career. He is a director in the Commercial National Bank and stockholder in numerous manufacturing plants here. He is also owner of much valuable real estate in and near the city.

BAEDER-ADAMSON & COMPANY

O. E. Wilson, Southern Manager

One of the best known traveling men in the state is Mr. Oscar E. Wilson, of this city. He is not only popular, but is a splendid salesman and makes friends wherever he goes. For several years he has been manager of the Southern branch of the business of that well known firm, Baeder-Adamson & Company, of Philadelphia, which was established in 1828, and has branches in New York, Boston, Chicago, Cincinnati and



O. E. Wilson

High Point. The firm manufactures glue, sand paper, flint paper, flint cloth, emery paper, garnet paper and garnet cloth. The offices here are located on Broad street. The business of the firm is being greatly increased in this territory under Mr. Wilson. He attends strictly to his business and makes a valuable representative for his house. His territory extends to New Orleans, taking in all points east of the Mississippi river.

Mr. Wilson was elected state president of the Travelers' Protective Association in 1917. He is also a prominent Elk.

HIGH POINT METALLIC BED COMPANY

The High Point Metallic Bed Co. has met with marked success from the beginning, the accomplishment of which has reflected credit on the management, because it was an entirely new line at that time in the South. The plant was promoted and for several years managed by Mr. R. H. Wheeler, a young business man of fine ability and who generally succeeds at everything with which he is connected. For the past few years he has had associated with him Mr. C. L. Wheeler, who has shown like ability in his management.



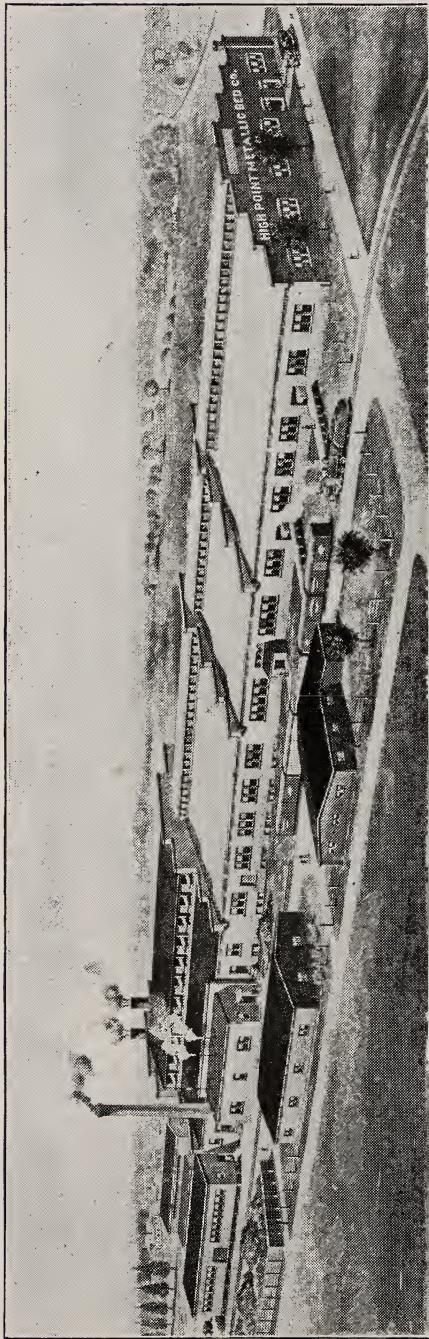
C. L. Wheeler

The capital of the company is \$50,000 authorized, \$30,000 paid in cash, and the officers are R. H. Wheeler, President; J. E. Millis, Vice-President, and C. L. Wheeler, Secretary-Treasurer and General Manager.

The company was incorporated October 1, 1900, and the first shipments made in March, 1901. The business was established and run under the management of Mr. R. H. Wheeler from the time of organization until the summer of 1905, when Mr. R. H. Wheeler resigned the general management, and was succeeded by C. L. Wheeler, who still continues in that capacity.

The character of goods manufactured is a line of cheap and medium priced brass and steel bedsteads and children's cribs, and the business has steadily increased in volume every year.

The plant has its own foundries, finishing and packing departments, warerooms and shipping departments. These go to make up one of the most unique manufacturing establishments in the city of factories. It is located directly on the line of the High Point, Randleman & Asheboro Railroad, a part



Plant of High Point Metallic Bed Company

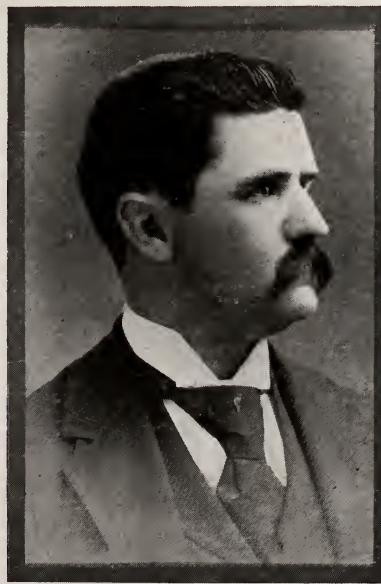
of the great Southern system, occupying one of the largest buildings in the city.

During the many years that the goods of this company have been before the trade they have made an impression which speaks well for the company and the excellent management. A good strong custom has been built up which is being added to every year. There is no bed factory in the South which has made any better record than this one.

Mr. R. H. Wheeler, the president, finds time with his many industries to give the business the time demanded. He makes a most valuable officer. Most of the duties of this successful company fall upon Mr. C. L. Wheeler, the secretary and manager. There are no manufacturers in the city who understand their business better and perform the duties with more ability than Mr. Wheeler. He is quick of perception and handles everything that comes up for disposal with dispatch and accuracy. With these qualities it is not surprising that the company is meeting with marked success. High Point is proud of her bed factory and the men who built it and are maintaining it so well.

ALMA FURNITURE COMPANY

The Alma Furniture Company is one of the oldest and best equipped plants in the city. For a score of years it has been putting a line of goods on the market which has held its own



J. H. Petty

for all these years and made thousands of new friends. It was about the year 1890 that Jonathan P. Redding, after visiting many foreign lands, in some of which he conducted business,

returned to his native State to settle permanently. He came to High Point and bought the Barker factory, which he turned into a manufactory of kitchen safes. In his venture he had great success.

In 1895 he organized the Alma Furniture Company. Its specialties are tables and safes. They manufacture the best article of the kind at such prices that buyers, in large numbers, have been drawn to their warerooms and the mail orders are something tremendous. In fact, hardly a buyer of furniture considers his visit at this manufacturing town as complete until he has seen the display of safes and tables exposed to view at the Alma Company's rooms. The Alma has seldom had to close down, even under the severest panic.

The Alma enjoys the distinction of being one of the best plants, having as its secretary and treasurer and general manager a man who knows lumber as he knows the sunlight, and can size up a perfect piece of work with a glance.

In 1908 Mr. J. H. Petty became part owner of this successful plant, and is now its secretary and treasurer. Mr. Petty for a number of years followed the mercantile business successfully, and is one of the State's best equipped business men. He has carried his methods into the Alma Furniture Company, and, if possible, added greatly to the success of the business. For thoroughness in the details of business, Mr. Petty has few superiors, while at the same time he is endowed with good executive ability. With these qualifications it is not surprising that the Alma is increasing its business satisfactorily.

The entire management of the plant is under his control.

Mr. Petty is a member of a well known family in the State, which has done much for its material progress. He and his brother, the late W. C. Petty, who built the Carthage railroad, were pioneers in the lumber business, in which they were successful. He is a prominent member of the Baptist denomination, an ex-member of the school board, and takes much interest in the affairs of the city. He is also interested in real estate holdings.



WELCH FURNITURE COMPANY

The Welch Furniture Company, on account of its excellent management and the class of goods turned out has always been considered one of the most successful furniture plants in the South, and its trade and influence is constantly on the in-

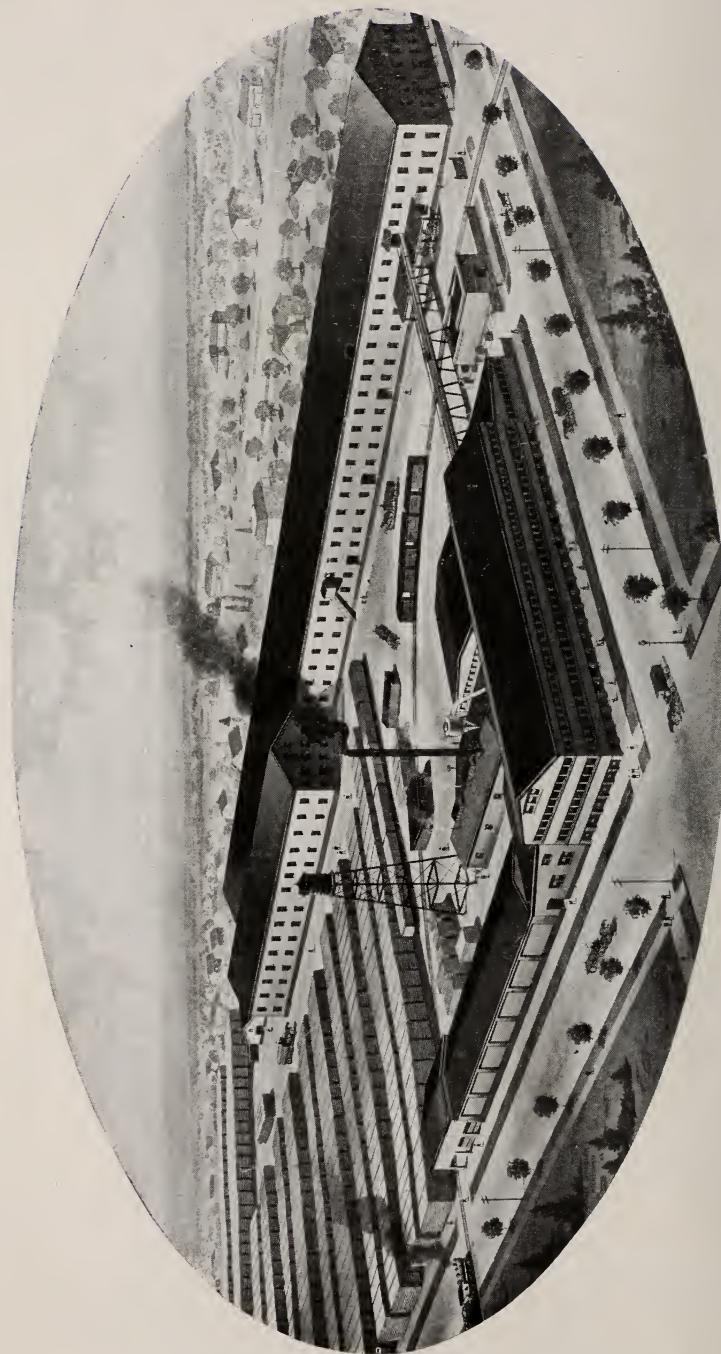


J. W. Harriss

crease. The success which has come to the plant has not been spasmodic, but is due largely to the excellent management under Mr. J. W. Harriss, the secretary and treasurer and practically owner of the company.

The company was named for the late J. J. Welch, one of the most successful men in the community, a large property owner

Plant of Welch Furniture Company



and a man who was interested in everything for the good of the town.

The Welch Furniture Company was organized in 1891, and commenced from the first with a large and substantial advantage, in that it was contributed of men who had already made a name in the world of business. Mr. W. P. Pickett is its president, a man of large capital and many years experience in the financial arena.

The sole management of the company has been in the hands of Mr. J. W. Harriss, the secretary-treasurer, and he has made good in every department. Endowed with a superior executive ability, the phenomenal success of the company is a demonstration of the results of close attention and good judgment on plans well laid out. There are few business men who have conducted so large a business with the ease that has characterized the progress of Mr. Harriss. He is not so demonstrative, but as sure as he is quick of discernment. Mr. Harriss is yet a young man, but even before he entered the manufacturing world was known far and wide as a man of the keenest business insight. His business apprenticeship was made in the sphere of the traveling salesman, where he was known as affable, constant and pre-eminently successful. He always made himself essential to his house and was always welcomed by the trade. Had he decided to continue in this department of business life, he would have achieved much and made his fortune even there. But, like many successful men, he knew that if he succeeded for others he could do so for himself. His judgment in this was not at fault. It was one of those lucky events which gave to High Point a permanent citizen, who from the very beginning demonstrated his ability in the manufacturing business, his management of the manufacturing and financial side and practically owner of the Welch Furniture Company. Besides his splendid business qualifications, Mr. Harriss is a man of large public spirit, and is ever ready to lend a helping hand for the betterment of the body politic and the establishment of new enterprises which in his judgment will turn out to the advantage of the city.

Mr. Harriss, while conducting successfully his individual interests, is financially and officially connected with many other of the city's best enterprises. He is vice president and director of the Commercial National Bank; vice president of the High Point Savings & Trust Company; president of the Parker Paper and Twine Company; vice president of Ring Drug Company; vice president of High Point Perpetual Building and Loan Association; large stockholder in the Marsh Furniture Company; chairman of the Board of Stewards of Wesley Memorial M. E. Church; second vice president of Pickett Cotton Mill; trustee of Greensboro College for Women; director in Oak Ridge Institute; vice president of Standard Underwear Mills; large stockholder in Amos Hosiery Mill and Commonwealth Hosiery Mill.

Mr. Harriss is enthusiastically interested in everything that goes for the development of the community. He is looked upon as one of the city's most prominent figures.

HIGH POINT MILLING COMPANY

One of the largest and most successful mills in the state. The company was capitalized at \$15,000. The business is a thriving one in every sense of that word. The mills are kept constantly at work in order to satisfy the demands.

One of the best business men in High Point as well as one of the most useful is Mr. A. B. Horney, secretary and treasurer of the High Point Milling Company. The company of which he is the moving spirit does a large business and has increased from year to year since it was established.

Mr. Horney is a man who has long and successful experience in milling flour and feed. For years he was connected with the large Wachovia Mill, in Salem, and there gained acquaintance with every detail of the business. He is a man of the soundest judgment and fine insight into the needs of the



A. B. Horney

business. He sticks constantly to one duty of making the public acknowledge that the flour and feed manufactured by his mills are the finest and best goods of the kind produced.

He takes a great deal of interest in the affairs of the city and as chief of the fire department has done a valuable work for the city.

To Mr. Horney as chief of the fire department of the city much is due in establishing and maintaining one of the best equipped departments in the state. His standing as fireman is not confined to his own town, but he is well known among the state and National firemen as a leader in this great work.

For many years Mr. Horney has been a leading member of the Junior Order United American Mechanics, and has figured in both State and National Councils of that order.

Locally he holds several responsible positions, being an official in the Commercial Club, member of the official board of his church and director of the Wachovia Bank & Trust Company, besides chief of the fire department.

SNOW LUMBER COMPANY

Snow Lumber Company began business practically with the town. From a small beginning it has grown to be one of the largest plants of the kind in the entire South. The enormous plant at High Point covers about four acres, two of which are under cover. Besides the home plant the company operates mills at other points. Their trade is so well established that in good times they have more than they can do and in panic periods they have plenty. No company in the South has a better established custom. The company fills many large government contracts.



R. F. Dalton

There is manufactured in the most perfect manner, and in prodigious quantities, everything needed in a house from the foundations to the most beautifully designed Greek columns and skillfully wrought mouldings, mantel pieces, windows and blinds and majestic finals.

The gentlemen comprising the official family of the firm are capable of duplicating it more than once, at a moment's notice. Some idea of the extent of the growth of the output may be formed when it is considered that in 1881 a thousand dollars would have covered it all, while the business of last year amounted to about a million dollars. Then a small number of hands turned out annually a few doors and pairs of sash and blinds, while now an army of workmen and superintendents are required to produce in a single day as much material as was formerly produced in six months.

