

HIGH POINT  
*The*  
MANUFACTURING  
CITY



PRICE ENR. CO.





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*Pauline Hertz*

HIGH POINT



NORTH CAROLINA

*1908*



Mayor M. J. Wrenn



Mr. J. Ed. Kirkman    Mr. Geo. A. Matton    Mr. W. T. Parker    Mr. H. A. Moffitt    Mr. Ed. L. Ragan, Clerk  
Mr. S. F. Wall    Mr. A. E. Tate    Capt. A. M. Rankin    Dr. D. A. Stanton

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HIGH POINT, NORTH CAROLINA

# High Point

## In Word and Picture

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AN HISTORICAL AND DESCRIPTIVE  
SKETCH OF HIGH POINT, N. C., THE  
FURNITURE CENTER OF THE SOUTH



*By* J. J. FARRISS

WITH ILLUSTRATIONS OF PLACES OF INTEREST  
IN AND ABOUT HIGH POINT



A Busy "Corner" in the Manufacturing Life of High Point

# HIGH POINT

## IN WORD AND PICTURE

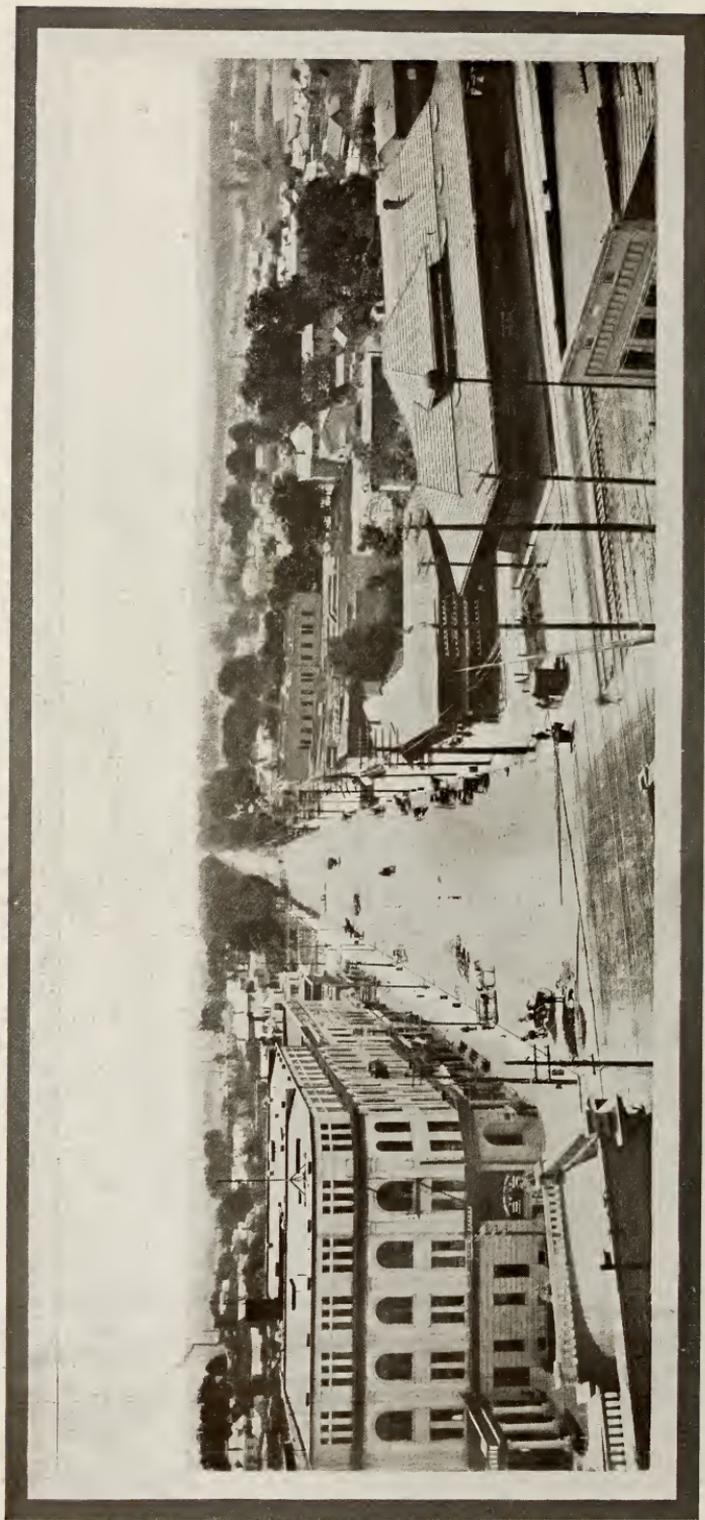


**T**HIS book is devoted to the business interests of High Point. It tells in detail of the progress of a Southern city which has made a specialty of manufacturing. It was among the first communities in the South to discover the true secret of substantial growth and put it into practice—working up its raw material for the outside world. This is the only policy than can be pursued with lasting success. It is the logical

plan for the accumulation of wealth. How well High Point has succeeded in this can be gathered in part from the pages that follow about the individual enterprises of the city.

To write the best history of a town is to individualize its interests and those who have built them up.

It is necessary first of all to speak of the location of the city. The name, "High Point" apparently refers to a mountain town. But not so. While it is nearly 1,000 feet above tide water, it is free from the disadvantages of mountain steeps. It is forty miles from the nearest spurs of the Blue Ridge. It was given its name by the first surveyors of the old North Carolina, now the Southern Railway. These, in their survey, found the beautiful country now occupied by the wide-awake city, to be the highest point on the line of survey. It is located in the midst of rich farming lands. To this is due also the additional fact that laboring men can afford to work for less, live in more comfort, and save more than those who receive double the wages in most other manufacturing towns, especially those of the North and Northwest. Its climate is almost unrivalled. The winters are mild. In the summer the mountains give cooling breezes. Its red and white oaks, hickories and elms afford the most grateful shade, and contribute to make it a place of beauty. These things constitute it one of the most desirable residence towns in the whole country. It has been said by visitors that High Point has a larger number of fine residences than any town of the same population in the South. These residences that adorn our main thoroughfares have been erected at a cost varying from \$2,500 to \$25,000 each, and are of varied architectural beauty, many of which are produced on these pages. The material for these homes is all manufactured at home, even to the plate glass that



Looking down South Main from top of N. C. Savings Bank & Trust Co. building

goes into the windows and the costly mantels that adorn the rooms.

High Point has established a record for building, not only fine houses, but houses of moderate grade. For the past five years the town made the incomparable record of building a house for every day in each year. This is worthy of note in any community.

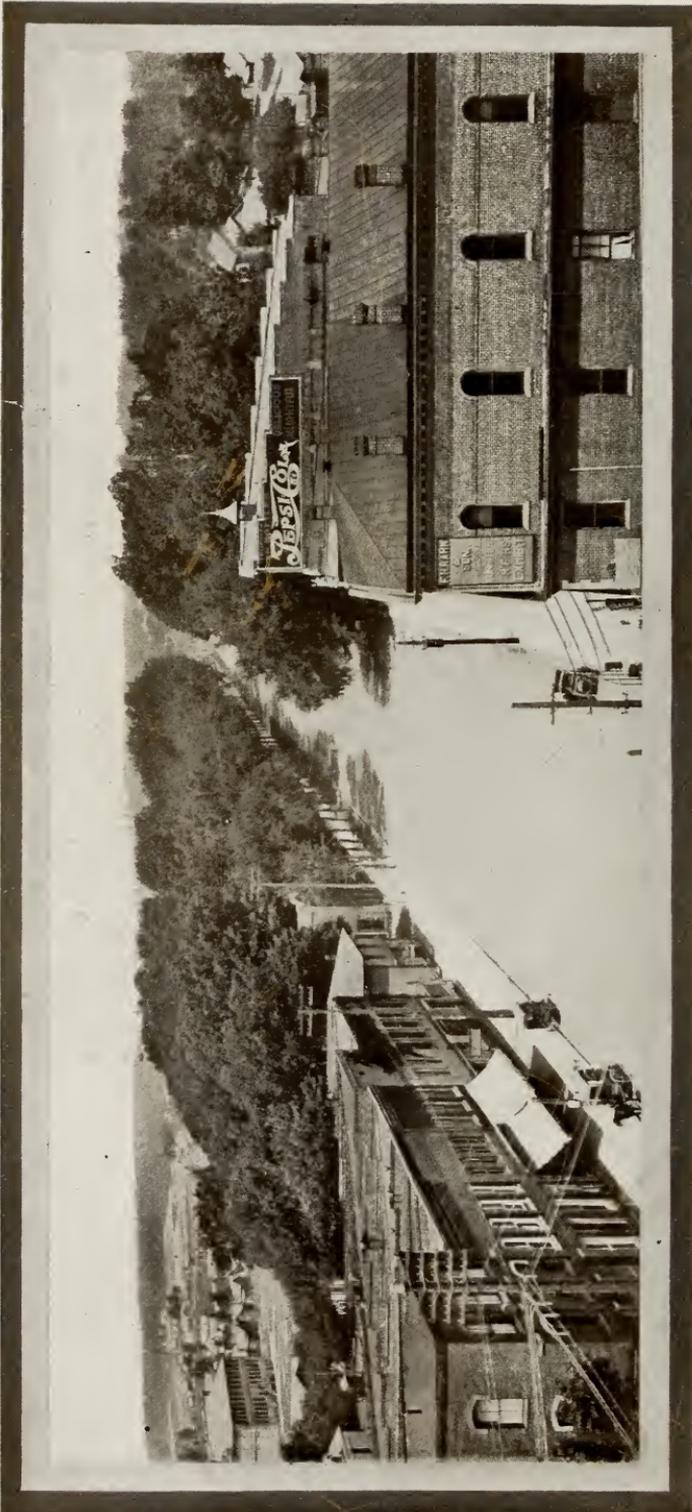
Seventeen years ago there was scarcely any manufacturing business in High Point. The town had about the same beginning that most towns had along the railroad in Piedmont North Carolina. There was a small cotton factory, a tobacco factory, and one or two wood-working plants. They did the average business of similar enterprises and sold the output either to one firm North or retailed it in nearby markets. Most of these plants, however, were successful to a degree and from this success, possibly, came the desire for more manufacturing. The



**Residence of Mr. Fred N. Tate**

lesson was learned that our forces should come from within and not from without.

The great work of the town, however, follows from this on. For years the town has been known as a furniture manufacturing town. The first furniture factory was erected 17 years ago. It was successful from the beginning. It had only been in operation a year or so when some of the men who started the business erected another plant. A third followed the next year. Then there were two, three, four, all in the space of five years, and at the beginning of the seventh year after the inauguration of the first furniture factory the city had ten. From this time on, the work was easy. The citizens of the town, old and young believed thoroughly in manufacturing and put their small savings in new enterprises. In this way High Point has prospered—little by little and by united action on a policy in which all believed. High Point differs from most Southern manufacturing towns on



North Main Street with its Beautiful Trees

this one point—her people did not wait for outside capital to come down on them in a lump which is demonstrated by some of the large plants in other communities and controlled by only one or two men. But her citizens erected new factories with their own money as fast as they could make it, turning it back into new enterprises, enlarging the smaller plants. Some of these plants have as many as 50 stockholders and the man who was of moderate means in the beginning was largely represented. So thoroughly was the manufacturing business instilled into the people that the highest ambition of the young men was, as far as business was concerned, to save enough money to put it into a factory. Many of these \$100 young men can to-day count their money by the thousands.

There has been very little of the thing we call "luck" that was responsible for the unprecedented growth and prosperity of High Point. There was the opportunity it is true, but no more



**Residence of Mr. A. E. Tate**

so than was offered in other communities. It has been work—hard work. Twenty years ago the Southern boy made a distinction between the work of the head and the work of the hand. He was not to blame. The distinction had been made for him. His brothers who learned the lesson first that both kinds of work were honorable—the one as much so as the other—deserves the more credit. High Point was the pioneer in this reformation and her people have reaped handsome rewards from the revelation. Thus endowed with a common sense, energetic spirit, truly American, such a citizenship has drawn to it many recruits.

One of the strongest points in the character of the town is its cosmopolitan spirit. It is free from any "walled" sentiment that sometimes acts as a barrier to progress, giving the "cold shoulder" to newcomers who do not think exactly like their new acquaintances. This spirit when carried to excess has held back the progress of some towns for half a century. It is a sentiment unjust



Scene Showing the Wholesale Section of the City

and unfair. There is a just sentiment that every community should uphold, but it does not act in this way.

High Point has always given the glad hand to newcomers and never questions their religious belief or political affiliations. This seems a little thing on first thought, but it goes for much in the upbuilding of every community. An American likes to be free and unhampered in these things and if he is made of the right kind of sand he will not lend his presence and energies to any community that does not permit freedom of thought and action within the bounds of good citizenship.

The spirit of welcome that pervades the community together with its other advantages has brought about an unprecedented growth. The stranger is not long a stranger here. He is made to feel at home and given opportunities in business not offered in other towns in the South. During the past three years there has been a great influx of population and the census of 1910 will show



**Residence of Mr. O. N. Richardson**

a population above 15,000. In 1890 there were 2,200 people in High Point according to official figures. In 1900 there were about 5,000, but the last census taken in January, 1908, showed the remarkable increase to 12,000. The town has reached that position among the smaller cities, where its growth will be much more rapid in the future than it has been in the past. There are in operation in the city 65 manufacturing enterprises, and the indications are that this number will reach 100 by 1910. But without this addition of new plants, the natural increase in the capacity of those already in operation will bring about the realization of all that the most sanguine could expect.

Since High Point is known as a furniture market, the largest in the South, we should speak of its peculiar advantages. So varied is the style of furniture manufactured that dealers find it convenient and profitable to buy here. This is true, both for large and small orders. Here the small retailer may place in one car all



The High Point Pipe & Foundry Co.

kinds of furniture needed in his store, at a large saving in freight charges. On the other hand, the large buyers of specific kinds may fill cars of any one article his taste or needs may suggest. He can get a thousand bedroom suites or 50,000 chairs, or any other article in large quantities he may desire. And, best of all, he can secure them at lower rates than from the large factory towns and as first class goods in every respect, of the grade manufactured. Dealers have found this an important item. It is not an infrequent thing to see in retail stores High Point furniture displayed along side that of the same grade from other factories. The only difference is one of price. But that counts with the retailer. For he can make a cheaper price on the High Point article, and, consequently make better sales. Retailers have long since found that High Point furniture sells. It has both the quality and the price which make it go. Hence it is not a matter for surprise that High Point factories are kept busy with orders.



**Residence of Mr. R. A. Wheeler**

While the furniture industry is large we would not leave the impression that there are not other great interests here. In a manner the manufacturing interests of the town are diversified. In the wood-working business alone almost every line of goods is made and many of the factories make a specialty of one line. Among other articles of manufacture in High Point are overalls, hosiery, silk, glass, tobacco, pants, wheels, electric cars, paints, engines, iron piping, bed springs, iron beds, roller flour, buggies, show cases and numerous other goods which find a ready sale. In time High Point bids fair to have more diversified manufacturing plants than any other Southern city. The town already leads largely in furniture and other wood-working plants.

Those who come South to engage in the manufacturing business first ask about the labor problem. There is no problem here. Labor as a rule receives a just return for services rendered and as a rule it may be said that there is no unrest or un-



The Dr. J. J. Cox Building



Home of the Wachovia Loan & Trust Co.

easy feeling among either the employer or employe. The aggregate amount of wages received by an operative is not so large as in Michigan, but the net profit that accrues to the laborer is equally as much if not more. In the colder climate the difference in wages goes for heavier and warmer clothing, coal bills, rents and other things not required in a warmer climate. In Michigan the workman burns coal seven to nine months in the

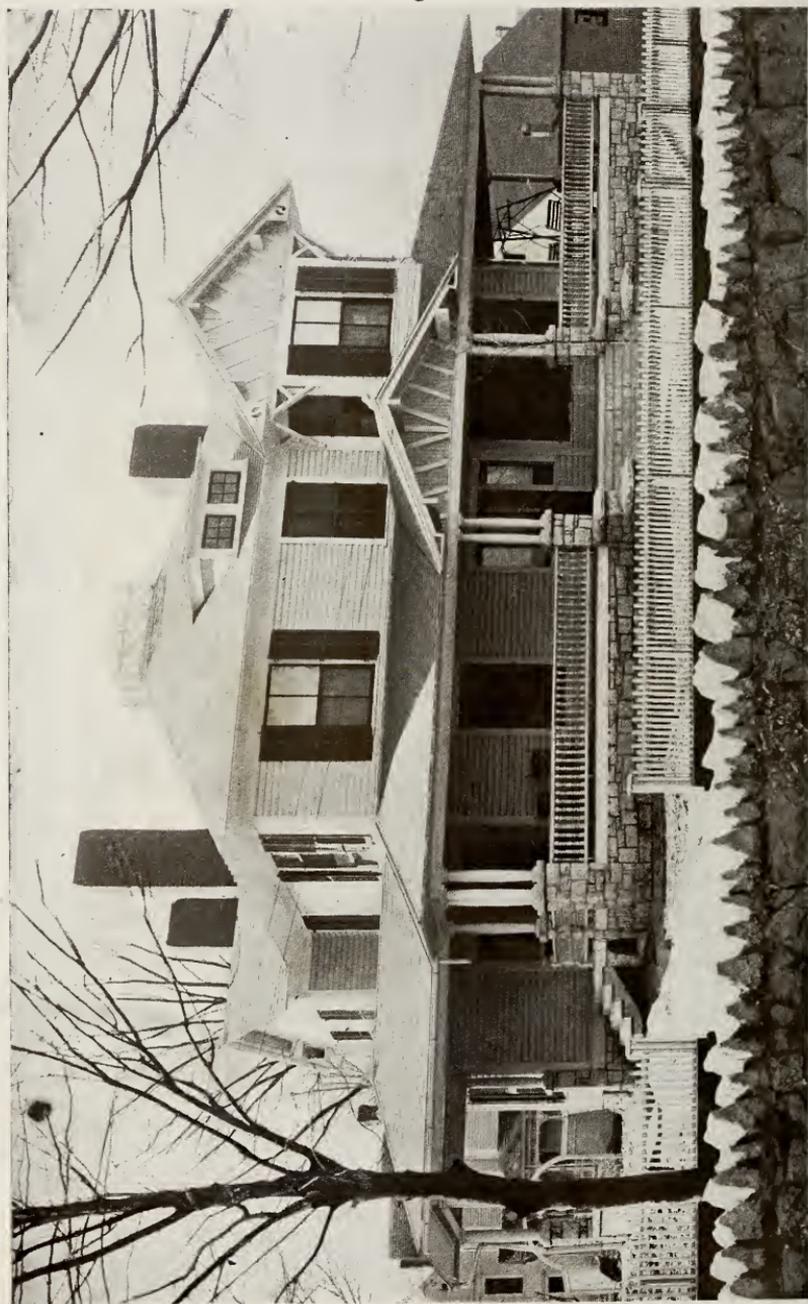


**Residence of Mr. W. P. Ragan**



**East Green Street**

year, the clothing for his children is more expensive and other expenses in proportion. It has been demonstrated and admitted by a special committee of manufacturers from Grand Rapids, who spent several weeks in this section getting statistics on labor, that the workman in High Point who was receiving \$1.75



Residence of Dr. D. A. Stanton

a day for his labor was as well paid as the artisan in Michigan who was receiving \$2.75 a day.

There has been very little outside interference with labor. This in a measure would destroy to a large degree that condition which at present operates so successfully for the mutual advantage of manufacturer and employee. Where such interference is permitted by either party trouble follows. Contrasted with the position and condition of the workingmen under other conditions, the workingmen of High Point have everything in their favor. With the latter is a growing prosperity and an ever opening opportunity that the workingmen under the control of others in the cities have not. This mutual co-operation has done much to advance the town. There is a condition among the workingmen of High Point seldom found in any other community. Many of the operatives in the factories own their homes. The way was provided through local building and loan associations and every man is encouraged to buy a home and pay for it



One of the Many Pretty Residences on Hamilton Street

through one of the numerous associations which are kept up in the community. This is done by monthly payments and it costs very little more than the house would rent for. Every seven years a large number of working men become the owners of homes as it takes only 82 months for one of these associations to pay out. It has been said that a larger per cent of working men in High Point own their homes than in any community in the South. It has all come about by the co-operation of the employer and employe, referred to above.

But it is not necessary to discuss this question further. We have given a few of the reasons for growth held by the manufacturers and most of the workingmen of the town. As it now appears, High Point is solving, or has solved a great problem in its own way, and there is no reason to believe that the old era of prosperity both for employer and employed shall pass away. The common interest of both and the unusual conditions which exist here, must forever forbid any complications which would be mutually destructive.



Residence of Mr. M. J. Wrenn

We should say a word about the merchants of High Point. Within the last few years many fine stores have been added to the already long list. With the growth of the town the necessity has been met for keeping as fine a stock of goods as may be found in any town of its size in the State. To-day the purchaser of almost any line can find what he wants in High Point. Whether dry goods, suits for men or women, shoes, hats, millinery, ladies' dress goods, heavy and fancy groceries, horse and cattle feed, hardware, drugs, carpets, chinaware, silverware and what not,



**First Baptist Church**



**Friends Church**

all may be had of first quality either at wholesale or retail. The men and women who conduct these stores are of well-established reputation and business integrity. And we may add to this that possibly no town furnishes a number of men and women who are more ready to sell fine goods at small profits. Indeed, it is a fact not generally known that High Point merchants are not wholly confined to a local trade; but constantly ship goods out of town, some of them to far away points, their excellent bargains having become known to many who have visited the town. We confidently predict that so well known is High Point coming to be the mail-order business will, in the not distant future become a part of business sinews in its success.