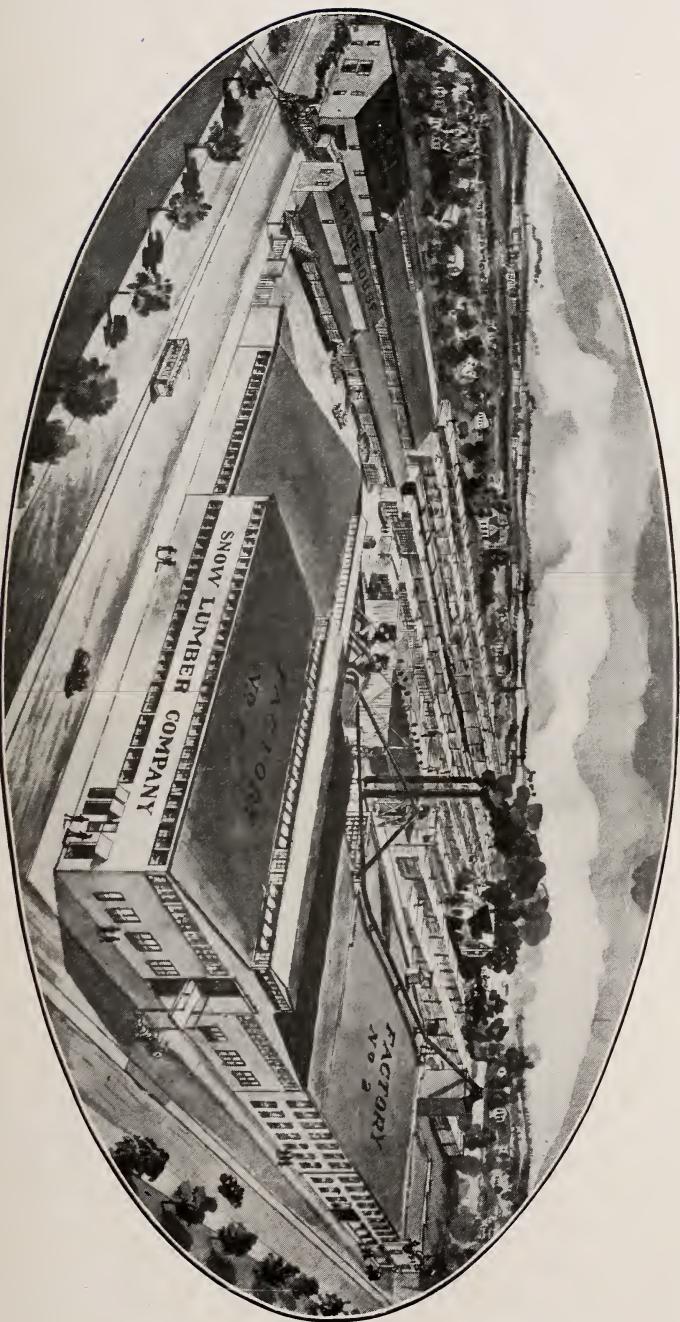
The president, Mr. R. F. Dalton, is a man of fine antecedents. Although he has attained the age of middle life, it is remembered with pleasure that he is a son of Rev. P. H. Dal-

ton, a Presbyterian minister of revered memory, pastor of the First Presbyterian church of High Point, which he founded. Rev. Mr. Dalton, while an excellent preacher and pastor, was known himself to have been a man of more than ordinary business ability. Had he devoted himself to business life he would have attained a large success in that sphere. His business talent descended to his son in enlarged measure. President R. F. Dalton is regarded by those who know him as easily one of the foremost men in the state in all matters pertaining to upright and clear-sighted business. He is not only prominent locally in business affairs but has large interests in the state. He is chairman of the State Building Commission, a very responsible position.



E. A. Snow

Mr. Ernest A. Snow, the secretary and treasurer, also is descended from fine business stock. Capt. W. H. Snow, his father, came to High Point many years ago. He was the father of the spirit of manufacturing in the city. Coming as he did from Vermont, he was imbued with the idea that the success of High Point lay in becoming a manufacturing city. For many years he toiled on laboring with this in view. He lived to see his fondest hopes realized and passed away a few years ago universally lamented. To his son, E. A. Snow, he gave an excellent technological education in the public schools of Lowell, Mass., and at Cornell University. His mantle fell upon strong, broad shoulders in the person of his son, the secretary and treasurer of the Snow Lumber Company, for Mr. E. A. Snow is not only a man well equipped by education for his task of building up a great factory business, but he is richly endowed with fine mechanical talents as well. Mr. Snow is now regarded as one of the most solid men, financially, in High

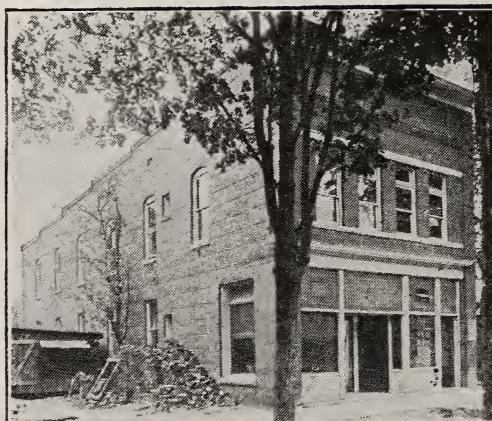


Plant of Snow Lumber Company

Point. He is the owner of much real estate and connected with several other industries in the community. He is chairman of the board of directors of the High Point Perpetual Building and Loan Association and a director of the Piedmont Building and Loan Association.

In order to attain the highest success of a great factory, a sound, level-headed man is needed in the shops and in the yards. Such a function is that of Mr. J. Ed. Kirkman, superintendent and one of the largest owners of stock in the company. That Mr. Kirkman is the right man in the right place is attested by his long years of service in this connection. He is regarded as a man of large capability in his position. He is a native of High Point. More than once the city has coveted and secured the benefit of his counsels and conservative judgment by choosing him as a member of its Board of Aldermen. Mr. Kirkman recently erected one of the handsomest homes in the city.

No man in High Point has put his money in more successful manufacturing enterprises than Mr. Kirkman, all of which are doing well, remunerating him and helping the town.



Home of The Daily Enterprise

GIANT FURNITURE COMPANY

One among the most successful plants in High Point is that of the Giant Furniture Company. It was organized in October, 1910, succeeding the Eagle Furniture Company and during the time the new company has been in existence it has succeeded in building up a large business in all sections of the country.

The authorized capital of the company is \$150,000 and numbers among its stockholders some of the most prominent business men in the community. The plant is well equipped with new machinery of the most modern type and is counted one of the best equipped plants in the South. The management keeps abreast of the times in adding improved methods in manufacture which is very noticeable in the character of goods turned out. The company manufactures cham-



J. H. Shaw

ber suits, odd dresses, beds and chiffoniers, and makes a specialty of all Period lines, some of the most attractive on the exchanges. The shipments of these goods include territory in every section of this country as well as taking care of some foreign trade. The annual capacity of the mill is from \$500,000 to \$600,000.

Recently a large addition has been built 40x175 feet, with complete glue room equipment.

Mr. J. H. Shaw is secretary and manager of the company. He is well equipped in every way for the responsible position and under his management the company is meeting with success.

Mr. Shaw has had 14 years experience in the business, having been connected with actories at Thomasville and Statesville, where he met with success.

NORTH STATE TELEPHONE COMPANY

The North State Telephone Company and its allied exchanges cover the Piedmont section of North Carolina. The numerous surrounding towns, including Greensboro, Winston-Salem, Concord, Salisbury, Asheboro, Lexington, etc., are connected with High Point through copper toll lines. The principal cities in many surrounding states are reached through the telephone lines of the Postal Telegraph-Cable Company. The local service is furnished by an approved system known as the Kellogg Semi-automatic. The special features of this service are automatic listening and cut out of operator, secret service, automatic busy signal, automatic ringing, automatic ringing signal, instantaneous recall, automatic count, etc.



J. F. Hayden

The service has been extended every year until now there are 1,700 subscribers at High Point. The system is strictly independent and has no connections whatever with the telephone trust. The company does a good business and has the loyal support of the people.

The following are the officers: W. H. Ragan, president; W. H. Townsend, secretary and treasurer; J. F. Hayden, manager. Board of directors: W. H. Ragan, W. P. Pickett, J. S. Welborn, C. C. Muse, W. L. Stamey, J. F. Hayden, A. B. Horney and W. H. Townsend.

WACHOVIA BANK & TRUST COMPANY

The Wachovia Bank & Trust Company was organized in 1893 and commenced business June 15, 1893. Its incorporators were among the best known business men of Piedmont North Carolina. These gentlemen saw the possibilities of banking along lines which were advanced over prevailing methods. They had in mind a bank which should be more than a safe place in which to deposit money—a bank whose equipment should be so complete in every detail that people would be attracted by it.



W. C. Idol

Thus realizing that the new conditions in trade demanded greater facilities in banking, these men of affairs organized the Wachovia Bank & Trust Company a very strong monetary institution—strong financially—strong in management—strong in having over 20,000 patrons interested in its welfare. It is the oldest and largest trust company and also the largest financial institution of any kind in the State of North Carolina.

Its capital stock is \$1,250,000, and its total resources are

\$13,000,000, forming a bulwark of financial strength that few banks can equal.

Strong as the company is financially, it is equally as strong in management. Its board of directors, executive committee, and advisory board are composed of practical bankers, solid business men, and men distinguished in the professions.

Its savings department is an ideal place for the money of the thrifty, affording unquestioned security and paying interest on accounts of any amount from one dollar up. High Point, with its manufacturing interests offers opportunity for quick and safe investment of funds, thus enabling the bank to offer a liberal interest.

Its insurance department represents the best fire, life, liability, burglar, bonding and accident companies as agent.

From the day of the opening in High Point almost daily growth has been noted. The company brought what was needed—strength, strong management, experience, the new banking powers giving the laborer a place of deposit for his money, yet offering encouragement to lay aside for the day of need by paying a liberal interest.

As there is no better section than that found in the center of the great Piedmont section of North Carolina, likewise there is no better financial institution than the Wachovia Bank & Trust Company.

Mr. W. Chase Idol is the cashier of this institution and is managing its affairs with marked ability and progress. He has been connected with the Wachovia Bank & Trust Company for several years, receiving his training in the home office at Winston. In coming to High Point he was in reality returning home, because he was reared within a few miles of this place. He is a son of Mr. W. H. Idol, a prominent farmer of this county.

Mr. Idol is counted one of the safest and most progressive bankers in the state, although he is quite a young man. He watches closely the affairs of the bank as well as taking an interest in the patrons of the bank. Under his administration the business of the bank is gradually increasing. Those who know him best predict for him a brilliant future in his chosen calling.

Mr. Idol is a graduate of Guilford College. He received his primary education in the High Point schools.



HOME BANKING COMPANY

Home Banking Company was organized nine years ago. Although it is young in years it has become a financial factor in the community and numbers among its patrons a large number of the best business men in the city. Its capital stock is \$30,000. Mr. T. F. Wrenn is president; J. C. Welch, vice-president and M. C. Crowson, cashier.

The following compose its board of directors: T. F. Wrenn, H. S. Ragan, M. J. Wrenn, G. T. Penny, W. D. Simmons and J. C. Welch.

This bank occupies the building on the corner of North Main and Washington streets, one of the most desirable locations in the city for a bank. These magnificent banking apartments are finished in burnished steel bars encased in walnut.



M. C. Crowson

It has a fire and burglar proof vault with time lock. The Home Bank has been a success from the day it opened for business.

The stockholders, all of them, are High Point men and look to the prosperity of the city. These gentlemen saw the possibilities and the need of a good home institution of this kind and they have gone to work and equipped an up-to-date bank for the convenience of its home people, making it attractive and agreeable for its customers and friends.

Few financial institutions in the State have made so great progress in so short a time as this one, which is an indication that the bank has bright prospects before it. The management is very accommodating and exercising a cosmopolitan

Organized in 1908

spirit in dealing with the people. The bank was instituted for the convenience and accommodation of all classes of people and it is deeply appreciated.

Mr. T. F. Wrenn needs no commendation at our hands as everyone who knows him knows him as Tom Wrenn, whose success in life as a modest business man has not been surpassed in the history of our city or state. He being president of the Home Banking Company makes it a Gibraltar within itself.



Home Banking Company

Mr. M. C. Crowson, the cashier, is well equipped in every way for the responsible position he holds. He is possessed of fine executive ability, is careful in business dealings, yet broad enough to gather around the institution a large patronage. He is counted one of the best bankers in the state and is making a record for himself and for the bank among business men of which he may well be proud.

Mr. Crowson is one of the foremost young business men of the community. He comes from a talented North Carolina family and is adding lustre to the name.

BANK OF COMMERCE

One of the strongest financial institutions in the state as well as one of the most useful is the Bank of Commerce. This bank was organized in the spring of 1912 and took over the North Carolina Savings Bank & Trust Company, increasing the capital stock to \$100,000. Under the new regime the business of the bank has greatly increased, both as to individual deposits and volume of business and the outlook for a continued enlargement of the business in every way is very satisfactory to the officials.



H. A. Millis

The bank occupies the handsome six-story building, the tallest in the city, which building is the property of the bank. It has every facility for convenience and safety and is attractive to the public.

The stockholders of the bank include many of the most prominent men in the community, financially strong and connected with some of the most successful enterprises in the community. They have planned to make one of the strongest financial institutions in the state.

The President of the bank, Mr. O. E. Kearns, is well known here as a successful manufacturer and is a financier whose influence will be felt in the community even in a larger degree than it is now, as it is a well recognized fact that he has special ability in this capacity. He is a man of executive ability, of

quick perfection, keeps his own counsel and brings about results.

The cashier of the bank, Mr. H. A. Millis, is a young man well qualified for the responsible position he occupies, and has doubled the volume of business in three years. He is careful and painstaking in his methods of good judgment and safe in all of his transactions, and is doing valuable work for the institution. While he is a young man in years he is a business

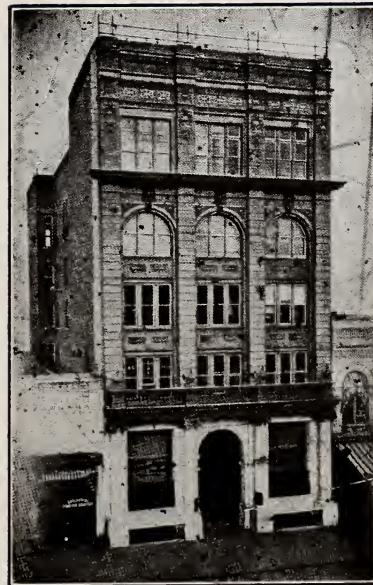


D. A. Pollock

man of experience and has been successful in some of the largest manufacturing plants here and owns much valuable real estate.

Mr. Millis besides his connection with the bank is interested largely in the manufacturing business, being a large stockholder in the High Point Hosiery Mills and Highland Cotton Mills.

Mr. D. A. Pollock is assistant cashier. He is one of the best equipped business men in the city and makes a valuable officer in the responsible position which he fills. Mr. Pollock comes from a talented and cultured family and his splendid social turn makes him very popular.



Bank of Commerce

ELWOOD HOTEL

One of the best known hotels in the state is "The Elwood." It is high class in every particular and conducted in a manner as to win popular favor among the traveling public. It has 200 rooms, hot and cold water in every room and numerous baths.



Elwood Hotel

The hotel is conducted by that prince of good fellows, Mr. W. H. Plummer, who has been in the hotel business since he was a boy. His one thought is to please his patrons and so well does he succeed that all of the boys call him "Billy" and like to be with him.

The Elwood under Mr. Plummer's management is growing in popularity.

WYATT J. ARMFIELD

Mr. Wyatt J. Armfield is well known as one of the most successful business men in the state. He came from a well known family who have left their impress on the state and added much to the material development of the Commonwealth. He was born and reared on a farm near High Point, the homestead being situate on Deep river, and which has been in the family for six generations. He received his education in the local schools of the neighborhood and later at Dr. Mendenhall's Academy, and at Oak Ridge Institute.



Wyatt J. Armfield

Mr. Armfield's first business venture away from home was in 1865, when he became the representative of a large Indiana nursery. He followed this business successfully for several years and after his marriage in 1868, embarked in the nursery business for himself. In this he succeeded beyond his expectations. In 1886, when the National Bank of High Point was organized, he was elected president and remained at the head of this institution until it liquidated. During all of the years of its existence he directed its affairs as his office required and was instrumental in extending much aid in establishing manufacturing plants in the community. In this particular especially the bank had an exceptional record, and the community owes much to the president and officials on account of this helpful policy. Aid was never refused when it could be given consistent with a safe and sound policy.

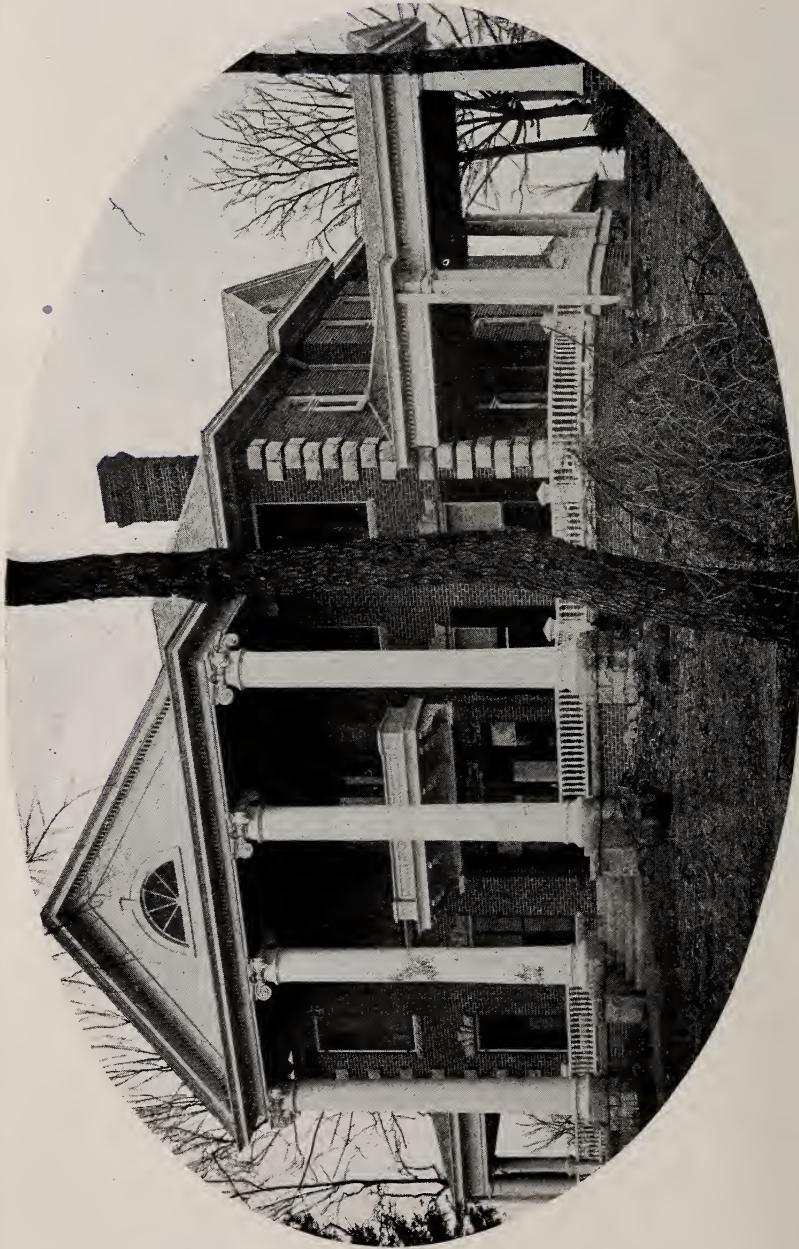
Mr. Armfield's banking influence was ever widening and through his influence and co-operation, together with that of his sons, all of whom chose the banking business, numerous banks in the state are in successful operation. Mr. Armfield

served as a director in the Greensboro National Bank for 38 years. He is vice-president of the Bank of Randolph. He and his associates have been instrumental in establishing banks at Asheboro, Madison, Graham, Troy, Hillsboro, Mocksville, Thomasville and Raeford. His eldest son, the late Eugene Armfield, was for 20 years or more the leading spirit in the successful conduct of the National Bank of High Point. Another son is at the head of the Bank of Randolph, and still another president of the Bank of Thomasville. It has been a family of bankers and the head of the family may well be proud of their record.

Mr. Armfield has been very successful in all of his affairs. He is a man of the soundest judgment and his advice has been sought by friends and neighbors for years, and freely given. He has a host of warm friends who are proud of his record as a business man and a citizen.



Residence of W. J. Armfield



THOMAS J. MURPHY

One of the most talented young men in the state is Mr. Thomas J. Murphy, who holds the responsible position of City Manager.

Mr. Murphy was born at Wilmington, N. C. He was educated in the public schools of that city and at Davidson College, where he graduated. He afterwards studied at George Washington University and after receiving his diploma moved to Greensboro. He practiced law in that city until he was called into public service. He served as mayor of Greensboro from 1905 to 1907. In 1909 he was elected to the lower house of the General Assembly, where he served with distinction.



Thomas J. Murphy

In 1911 Mr. Murphy was elected mayor and commissioner of finance of Greensboro, in which position he served acceptably for six years. He was the first to hold this position under the commission form of government, rendering valuable services to the city.

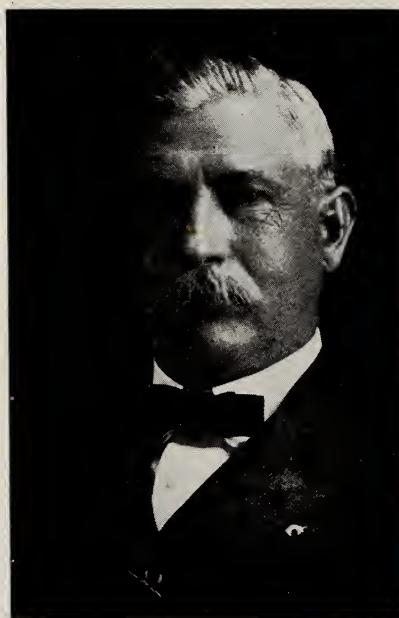
In May, 1917, Mr. Murphy was chosen City Manager of High Point and the city is moving forward under his able guidance.

Mr. Murphy is a thorough-going North Carolinian and gives much of his time to every progressive movement which tends to the upbuilding of his state. He is well equipped intellectually, socially and in a business way for the responsible place he holds in the public eye.

For two terms Mr. Murphy was president of the State Municipal Association and is now state president of the Elks' Association.

MR. R. A. WHEELER

One of the best known business men in High Point is Mr. R. A. Wheeler. He began with the town and has been in close touch with its interests through all the years of its progress. He is progressive on all lines and has contributed much to the building of the city. When High Point was a village he established what was then the largest hardware business in the county, which has grown into what is now Beeson Hardware Company. He established the first factory for the manu-



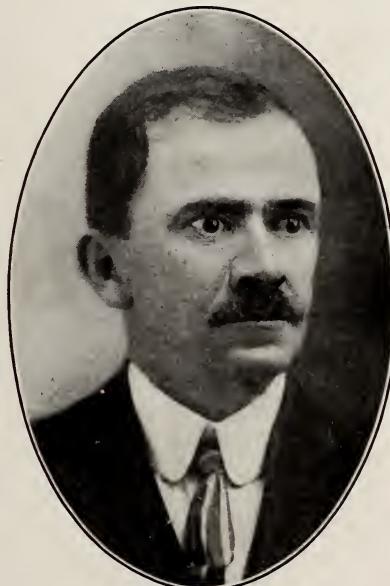
R. A. Wheeler

facture of caskets, which has developed into one of the largest and best in the community. He has established and run big businesses with success, but he says it is a hard matter for him to keep a good one.

Mr. Wheeler is identified with every movement for the betterment of his city and county and is looked upon as a leader in public affairs. He has often taken an active interest in politics in behalf of friends and his influence has counted for much. Recently Governor Bickett appointed Mr. Wheeler a member of the exemption board and is at present its active secretary.

W. D. SIMMONS

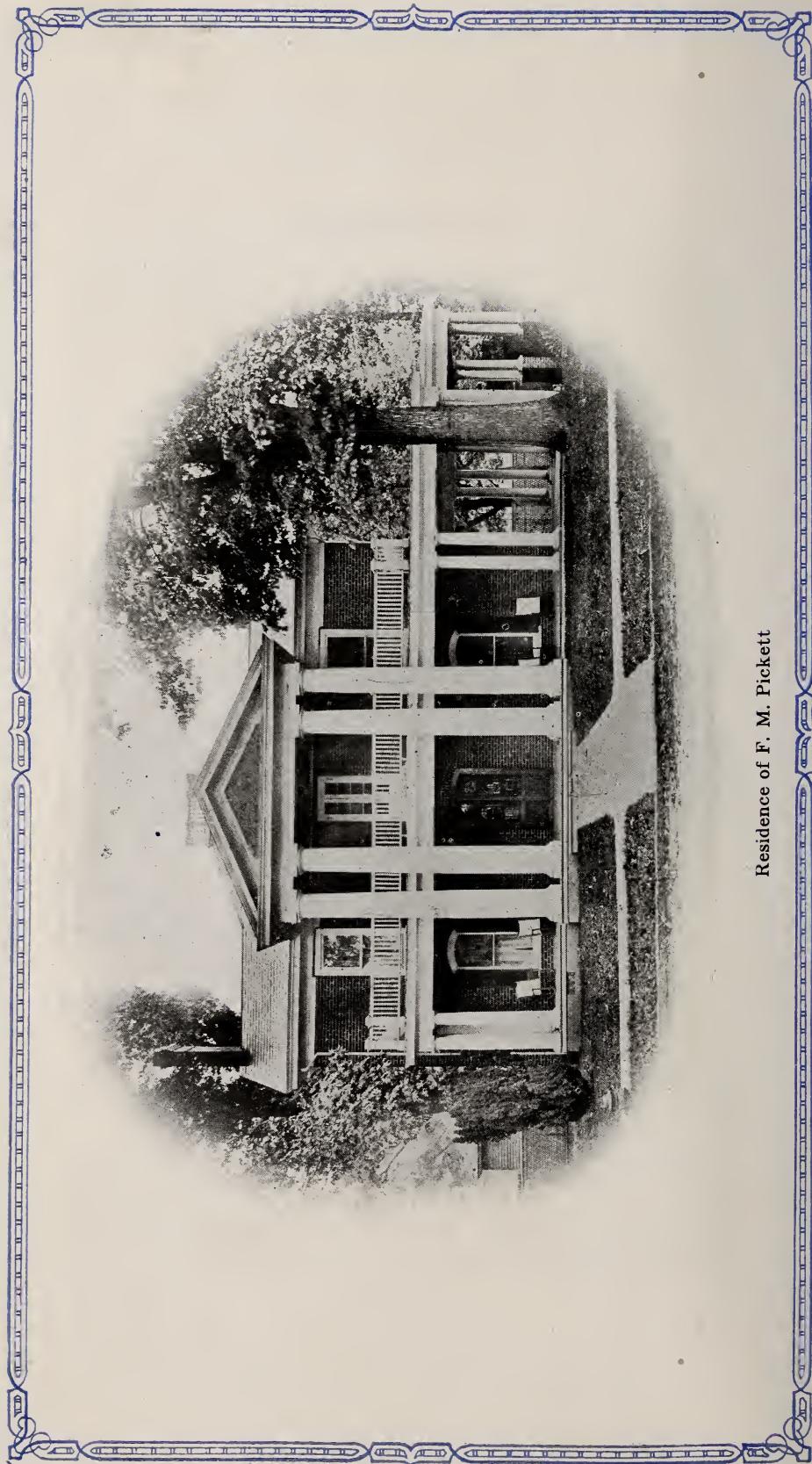
Mr. W. D. Simmons has been a citizen of High Point for 20 years. He came here to engage in the manufacturing business which he conducted successfully for a number of years, and severed his connection with this line of work only to look after his private affairs. He has for more than ten years been engaged in developments of real estate which have required all of his time. One of Mr. Simmons' important deals in late years was the purchase of a block in the center of the business



W. D. Simmons

section of the city, one of the largest real estate deals in the history of the town. In this he was associated equally with Mr. O. A. Kirkman.

Mr. Simmons is recognized as a man of ability, possessed of good business qualification and takes considerable interest in the progress and development of the community. He is a man of sound judgment, careful in his movements, which go towards ultimate success.

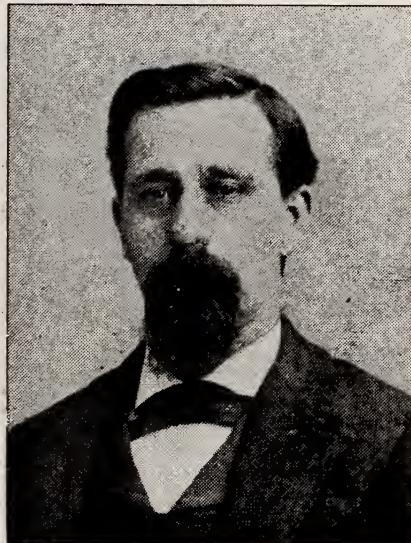


Residence of F. M. Pickett

W. H. RAGAN

Mr. W. H. Ragan is one of the best known citizens of High Point, his residence dating back about as far as any citizen here. He was born in 1846 in Randolph county. His father moved to Guilford county when he was about 14 years old and commenced farming and merchandising nine miles southeast of Greensboro.

In 1860 Mr. Ragan went to Franklinville, N. C., to learn the cotton milling business and worked there until 1865.



W. H. Ragan

He came to High Point in 1866, and went into the mercantile business, being one of the firm of Pleasants, Ragan & Co.

Subsequently he was instrumental in organizing some of the larger plants here as well as at other places. Mr. Ragan is now engaged in the insurance and other lines of business. He takes much interest in the affairs of the county and city.

Mr. Ragan is chairman of the Board of Trustees of the A. & M. College. He served 18 years on the City School Board and several terms as alderman.

O. ARTHUR KIRKMAN

Mr. O. Arthur Kirkman is among the most successful young business men of the community. He was born and reared in High Point, his parents being among the first settlers of the community. He began business for himself when he was only a boy and from the beginning met with success. For a number of years he was among the leading manufacturers of the city, being the proprietor of High Point Bed Spring Company, but a few years ago disposed of the business to enter a larger and more active field of endeavor.



O. A. Kirkman

For the past seven years Mr. Kirkman has been interested largely in real estate holdings and is now engaged in its development. He with Mr. W. D. Simmons purchased what is known as the Ragan block in the business section of the city.

Mr. Kirkman was the first to establish public auto service between High Point and other cities, which he still conducts on a large scale.

CARTER DALTON

Mr. Carter Dalton is one of the most promising young attorneys in the state. He is the junior member of the well known law firm of Peacock & Dalton. He was born in Greensboro, Guilford county, N. C., in 1884. When very young he moved with his parents to High Point and lived here for ten years. He then moved to Greensboro, returning here June 1, 1913. He received his early education in the schools of High Point and Greensboro, graduating from the High School of High Point in 1902, and entered the University of North Carolina as a student the same year, graduating with the degree of Ph.B. in 1906. He took two summer terms in the Law Department at the University and received a license to practice law. He then attended the Harvard law school for three years, graduating in 1909 with the degree of LL. B., when he located in Greensboro, commencing the practice of his profession and remaining there for four years, during which time he acted as assistant counsel for the Southern Life and Trust Company and allied corporations. Mr. Dalton is a son of Robert Frank and Caroline Blackwell (Sparrow) Dalton. On October 8, 1913, he was married to Miss Mary Drew Land, and they have two children.

In his profession Mr. Dalton has achieved success. He is a member of the American Bar Association, the Harvard Law School Association and the North Carolina Bar Association.

On June 1, 1915 he was chosen Judge of the Municipal Court and served until November 1, 1916, resigning this position on the latter date.

In the fall of 1916 elected to Legislature from Guilford county. During the 1917 session of the General Assembly he acted as chairman of the Judiciary Committee and was chairman of the Insurance Committee and a member of the following additional committees: Finance, Appropriations, Manufactures and Labor, Calendar, Constitutional Amendments, Regulation of Public Corporations, Internal Improvements, Trustees of University and Emergency No. 3. He was chosen by his fellow members of the House of Representatives to present a silver service to the Speaker. Mr. Dalton was appointed by the Speaker a member of the Code Commission and he is now actively engaged in consolidating and revising the statute laws of the state which must be completed in time for action by the 1919 Legislature.

Mr. Dalton takes much interest in the affairs of the community and is popular with all. He is a prominent member of the Masonic order, Elks, Commercial Club, Knights of Pythias, Junior Order and Woodmen of the World. He is an enthusiastic and loyal member of the Beta Thea Pi Fraternity, and when a student he caused to be erected the handsome fraternity building which now graces the campus.

COL. WESCOTT ROBERSON

Col. Roberson is one of the most prominent as well as one of the most successful lawyers in the state. His practice of law began with his citizenship here and from the beginning he became the leader of his profession. Few men of his age have met with greater success in the profession and his ability and achievements are recognized and appreciated in the state. He is not only a successful lawyer but a successful business man and is closely identified with some of the financial and manufacturing enterprises of the city. He is a graduate of the University of North Carolina.



Col. Wescott Roberson

Col. Roberson is the senior member of the law firm of Roberson, Barnhart and Smith. Among their clients they represent the Southern Railway Company as special counsel, and Carolina and Yadkin River Railroad as general counsel; North Carolina Public Service Company, Southern Bell Telephone Company, Wachovia Bank and Trust Company, Southern Express Company, and Arctic Ice & Coal Company, as well as many of the local industries.

Colonel Roberson is interested in many of the successful lines of business in the community. He is chairman of the board of directors of the High Point branch of the Wachovia Bank & Trust Company, as well as a member of the parent institution at Winston; president Amos Hosiery Company; director Southern Mirror Co. He is vice-president of the Southern Car Company, and a director in the Central Ice Company, Birmingham, Ala.; Atlantic Fire Insurance Company, Raleigh,

N. C.; Ring Drug Company, Marsh Furniture Company; Piedmont Building and Loan Association and the Carolina & Yadkin River Railway Company, High Point. He is also vice president of the North Carolina Public Service Company and vice president of the Carolina and Yadkin River Railway Company, High Point. Colonel Roberson's ability, integrity, keen business intelligence and careful attention to all of his affairs have won for him a place high in the confidence of the people.