Residence of Mr. Wescott Roberson

During the past few years High Point has become a wholesale centre. There are a number of wholesale merchants who give their exclusive time to the business and their trade extends over the greater part of Western North Carolina. Many of the wholesale houses have traveling salesmen. This line of business in High Point has increased very satisfactorily from year to year. Already there is one branch railroad that extends 70 miles into the interior and there is another road in course of construction. With this additional road completed, giving High Point three railroads, the opportunities in the wholesale business will be greatly increased. It is a significant fact that the wholesale business in the South has increased at an astounding rate since 1900, and there is no reason why these large establishments should not be maintained. Up to a few months ago the discrimination in freight rates was a drawback, but an adjustment of this matter



**Washington Street M. E. Church**

is now only a matter of a short time. High Point encourages wholesale houses.

An index to the enormous business done in High Point in the manufacturing business can be found by a reference to the railroad business done at this station. The amount of freight tonnage to and from High Point annually, is something enormous. The forests of this and other States have been brought under tribute to supply the millions of feet of hard and soft lumber. It is not too low an estimate to say that the annual freight bill of High Point has gone beyond the one million dollar mark. Thousands of cars have been necessary to meet the demands of the factories to convey their output to every part of this country. Year after year the tonnage has increased. It is safe to say that within the last year the increase in this particular has been over two thousand per cent. This may be taken as a fair indication of the steady commercial growth of the town within that time. The value of



Residence of Mr. Chas. Ragan

this fact to the town is inestimable. During a season in an average business year High Point ships about 30 solid cars of manufactured goods every day which does not include the smaller shipments that are loaded at the station. To handle this traffic the Southern Railway Company employs at the station 25 clerks and assistants and operators, two yard engines to facilitate the solid car load shipments from the factories. During the busy season this force as large as it is, is compelled to work from 18 to 20 hours in order to keep the tracks clear.

We have stated that the business of High Point is worth a million dollars a year to the railroad. This is a conservative estimate. The receipts in cash are from \$2,000 to \$3,000 a day, but the greater amount of revenue goes to the road from the heavy shipments originating here and which is collected at the destination. The passenger service here is quite heavy and only recently the Southern Railway has completed a handsome passenger station, a cut of which is produced in this book. It



**City Pumping Station and Reservoir**

might be well to note in this connection that the Southern Railway has given every factory in High Point a side track where it was possible to do so. This is an unusual situation and an advantage which has come only to towns in Piedmont North Carolina. The interests of the Southern Railway Company at High Point are in the hands of Mr. L. H. Schaub, who is one of the most competent railroad men in the South and an officer who is well liked both by the citizens and the company by whom he is employed.

As may be seen by reference to other pages of this book High Point has admirable banking facilities. It has now one National bank, three savings and trust companies and one State bank. Their growth has been commensurate with the growth of the town. They have contributed and still contribute as greatly toward the enlargement and progress of the city as any other one agency within its business circle. They are all regarded as safe institutions, having as officials and stockholders many of the leading capitalists of the community. The officials are known for



On North Main, Looking South

their accommodating spirit. Any enterprise which has promise meets their full approval and hearty support.

While many large towns are discussing the feasibility of municipal ownership, the city of High Point has long ago settled that question in reference to its water and electric lights. The city is well lighted at moderate cost. The power is furnished by the large power plant of the High Point Power Co., but the city is owner of the dynamos and has a superintendent in charge of them.

High Point has many private wells, which furnish drinking water as cold as that from mountain springs. While these have not been discarded altogether the city furnishes pure spring water from a reservoir five miles away. This reservoir is located within ten acres of land, well protected from any sort of contamination. A stone dam, strongly built and fitted with let-offs and other purifying apparatus, gives an abundant supply of the purest soft water. Steam pumps, located at the reservoir keep the picturesque tank (which is 175 feet high, on steel piers, on the highest point within the city limit) filled with 150,000 gallons of



**Hunting Lodge at Fairview**

water and the ten miles of water mains hold 500,000 gallons more. This gives an abundant supply, and, as it yields a pressure of 60 pounds to the inch, capable of being reinforced by powerful steam pumps, it is considered an adequate protection in case of fire. Many fire stations, located at convenient portions of the city, has the effect of cheapening insurance rates. These latter will become more and more reasonable after certain contemplated improvements in the factory district are carried into effect. Municipal ownership of the water plant makes the price of water for the citizens as low as can be found in any town in the State, and far lower than is had in most towns. This is an item not to be despised, it contributes not only to safety, but to beautifying the town, and makes the creation of beautiful lawns and flower gardens a possibility of which the citizens have not been slow to take advantage.

Mr. W. D. Alexander, Jr., is superintendent of the water works.

Municipal ownership of water and electric light and sewer-



Residence of  
Mr. W. L. Stamey

age systems are facts which unite with the comparatively nominal cost of conducting the city government to bring about a low rate of taxation. At present this rate is \$1.30 on the \$100 property valuation, including school tax. Such a condition of things, existing in an up-to-date modern town in every particular, is not short of marvelous. The attention of home seekers and investors naturally and speedily turns to such a thriving place where one may hold real estate, and carry on business, without the feeling that he is being taxed to death. It also throws a side light on the high moral standing of the city government, where such a thing as graft has never been known. Furthermore, it reflects credit upon a town, when it is known that perfect order is kept by only three regular policemen, the mayor and aldermen serve without salaries, a local option law is successfully maintained, and serious violations of the law are almost unknown.

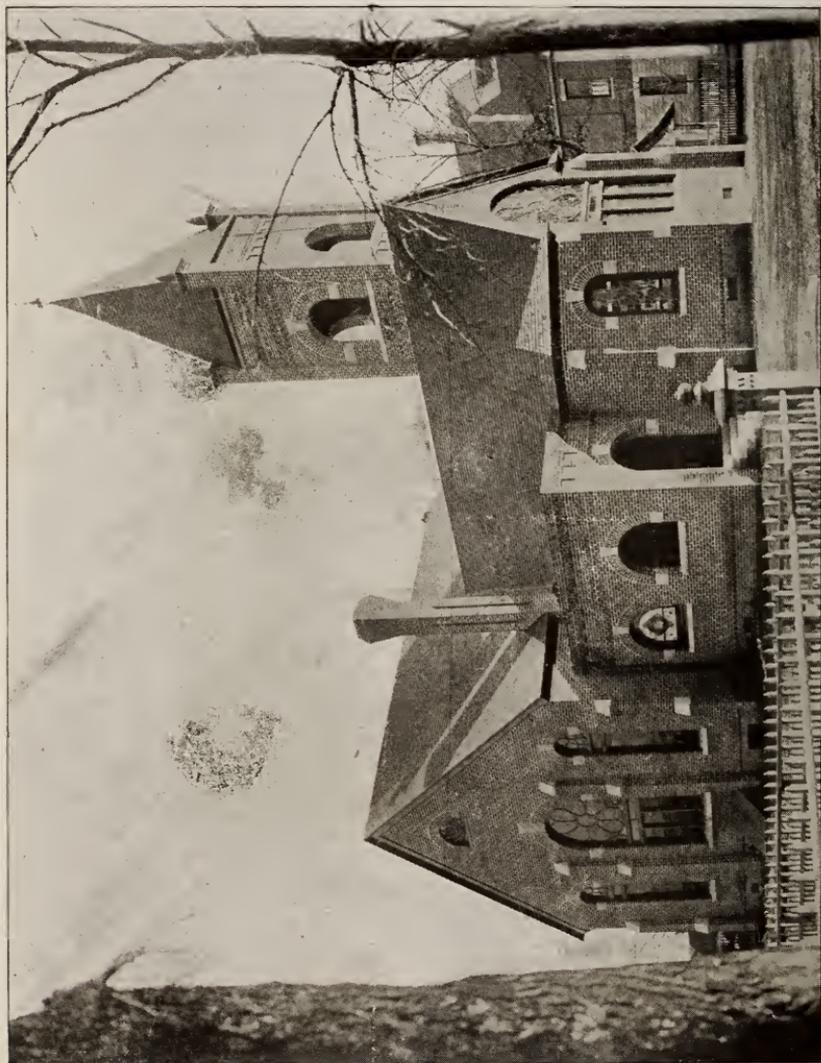
Next to its churches, High Point values its law against open saloons. This principle, incorporated years ago, in its charter, has



**Residence of Mr. J. H. Millis**

wrought much for the people and the city. Money that would have been spent in saloons has been invested in factories or put into homes, with the assistance of the prosperous building and loan associations. Young men, especially, reared in an atmosphere of temperance in an environment of business-push and energy, have learned that integrity of character is as essential to success as is what is generally known as business-shrewdness. The city has the inestimable heritage of the whole mass of its successful and prominent men being imbued with these principles. There was a demonstration of this recently when the question of State prohibition was voted on by the people. When High Point was a small town prohibition was incorporated in its charter and was interesting to know if the prohibition sentiment had progressed with the town. The vote stood in the proportion of 7 to 1 in favor of prohibition. The people here having tried it for 40 years believe in it.

What about the municipal affairs of the city? What is the



The First Presbyterian Church

tax rate and how are its schools and public improvements progressing?

The rate of taxation for schools is only 33 1-3 cents on the \$100 and the poll tax is \$1.00.

All other taxes for the city is 90 cents on the \$100 valuation and \$2.00 on the poll.

This rate of taxation furnishes sufficient revenue for the current expenses of the city and the interest on the bonded indebtedness.

The total rate of taxation for the city is \$1.23 1-3 on the \$100 valuation. The assessed value of taxable property in the city of High Point for the year 1907 is \$3,349,718.00, and in the year 1906 \$2,379,658.00, being an excess in 1907 over the year 1906 of about \$1,000,000.00. The estimated actual value of property in the city is \$7,000,000.00. The school property of the city which includes

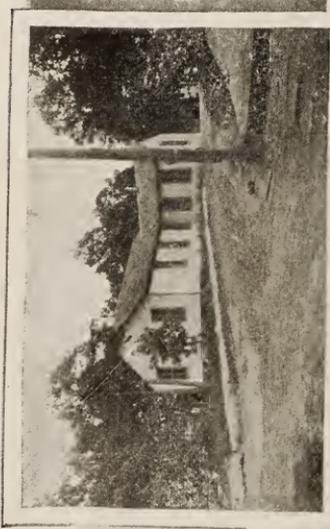


**The Stanton-Welch Building**

two very handsome school buildings and spacious lots is valued at \$65,000.

The city water works and electric light plants are valued at \$150,000.

There are four well equipped volunteer fire companies with apparatus valued at \$15,000. It is a matter of general comment that High Point is better equipped in public improvements and schools than any town of 12,000 population in the South. Notwithstanding the fact that High Point has accomplished much, the work has only begun. Only recently \$60,000 was appropriated for more improvements on the streets. The city has already 12 miles of granolithic sidewalks, all alike which adds much to the beauty of the city. The streets in the business centre are made of bitulithic and are admired by every stranger as well as the home people. There are other streets well laid with macadam and this work is being extended every year.



The Various Churches of High Point

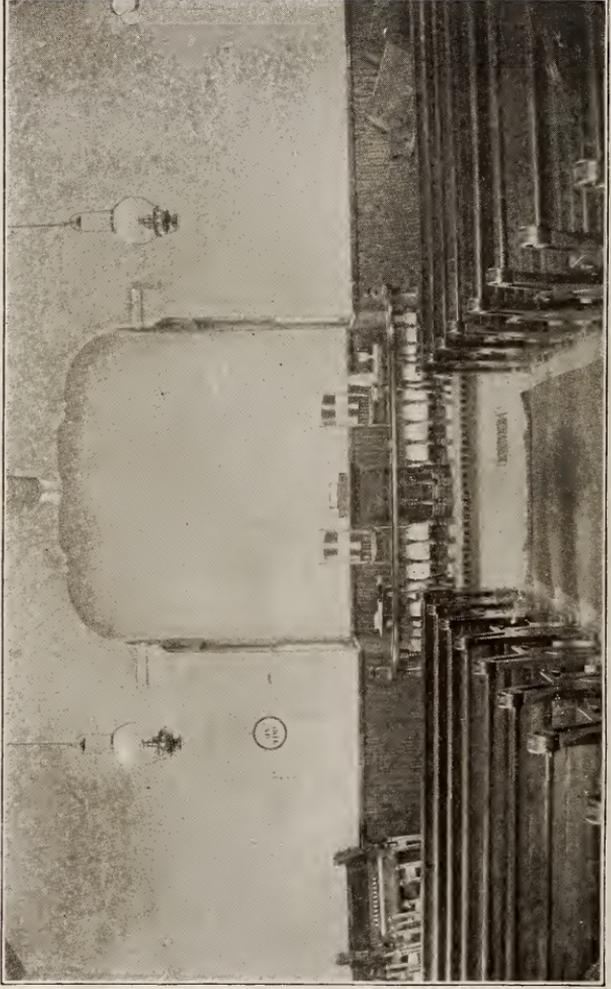
While High Point has been busy with internal affairs much time has been devoted to encourage others to become citizens of the town. So much impressed are the citizens that the community offers special advantages to people who desire to settle this section of the country or change their location that they feel it a duty to emphasize the advantages of High Point. This work is being done all the time. A few years ago the Manufacturers' Club was organized here and it has been instrumental in many ways in bringing into notice the advantages of the city and has come in



**Monument to Confederate Dead  
Erected Through the Efforts of the Jr. O. U. A. M.**

touch with influences on the outside which have proven very beneficial to the community. It numbers among its membership some of the most prominent manufacturers, bankers and other business men in the city, who take an interest in its affairs. The value of such an organization to a community cannot be estimated.

There is now a movement under way to launch a Chamber of Commerce, indeed has been launched, officers have been elected and a large membership has been enrolled which no doubt will do much towards the upbuilding of the community. It has recently



Interior Main Street M. P. Church

leased commodious quarters and will soon be ready for work.

High Point has two excellent graded school buildings. The oldest and largest of these is located at the corner of East Greene and South Main streets. It is built of brick and stone and is valued at \$40,000. The auditorium is capable of seating about 1,000 people.

This building is well heated by hot air. It is furnished throughout with the best of school furniture, maps, etc., and its blackboards are of the best slate. In addition to the usual school furniture, much attention has been paid to the decoration of the walls of the halls and recitation rooms with the portraits of distinguished and useful men. This is done with the belief that children are greatly assisted by such information.

Another fine building for graded school purposes was built in 1905. This is located north of the railroad on Elm street, from which it derives its name. It is built of brick and has a slate roof.



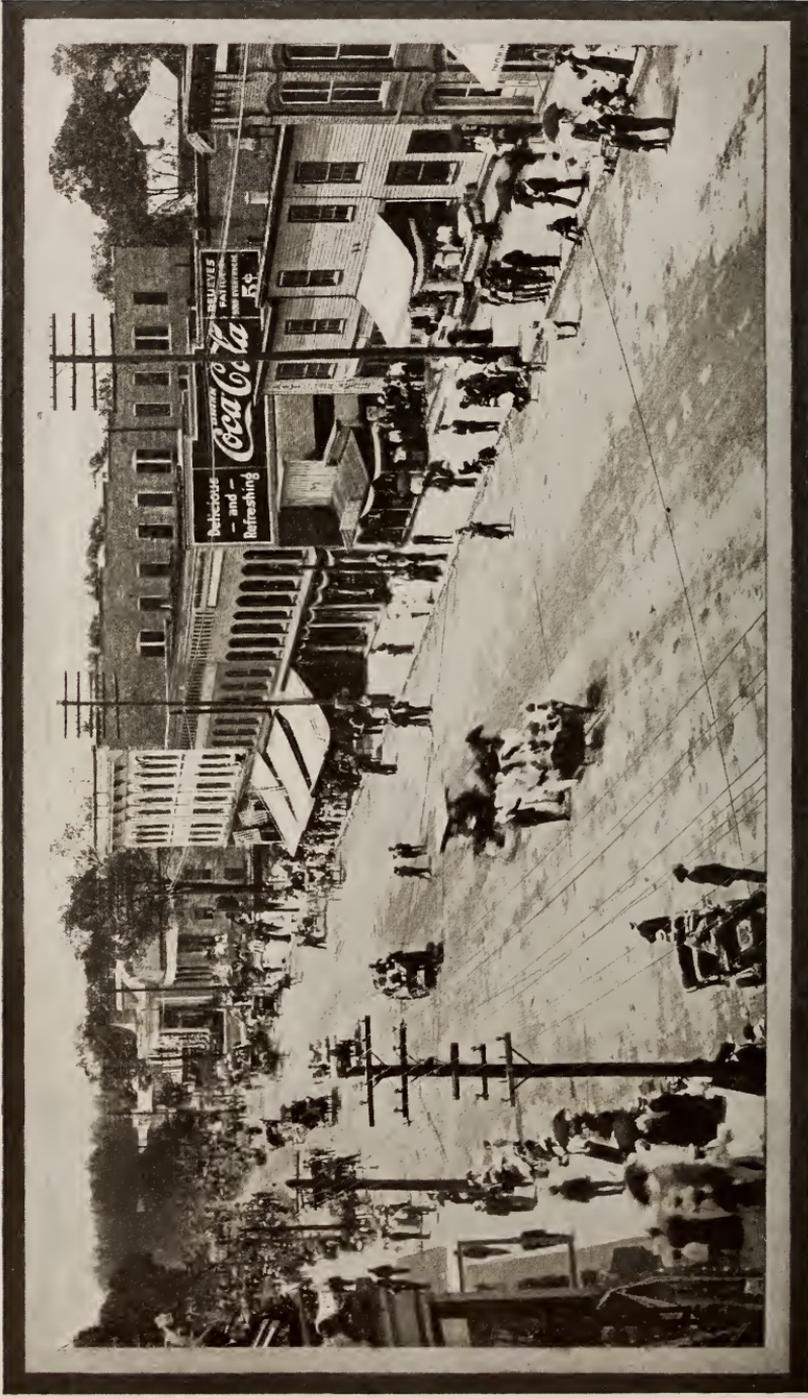
**Residence of Mr. W. J. Armfield, Sr.**

One of the features of the building is that it is thoroughly well-lighted and well-heated. Hot air is also used in this building, as in the Main street school. The value of this new property is placed at \$25,000.

The High Point graded schools have a faculty of 20 expert teachers. These are recognized as occupying a high and useful place in the community, and are received into the social life of the city with great cordiality. The curricula of the two schools include ten grades.

For unbroken prosperity of these schools much is due the strong and able board of school commissioners, which has always zealously watched over its fortunes and the interest taken in it by the citizens generally.

The present board is constituted as follows: J. Elwood Cox, chairman; F. N. Tate, secretary; W. C. Jones, treasurer; A. E.



High Point in Gala Attire, July 4th

Alexander, W. H. Ragan, S. L. Davis, W. P. Ragan, George A. Matton, A. B. Horney, E. M. Armfield, E. A. Snow, O. N. Richardson.

George H. Crowell, superintendent of the High Point Graded Schools, has the pleasure of beholding his work more than double within ten years. The total enrollment, ten years ago was 386. This year it has been nearly 1,200.

Superintendent Crowell came to High Point not only well-equipped with an excellent education, but with a successful experience as a teacher and principal. He graduated from the University of the State in 1892, with honor and the highest commendation of the president and other members of the faculty of that institution of learning. He had not only made a fine record in his



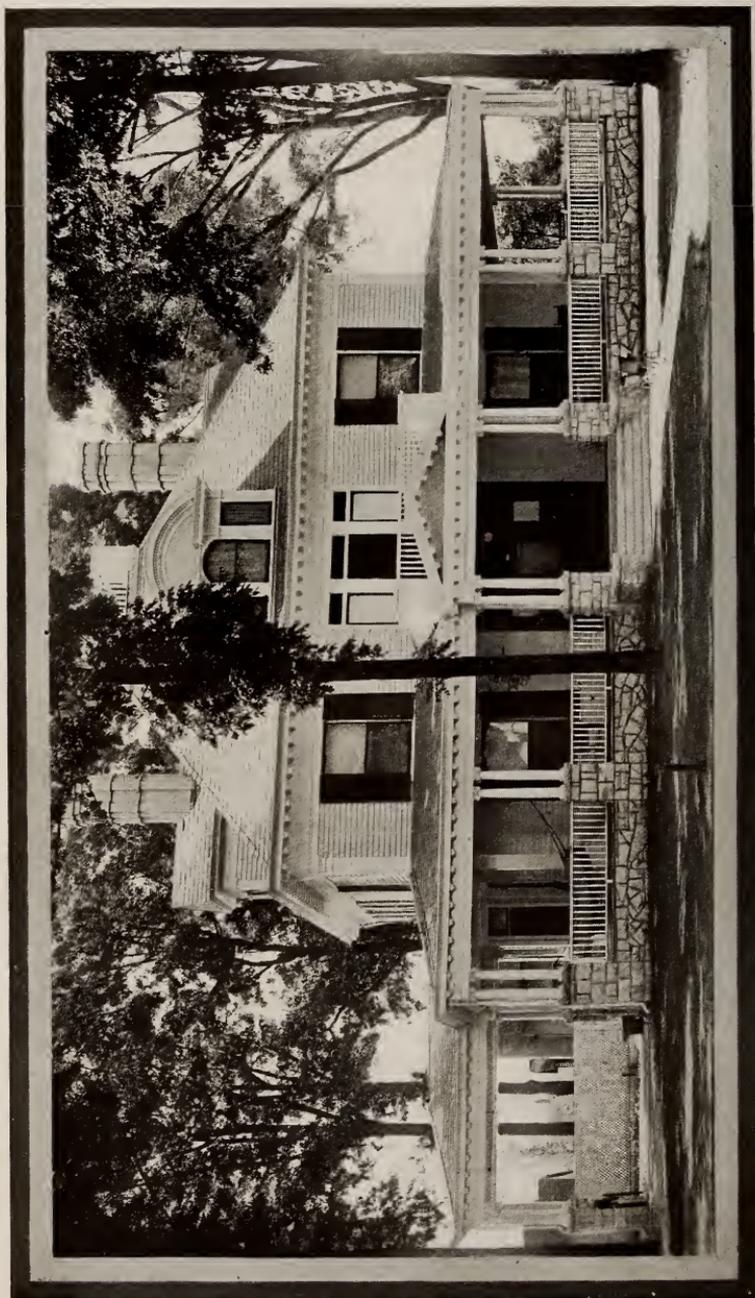
**Birds Eye View of Numerous Factories**



**Scenes at Furlough Kennels, Owned by Geo. J. Gould**

class, but had won two important medals—the Representative Medal of the two literary societies, and the Willie P. Mangum Medal. After his graduation, he spent some time as principal of The Franklinton Classical and Military Institute, where he had large success. He resigned this important work, and took the theological course in Vanderbilt University. He then assumed charge of the Asheboro High School, where, for two years, his usual success attended him, to take charge of the High Point Graded Schools.