Colonel Roberson has been often honored by the county, having been chosen three times consecutively as a representative in the General Assembly. As a public man he gained a splendid reputation, but voluntarily turned away from politics in order to give his entire time to the practice of law and business, in which he is succeeding beyond measure.

THOMAS J. GOLD

Mr. Gold is a lawyer with offices in rooms 203 and 205 of the Bank of Commerce building. Graduating at the University of North Carolina in 1903 and completing the law course in 1904 he came to High Point in 1905, forming a partnership with Major Chas. M. Stedman, with whom he continued to practice till Major Stedman became a member of Congress. Mr. Gold was Judge of the Municipal Court of the City of High Point in 1911 and 1912 and was a member of the North Carolina General Assembly in 1913 and 1914. He is a Mason, an Elk, a Shriner and vice president of the Commercial Club. He is also chairman of the executive committee of the High Point chapter of the American Red Cross. Mr. Gold is a skillful lawyer, has a large practice to which he devotes himself actively and successfully. He is married, has two boys, nine and six years old, owns and lives in a handsome home in Oakwood Court, and has considerable real estate in the city and county.

Mr. Gold is very popular in the community and is frequently called on by local organizations and municipality to take the leading part in matters pertaining to the progress and betterment of the city.

THE CONSOLIDATED VENEER & PANEL CO.

In 1916 there was a consolidation of Veneer and Panel plants at High Point and Thomasville, under the name of The Consolidated Veneer & Panel Co., of High Point, which is now one of the largest plants of the kind in the South, having the greatest capacity of any plant east of the Ohio and south of the Potomac.

The company manufactures panels, veneers, tops and fronts for desks and other furniture, and their trade covers all the territory east of the Mississippi river. In fact, 70 per cent. of the output goes North and East.

The Company has met with signal success; the business for 1917 being 300 per cent. greater than it was during the previous year.



Residence of W. G. Munyan

The Veneer Mills are located at High Point, West End and Thomasville, and the Panel Mills at High Point and Thomasville.

Mr. R. R. Ragan is president and John W. Clinard, vice-president of the company.

Mr. W. G. Munyan is secretary and treasurer and is the active officer in the management of the company. Mr. Munyan is a native of Ohio. He moved to High Point from Baltimore six years ago and has become closely identified with every phase of the city's life and business. He was one of the pioneers in the line of business in which he is now engaged, having started in it in 1883. He is practical and well-endowed with executive ability.

Mr. Munyan is one of our most progressive citizens, broad and liberal in his views and is among the first to encourage any forward movement and help any worthy object.

DR. I. THURMAN MANN

Dr. I. Thurman Mann, while among the younger physicians and surgeons of the city, is one of the most successful. Dr. Mann is a son of Mr. and Mrs. J. D. Mann, of this city. His father has been one of the leading druggists of the community for 25 years.

Dr. Mann was born at Siler City, but moved here with his parents when he was a boy. He received his primary education in the public schools of High Point, afterwards attending Trinity College and the University of North Carolina. He



Dr. I. Thurman Mann

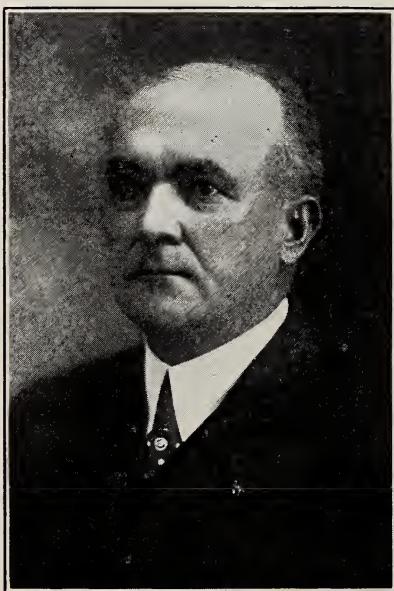
afterwards entered Jefferson Medical College, Philadelphia, where he graduated in 1912. After graduation he was appointed to a responsible position in King's County Hospital, Brooklyn, where he remained for 25 months, doing a general practice and specializing in surgery. In 1915 Dr. Mann began the practice of medicine here at home, where he has met with success.. In 1917 he formed a co-partnership with Dr. H. B. Hiatt.

Dr. Mann is well equipped in every way for the high calling he has chosen and is looked upon as one of the most promising young physicians in the state.

A. T. WISHART

Mr. Wishart is not only one of the most successful traveling men in the South, but one whose business ability and progressive spirit is recognized by all. He is the representative of two well known manufacturing establishments and has his offices in High Point, where his business ability and progressive citizenship is appreciated.

Mr. Wishart is manager of the High Point branch of the National Lock Company, of Rockford, Ills., and for Foster, Merriam & Company, of Meriden, Conn., two concerns well and favorably known throughout the South, where they have built a large business.



A. T. Wishart

The National Lock Company manufactures cabinet locks, butts, hinges, furniture trimmings, wood screws, bolts, cabinet hardware and furniture trimmings.

Foster, Merriam & Company are makers of cabinet and special hardware, bath room fixtures, casters, gray iron and brass castings.

These lines have all been handled successfully by Mr. Wishart and through him a large trade has been established over a wide territory.

Mr. Wishart combines the qualities of a splendid salesman with those of a fine executive and has an admirable social turn. He is state director of the Travelers' Protective Association; commissioner of the Boy Scouts; a life member of the Order of Elks, a prominent Shriner and the commanding officer of the High Point unit of Home Guards of Guilford county.

MAJ. L. C. SINCLAIR

One of the most prominent as well as one of the most successful young business men of the community is Maj. L. C. Sinclair, president of the Myrtle Desk Company, the largest factory of the kind in the South.

Maj. Sinclair has been a citizen of High Point about eleven years and during that time he has done much to bring success to the business in which he is engaged.

Maj. Sinclair is a son of the late Col. P. J. Sinclair, a prominent lawyer of Marion, N. C., who was born on the Island of Tyree, Scotland, in 1833, and came to this country with his parents, who were Presbyterian missionaries. Col. Sinclair served in the Civil war, enlisting as private at Fayetteville. At the close of the war he was lieutenant colonel of his regiment.



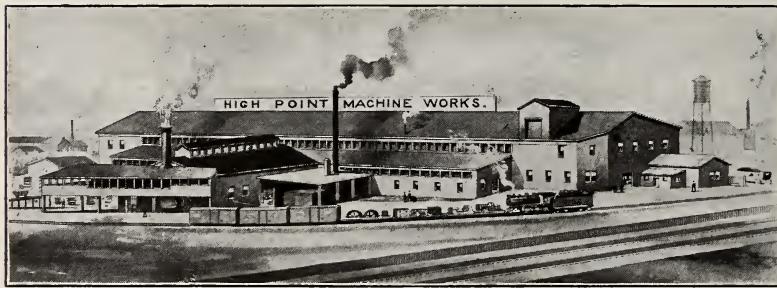
Maj. L. C. Sinclair

Maj. L. C. Sinclair was born and reared at Marion, N. C., where the family has long held a prominent position. He was educated at the public schools of Marion, the A. & M. College and State University. He was licensed to practice law three months before coming of age and received a special certificate for proficiency in the mastery of the law course prescribed at the University. He was special counsel for the C. C. & O. Railway and bought most of the right of way and passed on the title to the road bed of this railroad through North Carolina.

During his residence in High Point since 1906, he has served as a member of the Board of Aldermen, and on the School Board. Maj. Sinclair was a member of Governor Craig's staff. In February, 1915, he was elected Exalted Ruler of the High Point Lodge of Elks. In 1917 Mr. Sinclair was honored by the Grand Lodge, being elected district deputy for North Carolina.

HIGH POINT MACHINE WORKS, INC.

One of the most successful plants in the city, and one that is closely allied with the furniture business is the High Point Machine Works, Inc. It includes a modern machine shop and foundry combined, and not only does repair work on a large scale, but manufactures various special machinery, glass beveling machinery, chair leveling machinery, and factory trucks. The incorporators of this company are W. W. Smith, president; L. E. York, vice president; Warren L. Smith, secretary and treasurer; C. C. Smith and L. A. Spaugh. The incorporators are all actively engaged in the business, and have practically spent their lives in this class of business.



Plant of High Point Machine Works

Mr. W. W. Smith is one of the best if not the best mechanic in the South, having learned his trade in the large woodworking machinery plants in Pennsylvania, and has acted as superintendent in several of these large plants. Mr. York and Mr. C. C. Smith are also skilled mechanics and Mr. Spaugh, who has charge of our foundry is second to none as a molder. The experience of W. L. Smith has been altogether in office work in this same line of business, and he has charge of the office. The machine shop is 60x200 feet in size, two stories high, the second floor being devoted to a pattern storage room, and the foundry is 85x180 feet. The plant is well equipped and employs a number of skilled mechanics, and the company is enjoying a constantly increasing business and are shipping as far west as Texas and Michigan.

HIGH POINT HOSPITAL

High Point Hospital is a source of pride to the town. It is conducted on a high plane, has a splendid record and is doing a great work for the community and enjoys a patronage from many parts of the state.

It occupies a large brick building near the center of the city, suitable in every way for an up-to-date sanitorium. The hospital is under the control of Dr. J. T. Burrus, Dr. H. W. McCain and Dr. D. A. Stanton, who are responsible for its maintenance under the splendid conditions under which it operates.

It represents an investment of \$40,000, has a corps of 20 trained assistants. During the past year there were many surgical operations with a small per cent of mortality.



Dr. J. T. Burrus

The operating department of the hospital is all modern equipment, tile flooring, well lighted and located, apart from the main wards so as not to disturb other patients. Already plans are being considered for other improvements in order to meet the demand. Turkish and Bohemian baths have been added, and it is the intention of those in charge to make ultimately a modern sanitorium.

Dr. Burrus and associates are skilled physicians and surgeons, and are now not only giving the city first class hospital work, but are making for themselves state-wide reputations.

It is now known far and wide that the skill at the command of the people who enter this institution is second to none, and the facilities are all that any one could ask.

Dr. Burrus, the principal stockholder, is at present serving the government in one of the large hospitals with the rank of major.

DR. C. S. GRAYSON

Dr. C. S. Grayson is a native of McDowell county, and early in life began to study medicine. He attended the local schools in the neighborhood and afterwards attended the University of Tennessee, academic department. He graduated at George Washington University, Washington, D. C., and has taken special courses at Johns Hopkins, Lying-In and Post Graduate hospitals in New York and later took a special course in diseases of children at Harvard University, Boston. While Dr. Grayson's practice is not limited to any special work, much of his time in post graduate work was spent on diseases of women



Dr. C. S. Grayson

and children. Dr. Grayson came to High Point in 1907, and is counted one of the most successful physicians in the community. He takes a prominent part in local and state medical societies, where his ability is recognized.

In a business way Dr. Grayson is also prominently connected, being a director in the Bank of Commerce and interested in other lines of business. He takes much interest in fraternal orders and is a member of practically all of the local orders. He is the owner of some of the best real estate in the city.

DR. CLAUDE E. REITZEL

Dr. Claude E. Reitzel was born in Alamance county and was reared in Randolph. He attended the public schools of the community and afterwards entered the well known Liberty Normal School, where he graduated with honors. His early education was with a view to the study of medicine, and in the interim he taught school for two years. He subsequently completed his course in medicine at Baltimore, Atlanta and Chicago.

After receiving his license from the State Board, Dr. Reitzel practiced medicine at Youngsville, N. C., where he met with success. Deciding to move to a larger community he located



Dr. Claude E. Reitzel

in High Point in 1905, where by his skill and close attention to his business he has built up a very large practice. Dr. Reitzel is a prominent Mason and is ever identified with that spirit which is active for the progress of the community. He has always taken an interest in civic affairs.

Dr. Reitzel was president and one of the organizers of the J. A. Hart Drug Company, of this city, one of the largest and most successful retail drug houses in the community. He is vice-president of the High Point Hospital and instructor in *materia medica* in the Nurse Training School there. He fathered the organization that established the Lutheran church here, and has been an elder in that church since its organization.

DR. SAMUEL S. COE

Dr. Samuel S. Coe is a native of Guilford county, where his people have resided for several generations. He attended the schools of his county and the well known Normal school at Liberty. He went from the schools of this state to the University of Tennessee. He entered the University College of Medicine, Richmond, when quite a young man and graduated with distinction. He was admitted to practice the same year of graduation.

Dr. Coe came to High Point in 1912, and entered at once into a practice which has grown to be large in a very short time. He is a man of wide capabilities, progressive, energetic, and takes much interest in the affairs of the community. He



Dr. Samuel S. Coe

is a medical director of the Methodist Protestant Children's Home, located near this city. He is a member of the American Medical Association, the North Carolina Medical Association, and the Guilford County Medical Society, and has a special license to practice medicine in the State of Georgia. Dr. Coe was born on a farm, working his way through college he has made a success so far in life.

Dr. Coe takes much interest in the fraternal orders of the community and is an active and influential member of the Odd Fellows, Knights of Pythias, Red Men and Maccabees of the World. He also takes much interest in the affairs of his denomination, being an official member of the M. P. Church.

DR. H. W. McCAIN

Dr. H. W. McCain has been practicing medicine in High Point for nine years and has been very successful, indeed. He is a native of Union county. Early in life he began his studies with a view to practicing medicine. He received his primary education in the public schools of his county. He attended the Presbyterian College of South Carolina and afterwards graduated at the University of North Carolina, taking the A. B. course. He pursued his studies at the University of North



Dr. H. W. McCain

Carolina after graduation, taking two years in the medical department. Subsequently he entered Jefferson Medical College, Philadelphia, where he took a high stand. He also took a post graduate course of 18 months in hospital work. He is a public spirited citizen, taking an active part in all movements inaugurated for the advancement of the community. He is a member of practically all of the local fraternal orders and is popular among his friends.

Dr. McCain is one of the owners of the High Point Hospital and gives much of his time to practice there.

DR. W. J. McANALLY

Dr. W. J. McAnally was born in Stokes county on a farm. He attended the public schools of the county and the high schools in adjacent towns. He entered the Medical College of Virginia when quite young and graduated with honors. He also graduated at the University of Maryland. Subsequently after practicing for a while he took post graduate courses at the Polyclinic Hospital in New York.

Dr. McAnally came to High Point in 1898 and entered at once on an active career. He has a large and growing practice and is looked upon as a most progressive man in profes-



Dr. W. J. McAnally

sional and business life. He takes an interest in civic affairs and while a member of the school board was instrumental in establishing a domestic science department in the city schools. He is a Mason and also a member of other orders.

Dr. McAnally is the owner of some of the best improved real estate in the city. He is a director in the Kearns Furniture Company and Globe-Parlor Furniture Company.

Dr. McAnally is at present in the National Army, holding an important office in the hospital at Camp Greene, Charlotte. He is making a great sacrifice for his country.

DR. F. R. TAYLOR

Dr. Taylor while not among the older residents of the city, is among the most prominent physicians and progressive citizens, having in just a short time made for himself an enviable reputation as a citizen and professionally.

Dr. Taylor was born in the state of New Jersey. He soon moved to Philadelphia, where he received his early education, taking the degree of B. S. at Haverford College in 1909 and M. D. at the University of Pennsylvania in 1913. He was intern in Germantown Hospital, Philadelphia, 1913-14, and licensed to practice in both North Carolina and New Jersey, 1913. Dr. Taylor was secretary-treasurer of the High



Dr. F. R. Taylor

Point-Thomasville Academy of Medicine in the year 1916. He is a member of the Guilford County and the North Carolina Medical Societies, the Southern Medical Association and the Barton Cooke Hirst Obstetrical Society of the University of Pennsylvania; Fellow of the American Medical Association. He was formerly a member of the Philadelphia County Medical Society. He took a post graduate course in the disease of children, High Point, 1916, under auspices of the University of North Carolina. In September, 1914, Dr. Taylor was married to Miss Rachel E. Farlow, of Guilford College. He located in High Point in October 1914 and began a successful career. He is among the state's best equipped physicians and progressive along all lines for civic betterment.

WM. A. RING

Mr. Wm. A. Ring is at the head of the Ring Drug Company, a well known firm of the city, and one which commands a large patronage in and out of the city.

Mr. Ring is the largest stockholder and secretary and treasurer of the company, and gives it close attention. He is a



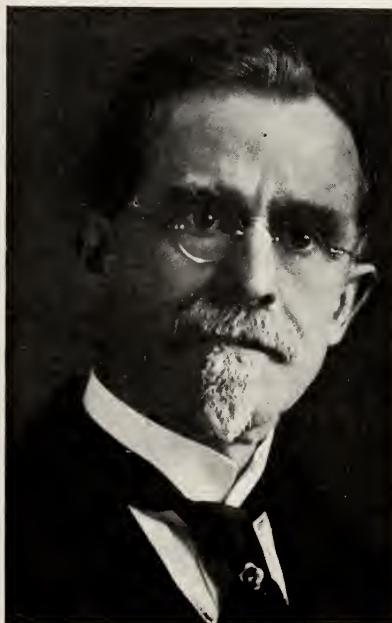
Wm. A. Ring

practical man, being a graduate in pharmacy, and back of this is 28 years' experience. He is counted one of the best pharmacists in the state, and a good business man. He has been a citizen of High Point for 19 years, and has built up a business of which he may be justly proud.