Prof. Crowell has recently been elected Chancellor of the Methodist University, Oklahoma City. He has also been chosen general manager of the orphanage of the Western North Carolina Conference M. E. Church, and has decided to accept the former position.



Residence of Mr. J. W. Harris

## THE CONTINENTAL FURNITURE COMPANY

In returning to this city from Charlotte, N. C., whither he had gone at the bidding of the Southern Railway, which desired him to fill a fine position, Mr. F. N. Tate conferred a benefit upon this city. In the first place, he brought with him the names of a number of Charlotte capitalists, who desired to co-operate with him, forming another large factory for the manufacture of fine furniture. In the second place Mr. Tate himself came back home.

The large and elegant Continental Furniture Company, with Mr. Tate owning the majority of the stock was the immediate result.

The authorized capitalization of the Continental is \$100,000. Mr. F. N. Tate is president, treasurer and general manager. It turns out fine grade chamber suites, sideboards and chiffoniers. The company employs a large force of skilled mechanics, who



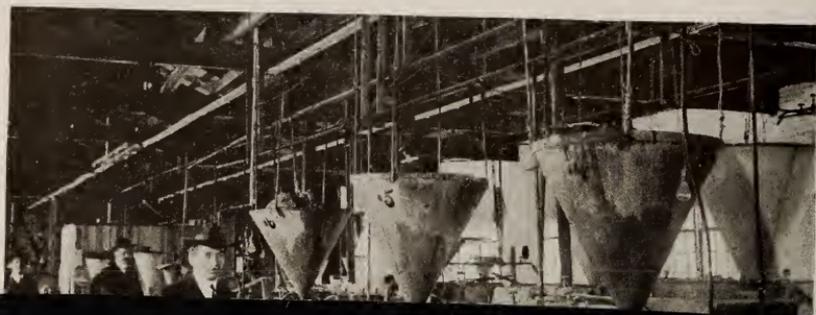
Residence of Mr. Lee A. Briles

manufacture some beautiful creations in furniture.

The Continental has done a good business from the start. Now in its seventh year, its handsome president-treasurer-manager may look back upon its record of success and forward, upon its brilliant prospects, with gratification and pardonable pride.

From his boyhood Fred N. Tate has been a business success. Steadily he climbed from a clerkship in the Southern Railway to the agency in High Point and then to the most important agency of that fine system in his State, to surrender it of his own accord to fill the high and responsible place he now occupies.

Mr. Tate is a man greatly interested in every public enterprise of his city. His great desire is to see it the most beautiful, as it is the most progressive place in the State. He is a man of decided convictions, and an executive of the finest ability. Whether as member of school board, of which he is now secretary, member of



The Peerless Machine Works

the Board of Aldermen (which he has been more than once,) secretary of the board, he has worked unceasingly and with as great an enthusiasm and expenditure of personal energy as if he were working for his own private interests. Whatever he does he does with his whole might. One is not surprised, therefore, at his success.

Mr. Tate stands not only for high civic efficiency, but is also a prominent member of the Methodist church.

### THE HIGH POINT FURNITURE COMPANY.

The High Point Furniture Company was the first company in High Point to begin the manufacture of furniture on a large scale. That was back in 1890. Mr. M. J. Wrenn, the present owner, was then the proprietor of the largest dry goods store in the city. In this business, which he conducted for years with success, he amassed a small capital. He afterward employed this in the development of his large furniture plant. Some years ago, the old



“Longwood”, Home of Dr. Dred Peacock

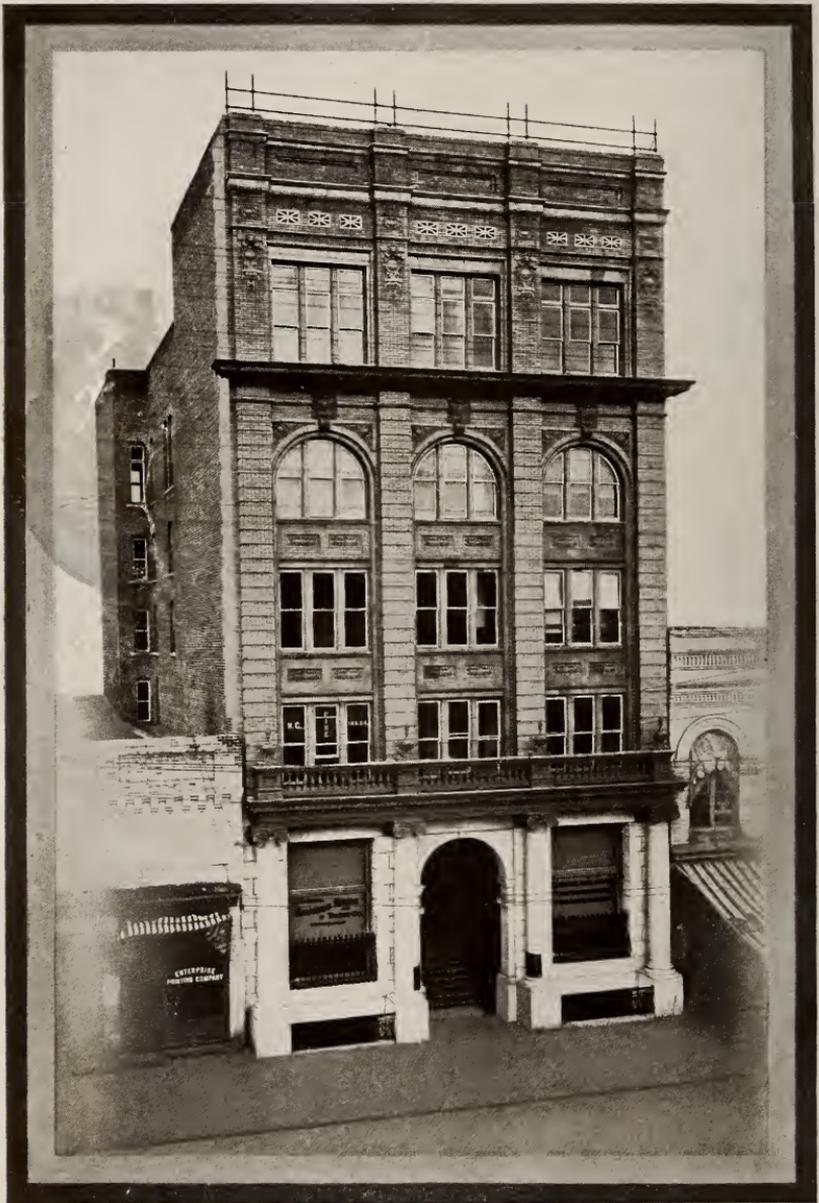
wooden building was destroyed by fire. Mr. Wrenn then at once rebuilt of brick. He has now one of the safest and largest structures in fact a mammoth concern, embracing three large buildings.

The High Point Furniture Company does a large business in all parts of the world. Under Mr. Wrenn's able management it has established an enviable reputation for bed room suites, at moderate cost, well-made and well-finished. The factory has been continually enlarged in order to meet his growing trade.

Mr. Wrenn was three years ago elected mayor of the city and was re-elected in 1907. He devotes much of his energy to the duties of that important office, which, on account of the continued improvement of the streets, sewerage and many other matters of public concern, is by no means a sinecure.

Mayor Wrenn is a young man who has never been persuaded to marry, although he is the owner and occupant of one of the handsomest homes in Piedmont North Carolina and has accumulated a snug fortune.

It is rarely the case that one has so early in life reached the large decree of success which has already been achieved by this gentleman. His is one of the many phenomenal successes of a town



North Carolina Savings Bank & Trust Company Building

of phenomenal successes. It is safe to predict his continued prosperity, as his native push and sound business methods can have but one result. While the principal part of his time is given to his large factory, which is finely located on the High Point, Randleman and Asheboro Railroad, Mr. Wrenn is interested in other business ventures which benefit of his wise counsels.

Mr. Wrenn is not only the owner of the High Point Furniture Factory, but is interested financially in many other manufacturing and other establishments in the city. He is a large real estate owner. Recently he was one of the organizers of the Home Banking Company, of this city and is one of its officers and a large stockholder.

### THE TATE FURNITURE COMPANY.

Among the most reliable furniture makers in the South is the Tate Furniture Company. By thorough-going methods, wise management and strict attention to orders, the energetic and gifted man having charge of the business, Mr. A. E. Tate, a large demand



**New Passenger Depot**

has been created for its manufactures. It is one of the oldest and best companies in the city. The special lines to which it devotes its attention—medium grade chamber suites, chiffoniers, beds and dressers with some finer specialties are as good of the kind as may be found anywhere in the world.

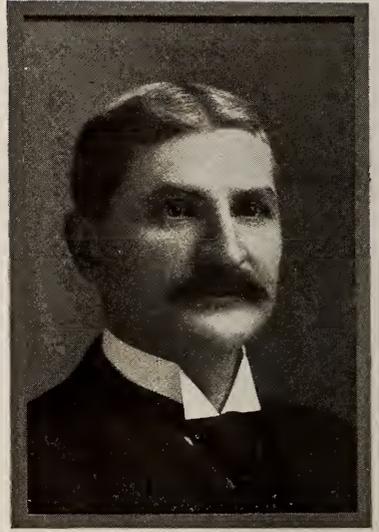
Mr. John H. Tate, president of the company, has the distinction of being one of the pioneers in High Point furniture manufacture. In 1890 he, together with Mr. T. F. Wrenn and E. A. Snow originated the High Point Company. Mr. Tate is also interested in farming, having been compelled some years ago to retire from too active attention to manufacturing on account of over work.

The capital stock of the Tate Company is \$48,000. Its credit is unlimited, not only on account of its substantial financial basis, but by reason of the known integrity and safe business methods of the men who constitute the company.

Mr. A. E. Tate, secretary and treasurer, is an all-around business man. He walks the earth with his eyes wide open and every one knows him has the fullest confidence in his judgment on any



Mr. F. N. Tate



Mr. J. W. Harris.



Mr. R. C. Charles



Mr. J. J. Welch

business proposition, especially if it concerns the turning out from his well-appointed factory the most up-to-date line of furniture at lowest prices. His deportment and address is quiet, but beneath his unassuming demeanor one may see at a glance an alert intelligence at once clear-sighted and far-reaching. He is a ceaseless worker for the large interests committed to his capable hands. He never takes a vacation for pleasure. Whenever he is seen at the large expositions and in the cities one may be sure he is there with the purpose of keeping up with the trade and absorbing the best and newest ideas on furniture manufacturing. But he is not without his recreations although he appears to revel in business. His principal diversion is found in leisure hours in his Vernon Poultry Yards. For his own entertainment he began these a few years ago, and has become an authority on the finest strains of



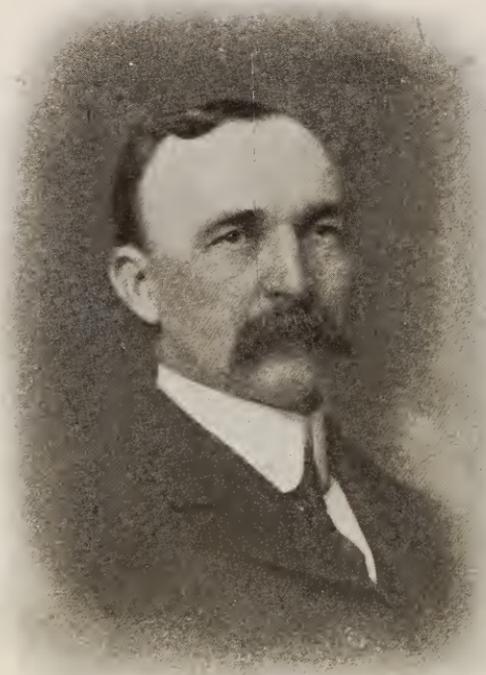
**Harvesting Near High Point**

the Plymouth Rock birds. Again and again has he taken first premium at poultry expositions in all parts of the country.

Mr. Tate is a member of the Board of Aldermen of his city, and also a member of the Board of Trustees of the Western Hospital at Morganton, having been appointed to the latter position by Governor Glenn in 1907.

### **THE WACHOVIA LOAN & TRUST COMPANY.**

The Wachovia Loan & Trust Company was organized in 1893 and commenced business June 15, 1893. Its incorporators were among the best known business men of Piedmont North Carolina. These gentlemen saw the possibilities of banking along lines which were advanced over prevailing methods. They had in mind a bank which should be more than a safe place in which to deposit money—a bank whose equipment should be so complete in every detail that people would be attracted by it and so find it the most agreeable place to transact their banking business



Mr. J. Elwood Cox



Dr. Dred Peacock



Dr. W. G. Bradshaw

Thus realizing that the new conditions in trade demanded new and greater facilities in banking, these men of affairs organized the Wachovia Loan & Trust Company on a more modern and larger scale than any other bank in North Carolina. In proof of their wisdom The Wachovia Loan & Trust Company is a very strong monetary institution—strong in long experience—strong financially—strong in management—strong in having over 10,000 patrons interested in its welfare. It is the oldest and largest trust company and also the largest financial institution of any kind in the State of North Carolina.

Its capital and profits exceed \$750,000 and its total resources are \$5,000,000, forming a bulwark of financial strength that few banks can equal.

Strong as the company is financially, it is equally as strong in management. Its board of directors, executive committee, and advisory board are composed of practical bankers, solid business men, and men distinguished in the professions, whose tireless ef-



**One Days Hunting Near High Point**

forts, ripe experience, and wise judgment have made the Wachovia Loan & Trust Company what it is to-day—an absolutely safe depository—a trustee to whom you can commit your fiduciary affairs without the slightest misgiving.

Its saving department is an ideal place for the money of the thrifty, affording unquestioned security and paying interest on accounts of any amount from one dollar up. High Point, with its manufacturing interests offers opportunity for quick and safe investment of funds, thus enabling the bank to offer a liberal interest.

In its trust department it draws and files wills, acts as executor, administrator, trustee of estates, guardian and agent. Its bond department buys and sells high class bonds and securities.

Its insurance department represents the best fire, life, liability, burglar, bonding and accident companies as agent. The capital of these companies so represented, being more than twelve million dollars.

With the rapid growth of High Point it seemed wise to the



Mr. W. J. Armfield, Sr.



Mr. J. H. Adams



Mr. Geo. A. Matton



Mr. E. M. Armfield

board of management to establish a branch office in High Point and action was taken to the extent that temporary quarters were secured in May 1902.

The company now owns and occupies a large, well lighted and handsome banking house on the most central corner of the city.

From the day of the opening in High Point almost daily growth has been noted. The company brought what was needed—strength, strong management, experience, the new banking powers, giving the laborer a place of deposit for his money, yet offering encouragement to lay aside for the day of need by paying a liberal interest. To the individual it extended the same advantage of being prepared to handle his business of a financial nature in any form. To the merchant it gave these advantages and additional means of securing funds for the discounting of bills.

To the manufacturer it offered every possible service in the handling of accounts, and by lending accumulations of small amounts in bulk enabling them to compete with firms anywhere or



**W. G. Brokaw and Hunting party at Fairview**

to extend credit to some firms in competition with like industries elsewhere.

With High Point's growth will be noted the growth of the Wachovia Loan & Trust Company, and as High Point's growth has been unprecedented, so likewise, has been the growth of this strong and tried institution. By close association with the laborer, individual, professional man, merchant and manufacturer it keeps in touch with events, assists in all movements for the industrial and business welfare of the community.

As there is no better section than that found in the center of the great Piedmont section of North Carolina, likewise there is no better financial institution than the Wachovia Loan & Trust Company. A careful study of progress and the demands of progress have fitted it for the service that must be rendered to the makers of this progress.

Inquiries as to investments or information of any kind relative to our people and their progress will be cheerfully answered for parties who may become interestd, and any assistance within our power will be given those desiring to locate among us and assist in the wonderful prosperity and growth already shown.



Mr. J. P. Redding



Mr. F. M. Pickett



Mr. W. P. Pickett



Dr. D. A. Stanton

## PIPE AND FOUNDRY COMPANY.

Mr. O. N. Richardson is the secretary and treasurer and the largest stockholder in this company.

This is a comparatively new interest. The mammoth building used for foundry purposes and the smaller building used for finishing shops, are in the western part of the city, on the Southern Railway. The company commenced operations in 1905. From the start it began the making of cast iron pipe of the best quality.

Mr. O. N. Richardson, who is also the proprietor of the High Point Machine Works, and manager of the Electric Power Company, is the manager of the Pipe and Foundry Company. To his skill and tremendous business energy is due the fine success of the company. Not every pipe foundry that starts business is successful. It is necessary not only that money and willing hands and brain be put into such enterprises, but that men skilled in such



**Fairview Lodge**

work be at the helm. The High Point Pipe and Foundry Company has a man of this kind in Mr. Richardson. He knows all about iron pipes. He is as well acquainted with the iron market as he is with what it costs to produce electricity, in the creation of which he is an adept.

The High Point Pipe and Foundry Company is noted already for its fine castings, and the excellent finish they give them. The furnace of this company is of the most modern kind. Its capacity is 10 tons of pig iron at a single blast. For the present, the company are producing 20,000 pounds of pipe per day. The capacity will be increased as conditions may require.

Mr. Richardson who conducts this business is also largely interested in other manufacturing enterprises and financial institutions in the county. He is a member of the school trustees, director in the Wachovia Loan & Trust Co., High Point, and director in the Dixie Fire Insurance Company, Greensboro.

## THE PEERLESS MACHINE WORKS. ..

One of the important and constantly increasing business enterprises of High Point is the popular Peerless Machine Works. Mr. W. D. Burgess is the capable owner and manager.

The vigorous manner in which Mr. Burgess pushes his ma-



Mr. R. H. Wheeler



Dr. W. J. McAnally



Mr. J. H. Millis



Mr. W. H. Ragan

chine shops and foundry to the front, and the excellent workmanship for which they are noted, have gained for them wide attention and the thorough confidence of the public. The manager is a man of great determination, push and energy and may be counted on for anything in his line.

The shops pay especial attention to all kinds of repair work, including repairs to engines. The foundry turns out castings of various kinds and of a high order of merit. The consequence has been that Mr. Burgess is in constant demand not only by the factories of the town, where a vast amount of varied machinery is used, but also receives orders for casting, etc., from factories located in other places.

Perfect satisfaction and promptness in attending to all work has given the Peerless Machine Works its ever growing success. This business has gradually increased under Mr. Burgess' management.

### THE RANKIN COFFIN AND CASKET COMPANY

This company under the excellent management of Capt. A. M. Rankin is one of the most successful of the kind in the South.



**An Open Air Gathering in High Point**

It began business six years ago. Mr. J. J. Welch is the president, and Capt. A. M. Rankin, secretary and treasurer.

The class of goods manufactured by the company exhibits the most delicate and appropriate taste of design, and the highest skill of workmanship. The margin of prices is also reasonable, and these two facts have brought about large sales to the undertakers in different parts of the country.

Mr. J. J. Welch, the president of the company, has been associated for many years with different business enterprises in the city and is recognized as one of its best and most successful men.

Capt. A. M. Rankin, the active head of this institution, is known throughout the State. For years he was one of the most affable and able conductors of the Southern Railway system. When president of the Tate and Alma furniture companies or of the High Point Mantel and Table Company he did good service.



Mr. W. G. Shipman



Mr. G. H. Kearns



Mr. Ferd. Ecker



Mr. O. E. Kearns

When he concentrated his energies upon the upbuilding of the company of which he now has control, he went to his work with an extensive experience, and a reputation which commanded the highest respect, in the business world.

Capt. Rankin possesses a rare advantage in his business address. While he counts the moments as belonging to his business



**Scene at Sunbright, Property of Mr. R. A. Wheeler**

he is most accessible socially and has a good, cheering word for all his acquaintances and friends.

He has built for himself and family a beautiful residence on North Salem street, and has permanently located as a resident of the city. The community has not been slow to recognize his abilities. It has made him one of its board of aldermen, and he is



Mr. J. E. Kirkman



Dr. J. T. Burrus



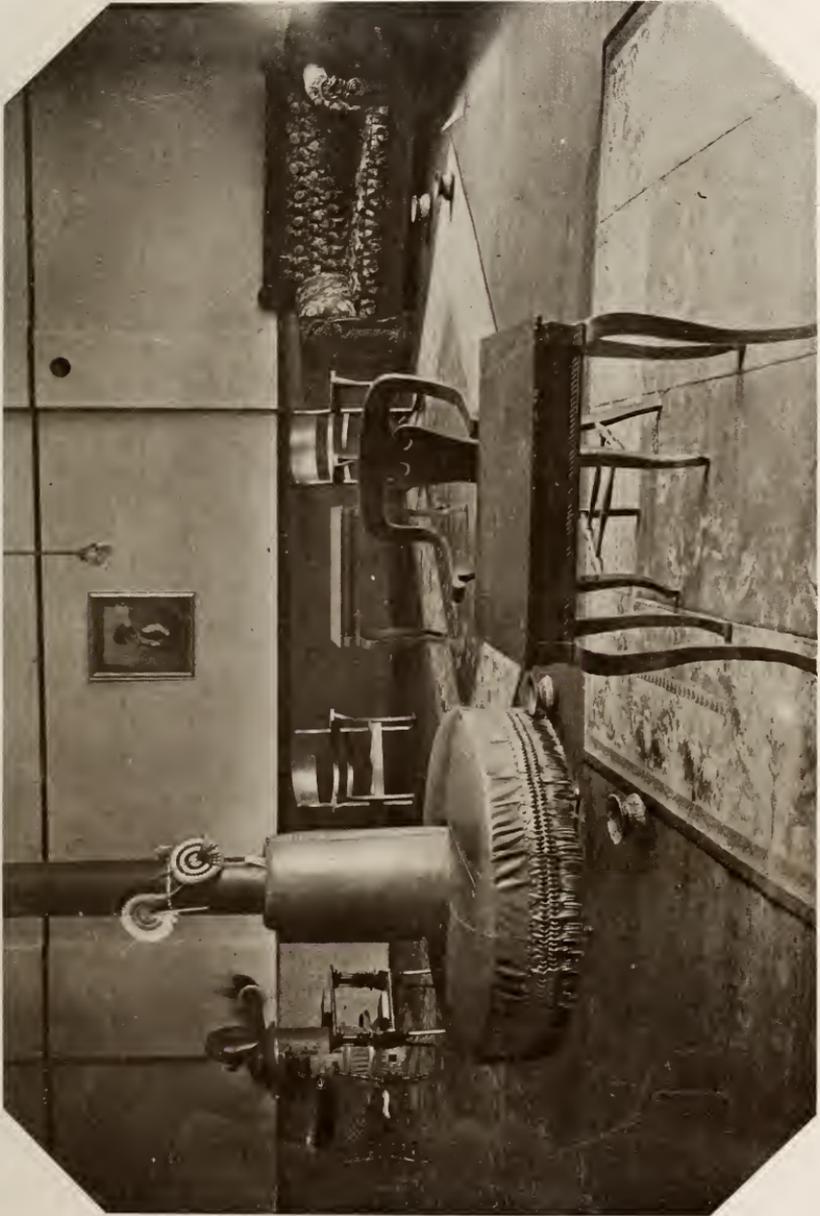
Mr. E. A. Bencini



Mr. A. R. Hammer

visiting buyers have only to see them. Many of the goods produced by this factory are in a class by themselves, being the most artistic expression of the furniture maker's skill.

Mr. Ragan, who resigned his position as secretary and treasurer of the Eagle Furniture Company to assume charge of the Columbia as its general manager, has had long and successful experience. He not only inherits the fine business capabilities of his distinguished father, Mr. W. H. Ragan, but is especially



Reception Room, Manufacturers Club

noted for a singular tenacity of purpose and an aggressive energy which insure success.

He was educated at Guilford College and at the Tech School, Atlanta, Ga. He is a young man of strong and excellent physique and is capable of any amount of work, which he has shown in his vigorous and unflagging attention to the business, the responsibilities of which rest upon his broad shoulders.



Mr. Chas. Ragan



Mr. Carl Hill



Mr. T. H. Spencer



Mr. R. H. Wheeler

With such an aggregation, the Columbia must go forward to ever increasing success. During the past few months the Columbia has undergone many improvements and the capacity has been enlarged. This company turns out some very high grade furniture.

### THE STANDARD MIRROR COMPANY

This company is under the supervision of Mr. Frank



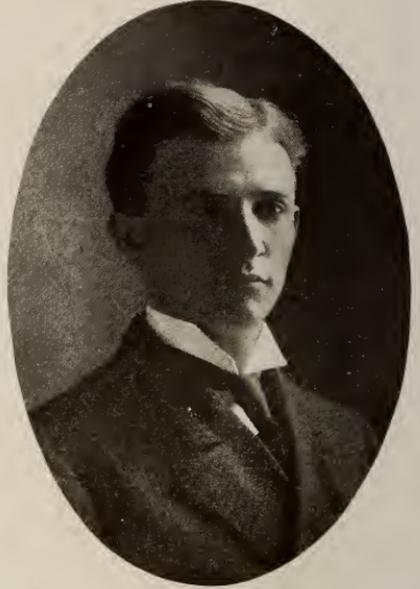
Reading Room, Manufacturers Club

Wineskie and has been a success from the beginning in 1904.

For years before the organization of this large mirror manufacturing company in High Point, the manufacturers of the city were exposed to considerable inconvenience by their dependence upon the factories of the North for mirrors. Shipping of these goods was not infrequently accompanied with breakage and consequent delays. Now these impediments are all out of the



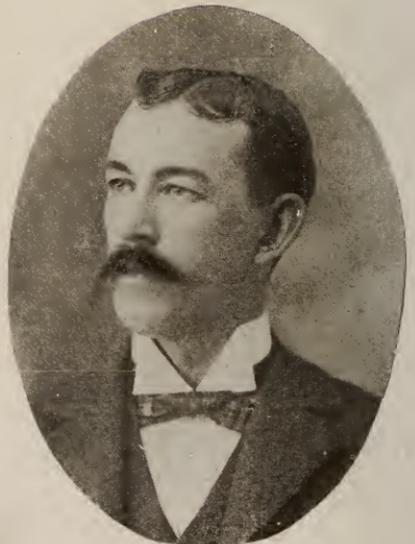
Mr. W. T. Parker



Mr. J. M. Harrell



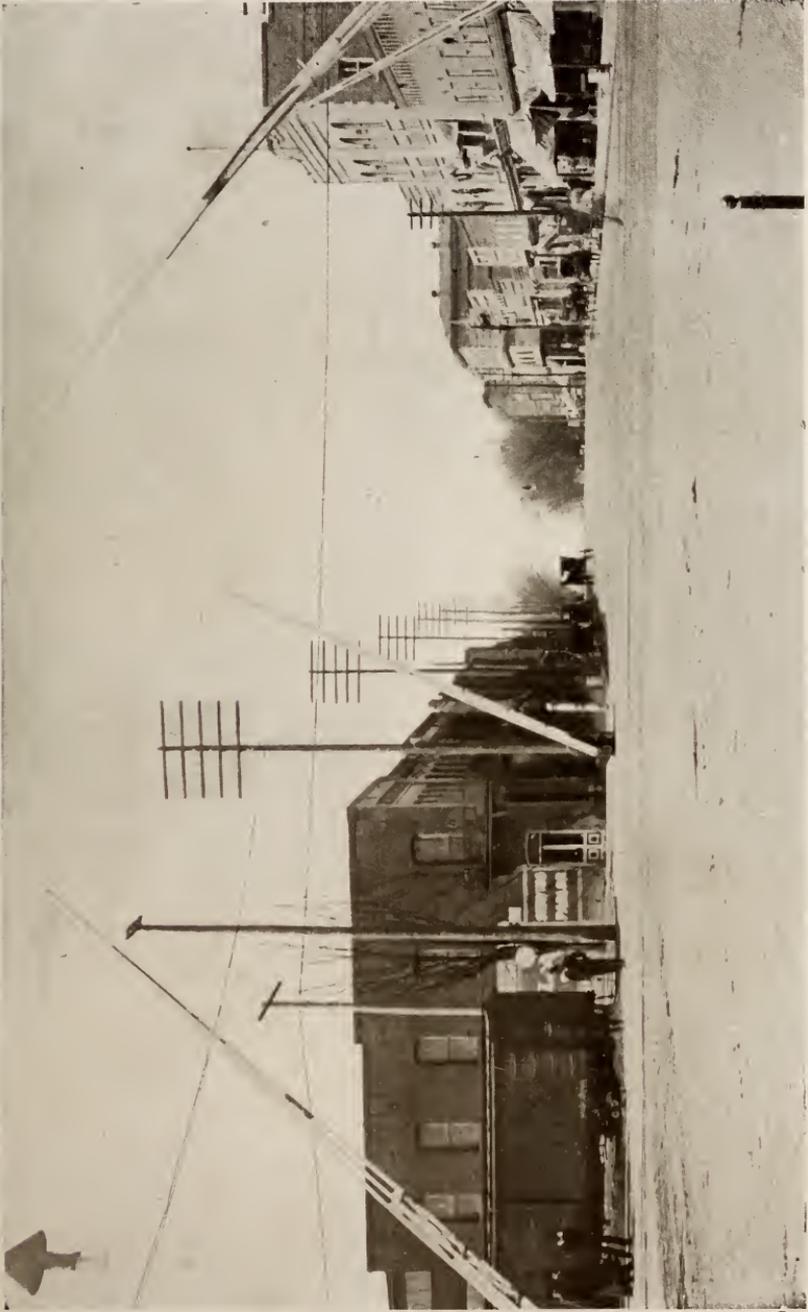
Mr. E. D. Steele



Mr. R. L. Pickett

way. The Standard Company is able to furnish any pattern of the best mirrors made, delivering them at the doors of the factories.

The Standard Company was opened for business in 1904. Since that time it has done a thriving business. In fact their



At the Beginning of North Main Street

progress has been commensurate with the increasing business of the factories in need of this class of goods.

Every visitor to High Point who is interested in seeing the wonderful process by which thick plate glass is ground into varied and beautiful shapes, polished with marvelous skill and silvered until reflection is the most perfect attainable, is allowed to



Dr. Geo. H. Crowell



Mr. J. A. Clinard



Mr. L. M. Dodamead



Mr. W. D. Burgess

do so, under certain limitations. This is one of the many "sights" of High Point factories and has elicited much favorable comment.

Mr. Frank Wineskie, the gentlemanly manager of this company, is one of the most enterprising, skillful and up-to-date men in the mirror-manufacturing business. The managers of the different furniture factories have found in him and in his work all that the most sanguine expectations could have desired. Every inch of him is full of business. He places himself at the command of his patrons. Whatever they desire, whether mirrors of oval, circular, half circular, oblong, elliptical, or fancy shapes, plain or bevelled edges, he is ever ready to satisfy their needs. What this means for the convenience and progress of furniture making can not be easily over-estimated. So rapidly has the business grown under his management that the plant has been enlarged twice. In February, 1908 a second brick building was



**Residence of Mr. H. Harris**

erected as large as the first. The capacity of the plant has been doubled since beginning business.

### **MR. J. ELWOOD COX,**

**Manufacturer of Shuttle Blocks and Bobbins.**

Were we to search the records of our State for the names of men, who by their own unaided energies have achieved great things in the world of business the name of Mr. Cox would be found among the number. High Point has indeed been fortunate in having the business endowments of such a man associated with its progress. The city coveted the best gifts when it lured by its natural charms this gentleman to cast his lot here. From the far eastern county of Northampton, a county which has given many notable men to the Old North State, Mr. Cox came to Guilford College where he was educated and afterwards moved to High Point, while yet a mere youth. After receiving his education at Guilford College, the Business College of Bal-



Mr. M. B. Smith



Mr. C. L. Wheeler



Mr. J. Alfred Eshelman



Mr. W. E. Snow

timore and at Earlham College, the famous Friends' College of Indiana, he taught for a short while, but he soon heard the summons to the arena of business. The South had just begun to arouse itself to new energies, and had begun to set in motion forces which have made the last quarter of a century one of phenomenal growth and enterprise. Mr. Cox put himself in line



Residences of High Point

with the manufacturing interests. This was in 1883. At that time he associated himself with Capt. W. H. Snow in the manufacture of spokes and handles, shuttleblocks and bobbin-heads. In a short time, Capt. Snow retired from the business and Mr. Cox became sole owner. By his wonderful skill, ~~the~~ management and unwearring energies, he placed the crown of great success upon his work. Where others had failed in various parts of the State he had succeeded. In order to get material for his



Scene on East Greene Street

factory he placed smaller mills in various parts of the South. He soon ran up the figures on his annual business fifteen hundred per cent. The mills of New England and other parts of the world became attracted to the business on account of the high quality and excellent finish and reliability of the article turned out. For years they have taken his whole output and have been glad to secure it. Some years ago Mr. Cox sold out his spoke and handle business, and has confined his factory to bobbin-heads and shuttle blocks.

Although he laid the basis of his large fortune in this business, Mr. Cox has been interested financially in many of the successful enterprises of the city. He is president of the Globe-Home Furniture Company, and owns stock in other factories. He is a man of great public spirit. To see High Point move forward in its march of progress, stimulated him to build the magnificent Hotel Elwood, one of the most up-to-date modern hotels in the South. It is the pride of the city.

### THE COMMERCIAL NATIONAL BANK.

The Commercial National Bank was organized in the month of June, 1891. Its capital stock is \$150,000, surplus and profits \$86,000. Mr. J. Elwood Cox is president, Mr. R. C. Charles is cashier, and Mr. C. M. Hauser is the assistant cashier, V. A. J. Idol teller.

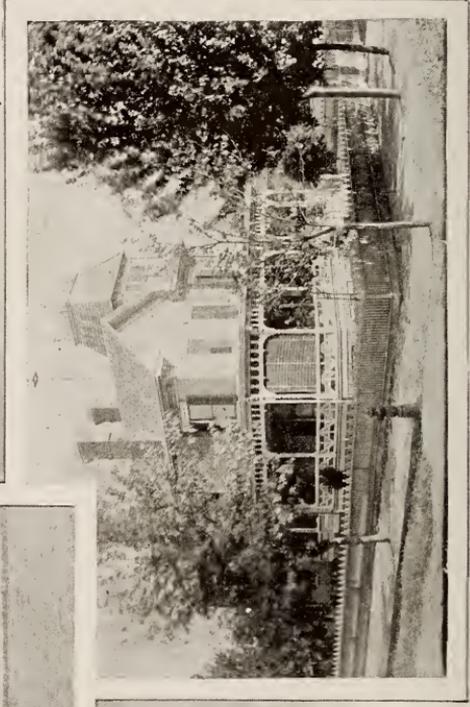
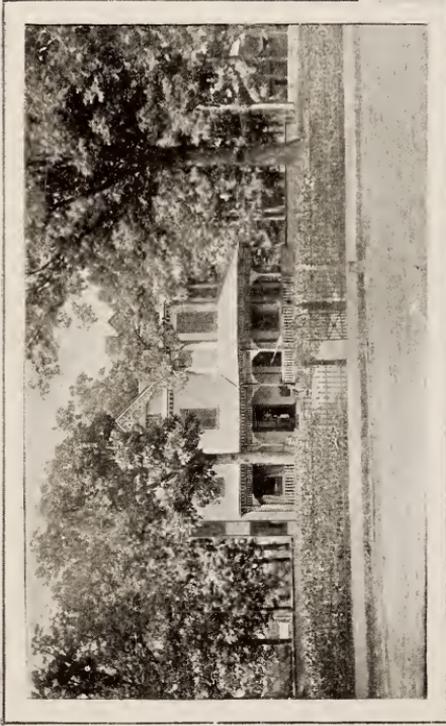
The following compose its board of directors: W. P. Pickett, J. J. Welch, J. P. Redding, W. G. Bradshaw, F. M. Pickett, J. Elwood Cox, R. R. Ragan, J. W. Harris and H. W. Fraser.

This fine bank occupies counting rooms in that portion of the elegant Elwood Hotel, which seven years ago was built expressly for this purpose. It is at the corner of Main street and Railroad avenue, and may be seen for a mile or more from upper North Main street. These magnificent banking apartments are finished in marble and hardwood. The ceilings are in figured steel and the flooring is of the finest and most expensive tiling. The vaults are of the most modern structure and convenience. These are absolutely fire and burglar proof. The bank has also a fine burglar proof safe that is not only the finest and most costly manufacture, but it is the wonder and admiration of all beholders. It has the triple time lock Howard movement and three fire and burglar proof doors. So delicately and perfectly are these balanced and swung open that a mere child can move them when open. But crowbars and dynamite could not open them if once closed and locked. This equipment makes the storage of money and valuable papers in the Commercial safe beyond the shadow of a doubt.

This fine banking institution has been a great success from the day it opened its doors for business in 1891. The volume of its business has increased at almost a phenomenal rate. Depositors have increased in number and deposits in extent in a way most gratifying to the wide-awake men who constitute its officials and stockholders. From the first, it has regularly paid a semi-annual dividend.

As the stockholders are nearly all of them High Point men, the prosperity of the institution means the prosperity of the city.

Its capabilities for bearing a severe strain and at the same time being of great service to its patrons and friends was tested in 1893 and again in 1907, when many banks went under in the great business panic. At that time the Commercial showed that



Residences of High Point

it was builded upon solid foundations. Nobly it responded to call after call and tided over many quiet enterprises that were caught in the throes of those dreadful years. The men who were assisted at that time have never ceased to show their appreciation, and have done much to add to its ever increasing business.

There is a feeling among the people who patronize the Commercial that so safe and conservative are the men in charge of its loans and other paper that no panic is possible which could unsettle its steel and concrete financial foundation.

The men in charge of the Commercial National Bank, while conservative and sound have never failed to accommodate those whose collateral has been considered safe. Their first duty is, of course, to the stockholders and they conduct the business on strictly business principles. But they have faith in the men of High Point and faith in the prosperity and continued growth of the city. This fact has enabled them to favor those in need of ready money, in large and small amounts. So correct has been their judgment that few, if any, losses have ever been sustained while hundreds have been accommodated.

Since its beginning, the Commercial has paid regular semi-annual dividends. Its surplus and profit account, as shown by the last report to the Comptroller of Currency, May 14, was \$86,000. The same report shows deposits to the amount of \$600,000. It shows also a grand total resources of over \$1,000,000.

Nothing could be more gratifying than this splendid showing. It argues a great history of its past while it points to a highly prosperous future.

Of Mr. J. Elwood Cox, the keen-sighted and highly gifted president, we have spoken several times in this book. His connection with the bank in this capacity is a Gibraltar of strength to it. The public well knows that whatever he puts his strong shoulder to moves, and moves in the right direction. He is in the full height of his powers, and has large plans for this institution over which he presides.

Mr. R. C. Charles, the cashier, is in every way well-fitted for his responsible position. He is a man of fine business talents. At the cashier's desk or in the busy marts of trade, he is known as a man of excellent business judgment. He began business in Salem, N. C., as a merchant and was successful. In 1876 he joined the tide of young men who went West and settled in Missouri. But, like many others he felt a longing for his native State, returned and was for eight years with George E. Nissen, his brother-in-law, where he was highly successful. In 1887, however, he became restless in the service of others and came to High Point where he has ever since made his home. In 1894, Mr. Cleveland made him the postmaster of High Point. Into this work he injected his fine business ability and made one of the most efficient postmasters in the State.

Mr. Charles has always evinced a large interest in the affairs of his Nation, State, county and city. While in no sense a politician, he is a patriot and exercises a strong influence. He is also an enthusiastic church man and Sunday school worker in the Baptist church, of which he is a prominent member.

The assistant cashier, Mr. C. M. Hauser, has been connected with the Commercial since 1896. He is one of the best bankers in the State. He is a young man of fine presence, known integrity and splendid business judgment. In him, both patrons and



Mr. A. E. Tate .



Mr. J. H. Tate



Mr. C. M. Hauser.



Mr. J. J. Farriss.

stockholders recognize a strong and admirable force in the conduct of their growing institution. His position is one of high responsibility, and full of work. Into it he puts great energy and capability. Mr. Hauser is interested financially in manufacturing plants of the city and is counted among the most successful young men.

Mr. V. A. J. Idol is the efficient teller of the bank. He is a young man of much promise and very popular with all his friends. He is a competent official, clever and obliging and of fine address. He has chosen a business for which he is naturally fitted. He possesses all the attributes of a young man of fine character.

### THE HIGH POINT MILLING COMPANY.

Roller flour and feed both of a first-class sort are produced by the High Point Milling Company, in large quantities. The company is capitalized at \$10,000. The business is a thriving one, in every sense of that word. The mills are kept constantly at work in order to satisfy the demands. The sun goes not down on a single day which does not see the men engaged in this work full of business.

Mr. A. B. Horney, a man who has long and successful experience in milling flour and feed, is the reliable secretary and treasurer of the company. For years he was connected with the large Wachovia Mill, in Salem, and there gained acquaintance with every detail of the business. But Mr. Horney has more than experience. He is a man of the soundest judgment and fine insight into the needs of the business. He sticks constantly to the one duty of making the public acknowledge that the flour and feed manufactured by his mills are of the finest and best goods of the kind produced. The consequence, his efforts have been crowned with a deserved success.

Mr. W. H. Ragan, the well known manufacturer and business man is tre president.