Mr. Ring is the owner of valuable real estate. He is public-spirited and interested in the progress of the city.

DR. D. A. STANTON

Dr. David A. Stanton is the senior physician in the city in point of service. He was born in Randolph county and received his primary education in the public schools. He afterwards attended Guilford College and graduated at Vanderbilt University. He has taken post graduate courses in some of the best institutions in America, among the number being Johns Hopkins, Richmond Medical College, Mayos, Rochester, Conn., New York, Boston and Philadelphia. Dr. Stanton was city physician six years, and is now surgeon for the Southern Railway and special examiner for the T. P. A. and many



Dr. D A. Stanton

large insurance companies. He takes a prominent part in the local and state medical societies, in which he has held some responsible positions, being secretary of the state society for several terms. Dr. Stanton is a stockholder in the High Point Hospital. He was one of the examining physicians under the draft act.

Dr. Stanton, while a busy man in his profession, is connected in a business way with some of the larger institutions of the city. He is a director in the Commercial National Bank, High Point Savings & Trust Company and the High Point Perpetual Building & Loan Association. He has not only achieved success in his profession, but in a business way, and is the owner of some of the best business property in the city.

He is a member of the City Council in which position he has often served before.

Dr. H. B. HIATT

Dr. H. B. Hiatt is a native of Sampson county. He was educated in the public schools of the county, Horner Military School, University of North Carolina, University of Maryland and Johns Hopkins University. Subsequently he took several special courses, the last at the Washington University at St. Louis, on internal diseases.



Dr. H. B. Hiatt

Dr. Hiatt moved to High Point in 1913. He has been practicing medicine successfully for eleven years. He has built up a large practice here and stands high in the profession in the state. Dr. Hiatt is progressive on all lines, well equipped and takes much interest in the development of the community. He is very popular with all.

Dr. Hiatt was an officer in the medical corps when trouble was anticipated in Mexico and served six months on the border, ranking as lieutenant.

In July, 1917, Governor Bickett named him as one of the local exemption board.

GEORGE A. MATTON

One of the most expert pharmacists in the state is Mr. Geo. A. Matton, who is at the head of the Matton Drug Co. For thirty years or more he has conducted successfully the drug business here and is well known as one of the leading business men of the community. He has a record as a business man enjoyed by few people and it is well deserved. He is a man of high character and counts his friends among those who appreciate the excellent qualities in manhood.



Geo. A. Matton

Mr. Matton has not only succeeded in the drug business but has encouraged other interests here which have been beneficial to the community. He takes much interest in fraternal orders and has been an official in more than one extending through many years.

Mr. Matton has a most interesting family, three sons who are an honor to their parents as well as to the community. Two of them are lieutenants in the National Army, while the eldest, while awaiting the call of his country, at present is at the head of the American Tobacco Company in Panama.

J. E. KIRKMAN

Mr. J. Edward Kirkman has been connected with the manufacturing business here longer than any other High Point citizen. He has lived in High Point since he was a boy, receiving his primary education in the schools of the town. When a young man he began with the first manufacturing plant here, what is now known as the Snow Lumber Company. He assisted in erecting for Capt. W. H. Snow a small woodworking plant, then owned by Capt. Snow. Mr. Kirkman conducted this plant. The name of the plant was afterwards Snow & Patten, then Snow & Dalton and then by the present huge corporation, Snow Lumber Company. In this latter company Mr. Kirkman is one of the largest stockholders and has been the efficient superintendent for years. He has been a close student as to the needs of the company and has contributed much to its success.



J. E. Kirkman

Mr. Kirkman is also interested in many other enterprises in the city, the Southern Chair Company, Rankin Coffin & Casket Company, Giant Furniture Company, High Point Milling Company, North Carolina Wheel Company, Commercial National Bank, the Bank of Randolph and the Bank of Madison. In most of these Mr. Kirkman is an officer.

Mr. Kirkman has served his town twice in the capacity of Alderman and in 1910 he was chosen a member of the General Assembly by a large majority over his opponent. In 1908 Mr. Kirkman was a delegate to the National Democratic Convention which met at Denver, representing the Fifth District. He takes much interest in politics and has a large following.

Mr. Kirkman is the majority stockholder in the Giant Furniture Company, being president and treasurer. This company is one of the strongest in the city.

R. H. WHEELER

Mr. R. H. Wheeler is president of the High Point Metallic Bed Company, reference to which is made elsewhere. For several years Mr. Wheeler has been interested in the development of the best residential sections of the city and has accomplished more in this direction than any other citizen here. In the northern section of the city there are fine streets and handsome residences where a few years ago there was only a bare



R. H. Wheeler

farm. This, together with the Quaker Grove property and the Snow Park, all high class developments, were due solely to Mr. Wheeler's foresight, energy and public spirit.

Mr. Wheeler is among the most successful business men of the community and has done much for the advancement of the community. He is always among the first to contribute of his time and means for any public improvement.

Recently Mr. Wheeler has opened to the public what was known as the Horney lands, destined to be another magnificent development for the city.

WILSON MOTOR COMPANY

One of the best equipped automobile dealers in the state is Mr. Geo. F. Wilson, of the Wilson Motor Company. He was a pioneer in the business here, having organized the first motor company in the city, which he conducted successfully for a number of years. In the spring of 1917 he began business for himself by organizing the Wilson Motor Company, of which he is practically sole owner. The company occupies one of the handsomest garages in the state.



Geo. F. Wilson

The company confines the sales of automobiles to the famous Ford cars and handles several car loads every season, their territory extending over adjacent counties.

Mr. Wilson is authority on automobiles here and is meeting with marked success. He is among the safest and most reliable young business men of the community and has a bright future.

W. C. JONES

Mr. W. C. Jones was born and reared in High Point. He is the eldest son of the late Dr. W. O. Jones, long one of the prominent citizens of the community.

Mr. Jones attended the local schools of High Point and later Wake Forest College. Early in life he showed quite a turn for business and even before his maturity had entered well into the business life of the community. For several years he was at the head of the largest fire insurance agency here, and besides, conducted a loan and realty business on quite an extensive scale. He sold his interest in the insurance business to the High Point Savings & Trust Company, and confined his busi-



W. C. Jones

ness to the loan and realty department, but after five years he entered again into the insurance business and has a strong agency, and has associated with him Mr. John Peacock.

Mr. Jones is connected with quite a number of interests of the city. He is a director of the Wachovia Bank & Trust Company, Piedmont Building & Loan Association and president of the Ring Drug Company, president of the High Point Milling Company, chairman legislative committee of the State Association of County Commissioners; director of the Mann Drug Co.; vice-president of the Parker Paper & Twine Company; president and secretary of the W. C. Jones Company, director of the Carolina Insurance Agency Company.

Mr. Jones is serving his second term as county commissioner.

GEORGE T. PENNY

One of the most active business men in High Point is Mr. George T. Penny, who has been successful in all of his affairs. He began business in High Point only a few years ago on a small scale. He has pushed his way along so successfully that today he is known as a financier and handles more real estate than any man in the South. His sales in the South alone last year amounted to over \$3,500,000. His services are in demand throughout the North and South, and he has a record of never having made a failure on a sale of lots at auction, which is a special line of his company.



Geo. T. Penny

Mr. Penny has a twin brother, J. C. Penny, president of the American Land Company, of Greensboro and High Point, who assists him in his auctioneering. They are well known all over the United States as "Penny Brothers, the Twin Auctioners," who turn real estate into cash quickly. It is often said that Penny Brothers "The Twins," who manage the auctioneering department of these companies, are the strongest auctioneering force in the world.

Mr. George T. Penny gives the business much of his attention, along with his other business.

Mr. Penny also conducts the business of farming and stock raising on a large scale. He owns the Penny Stock Farms, 200 acres, located near the city limits, one of the most valuable as well as one of the most attractive places in the county.

J. C. WELCH

One of the most successful men in High Point is Mr. J. C. Welch, who after 35 years in business has retired. Early in life he began business in a modest way as a farmer and dealer in stock and by close application to business and exercising good ability with the right kind of economy he has met with success. For a number of years he conducted the largest livery and sales stables here, which were known throughout the state. He sold this business in 1914. He has operated for



J. C. Welch

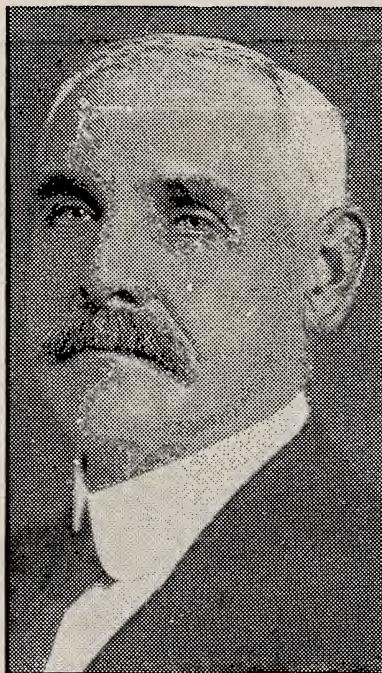
several years one of the finest farms in the county. In connection with his other business Mr. Welch has invested largely in the better class of real estate and is the owner of the Welch Block on Main street and a score of other valuable lots in the center of the business section. In 1912 he erected a beautiful home on North Main street.

Mr. Welch is a quiet, unassuming business man, modest in all things, but his good qualities are recognized and appreciated by his numerous friends.

J. W. SECHREST

One of the best known men in High Point is Mr. J. W. Sechrest, who was born here, his father owning one of the original farms on which the city has been built.

Since a young man Mr. Sechrest has conducted successfully the undertaking business here and is now assisted by his son, Robert H. Sechrest. While Mr. Sechrest has been busy with his private affairs he has given much of his time to public matters, having frequently been elected a member of the City Council.



J. W. Sechrest

Mr. Sechrest is best known over the state as a prominent member and official of the Junior Order United American Mechanics. He was a charter member of the local council here 21 years ago and has been financial secretary of the council ever since. He has risen gradually in the order, occupying almost every place of honor and in 1914 served as State Councillor. At the present time the State Council honors him very highly by keeping him in active service in the district. The Juniors never had a more useful and loyal member. He has represented the State Council in two National Councils, taking an active part in the deliberations.

PROF. W. M. MARR

Weaver M. Marr, superintendent of the High Point Graded Schools, was born in Swain County, N. C., August 25, 1888. He received his early education in the public schools. Prepared for college at Trinity Park and Bryson City High Schools. Entered Trinity College in September 1906. Graduated in 1910 with the A. B. degree. He was principal of the Waynesville (N. C.) High School, 1910-11. He re-entered Trinity



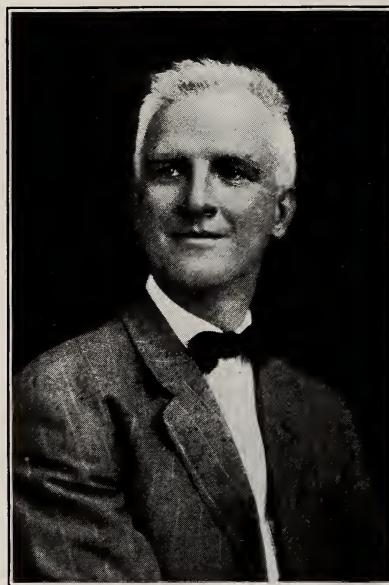
Prof. W. M. Marr

College in 1911 as Instructor in Biology. In addition to this work he carried on graduate work in this department and in the School of Education, receiving the A. M. Degree in 1912. He was teacher of science in the Elizabeth City (N. C.) High School, 1912-1913, graduate student in the summer sessions at Columbia University, New York City, 1914-15-16. He was principal of the High Point High School, 1914-1916, and was elected superintendent of the High Point Schools in 1916. Prof. Marr is doing a splendid work for local education.

ROBERT BROCKETT, SR.

One of the most active as well as one of the most prominent business men of the city is Mr. Robert Brockett.

Mr. Brockett is a native of Petersburg, Va. At the age of 12 years he moved to Alexandria, Va., and remained there until he was 16, when he went to Baltimore, where he received his business education. In 1884 Mr. Brockett moved to the Valley of Virginia and engaged in farming.



Robert Brockett, Sr.

In 1893 he moved to High Point and has been actively engaged in the wholesale business since that time. During the first years of his residence here Mr. Brockett built what is known as the Brockett Flats and other buildings, giving to High Point a solid block of wholesale houses, something the community never had, and supplied a great need. These improvements will stand as a credit to Mr. Brockett's public spirit and faith in the community. In addition to these improvements he has erected other buildings, assisted in organizing banks and other institutions helpful to the community.

Mr. Brockett is a man of fine judgment, public spirited, liberal and extremely loyal to his social and business friends. He takes a great deal of interest in the affairs of the county and city and in 1914 was elected a member of the General Assembly by a large majority, where he took a very high stand.

JULIUS C. SMITH

One of the most promising young attorneys in the city is Mr. Julius C. Smith, junior member of a well known law firm. Mr. Smith is the eldest son of Mr. and Mrs. Clarence A. Smith, of this city and has resided in the community from boyhood. He was born in Greenville, S. C., December 17, 1889. His parents moved to High Point in 1901.

Mr. Smith received his early education in the city schools here, after which he entered Wake Forest College, where he took a high stand among the best students. He graduated from



Julius C. Smith

that institution with the A. B. degree in 1911 and LL. B. in 1915. While in college he took part in a number of important debates and was one of the commencement speakers. He was editor-in-chief of the Wake Forest Student and chairman of the Student Senate.

Mr. Smith was admitted to the bar in February, 1915, and won the prize given by Chief Justice Walter Clark to the best scholar in the Wake Forest law class. He began to practice March 1, 1915, as a member of the firm of Roberson, Barnhart & Smith.

Mr. Smith was married October 26, 1916, to Miss Lila Keith, of Wilmington, N. C.

W. P. RAGAN

One of the most prominent attorneys in Western Carolina is Mr. W. P. Ragan. He enjoys a large practice and has held several positions of public trust.

In politics he is a Republican and in religion a Quaker. In 1902 he was nominated for the State Senate by the Guilford county Republican convention, and while defeated, he led his ticket by about 500 votes. He has canvassed Guilford and adjoining counties for the interest of the Republican party in every campaign since 1894.



W. P. Ragan

When the new charter was granted the city creating the office of Recorder, Mr. Ragan was elected to this responsible position and held the position with credit to himself and the administration until he was appointed postmaster.

Mr. Ragan was appointed postmaster by President Taft in February, 1910. So universal was the desire that he receive the appointment that there was very little opposition and the fine record he made in the office shows that the public was right in their estimate of his character and ability.

Mr. Ragan is a lawyer of ability and has a large practice, and in 1914 was elected prosecuting attorney for the city, serving with great credit to himself and the community. In May, 1917, he was elected mayor of the city for a term of two years. He is popular among his friends and stands high in the councils of his party in the State. His friends have frequently urged him to accept the nomination for a State office.

DAVID H. PARSONS

One of High Point's most successful lawyers is David H. Parsons. He has practiced law in this city for ten years. He was born in Guilford county, near High Point, and after attending the best schools of this section took up the study of law. He received his license and was admitted to the bar in 1907, when he took up his residence in High Point and commenced the practice of his chosen profession. He has achiev-



David H. Parsons

ed merited success both in the practice of his profession and in his official duties as judge of the Recorder's Court, which place he held for some time.

His legal ability and personal integrity of character and his keen business intelligence and careful attention to the affairs of his clients have won for him a very high place as a lawyer, and brought to him a large and successful practice.

In 1908 Mr. Parsons was married to Miss Agnes Lowe, who belongs to a well known and prominent family of Randolph county. They have one son, David H. Parsons, Jr. Mr. Parsons takes much interest in the affairs of city and county.

L. B. WILLIAMS.

Mr. Williams is recognized as one of the very strong and able lawyers of the Guilford bar. He is forty-one years old and has been practicing law for fifteen years, first locating in Richmond County in 1902, and coming to High Point in 1910.



L. B. Williams

He was born in Union County, North Carolina, and is the son of J. B. and Mary E. (Knotts) Williams, one of the best known families of that section. He was educated in Charlotte and at Wake Forest College. In 1906 he was married to Miss Ora Clyde Whitaker, of Rockingham, N. C.

E. P. PARKER

One of the best known business men in High Point and one whose many good qualities are appreciated by a large circle of business and social friends is Mr. E. P. Parker, a member of the well-known wholesale firm of Parker & Clark. Mr. Parker was born in Perquimans county, but has been a citizen of the Piedmont section for 34 years. He manufactured shoes at Archdale when a young man and later was a member of



E. P. Parker

the wholesale firm of Parker Bros. here. He is a well equipped business man, capable and constant in the conduct of his affairs and makes and holds friends.