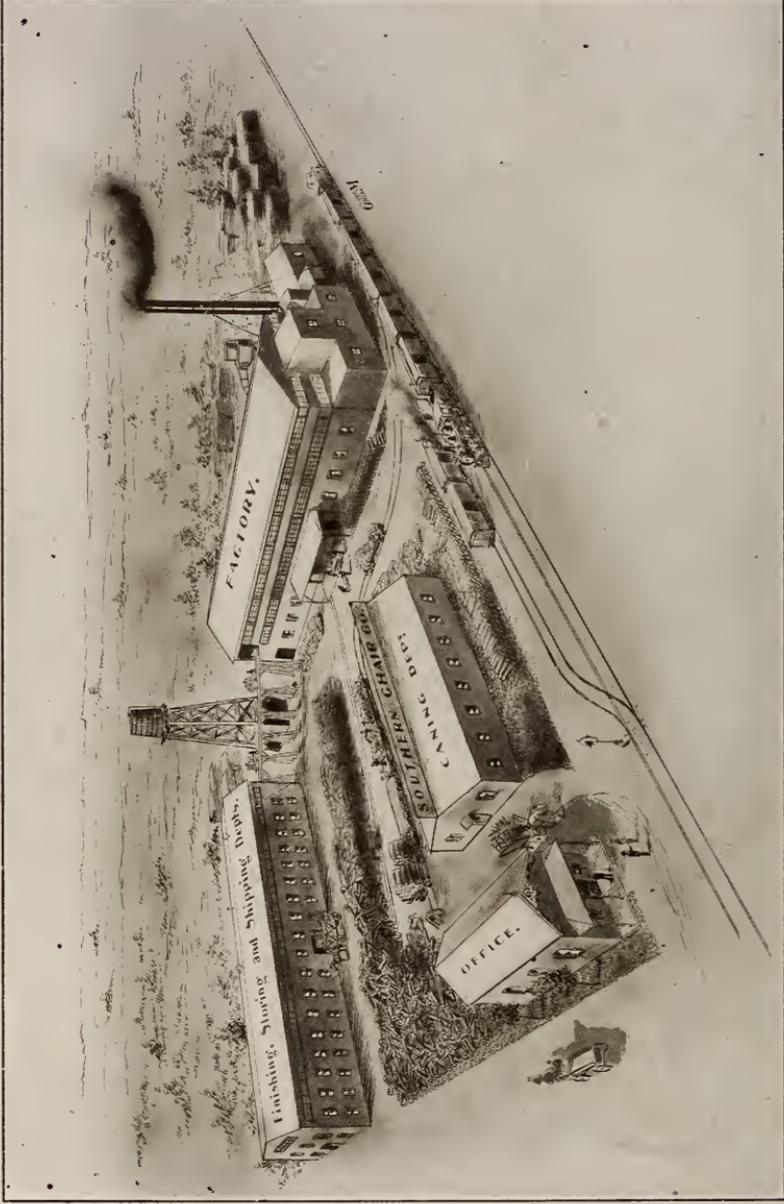
Mr. Horney is chief of the fire department and a director of the Wachovia Loan & Trust Company.

### THE ELWOOD HOTEL.

High Point has one of the handsomest hotel structures in the State. As a matter of fact, it is a building which would do credit to a city of 50,000 or 75,000 inhabitants. It is built of light gray brick and stone, in the Graeco Roman style of architecture. Its facade is constituted of lofty stone columns of Greco-Renaissance pattern of Roman arches spanning double windows for three stories with Ionic pilasters between, the whole surmounted by a beautiful cornice, above which rises the fourth story.

The interior arrangement and finish is in keeping with the taste displayed in the outside. The main office is also in the beautiful column work, with beamed ceiling and Mosaic floors and luxurious lounges and chairs. The halls, dining rooms and parlors and living rooms are spacious, finished in natural wood and furnished handsomely and with the best of taste. The whole plant is lighted by electricity and heated by steam. Baths are on every floor, besides rooms with private baths. In fact, the Elwood is modern in every respect.

What such a hotel is worth to the city can not be easily ov-



The Southern Chair Company

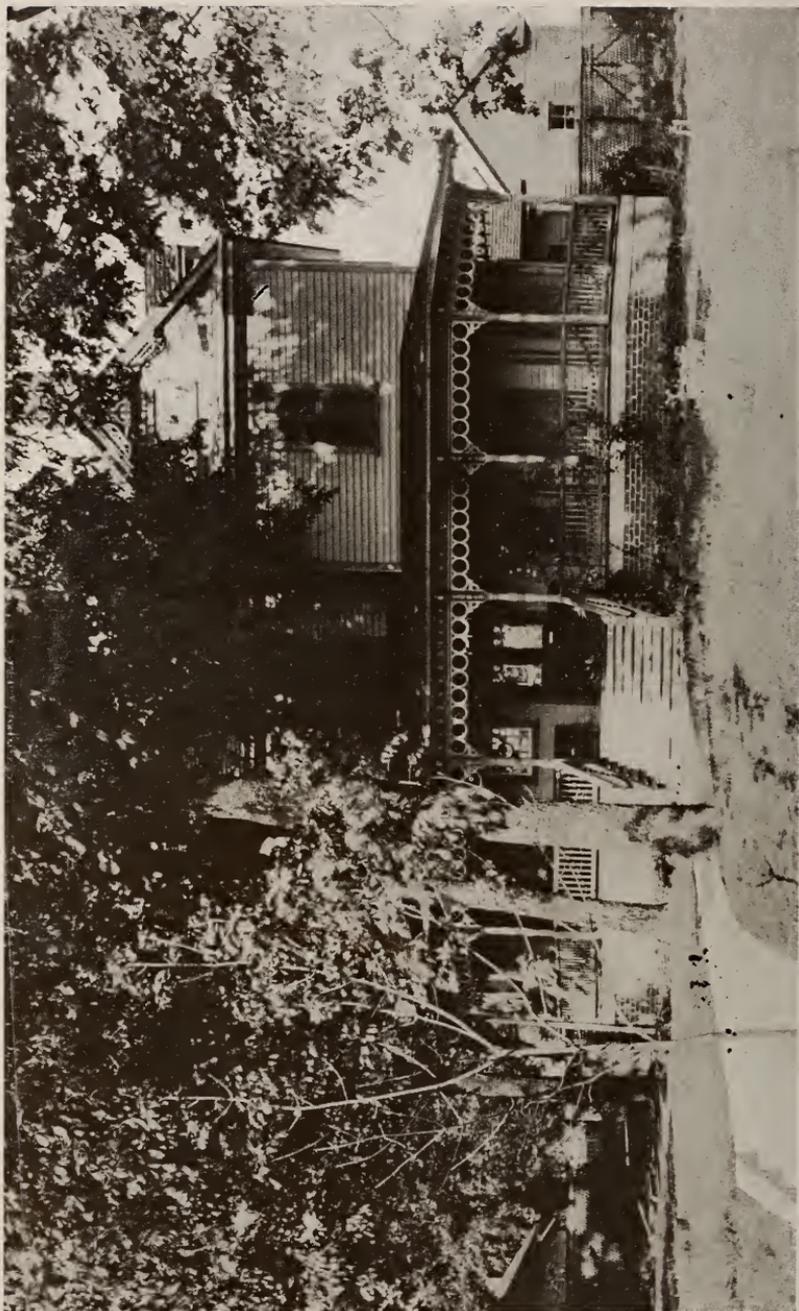
er-estimated. The traveling public, including traveling salesmen and tourists from all sections of the world, have given it as their dictum that the Elwood, for luxurious accommodation, courteous attention and cuisine, is an unsurpassed hostelry. Traveling men when near enough to do so, invariably choose High Point as a stopping place on Sundays, on account of the fine accommodation at the Elwood.

Mr. J. B. Rector, a hotel man of much experience is the proprietor. He has no superior in the business and is popular with the traveling public.

## THE GLOBE-HOME FURNITURE COMPANY

The Globe-Home carries the largest capitalization of any of the furniture factories. In 1901 the Home and Globe Companies were consolidated. Its enterprise is in keeping up with the most up-to-date furniture, some of it very fine grade, has brought it an enviable reputation and a large business. Anything in the way of fine chamber suites which is designed and made in their well-appointed factory is "A No. 1" in every respect. Its capitalization at present is \$175,000, while the men who own its stock are estimated above the million dollar mark. It has not hesitated to place its furniture alongside the best that is made with business success and carries strength with whatever it is associated. Mr. J. Elwood Cox is president of the company. This name is synonymous with business success and carries strength with whatever it is associated. His rare and varied talents as a financier and manufacturer have contributed its share in originating and making permanent this really great manufacturing plant. The name of J. Elwood Cox appears on other pages of this book in connection with his own enterprises. We have there endeavored to describe the man and his work. But to him as the wise, progressive and wide-awake president the Globe-Home is vastly indebted and finds in him a tower of strength.

The talented and cultured secretary and treasurer of the company, is Dr. W. G. Bradshaw. This gentleman, who has so ably conducted the affairs of the Globe-Home for many years, while first, last and all the time a typical successful business man, would make a success in any department of life toward which he might direct his energies. After graduating from Trinity College, with the honors of his class, and of the Baltimore College of Physicians and Surgeons afterward he carried on a lucrative practice of medicine and pharmacy, until his stronger instincts found expression in the commercial and business world. He was the first cashier of the Commercial National Bank and achieved distinction in that position. But his soul yearned for greater activity and he was appointed secretary and treasurer of the present company, in the consolidation of the Home and Globe in 1891. Since then, the responsibility of his important position has been woven into his life and his fine nature has responded to it in a manner which has been most gratifying to his associates. He makes it a point to keep in touch with the furniture world, not only in High Point, but in the whole country. Consequently, although crowded with much business in the factory whose interests he never ceases to push forward, it is a frequent thing to see him on his way to the great furniture centers of the world, to see what others are doing, and how they are doing it. Such aggressiveness has yielded rich re-



Residence of Mr. S. L. Davis

turns to his company and that up-to-date concern has not been slow to recognize it and put into practice the information he has gained.

We said that Dr. Bradshaw is a man of diversified talent. This is shown by the frequent calls upon his time at all meetings of a public nature in his town, when a clear, succinct statement of the matter in hand is desired. Dr. Bradshaw is a fine speaker on any topic assigned him and at times is genuinely eloquent. Three years ago Dr. Bradshaw built for himself one of the most costly and beautiful mansions in the entire State.

Dr. Dred Peacock, who succeeded the lamented Dr. J. J. Cox as vice president of the Globe-Home, came to High Point with his reputation as a man of excellent business talent preceding him. After graduating with honor from Trinity College, he assumed charge of Greensboro Female College. There he show-



**Residence of Mr. J. J. Farriss**

ed himself to be a competent executive of a large school and gained the confidence of the world of business. His residence in High Point is a great gain for the city in more ways than one. Prepared both by education and experience and possessed of large natural talent, he is well fitted both for the responsible position held by him and for counsel in educational and other matters of public moment.

### **THE SNOW LUMBER COMPANY.**

The history of this great business is like a story that is told. Nothing but success has followed it since its beginning in the year 1881. Its march of progress has steadily gone forward with the years. From comparatively small start, it has assumed proportions requiring the undivided attention of a large office and yard force.



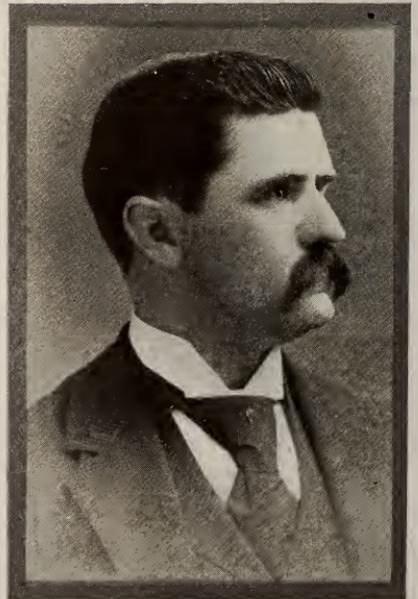
Mr. R. F. Dalton



Mr. E. A. Snow



Col. Wescott Roberson



Mr. J. H. Petty

Owing to the far sighted business shrewdness of the men constituting this company the flood was taken at its tide which has led on to fortune. When others were uncertain what to do, these men invested in many thousand acres of timber. Their growing business enabled them to see that the amount of lumber needed by them would be something enormous, and they proceeded to make their supply doubly sure. This they did by putting in their own saw mills in different parts of the State. They did not over-estimate the demands of their trade. Orders for all kinds of building material, comprising every part of modern frame buildings, came thick and fast, and they have been compelled to increase the size of their plant again and again.

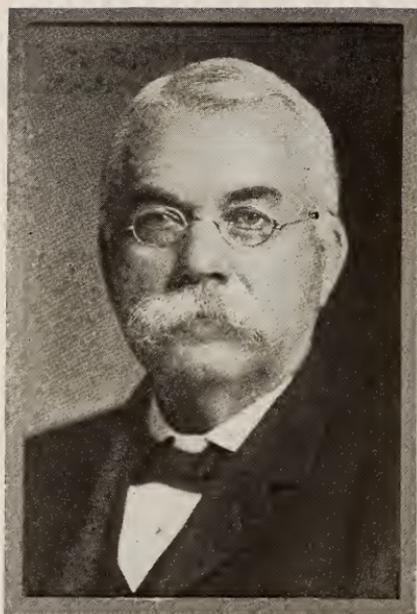
It is a technical education in itself for one to spend some time in this factory. There is manufactured, in the most perfect



**Residence of Mr. Chas. F. Long**

manner, and in prodigious quantities, everything needed in a house from the strong sleepers of the foundations to the most beautifully designed Greek columns and skillfully wrought mouldings, mantel pieces, lovely windows and blinds and majestic finals.

The company has a paid up capital of \$100,000 and the men comprising the firm are capable of duplicating it more than once, at a moment's notice. Some idea of the extent of the growth of the output may be formed when it is considered that in 1881 a thousand dollars would have covered it all, while the business of last year amounted to \$750,000. Then a small number of hands turned out annually a few doors and pairs of sash and blinds, while now an army of workmen and superintendents are re-



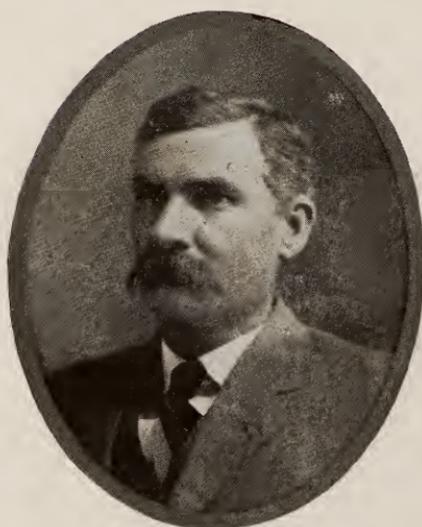
Mr. O. R. Cox



Mr. Lee A. Briles



Mr. H. A. Moffitt



Capt. A. M. Rankin

quired to produce in a single day as much material as was formerly produced in six months.

The fact that architects and builders have for so long a time awarded their orders in such large numbers to the Snow Lumber Company, is indicative of three facts: First, that the orders are promptly filled; second that the prices are as moderate as can be found anywhere, and third, that orders are well filled.

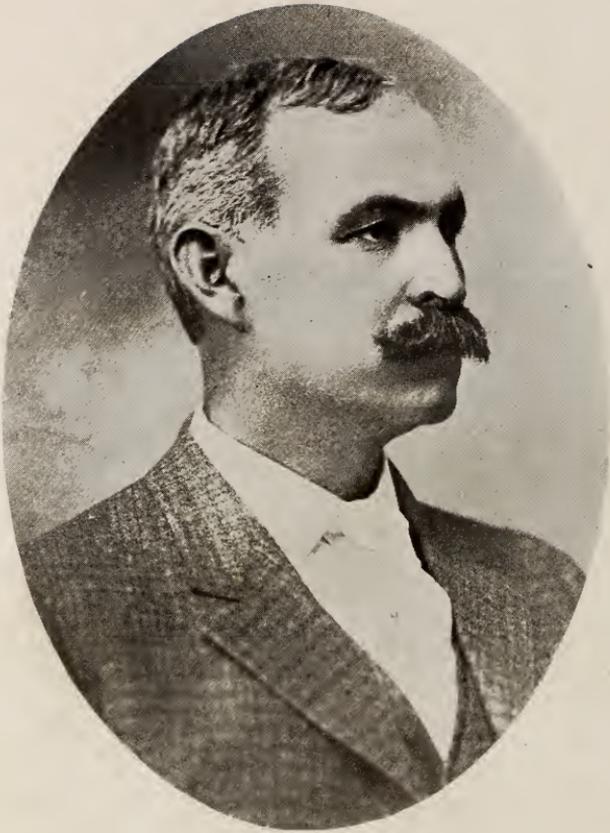
The president, Mr. R. F. Dalton, is a man of fine antecedents. Although he has attained the age of middle life, it is remembered with pleasure that he is the son of Rev. P. H. Dalton, a Presbyterian minister of revered memory, pastor of the First



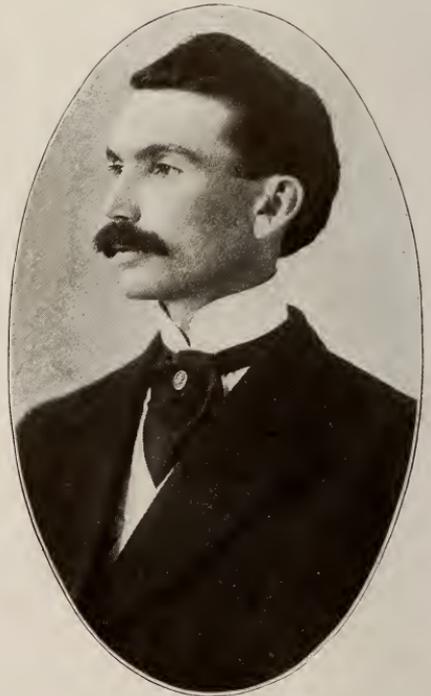
**Residence of Mr. J. M. Harrell**

Presbyterian church of High Point, which he founded. Rev. Mr. Dalton, while an excellent preacher and pastor, was known himself to have been a man of more than ordinary business ability. Had he devoted himself to business life he would have attained a large success in that sphere. His business talent descended to his son in enlarged measure. President R. F. Dalton is regarded by those who know him, as easily one of the foremost men in the State in all matters pertaining to upright and clear sighted business.

Mr. Ernest A. Snow, the secretary and treasurer, also is descended from fine business stock. Capt. W. H. Snow, his father, came to High Point many years ago. He was the father of the spirit of manufacturing in the city. Coming as he did from Vermont, he was imbued with the idea that the success of High



Mr. T. F. Wrenn



Mr. Geo. T. Penny

Point lay in becoming a manufacturing city. For many years he toiled on laboring with this in view. He lived to see his fondest hopes realized and passed away a few years ago universally lamented. To his son, E. A. Snow, he gave an excellent technological education in the public schools of Lowell, Mass., and at Cornell University. His mantle fell upon strong, broad shoulders in the person of his son, the secretary and treasurer of the Snow Lumber Company. For Mr. E. A. Snow is not only a man well-equipped by education for his task of building up a great factory business, but he is richly endowed with fine mechanical talents as well. Mr. Snow is now regarded as one of the most solid men, financially, in High Point.

In order to attain the highest success of a great factory, a sound, level-headed man is needed in the shops and in the yards.



**Residence of Mr. D. H. Hall**

Such a function is that of Mr. J. Ed Kirkman, superintendent and one of the large owners of stock in the company. That Mr. Kirkman is the right man in the right place is attested by his long years of service in this connection. He is regarded as a man of large capability in his position. He is a native of High Point. More than once the city has coveted and secured the benefit of his counsels and conservative judgment by choosing him as a member of its Board of Aldermen. The board has honored him by placing him upon some of its most important committees, especially upon that which has charge of its thoroughfares. Although Mr. Kirkman lives in a beautiful home, he has decided to erect within the present year, one of the handsomest homes in the city.

No man in High Point has put his money in more successful manufacturing enterprises than Mr. Kirkman all of which are doing well, remunerating him and helping the town.

Mr. Kirkman takes much interest in local affairs and encourages all efforts to give the city good service in the fire department.



Mr. A. B. Horney



Mr. E. R. Carr



Mr. E. H. Farriss



Dr. C. S. Grayson

The office man of the company is Mr. E. A. Bencini. This is another task which has fallen into ready and capable hands. As cashier and book-keeper of so large a business he has his hands full. Mr. Bencini is a large stockholder of the company. He has been with it many years. Every one regards him as a most important part of the sinews which contribute to its large success. But this is not all. Mr. Bencini has expressed his sterling business ability in other ways. He is identified with other successful enterprises, is a large owner of city real estate and occupies a place in the front row of the men who have achieved large things in High Point. Mr. Bencini has exhibited rare taste in erecting for himself one of the most beautiful homes.

### THE DALTON FURNITURE COMPANY.

The Dalton is one of the most successful plants in the city. It has been greatly improved.

In 1905 the company was awarded a large contract by the



**Redding Flats, J. P. Redding, Owner**

United States government, for desks and seats, the order aggregating \$100,000. This large government order is a high compliment. For whatever is made for Uncle Sam, in the furniture line has to pass the most rigid inspection. Complete satisfaction has been given.

The Dalton Furniture Company was named for its popular president, Mr. R. F. Dalton. Of Mr. Dalton we have given our estimate, in an account of the immense manufacturing business known as the Snow Lumber Company. Suffice it to say here that since the Dalton company came into his hands, it has felt the force of his wonderful personality most decidedly.

The officers of the company are R. F. Dalton, president; R. B. Terry, secretary and treasurer. Mr. Terry came to High



Mr. R. R. Ragan



Mr. W. P. Ragan



Mr. Jno. W. Clinard

Point several years ago from Richmond county. As secretary and treasurer for the Piedmont Table Company, he showed excellent business capacity. It was a matter of course for the Dalton Company to engage him as its secretary and treasurer. His subsequent energetic and safe conduct of the business shows that he is the right man in the right place. He is regarded as one of the coming business men of the place. Mr. Terry is doing much for the company, carrying along its affairs successfully. He is one of the best equipped young men in the State and is popular with all.

The special lines manufactured by the Dalton Furniture Company are tables, postoffice desks, etc.

These lines have gained an enviable reputation for excellence of finish and beauty of design. The success of these goods on the market is already assured.

### W. P. RAGAN.

Is of Scotch-Irish descent. He is the fourth son of Amos and Martha E. Ragan, and was born on the 5th day of April, 1868, two and one-half miles south of High Point, and was reared on a farm. He attended the public schools at Archdale and Springfield a short distance from his home, until the year 1888, when he entered Guilford College and for two years was a student at this institution. After leaving Guilford College he then taught school at Bethany and Springfield.

In the year 1890 he became assistant postmaster at High Point, which position he held for about four years during Harrison's administration.