Mr. Parker is from a well-known North Carolina family and has inherited those qualities which contribute to splendid citizenship.

Mr. Parker has always taken a great deal of interest in public matters and his strong convictions for right have appealed to those wishing his influence.

G. W. CLARK

Mr. G. W. Clark is a native of Danville, Va., but has been identified with the business interests of High Point for a number of years. He moved here in 1907 and was the leading member of the wholesale firm of Gardner & Clark, a business which he managed successfully. Mr. Clark is now one of the firm of Parker & Clark, which succeeded the old firm, one of the largest wholesale houses in the county.



G. W. Clark

Mr. Clark is a progressive, wide-awake citizen, ever ready to give of his time and means for the upbuilding of the community. He takes an acute interest in all matters for civic betterment. Recently he was instrumental in organizing for the city a Merchants' Association, which filled a long felt need. At the organization Mr. Clark was unanimously elected president, which position he now holds.

Mr. Clark takes much interest in church and Sunday School work. He is a leading figure in the West End Baptist church, with a membership of 250, which work was organized and developed under Mr. Clark's help and guidance.

EDWARDS BUSINESS COLLEGE

There was a time when men and women just happened to be successful. Opportunity came their way and took them along with it. Nowadays success is not an accident; it is the result of careful training to meet the keen competition of the competitor. The services of trained employes is in demand in all lines of business. The modern business man demands an applicant for the position to be equipped with a well grounded knowledge of the rudiments of business, for he has neither time nor inclination to train young men and women what they should have attended a business college to learn. The real secret of success is being thoroughly fitted for the work required and it was with this object of fitting young men and women of brains and energy that the Business College was created. In High Point is located one of the best business institutions of this



C. C. Edwards

character in the state. The Edards Business College is centrally located, and is under the management of an experienced and capable instructor. Prof. Edwards was reared in North Carolina and received his literary education at Guilford College. For several years after leaving this school he was engaged in the wholesale business. Being an energetic, wide-awake young man he saw the great opportunity opened to young men and women who had the proper business training. He entered a University in New York for his commercial education and with his natural ability for business and the determination to be a leader he won first place in his class and was graduated with honor. Immediately after graduating he was offered a position with a corporation in New York, which he accepted and held until he resigned to enter the Business Col-

lege work in High Point, N. C., for himself, for which he was well prepared having the best schooling to be had in this line, and the experience gained in his business career in New York. Under Prof. Edwards' able management and instruction this school has been very successful. Hundreds of young men and women have graduated from this institution, and are now holding lucrative positions in banks and business offices all over North Carolina. This college has day and night classes and give personal instructions in the following courses: Shorthand, bookkeeping, banking, typewriting, accounting, civil service, salesmanship, mathematics, spelling, grammar, penmanship, etc. This school is thoroughly equipped to prepare young people for a successful business career. The Edwards graduates are always in demand. The school has more calls for office help than they can supply. As a citizen and educator, Prof. Edwards is highly respected and esteemed, taking a personal interest in the civic and commercial development of our city.



Residence of C. C. Muse

J. GURNEY BRIGGS

Mr. Briggs has for several years been connected with the insurance business here and is now the representative of some of the largest and most reliable Old Line companies. He is agent for the Aetna Life, the Aetna Accident and Liability Co., and the Automobile Insurance Co. Mr. Briggs writes every



J. Gurney Briggs

form of insurance and is fully conversant with every detail of the insurance business. His qualifications in this special line appeals to those wishing insurance.

Mr. Briggs is a son of Mr. A. M. Briggs, a manufacturer of this city and has been in close touch with the business interests of the community since he was a boy.



Residence of C. F. Long



Residence of G. W. Clark

HIGH POINT HARDWOOD LUMBER COMPANY

High Point Hardwood Lumber Company was organized in January, 1910, succeeding the D. M. Pollock Lumber Company. This latter company was formerly in business in Atlanta and moved from Atlanta to High Point in January, 1908. The High Point Hardwood Lumber Company is one of the strongest companies here financially and does a large business in the South. Mr. F. E. Creelman is president and Mr. D. M. Pollock secretary and treasurer. The business has steadily grown each month and they now transact business in most of the eastern cities, getting their supplies from Georgia, North and South Carolina, Virginia and Eastern Tennessee. They carry a large stock of lumber on their yards at this point for local consumption, and their shipments east are made from this point, as well as from points in the states above mentioned. The company confines its business exclusively to hardwoods, handling from ten to twelve million feet a year. It is easily one of the largest hardwood lumber plants in the South.

It is the intention of the concern to further enlarge their business, making High Point more of a distributing market than they have been doing in the past. Mr. Creelman, the president of the company, is a man of fine executive ability, well equipped in every way to conduct so large a business. His coming to High Point as a permanent resident is a matter of congratulation among the large number of business men and the citizen generally. He is a large-hearted, liberal broad-minded and public-spirited man, and is making himself felt in the community for its good. Mr. Pollock is a young man of excellent parts, with fine business qualifications, well suited to the business which he conducts so successfull. He is not only the right man in the right place as far as business is concerned, but fits in well in a community where there are so many successful young men.





Wilson Motor Company



Furniture Manufacturers' Exposition, C. A. Barbee, Manager
Lower Floors : Siceloff Hardware Company, V. W. Idol & Company, High Point
Hardware Company, N. H. Silver Company

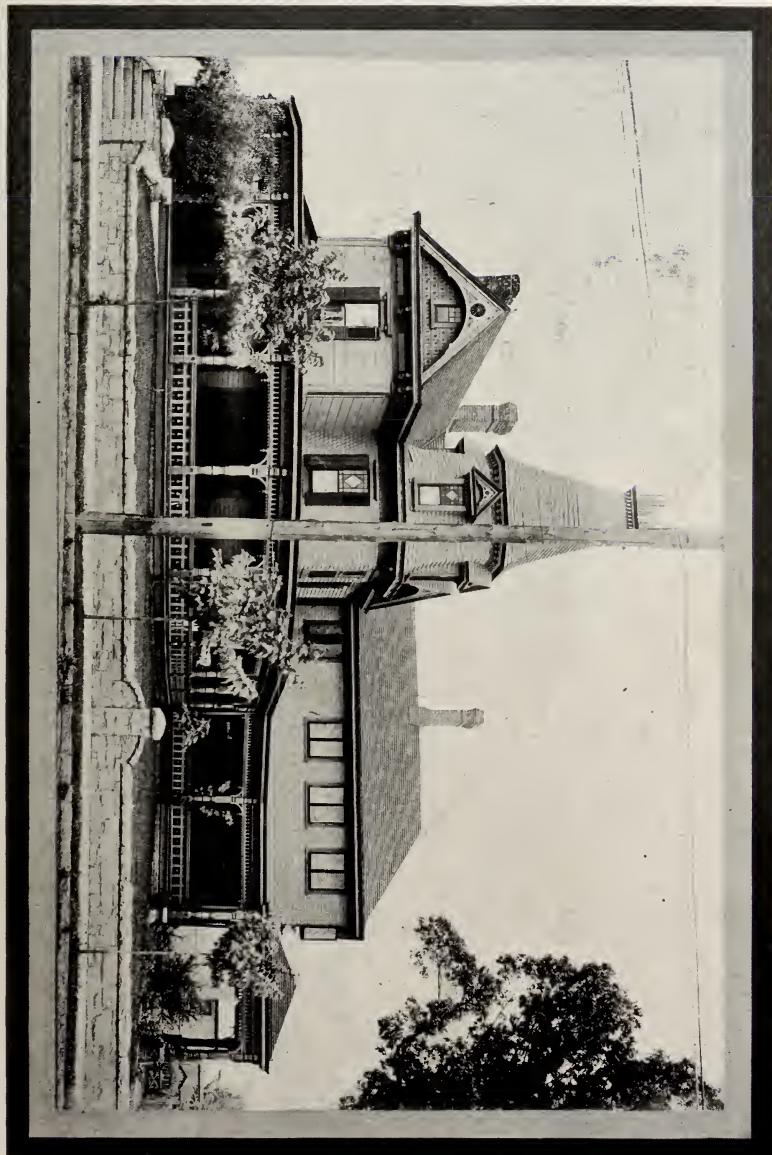
Lindsay Street





Home of North Side Hose Company

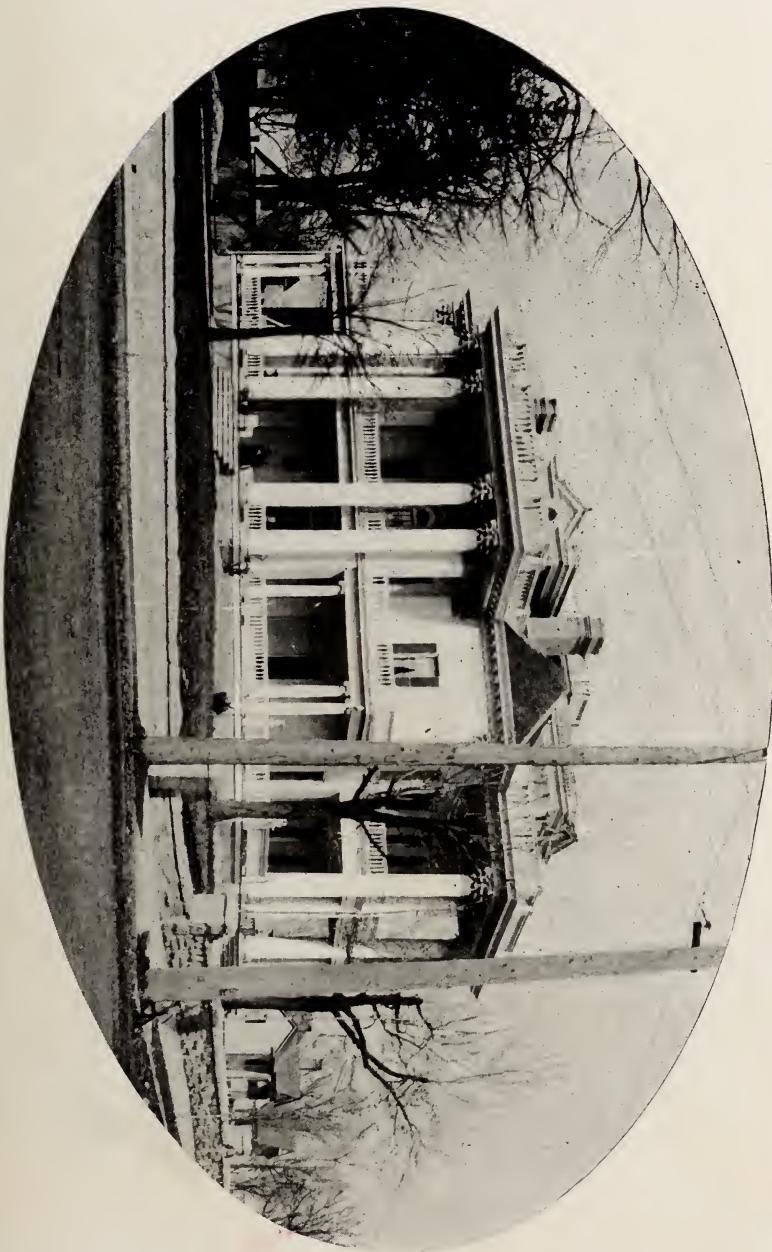
Residence of E. A. Snow

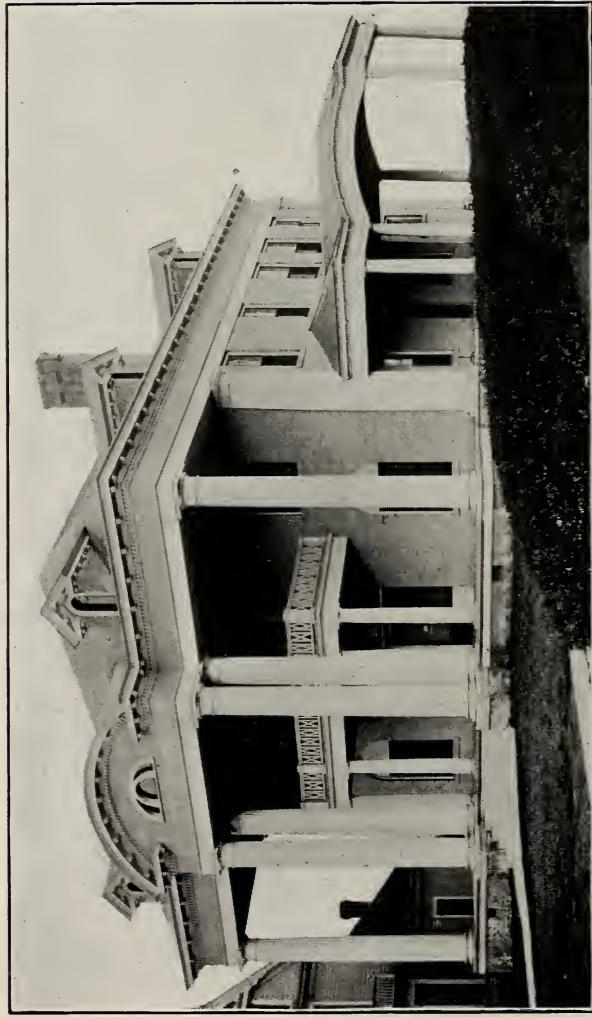


Residence of O. E. Kearns



Residence of M. J. Wrenn



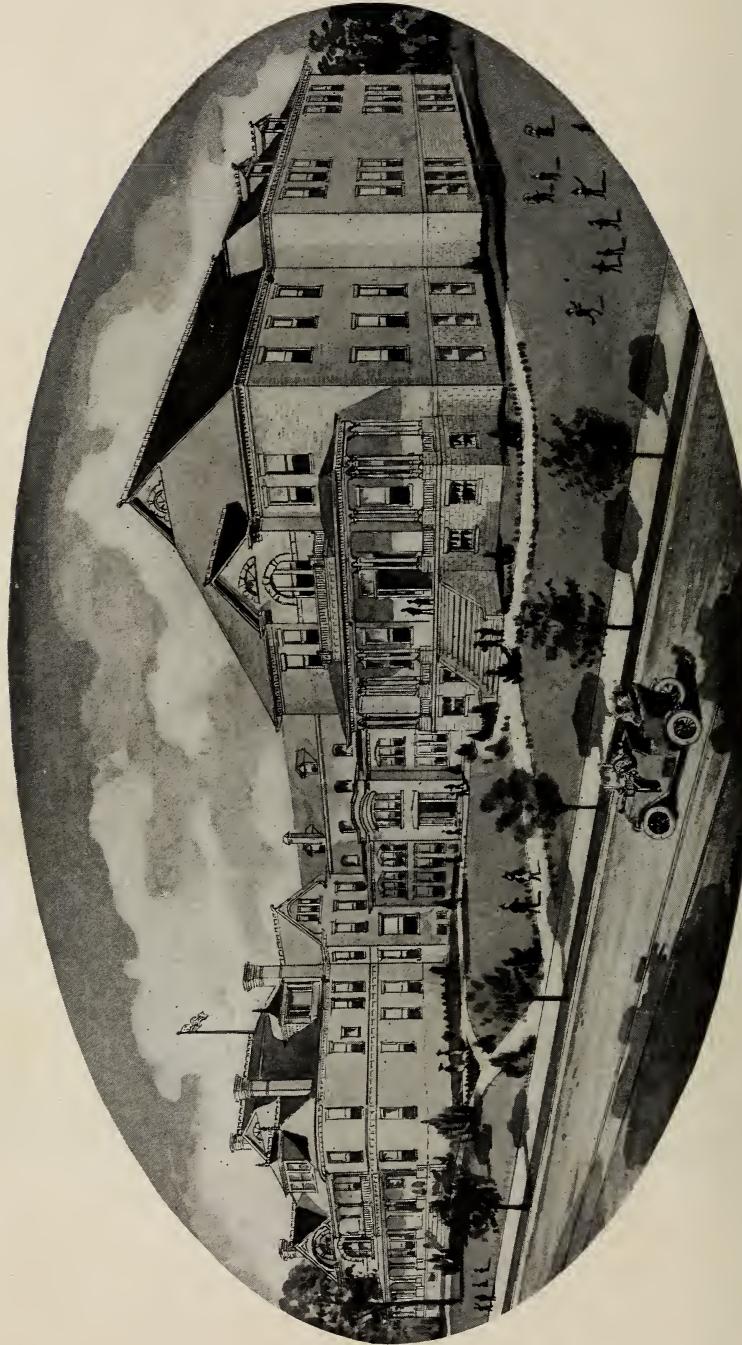


Residence of J. F. Hayden



Main Street From Intersection of Washington Street

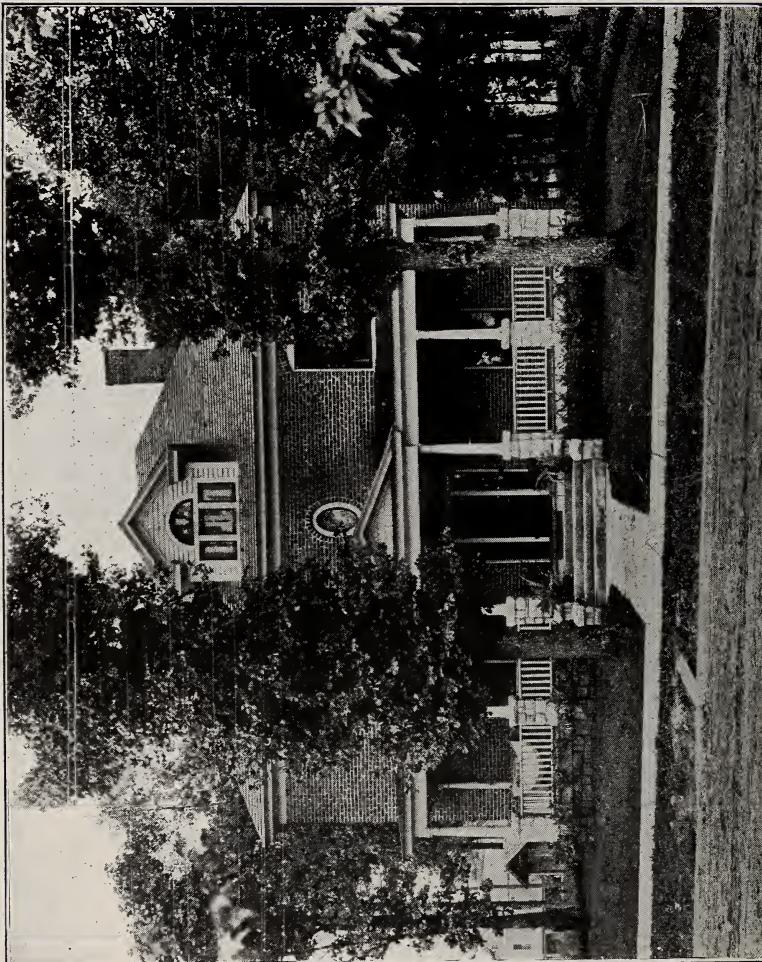
South Main Street City School Building



Residence of Dr. D. A. Stanton



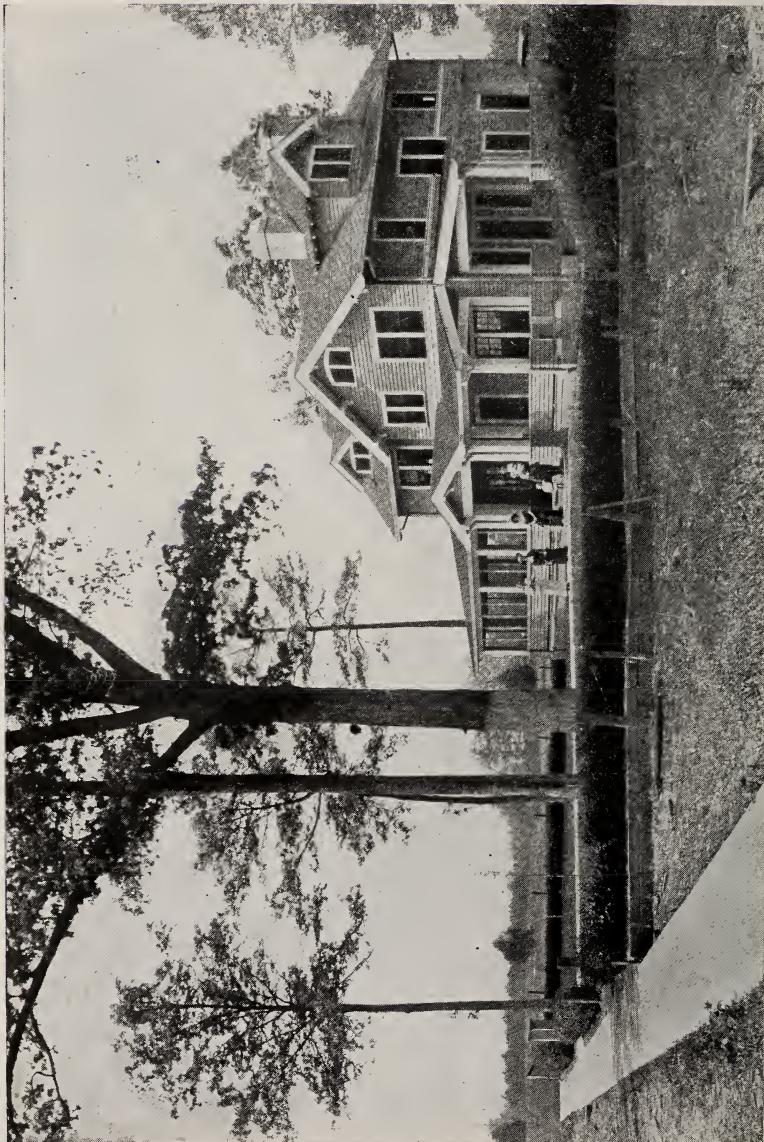
Residence of C. L. Wheeler



Residence of J. Elwood Cox

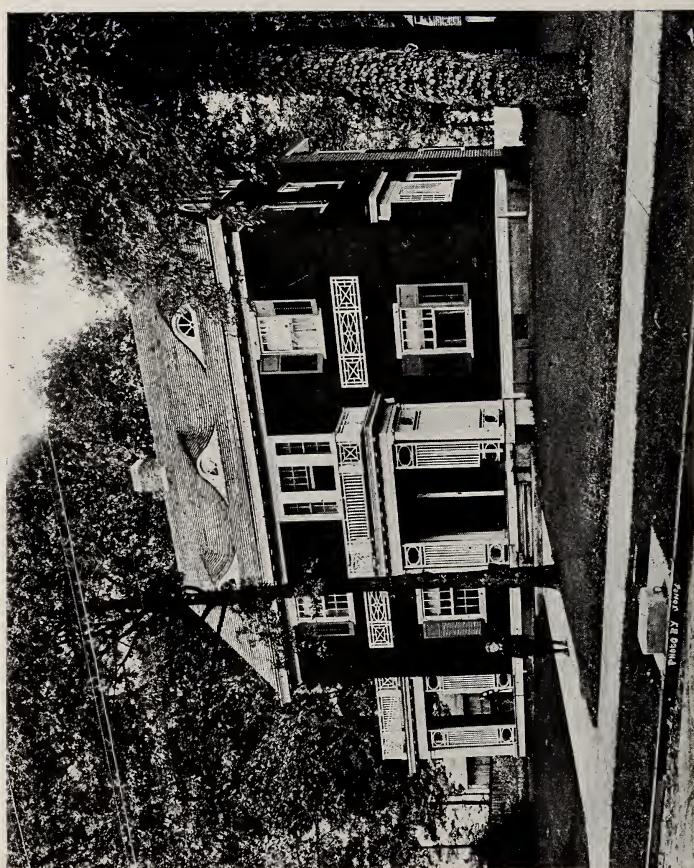


Residence of W. G. Shipman



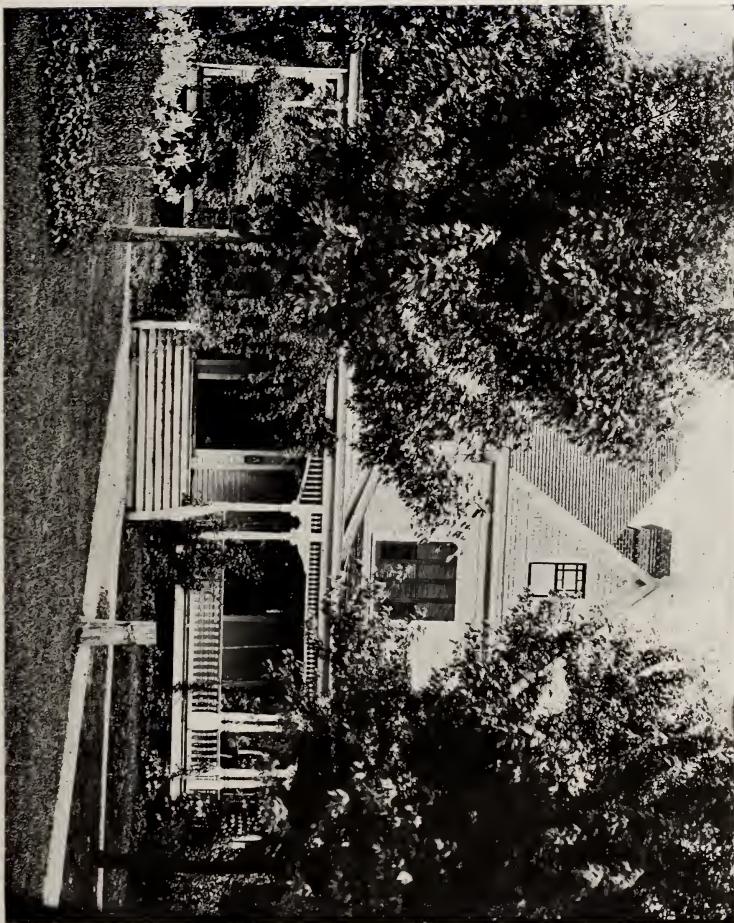
Residence of J. W. Harriss



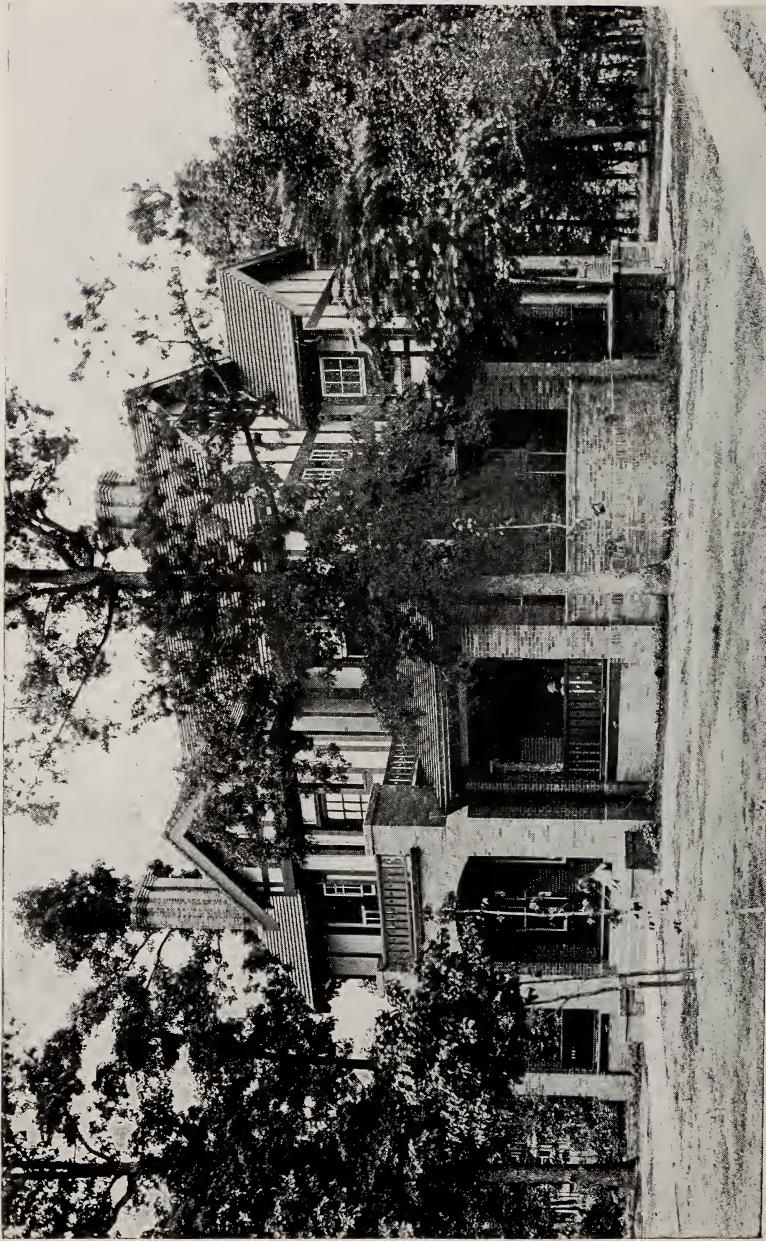


Residence of H. A. White