In the spring of 1894 he went to Alabama as a representative for the J. Van Lindley Nursery Company, of Pomona, N. C.

In the fall of 1894 he entered the University of North Carolina, where he took a course preparatory to the study of law. In 1895 he was deputy clerk of the Superior court at Greensboro, N. C., and while acting in this capacity he studied law under Dick & Dillard.

In September 1896, he obtained license to practice law. In 1897 he formed a co-partnership with Major Charles M. Steadman, of Greensboro and practiced law in High Point and Greensboro until the year 1900, when this co-partnership was dissolved, since which time Mr. Ragan has continued his practice alone, both in High Point and Greensboro.

On March the 2nd, 1905 he was married to Miss Elizabeth Gurley, of Windsor, North Carolina.

He is city attorney for High Point and has a large and growing practice. In politics he is a Republican and in religion a Quaker. He is a member of the Board of School Commissioner.

In 1902 he was nominated for the State Senate by the Guilford county Republican convention, and while defeated, he led his ticket by about 500 votes. He has canvassed Guilford and adjoining counties for the interest of the Republican party in every campaign since 1894.

### THE FERD ECKER GLASS COMPANY.

This company was the second to begin business here for the manufacture of mirrors, which are used extensively in the furniture trade. The plant occupies a large two story brick structure



Mr. V. A. J. Idol



Mr. R. B. Terry



Mr. J. W. Kearns

on Hamilton street. The plant is one of the best and the policy of the clever proprietor is popular with all of the trade. The business is owned by Mr. Ferd Ecker, a most practical man in the business. He gives the management his personal attention in every way and success is crowning his efforts. Mr. Ecker holds his custom well. He strives to give every one satisfaction, making this point the prime motto in his business. A business that pursues this policy will succeed.

The Ferd Ecker glass plant has steadily increased the volume of its business in High Point. Mr. Ecker was among the first who ever broached the subject of putting a glass factory here and made a visit to High Point for this purpose. This fact was appreciated by the local factories.

No man has ever made any stronger friends for himself and



**Residence of Mr. V. A. J. Idol**

his business than Mr. Ecker. It can be said that he is one man whose "word is as good as his bond." Such principles carried out in his business has won for it a large patronage. High Point has no better citizen than Ferd Ecker.

#### **KEARNS FURNITURE COMPANY.**

The Kearns Furniture Company is one of the largest and best plants in High Point. Its management is principally under the care of Mr. O. E. Kearns, the able secretary and treasurer, assisted by Mr. G. H. Kearns, the superintendent. The Kearns Furniture Company was organized in 1904. Mr. O. E. Kearns was the manager of and a large stockholder in the High Point Mantel and Table Company when the company bought the large plant of the American Lumber Company and merged the two



Residence of Mr. E. A. Snow

plants under the name of Kearns Furniture Company with an increased capital stock to a point near \$100,000. Mr. Kearns had built up a large trade in furniture before enlarging this business and was well versed in the manufacture of goods as any man in the State. This larger volume of business only gave him a better opportunity and a larger field to demonstrate his ability. The success with which the company has met has proven that no mistake was made in following the Messrs. Kearns and their advice. This company makes medium grade suites, odd dressers, chiffoniers, safes and tables, and their customers throughout the furniture buying world rate the goods among the best on the market. The office work is in charge of Mr. O. E. Kearns, while the superintendency devolves upon Mr. G. H. Kearns. They make a strong team as the success of the business has largely demonstrated. This plant employs about 175 hands.

Mr. O. E. Kearns, the head of the factory is a quiet, unassuming citizen, yet he is considered one of the best equipped business men in the city. He has never undertaken any business proposition that he did not carry through successfully. This is accounted for in a measure by his unusually quick perception in business matters, fine executive ability and strict attention to business. The biggest efforts of his career is crowned with the marked success of the Kearns Furniture Company, which he has brought from a small plant to one of the largest and most successful in the community.

Mr. Kearns is just now having erected a beautiful colonial residence, one of the handsomest in the county.

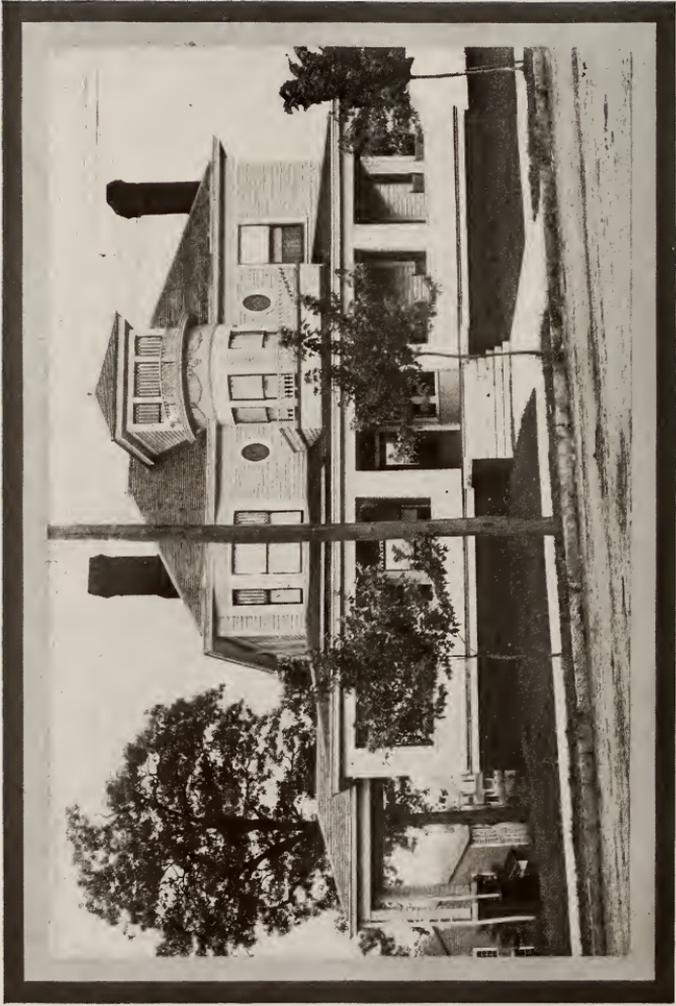
### HILL VENEER COMPANY.

In January, 1906, the Hill Veneer Company was organized here with ample capital to manufacture veneering on a large scale. The company erected a large plant on a spur of the Ashboro track in the heart of the manufacturing district. The company has been turning out goods in large quantities and finds ready sale for them here and elsewhere. The manager, Mr. Carl Hill is a practical man, having had much experience in the wood working line. He is aided in the conduct of the business by Mr. C. M. Hauser the secretary and treasurer. The company bids fair to become one of the largest in the community.

While this company has been in business only a short time it has built up a large trade, which is due largely to the hustling spirit of Mr. Carl Hill, the manager. It has among its customers the largest furniture plants in the South and bids fair to lead in this line of manufacture.

Mr. Hill is unmarried and yet the gentle zephyrs are playing about his manly form and ere long Cupid's dart will find a tender spot.





Residence of Mr. W. E. Snow

## SOUTHERN BELL TELEPHONE COMPANY.

The new telephone plant which the Southern Bell Telephone and Telegraph Company is installing in High Point is one of the most modern known to the art of telephony and is designed to fill the needs of this city for many years to come.

The citizens of High Point are watching with interest the construction work which the Southern Bell Company is completing here. It is one of the strongest possible indications of the city's growth and progress and is of importance to the future development of High Point. The new building is substantial and attractive in appearance and is an adornment to the city. It will be used exclusively for telephone purposes. Both the local and



**Building of Southern Bell Telephone Co.**

long distance systems will be operated through this exchange. It will be equipped with new common battery, multiple switchboards of the very latest design and invention and the service in High Point will be second to none in the country.

The work which the Southern Bell Company is completing here represents a large permanent investment. The underground work in the streets is the same as is installed in cities of 50,000 population and is complete in every way. The common battery system which is being installed is identical with that used by the Southern Bell Company in cities of 25,000 and more population.

This magnificent system, connecting as it does with the extensive long distance lines of the Bell Company, will place the business men and other residents of High Point in constant and



Residence of Mr. Geo. T. Penny

close communication with the important commercial centers of the country. Merchants and business men in other cities will be able to transact business promptly with High Point and the demand for quick communication will be well filled. These excellent long distance facilities will be of particular value and advantage to the important industrial and manufacturing enterprises. Subscribers will be able to talk to distant points without the necessity of leaving their homes and will be accessible day and night.

In constructing this plant in High Point the Southern Bell Company has builded for the future. It has demonstrated its faith in High Point by installing a system which is adequate to the needs of a city much larger. The indications are that there will be a constant and growing demand for the service of the Bell Compa-



**Interior of Carolina Loan & Realty Co.**

ny and that it will enjoy a substantial growth incident to the progress and development of High Point.

### **THE HIGH POINT VENEER AND PANEL COMPANY**

It is not every man who is capable of noting business opportunity. Sometimes, even when one sees the opportunity, he has not the judgment and courage to take advantage of it. This can not be said of the two strong and up-to-date business men, Messrs. J. A. Clinard and John W. Clinard.

These gentlemen saw the need of a veneering company in High Point and several years ago established The High Point Veneer and Panel Company. The authorized capital was \$75,000, when the company was organized under another name. The results have showed the wisdom of the enterprise. Not only has the company met with large sales in High Point, but furniture companies from



The Commercial National Bank

other localities are awarding them their orders. A gratifying success is the record of this enterprise.

The quality of goods turned out is universally agreed by the furniture companies as first class in every particular. In January, 1907, the company bought the plant of High Point Roll and Panel Company and changed the name to that of High Point Veneer and Panel Co., and increased the authorized capital stock to \$125,000. This company manufactures rotary cut poplar veneer, any thickness from 1-30 to 1-4 inch, excelsior, wood wool, sawed quartered oak veneer, and built-up stock.

Mr. J. A. Clinard, the president of the company, is one of High Point's safe financial men. For years he has been conduct-



**The Episcopal Church**

ing a large dry goods establishment with pronounced ability and success. He is a man who attends strictly to business and owns much valuable real estate in the city.

Mr. J. W. Clinard is the young and progressive secretary and treasurer. Nothing succeeds like success. Mr. Clinard has given evidence of his splendid business endowments by the growing success of the company, for the popularity of which he is mainly responsible. He is a man of great tenacity of purpose. He devotes himself to the interests of his factory with a singleness of purpose which makes anything but success an impossibility, giving closest attention to every detail. All goods turned out are in perfect shape.

### **HIGH POINT PANTS COMPANY.**

Mr. R. L. Pickett is at the head of the High Point Pants Company, pioneers in the manufacture of pants in High Point. This company has unlimited capital, being owned by W. P., F. M., and R. L. Pickett and J. J. Welch, of this city. Since the organization of the company the business has grown until to-day it is one of the best of the kind in the State.

Mr. R. L. Pickett, the manager, is a thorough going business man and has few superiors as a safe manager. The business has prospered under his management and is one of the best plants in the city, doing a large volume of business. High Point pants are sold over a large section of the country and has established a reputation for superior quality.



High Point Hosiery Mills

## BEESON HARDWARE COMPANY.

One of the largest hardware establishments in North Carolina is the Beeson Hardware Company, of High Point. It occupies two large four-story brick buildings on Main street and does both a wholesale and retail business. This business is owned by Mr. Robt. R. Ragan, who by his indomitable energy, has made it what it is. He is a tireless worker, a man of foresight and has been rewarded richly for his work. Mr. Ragan is a son of the late Amos Ragan, who was a large property owner in central North Carolina. Mr. R. R. Ragan spent his early manhood on the farm and trained himself well in the school of hard work. He attended school at Springfield, Trinity College and later took a course at the University of North Carolina. When he quit school he went



**Beeson Hardware Company**

into the mercantile business which he has followed successfully ever since. When Mr. Ragan took charge of the affairs of the Beeson Hardware Company it was a comparatively small business and did a retail business only. Steadily the volume of business has increased until to-day the sales of the company amount to over \$100,000 annually. Mr. Ragan is ambitious and has only started on his successful career. He is a director in the Commercial National Bank and stockholder in numerous manufacturing plants here. The two handsome buildings shown in this book he owns, besides other property in the city.

## SUNBRIGHT AND ITS OWNER.

On another page may be found a cut of Mr. R. A. Wheeler, one of High Point's successful and most progressive citizens. Mr. Wheeler is a native of Guilford county and with the exception of nine years when he was a successful merchant in Washington, has been a resident of the county. He returned to High Point about



Eagle Furniture Company

10 years ago and has been actively engaged in the real estate business on a large scale and an investor in securities.

Mr. Wheeler's latest enterprise is the laying out of a town, Sunbright, on the A. & A. Railroad three miles from Pinehurst. Beautiful wide streets, parks and lakes have been made and the settlement promises to be one of the most popular in the South. Mr. Wheeler has put the prices of the city lots on a reasonable basis and in consequence of this and the favorable location and surroundings he has already sold a large number of lots. In all probability a large hotel will be erected soon. The location offers everything to people in colder climates who leave home in the winter months as well as people in this section who understand trucking and grape growing. Mr. Wheeler already has a number of people in Boston interested in Sunbright.



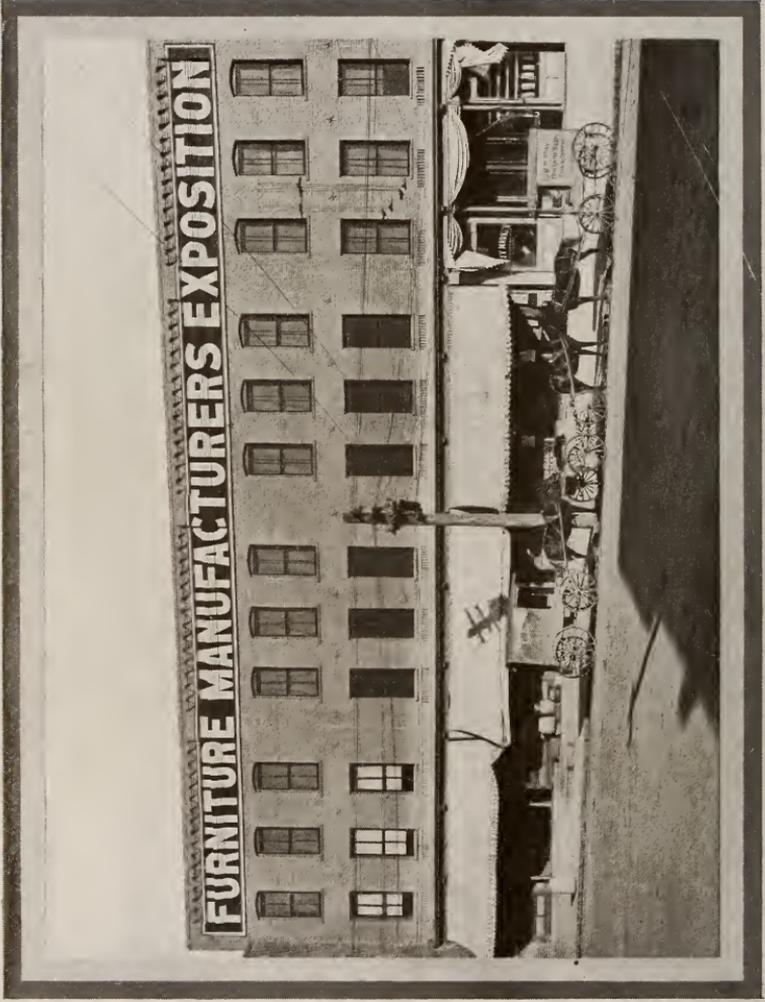
**A High Point Residence**

## **THE FURNITURE COMMERCIAL AGENCY COMPANY, PUBLISHERS OF THE RED BOOK.**

Twenty years ago the furniture manufacturing industry realized that the credit service that was being furnished them by the general agencies, Duun and Bradstreet, included a vast amount of information that was useless to them and at the same time was deficient in that it did not supply in thorough, concise form the information on the particular trade that they were interested in. To meet this urgent need of the furniture manufacturers a special, co-operative mercantile agency the Furniture Commercial Agency Company, was organized with executive offices at Cincinnati, O., and associate offices in all furniture manufacturing centers throughout the United States, and now its service, both credit and collection, is used by practically the entire trade.

The Red Book, the reference book of the F. C. A. Co. is regarded everywhere by the furniture trade as the standard authority on credits, and is famous for its thoroughness, accuracy and original explicit system of ratings.

The Southern office of the company is located in High Point, in the Stanton-Welch block and is in charge of J. Alfred Eshelman. Mr. Eshelman has grown up with the furniture industry of High Point and although quite a young man he is mature in his judgment and has fine executive ability. He and his splendid corps of clerks are largely responsible for the phenomenal growth of the business of the High Point office of recent years. The collection business alone of this office exceeds \$100,000 and it pays Uncle Sam about \$1,500 per year for postage.



Furniture Manufacturers Exposition Building

## HIGH POINT METALLIC BED COMPANY.

It has now become well known that High Point not only excels in the manufacture of wooden furniture, but has a factory which is doing a large and successful business in the manufacture of iron bedsteads.

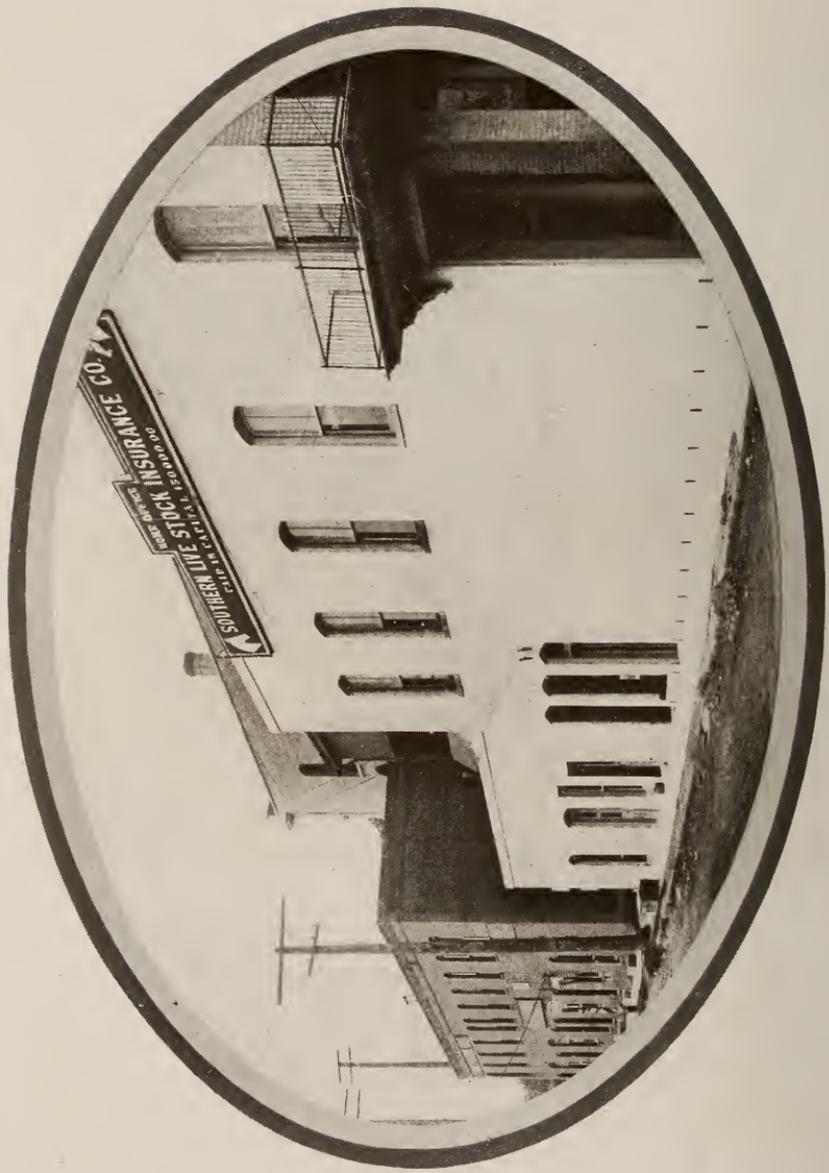
The plant has its own foundries, chipping department, finishing and packing departments, ware rooms and shipping departments. These go to make up one of the most unique manufacturing establishments in this city of factories. It is located directly on the line of the High Point, Randleman and Asheboro Railroad a part of the great Southern system.

It is not the purpose of this company, for the present to manufacture a fancy line of goods. But their output of cheap and medium grade iron bedsteads has met with a success which has satisfied the most sanguine expectations and brought many buyers.



A Street Scene

The success of the company is attributable to three things: Firstly, the goods manufactured are the best of their grade. Secondly, the prices charged for them attract buyers. Thirdly, the company has, as its secretary and treasurer, one of the most enterprising and capable young business men to be found anywhere. Mr. R. Homer Wheeler, upon whose energetic business methods has depended so large a success, is not only an expert office man, but is a live wire when it comes to hustle and vigorous push in the interests of the business. It was through his efforts that the business was established and conducted successfully. It was a new enterprise for High Point, one that had not been tried, but Mr. Wheeler had faith in his judgments and efforts and made a success of it from the beginning. Mr. R. H. Wheeler was succeeded by Mr. C. L. Wheeler, who is now conducting the plant successfully in every respect. Before they assumed charge of the Metallic Bed Company they held other successful positions with



Home of the Southern Live Stock Insurance Company

manufacturing plants, and with the Snow Basket Company. Of the latter Mr. R. H. Wheeler was the secretary and treasurer.

Fifty thousand dollars is the capital of the Metallic Bed Company. Its officers are J. H. Millis, president; R. H. Wheeler, secretary and treasurer; C. L. Wheeler, manager.