Residence of A. E. Tate



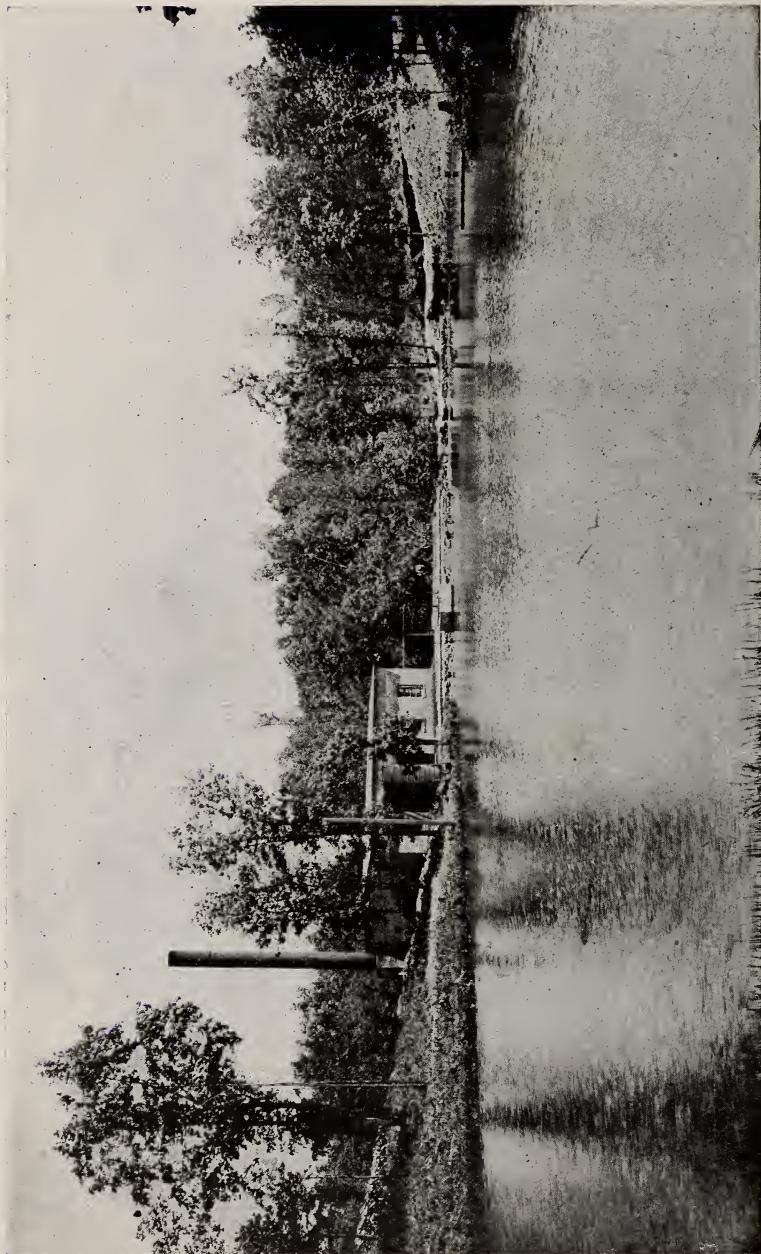
Residence of R. B. Terry

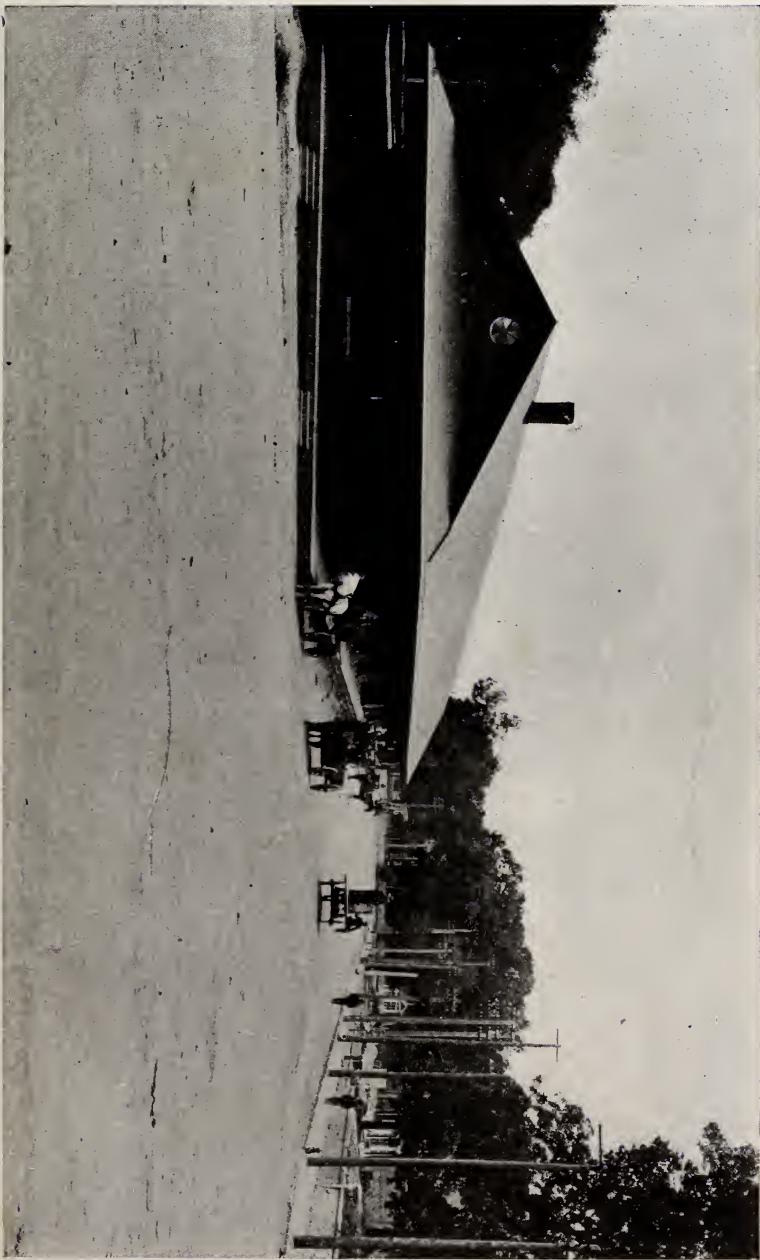


South Main Street, From Intersection of Commerce Street

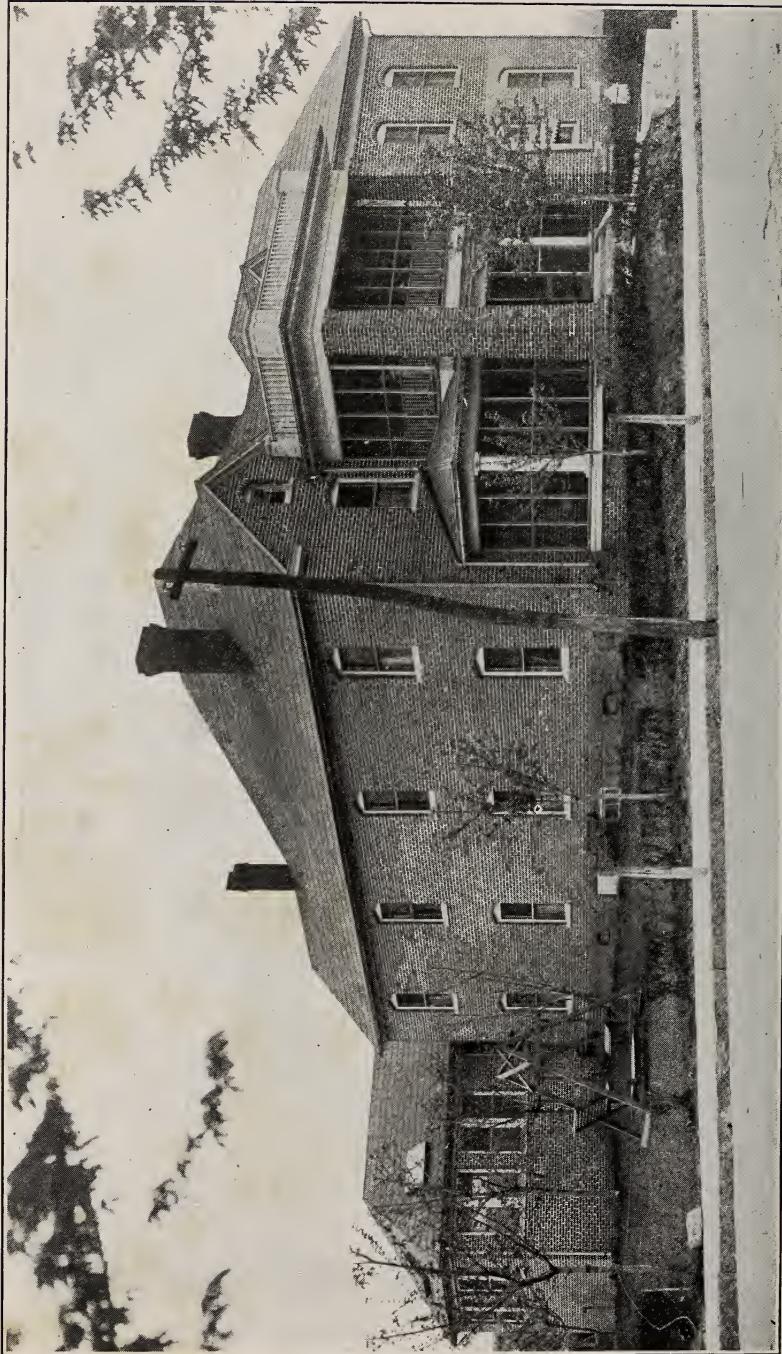


City Reservoir



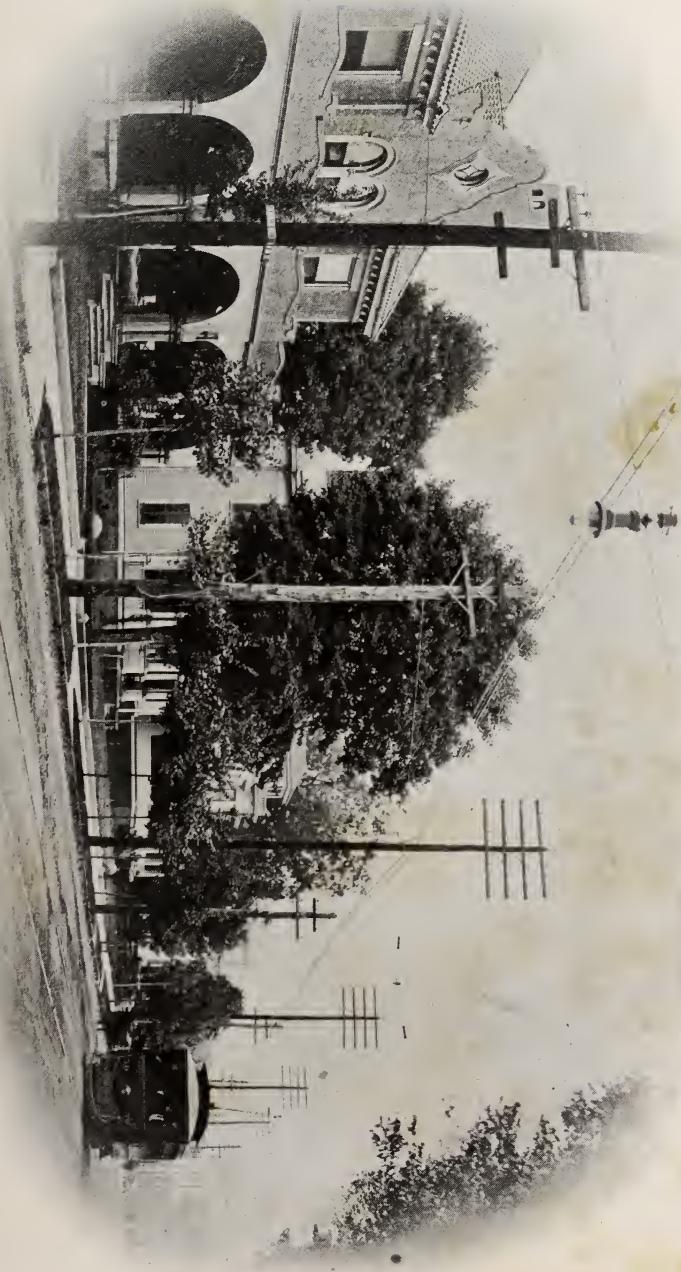


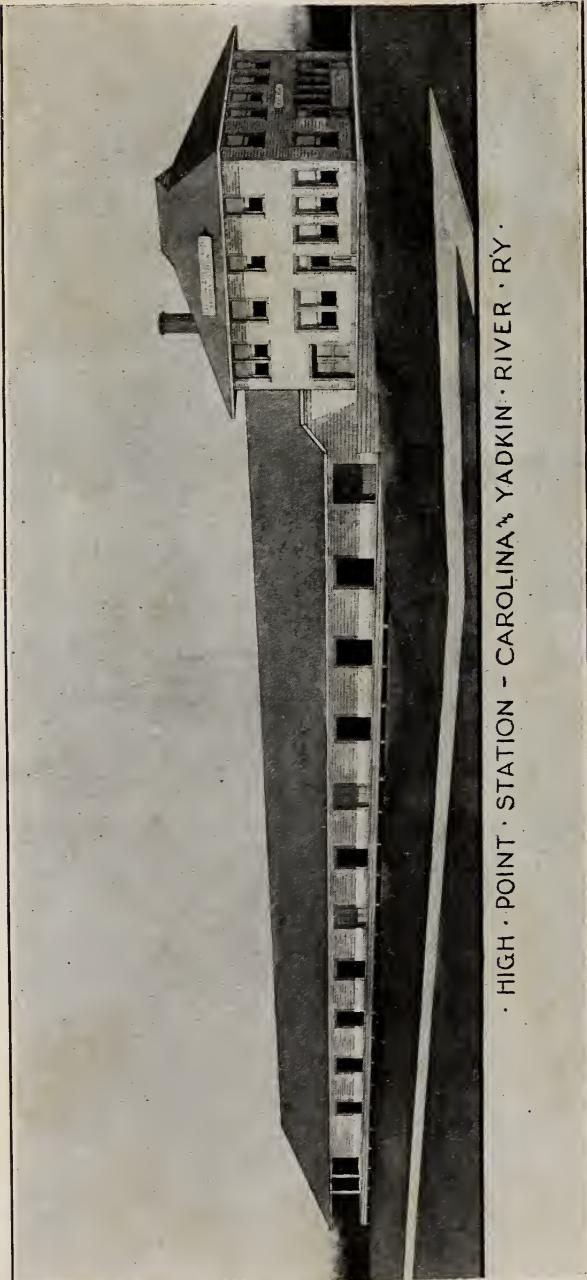
Freight Depot of Southern Railway Company



High Point Hospital

South Main Street, From Intersection of Green Street

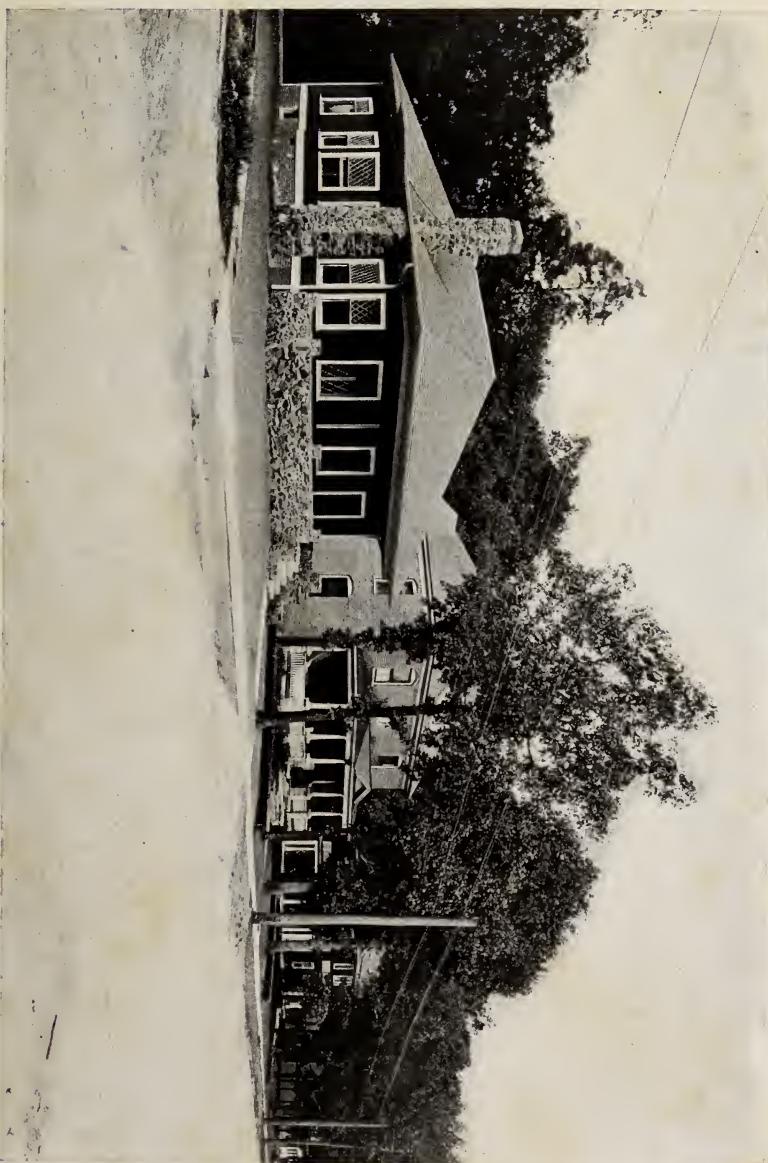




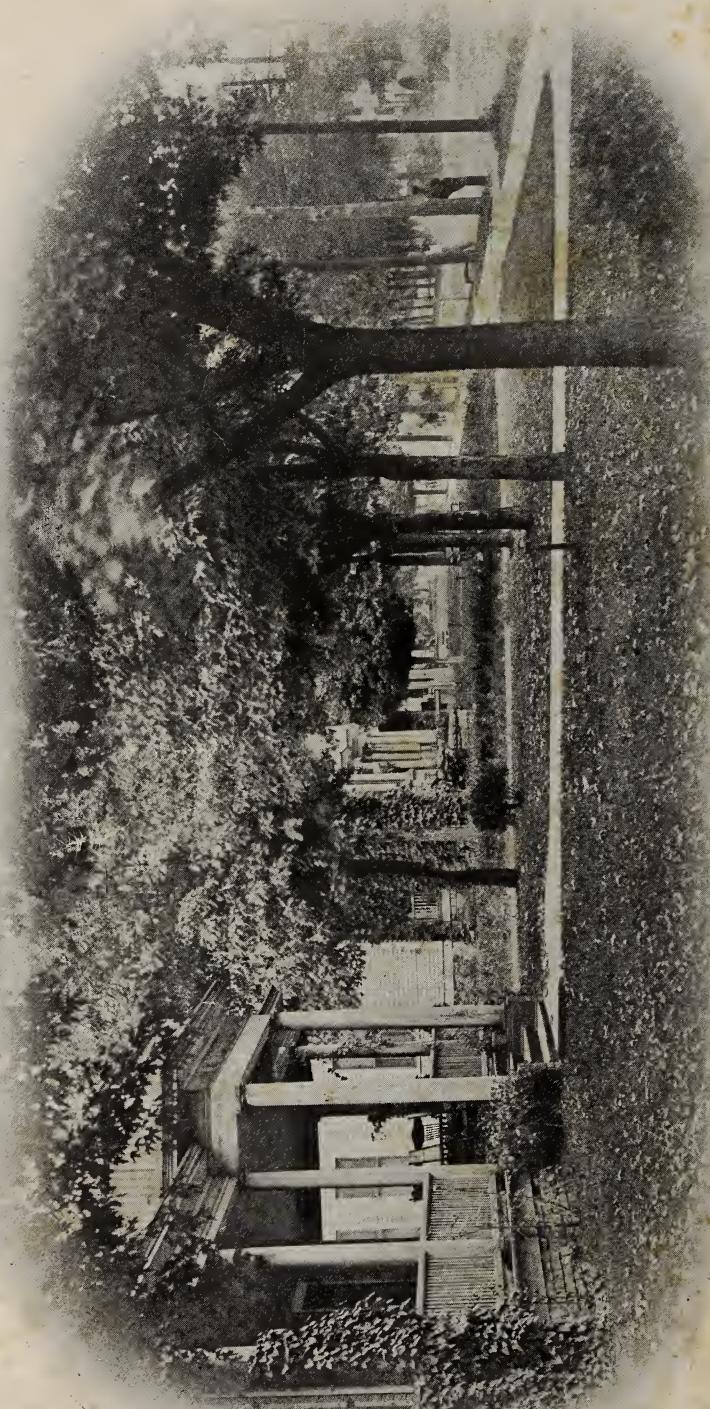
HIGH · POINT · STATION · CAROLINA & YADKIN · RIVER · RY ·

General Offices and Freight Depot of Carolina & Yadkin River Railway Company

Lindsay Street From Intersection of Jones Street



Beautiful Lawns on South Main Street



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