### SHIPMAN ORGAN COMPANY.

One of the new industries in High Point is the Shipman Organ Company. The company was promoted and organized as the High Point Piano and Organ Company by the clever secretary and treasurer, Mr. W. G. Shipman, who has the sole management of the business. The authorized capital of the company is \$100,000. Mr. J. K. Link is the president. No business in High Point has demonstrated a larger growth in so short a time than the business of this company. Beginning business in the winter of 1905, the



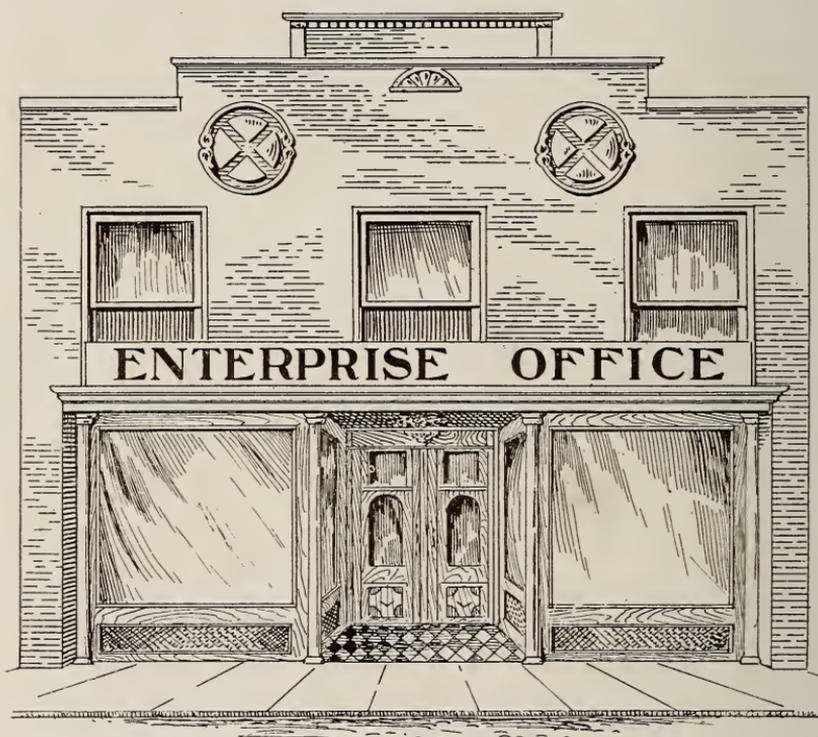
capacity of the plant has been taxed to its utmost capacity. More than twice has the company increased its capacity and only last year doubled its capital stock. The goods manufactured by the company are popular with the trade and even during the dullest seasons the factory has always had to run on full time. These organs are known far and wide and their reputation is increasing daily. The phenomenal success of the company is due entirely to Mr. W. G. Shipman, a man of fine parts, socially and in a business way without a peer. Mr. Shipman is a hustler in the true sense of that term. A man of fine executive ability, a pusher, on all lines and with it an affable and attractive man socially. This company under his management has a bright future.

Much depends upon the office work in any manufacturing plant and the Shipman Organ Company are fortunate in having Mr. Shipman in charge.

The pleasantest and most important incident in Mr. Shipman's career took place June 24th when he left the realms of bachelorhood, which added other reasons for his popularity.

## HON. WESCOTT ROBERSON.

A successful man, after he has reached the age of middle life, is always a personality which excites interest. A highly successful young man is yet of greater interest. Hon. Wescott Roberson may be easily placed in this latter category. Though yet quite a young man, he possesses a wisdom and intellectual, professional and business equipment far beyond his years. Col. Roberson is a lawyer who has achieved a reputation for large legal ability. Already he has become one of the foremost attorneys in a State noted for the excellence of its bar. This is attested by his extensive practice, his retention as legal adviser by many large firms and corporations, his prominence in many notable cases, and the def-



**Home of the Enterprise Printing and Publishing House--the Place Where the High Point Book Was Printed in its Entirety.**

erence which prominent members of his profession give to his legal counsel.

Hon. Wescott Roberson is a native of Chapel Hill, the seat of our State University. He is the son of a prominent citizen of that place, Dr. A. B. Roberson, who was known for his strong character and successful career. Col. Roberson is a graduate of the University (class of '96), and completed his course in law at the University Law School in 1898.

From the day he became a citizen of High Point in 1898, his career has been one of uninterrupted success. For years he was associated in the practice of law with Col. John A. Barringer, and had offices in High Point and Greensboro.

From the first High Point has reposed the greatest confidence in him, for his keen business intelligence, the purity of his person-

a) life and the great interest he has always manifested in whatever inures to the weal of the city, county and State.

Attestation of the esteem in which he has been held is evinced by the fact that he has been called upon to represent the county in the House of Representatives as many as three times. In 1901, he was elected by 800 majority. In 1902, the people were so delighted with the record he made as their representative that he was returned with the large majority of 1,700. This is something remarkable considering the fact that Guilford county is considered as having among its electors nearly as many Republicans as Democrats.

In 1901 Mr. Roberson was chairman of appointments of university trustees, in 1903, chairman of corporations and in 1905 chairman of appropriations committees.

Col. Roberson is a Democrat who stands high in the estimation of party, men and party leaders. He is known as a man true to his friends, true to his party, true to his promises and of the most upright and straight forward political methods.

In 1902 Governor Charles B. Aycock made him a member of his staff and the title of major was conferred upon him. In 1903 he was promoted to lieutenant colonel. In 1905 Governor Glenn appointed him a member of his personal staff with the rank of colonel. He is popular with the State troops and takes great interest in that organization.

Col. Roberson is chairman of the Board of Directors of the Wachovia Loan and Trust Co., and is also Vice President and the largest stockholder of Smith Furniture Co.

### **NORTH CAROLINA SAVINGS BANK & TRUST CO.**

The North Carolina Savings Bank and Trust Company, commenced business, February 3rd, 1908, in the banking rooms of its own commodious office building, on North Main street, which is one of the handsomest business structures in the State. This edifice of five stories, besides basement and roof garden, is most substantially built of Mount Airy granite and best quality of terra cotta; its four massive, polished granite columns, large plate glass windows and gray pressed brick pilasters constituting an imposing front that is a conspicuous addition to the architecture of the city. It contains the largest fire proof vaults of any bank building between Richmond and Atlanta. In one of these vaults stands a chrome steel and iron burglar proof safe with double time lock attachments for the protection of money and other valuables stored therein. Another vault contains safety deposit boxes which for a small rental, may be used for the safe keeping of papers, plate, and other valuables. The other vaults are for the use of the occupants of the office rooms throughout the building.

This bank has a charter to do a general banking and trust business, act as executor, administrator, guardian, receiver fiscal agent, and trustee of individuals and corporations. The officers are:

President O. R. Cox; Vice Presidents, E. M. Armfield, O. E. Kearns, Robt. Brackett; Secy. and Treasurer, Lee A. Briles; Manager Savings Department L. M. H. Reynolds; Manager insurance Department, W. F. Armfield. These are hustling, hard working business men, and although the bank is yet in its infancy, the officers and directors have mapped out for it a career of usefulness that means much for the future growth and prosperity of High Point.

W.C. Jones  
W. Jones  
W.C. Jones  
W.C. Jones  
W.C. Jones



W.C. Jones  
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W.C. Jones  
W.C. Jones

## HIGH POINT HOSIERY MILLS.

One of the most successful manufacturing plants in the South is the High Point Hosiery Mills, which is under the management of Mr. J. H. Adams. This company began business in 1904. In 1905 the production of the mill was only 200 dozen a day. The business grew so rapidly under the excellent management that the capacity of the plant had to be continually increased and to-day three large buildings are required for the business and the output is 1750 dozen per day.

These goods are sold both at home and abroad, the export trade being very flattering indeed. The mills make a medium grade of goods which are always in demand. This demand has always been good enough. Even in panics the mills have not had a single case of goods to accumulate on their hands.

The business has been a success from the very beginning all of which was forecasted on account mainly of the men who were in charge.

The officers of the company are J. H. Millis, president, and



A High Point Residence

J. H. Adams, secretary and treasurer. The company has 3 large two-story brick buildings in the heart of the city.

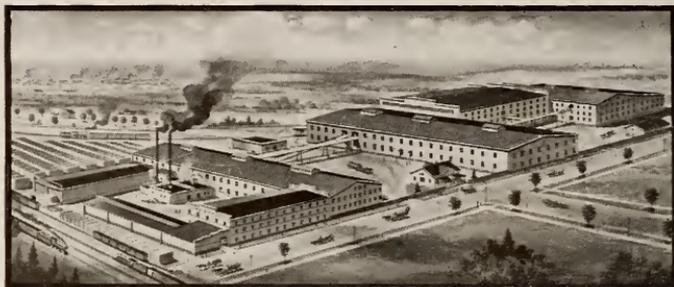
Mr. J. H. Millis, the president, is the highly gifted and substantial business man and manufacturer, whose connection with any enterprise speaks volumes in its behalf.

Mr. J. H. Adams, secretary and treasurer, is one of those men who "bring things to pass." Of quiet temperament, he is characterized by indomitable energy and perseverance with all and has business talents of the finest kind.

The quality of goods put upon the market is of the highest order. The motto of Mr. Adams and his coadjutors is the best that can be manufactured and the most reasonable price for it. That this motto has been carried out to the letter, is evinced by the splendid success the company has had in the sale of its goods. Buyers have been compelled to recognize the fact that for quality of material and workmanship, the factory occupies the first place

making goods of this kind. The company has met all competitors gladly and has won golden opinions for its goods, wherever they have been used. A large and growing business in the South, North and West has been the result, pleasing to officials and stockholders alike.

The owners of the hosiery mills also have conducted for five years the High Point Overall Company, one of the most successful plants of its kind South. The same measure of success has come to this company as to the hosiery mills. There is now in course of construction, a large two-story brick building, in which the company will conduct all of the overall business.



### JOHN. M. HARRELL.

Mr. John M. Harrell is the manager of the Insurance Department of the Wachovia Loan & Trust Company. He started in the life insurance business four years ago and met with unusual success. At the end of the first year he was made manager of the insurance department of the Wachovia and the agency has grown from year to year until at the end of the fourth year the business is four times as large as it was when Mr. Harrell became manager. His companies are composed of 20 fire, life and casualty companies with assets at over (\$500,000,000) five hundred million dollars.

Mr. Harrell is considered among the very best insurance men in the State. He not only has a thorough knowledge of the business, but is a hustler with it. He is what might be termed a business-getter, a man that shows results. His ability is recognized among his co-laborers in the South, being secretary and treasurer of the State Fire Underwriters' Association, and also secretary of the High Point Board of Fire Underwriters. Mr. Harrell came to High Point in 1904 and yet in the short space of four years he has taken his stand among the most successful young business men of the community. He is competent, thorough and wide-awake in all business matters and has a bright future before him.

### WELCH FURNITURE COMPANY.

The Welch Furniture Company is one of the most prosperous plants in the South manufacturing chamber suites, odd dressers and folding beds.

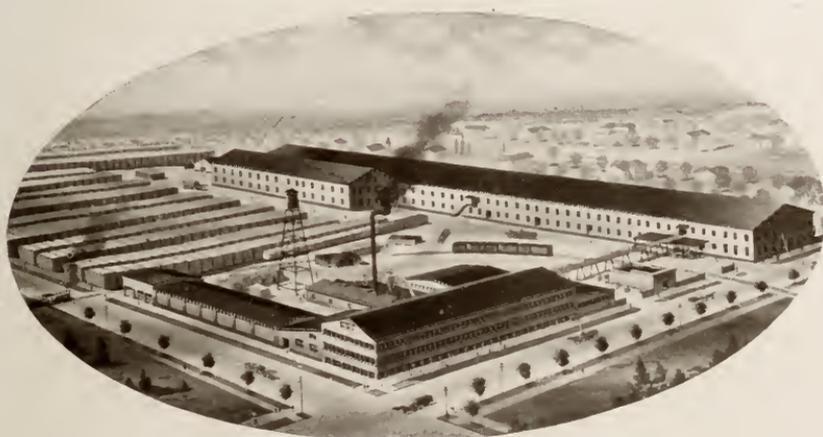
Among the successful furniture companies of High Point, the Welch stands in the first rank, both in respect to its extensive success, as well as the fine workmanship and finish of its goods. It has never been in want of buyers for its entire output. The reason for this is that just assigned together with the reasonable prices at which they are offered. No better furniture of the same

grade, is made anywhere in the world than that turned out by the well known Welch Company. The values are put into it, all they can bear, and buyers have been quick to recognize this fact.

The company has a capital and surplus of \$175,000. It is named for Mr. J. J. Welch, a pioneer manufacturer, a man who is known for his upright life, sterling worth, fine business insight and financial substantiality.

The officials of the large concern are, W. P. Pickett, president, and J. W. Harris, secretary and treasurer.

Fortunate indeed is this company in having as its main active force, Mr. J. W. Harris, the affable secretary and treasurer. He is not a man with a business reputation to make, but one with a business reputation already made. He is one of those men who directs into channels of sure success whatever he undertakes. His acute knowledge of men, his wide experience as a business man, his clear insight into any sort of business proposition, his thorough acquaintance with the manufacture of furniture, and his close application to the work in hand, have all contributed to make him, while yet a young man, one of the most successful. Too much cannot be said of these sterling traits possessed in a pre-



eminent degree by Mr. Harris. These have contributed to the great success of his company, and give promise of yet greater things for the future. Few business men in North Carolina have managed a business as successfully and satisfactorily as Mr. Harris has the Welch Furniture Company. He has everything under the very best system and the affairs of the company are closely looked after. By his fine executive ability he has brought about results for the company rarely seen in a business way.

Mr. Harris is also a large property holder, is a stockholder in numerous other successful enterprises. He is a director of the Commercial National Bank and well versed in the financial situation of the community. In every line of his business he has met with success.

Mr. Harris is the owner of one of the handsomest and most beautiful homes in the State.

This company was organized in 1891. Not a single year since then has passed without a large increase in its output and profits.

## THE ALMA FURNITURE COMPANY.

One of the rock-ribbed businesses of High Point is the Alma Furniture Company. It stands with a record of many years success of the most substantial and praiseworthy kind.

Twenty years ago, Mr. Jonathan P. Redding, after visiting many foreign lands, in some of which he conducted business, returned to his native State to settle permanently. He came to High Point and bought out the Barker factory which he turned into a manufactory of kitchen safes. In this venture he had great success.

In 1895 he organized the Alma Furniture Company. Its specialties are tables and safes. They manufacture the best article of the kind, at such prices that buyers, in large numbers, have been drawn to his warerooms and his mail orders are something tremendous. In fact hardly a buyer of furniture considers his visit at this manufacturing town as complete until he has seen the display of tables and safes exposed to view at the Alma Company's rooms. The Alma has never had to close down even under the severest panic.

The Alma enjoys the distinction of being one of the best plants having as its secretary and treasurer and general manager a man who knows lumber as he knows the sun light and can size up a perfect piece of work with a glance. No article leaves the Alma factory until it has undergone his critical inspection. The workmanship and finish of the goods are of a high order of merit in every particular.

Jonathan P. Redding not only knows the furniture business; but he is a business man in every sense of the word. Enterprise after enterprise, which has had his endorsement and financial support, has gone forward on the high tide of success which has characterized High Point ventures.

Mr. Redding is a man of fine public spirit. Many times he has served acceptably and ably upon the board of aldermen of the city. He is also highly interested in religious and educational matters and is a liberal contributor. He is one of the prominent trustees of the Greensboro Female College. He is director in the Commercial Bank and connected with other leading enterprises.

In 1908 Mr. J. H. Petty became part owner of this successful plant and is now its secretary and treasurer. Mr. Petty for a number of years followed the merchandise business successfully and is one of the State's best equipped business men. He has carried his methods into the Alma Furniture Company and if possible added greatly to the success of the business. For thoroughness in the details of business Mr. Petty has few superiors while at the same time he is endowed with good executive ability. With these qualifications it is not surprising that the Alma is increasing its business satisfactorily.

Mr. Petty is the owner of a beautiful home in the city.

## THE EAGLE FURNITURE COMPANY.

The Eagle Furniture Company is one of the finest and best organizations for the manufacture of furniture to be found in this city of furniture factories. It was organized in 1893, with Mr. W. H. Ragan, one of High Point's most substantial manufacturers and business men as its secretary and treasurer, and Mr. E. A. Snow as its president. He was succeeded by his son, Mr. Charles



Residence of Mr. J. Harper Johnson

B-1000 St. - next to the tower + Beechey

Ragan, who conducted it successfully, but gave up the position last year to assume control of the Columbia Furniture Company.

At that time Mr. T. H. Spencer took charge as secretary and treasurer. This gentleman, in order to accept a factory position, resigned the High Point agency of the Southern Railway, where he had gained an enviable reputation as one of the best business men in the employ of the system. During the time he has been secretary and treasurer, his enterprise, push and vigor has convinced the stockholders of the company that they were fortunate in their selection. He is a born manufacturer, and knows how to get business and how to keep it. Those who know him have no hesitation in predicting for him a continued and evergrowing success, and that of the admirable company with which he is associated. He is a man of exceptional executive ability.

The Eagle is well named. For its vision has ever been far-reaching and capable of taking note of the needs of the furniture trade.

It turns out some of the most beautiful and attractive suites, side-boards, chiffoniers and odd dressers. It does not aim at the manufacture of the most expensive articles in these lines, although all of them are well made, highly finished and of the most modern styles. Its \$50 suit is a thing of beauty.

The Eagle has one of the best built plants in High Point. It occupies a number of large buildings. The machinery room is finely equipped with the best furniture making apparatus and is a gigantic apartment 80x140 feet. Its warehouse is a two story structure which has a floor space of 14,000 square feet.

Quite a number of improvements have been added to the plant lately.

### MR. W. H. RAGAN.

Mr. W. H. Ragan is largely interested in manufacturing here and elsewhere. He is secretary and treasurer of several large manufacturing plants and a stockholder in many more.

He was born in 1846 in Randolph county. His father moved to Guilford county when he was about 14 years old and commenced farming and merchandising nine miles southeast of Greensboro.

In 1860 Mr. Ragan went to Franklinsville, N. C., to learn the cotton milling business and worked there until 1865.

He came to High Point in 1866, and went into the mercantile business, being one of the firm of Pleasants, Ragan & Co. Mr. Ragan was one of the most successful merchants and business men in the county. He was secretary and treasurer of Eagle Furniture Company for six years. He is president of Oakdale Cotton Mill, at Jamestown; president Mt. Pleasant Cotton Mill, at Kinsville; director in Southern Chair Company; director in National Bank of Greensboro, and chairman executive committee of the A. and M. College, Raleigh.

He has been a very successful business man in all affairs. He was one of the county commissioners, being chairman of the board for ten years and the county prospered under his administration.

## W. L. STAMEY.

Although only 32 years of age, having been born at Dallas, N. C., in 1876, the subject of this sketch has been in the newspaper, printing and correspondence business practically 20 years of his life. He hung up his coat in the Enterprise office 19 years ago where he has been engaged in work ever since, beginning at the ink pot and rising as the office grew from a "2x4" to an up-to-date plant, to the management of the mechanical part some years ago. He can ink a Washington hand press, lock up a form, make letters show up in "make-ready" on the press, edit a newspaper or do any and everything to be done in a newspaper and printing office.



Besides performing these duties by day he finds time at night and in the day when occasion demands to send out the news from the Manufacturing city to his string of papers, Charlotte Observer, News and Observer, Industrial News, Richmond Times-Dispatch, New York World, Evening Chronicle, Evening Times and other papers, several of which he has been writing to for the space of 10 to 15 years. He never lets his papers get left on anything even if he has to burn the "midnight oil," being trained along this line—to do the right thing at the right time.

Mr. Stamey is also a well known member of several of the fraternities, being at present Great Junior Sagamore of the Great Council North Carolina, Improved Order Red Men; Head Manager Jurisdiction L, Woodmen of World (comprising six States also a member of the Knights of Pythias, Odd Fellow, Jr. O. U. A. M. besides receiving honors from local fraternities.

He is president of the Leonard-Beavans-Stamey Co., and director in the North State Telephone Company.

Through his energy and close application to business he has made good and to-day is comfortably situated.

### HIGH POINT BRICK COMPANY.

An industry of High Point which has increased satisfactorily for the past few years is the High Point Brick Co., owned and operated by Mr. E. A. Younts. He has been in the business here for about 8 years, Beginning on a small scale the capacity of the yards is now 40,000 per day. Mr. Younts also follows the business of contractor at which he has been successful. Many of the buildings in High Point were erected under his supervision.

Mr. Younts has been a citizen of High Point for 12 years and is useful in every way and enjoys the confidence of all.

### PHOTOGRAPHY.

Attention is called to the excellent cut work in this book. The photos are the work of Mr. Fred A. Jones, of Jones Gallery, High Point, N. C., which speaks for itself. In work of this character it is highly necessary to have perfect photographs of a high order and Mr. Jones is one of the few artists in State who does such work.

The cuts are work of the Maurice Joyce Engraving Company, Washington, D. C., who are among the best.

## KEARNS UPHOLSTERING COMPANY.

The young men of High Point are very much in evidence in the manufacturing business. Some of the most successful plants are managed by them. Among this number is the Kearns upholstery Company, which was organized only a few years ago. During this time this company has met with unusual success and the business is increasing from year to year very satisfactorily. The company manufactures a medium grade of parlor suites, lounges and couches, besides some attractive odd pieces.

Mr. J. W. Kearns is the secretary and treasurer of the company and Mr. T. A. Kearns, the manager. Under their supervision the affairs of the company are conducted in a safe business-like manner and as a consequence their efforts are meeting with success. They are the sons of Mr. H. C. Kearns, a prominent citizen of High Point who has furnished four sons to the manufacturing business in High Point, all of whom have been successful.

## MR. ERNEST R. CARR.

One of the most popular insurance men in North Carolina is Mr. Ernest R. Carr, of this city. He has been connected with the insurance business in North Carolina for about 15 years. He be-

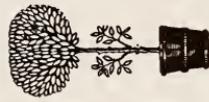
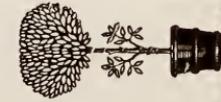


gan business under his father, who was also in the insurance business in North Carolina for 40 years.

Mr. E. R. Carr moved to High Point from Greensboro in 1903 and for a time was connected with the firm of J. J. Cox & Co., insurance agents. When the High Point Savings & Trust Company, was organized Mr. Carr was appointed manager of the insurance department of that bank and has met with unusual success in the business. He represents the largest and oldest agency in High Point, which succeeded J. J. Cox & Co. Mr. Carr represents about 40 old line companies, fire, accident, health liability, storm, boiler, bonding and plate glass. This creates a volume of business of which any firm might be proud. Mr. Carr is considered one of the most careful agents in the business and looks closely after the interests both of his companies and his patrons. Although a young man, he has achieved great success in this special line and is well liked by all classes of people.

# HIGH POINT MANUFACTORIES

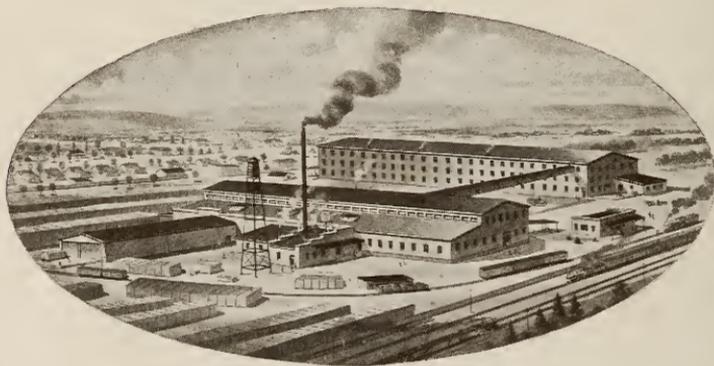
- |    |          |   |    |                                    |          |    |                            |
|----|----------|---|----|------------------------------------|----------|----|----------------------------|
| 1  | <b>A</b> | Alma Furniture Company.                   | 21 | High Point Molding Co.             | <b>M</b> | 43 | Myrtle Desk Company.       |
| 2  | <b>B</b> | Best Chair Company.                       | 22 | High Point Show Case Co.           |          | 44 | Marsh Furniture Co.        |
| 3  | <b>C</b> | Beeson Wagon Works.                       | 23 | High Point Overall Co.             | <b>N</b> | 45 | North Carolina Wheel Co.   |
| 4  |          | Columbia Furniture Co.                    | 24 | High Point Hosiery Mill.           | <b>P</b> | 46 | Pittsburg Plate Glass Co.  |
| 5  |          | The Continental Furn. Co.                 | 25 | High Point Chair Company.          |          | 47 | Pickett & Co., W. P.       |
| 6  |          | Cedarsafe Company.                        | 26 | High Point Metallic Bed Co.        |          | 48 | Peerless Machine Works.    |
| 7  | <b>D</b> | Dixie Milling Company.                    | 27 | High Point Pants Co.               | <b>R</b> | 49 | Rankin Coffin & Casket Co. |
| 8  |          | Dalton Furniture Company.                 | 28 | High Point Veneer & Panel Company. | <b>S</b> | 50 | Southern Car Company.      |
| 9  |          | Davis Kirkman Company.                    | 29 | High Point Buggy Co.               |          | 51 | Smith Furniture Co.        |
| 10 | <b>E</b> | Enterprise Printing Co.                   | 30 | High Point Furniture Co.           |          | 52 | Southern Chair Company.    |
| 11 |          | Eagle Furniture Company.                  | 31 | High Point Machine Works.          |          | 53 | Stehli Silk Mill.          |
| 12 |          | Enterprise Table Company.                 | 32 | High Point Electric Power Company. |          | 54 | Standard Mirror Company.   |
| 13 |          | Electric Roller Mills.                    | 33 | High Point Milling Co.             |          | 55 | Snow Lumber Company.       |
| 14 | <b>G</b> | Ecker Glass Works.                        | 35 | High Point Paint Works.            |          | 56 | Standard Furniture Co.     |
| 15 |          | Globe-Home Furniture Co.                  | 35 | Hill Veneer Company.               |          | 57 | Southern Machine Works.    |
| 16 |          | Globe-Parlor Furniture Co.                | 36 | Hayworth's Roll & Panel Company.   | <b>T</b> | 58 | Shipman Organ Co.          |
| 17 |          | Globe Mantel and Cabinet Company.         | 37 | High Point Ice & Fuel Co.          |          | 59 | Tate Furniture Company.    |
| 18 | <b>H</b> | High Point Hub & Han. Co.                 | 38 | High Point Brick Works.            | <b>U</b> | 60 | Tomlinson Chair Company.   |
| 19 |          | High Point Pipe & Fdy. Co.                | 39 | (Ingram & Ellison.)                | <b>V</b> | 61 | Union Furniture Company.   |
| 20 |          | High Point Mattress & Bed-spring Company. | 40 | A. L. Ellison & Son.               |          | 62 | Victor Chair Company.      |
|    |          |   | 41 | <b>K</b>                           |          | 63 | Welch Furniture Company.   |
|    |          |   | 42 | Kearns Upholstering Co.            |          |    |                            |
|    |          |   | 43 | Kearns Furniture Company.          |          |    |                            |
|    |          |   | 44 | Kitchen Cabinet & Table Company.   |          |    |                            |



## SOUTHERN LIVE STOCK INSURANCE COMPANY.

Among the strongest and most successful companies in the State doing an insurance business is the Southern Live Stock Insurance Company, of High Point. This company was promoted and organized by business men throughout the South with Mr. George T. Penny, as the prime mover, who became the principal officer of the company and is doing much to bring to it success. The company commenced writing business on the 8th day of December, 1906, and, while it was a new form of insurance protection in North Carolina, its success from the start has demonstrated the fact that this company will fill a long felt want with the live stock owners of this and adjoining States. The management of the company is now considering entering Virginia, West Virginia and South Carolina. Since organization, this company has paid to the owners of live stock in North Carolina more than \$5,000 in losses, all of which have been paid promptly.

The Southern Live Stock Insurance Company occupies the proud position of being the only insurance company of its kind in the South with a paid in capital of \$50,000 in cash. Among the stockholders are included some of the most successful business men in North Carolina. The officers of the company are: Geo. T. Penny, secretary and treasurer; T. F. Wrenn, president, and



Messrs. L. Banks Holt, of Graham; Geo. M. Harden, of Raleigh, and W. W. Smoak, of Winston-Salem, vice presidents.

## THE MYRTLE DESK COMPANY.

Mr. Henry W. Fraser, the manager and principal owner of the Myrtle Desk Company, was for many years a manufacturer before he came to High Point. For 14 years, however, he has given his attention solely to furniture manufacturing. His first venture of this kind was as part owner of the Alma Company. He afterward organized the Catawba Furniture Company, at Marion, N. C. But his final judgment was that High Point was the best place for furniture manufacturing.

Accordingly he returned to High Point in 1899, and built the present factory at which he has charge. This is one of the largest in the city, and is well located in the western part of the city, on the main line of the Southern Railway.

The floor space of this factory covers more than 54,000 square feet. Every part of it is used for the making of roller top desks and china closets.

That the articles are of finished workmanship is evinced by the

large business which the company had during the 14 years of its existence. The china closets, while in demand, and while they are products of the furniture makers' art which appeal to the eye for beauty and finish, are not the main line of this company. In fact its roller top desk has taken the day. It is about, conceded by makers of these useful articles that the goods produced by Mr. Fraser is facile princeps, along side those of other makes. The buyer has not been slow to find out this. He has seen for himself that for excellence of structure, beauty of outline, the smooth working of the roller'tops of the desk, and for beauty of finish, they appeal to office men in such a manner as to sell themselves.

Mr. Fraser is ably assisted in this business by Mr. L. C. Sinclair, his son-in-law, a young man of good education and well versed in business. Mr. Sinclair began his career as a successful attorney and gave up his practice to become a manufacturer, at which he is succeeding admirably.

### CAROLINA LOAN AND REALTY COMPANY.

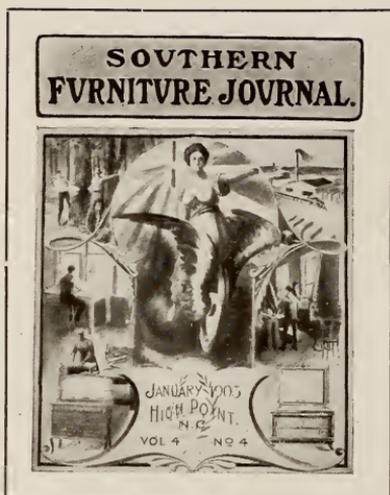
A business whose efforts have been crowned with success from the very beginning is the Carolina Loan and Realty Company of High Point. The president and general manager of this company is Mr. George T. Penny, whose record as a financier and real estate dealer is hard to equal. Beginning business in High Point only a few years ago on a small scale he has pushed his way along so successfully that to-day he handles more real estate than any man in the State. His services are in demand all over the South and he has the record of never having made a failure on a sale of lots which comes in the special line of his company. The Carolina Loan and Realty Company have ample capital to conduct sales and handle property on a large scale, being one of the strongest firms in the State. Mr. Penny gives the business much of his attention along with his other business. He is the organizer and president of th Southern Live Stock Company and a director of the Home Banking Company, which he also helped to promote.

The secretary and treasurer of this company is Mr. Thos. F. Wrenn, a High Point boy, whose home is at Marion, N. C., but who has many interests in High Point. He has had a remarkable career as a manufacturer and banker equalled by few men of his age. He began business in High Point as a merchant and conducted it successfully for several years. He was one of the organizers of the first furniture factory in High Point and conducted this factory successfully for several years. He decided to remove to Marion and continue the manufacturingg business and at this point he has amassed his wonderful success, not only in the manufacturing business, but as a banker and financier. He organized a bank at Marion a few years ago and became its president. A few months ago he was instrumental largely in organizing the Home Banking Company of High Point with a capital of \$50,000 and was elected president. Mr. Wrenn is a self-contained, modest man, far more so than most men of his vast wealth. He is yet a comparatively young man, being about 45 years old and he alone knows of the opportunities that lie before him in the industrial world.



## SOUTHERN FURNITURE JOURNAL.

An institution that has made High Point famous as a furniture manufacturing center all over the United States and around the world. Started in April, 1901, it has made not only the furniture factories of High Point, but those in the entire South and Southwest known to the trade in all parts of the country. It is one of High Point's leading institutions and it would be difficult to select any concern which has been as beneficial to the furniture manufacturing industry of the town and of the South, as has been the Southern Furniture Journal.



With its first issue it immediately took rank with the first two or three of the leading furniture papers in the country, of which there are, all told about twenty. It has brought buyers, orders and inquiries to High Point, and other furniture towns in the South, from Europe, Australia and nearly every quarter of the globe. In the United States it has made High Point known as a furniture manufacturing center to the entire retail furniture trade of the country.

It has given a great distinction to what is usually called a small North Carolina town by the fact that it is recognized everywhere as authority on all matters

pertaining to the Southern furniture business, and is acknowledged by all authorities to be the handsomest and best gotten up trade publication in the entire South. This in itself is no small distinction for High Point.

It is published by the Southern Furniture Journal Co., of which the following are officers: H. W. Kronheimer, president; J. J. Farriss, vice president; Wilber Jones, secretary-treasurer-manager.

From its inception it has been under the general management of Wilber Jones, who with his associates, are trained trade paper and newspaper men of long and varied experience. For the past four years the paper has been printed in High Point under contract by the Enterprise Printing Company, of which Mr. J. J. Farriss, who is also a stockholder in the Southern Furniture Journal Company, is the head.



# *Recapitulation*



Leads the Entire South in Furniture and other Manufacturing

Population 12,000.

Increase in 5 years, 5,000.

It is in the heart of the Piedmont Section.

Elevation above sea level 964.

Is located on main trunk line of Southern Railway.

Terminus of H. P. A. & S. R. R.

Two other Railroads, the C. V. Railway and the R. & C. R. R. now building into the city.

A trolley line connecting it with 3 other cities now in course of construction.

Twenty-two passenger trains arrive and depart daily.

It has three public school buildings.

It has fourteen Churches.

It has one National Bank and three Loan & Trust Companies.

It has 121 corporations.

Tax Rate per \$100, \$1.23 1-3.

It has paved streets, 10 miles of Granulitchic sidewalks and 21 miles Macadam County roads.

It has a fine system of Water, Sewerage and Electric Lights, all owned by the city.

It has 63 manufacturing plants of varied kinds, doing an annual business of \$4,000,000.

It has seven large jobbing houses doing a business of \$1,000,000 per year.

It has three modern up-to-date hotels.

It is in the midst of the finest section of the South for Trucking, Dairying and Poultry raising.

It is 9 hours from Washington, 14 hours from New York and 12 hours from Florida.

## NORTH STATE TELEPHONE CO.

The North State Telephone Co. began business here several years ago, giving the city the first telephone service and from this small beginning the company has grown to be one of the strongest and most useful in the State. The service has been extended every year and now there are about 600 subscribers. The company has not only increased the service locally, but has independent long distance lines connecting with Greensboro, Lexington, Thomasville, Asheboro and Randleman. A new line to Winston-Salem will be completed in a month or two.

The company does a good business and has the loyal support of the people.

The following are the officers: W. H. Ragan, president; W. H. Townsend, secretary and treasurer; J. F. Hayden, manager.

Board of directors, W. H. Ragan, W. P. Pickett, E. M. Armfield, J. S. Wilborn, C. C. Muse, W. L. Stamey and J. F. Hayden.

Home of North State Telephone Company shown elsewhere in book.



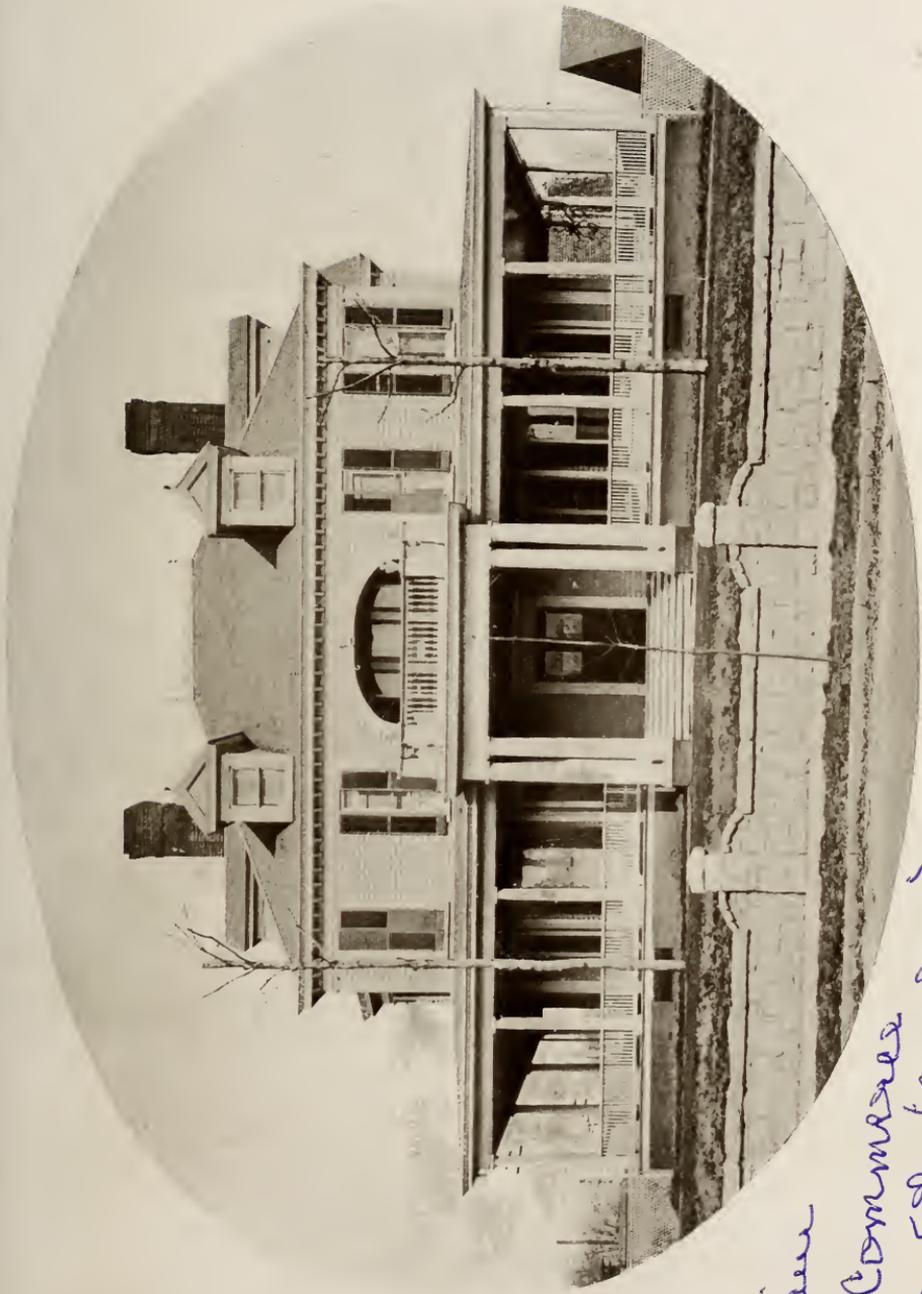
This book was gotten up by our competent force of workmen and printed on our large cylinder press by our Mr. Carpenter, who is an expert at his business.



A Street Scene







Sault main  
Corner of Commerce  
Bolton St - (Jordan)

Residence of Mr. W. H. Ragan

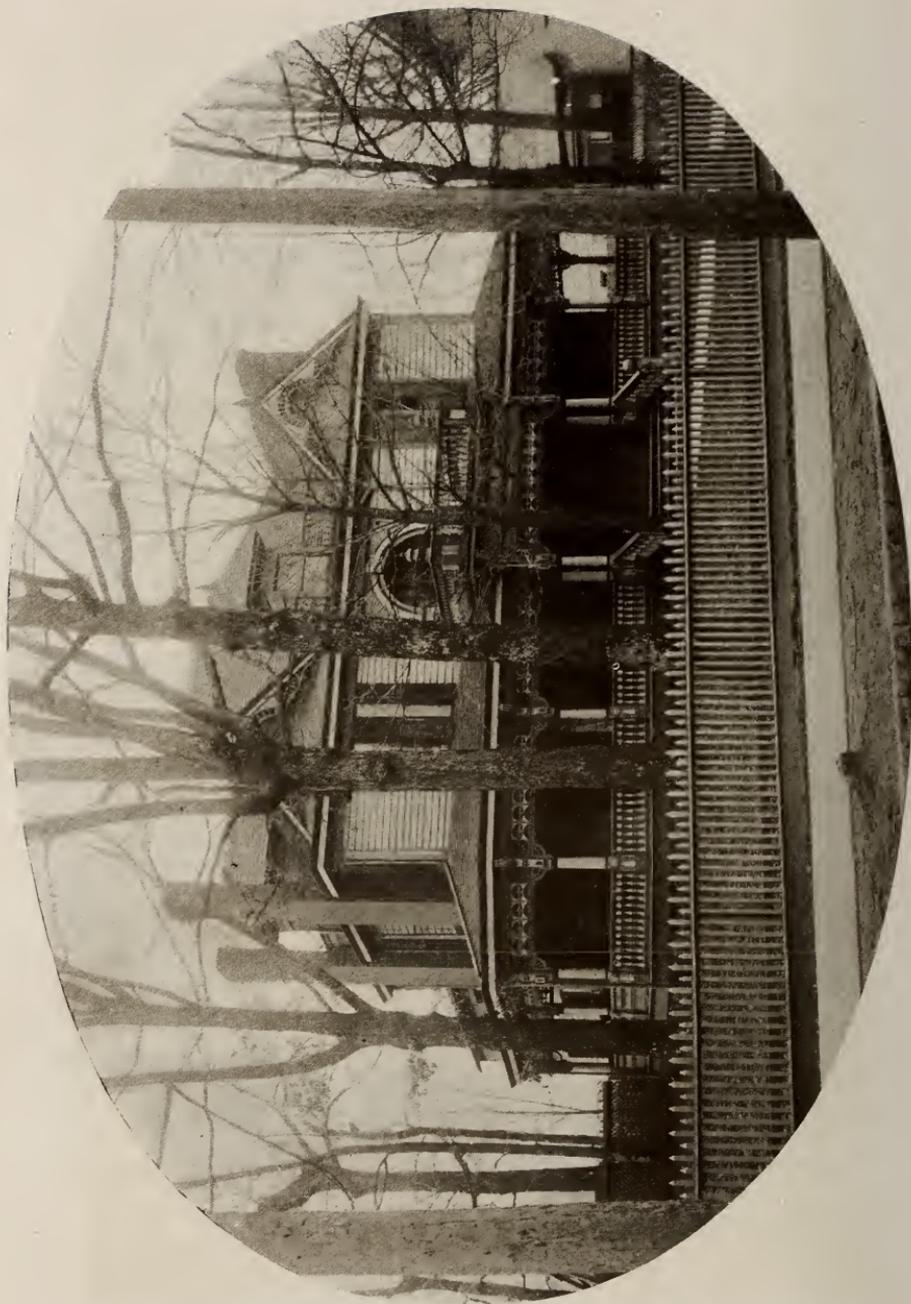


Residence of Mr R. C. Charles

Elm St & English  
S. W corner



High Point Metallic Bed Company



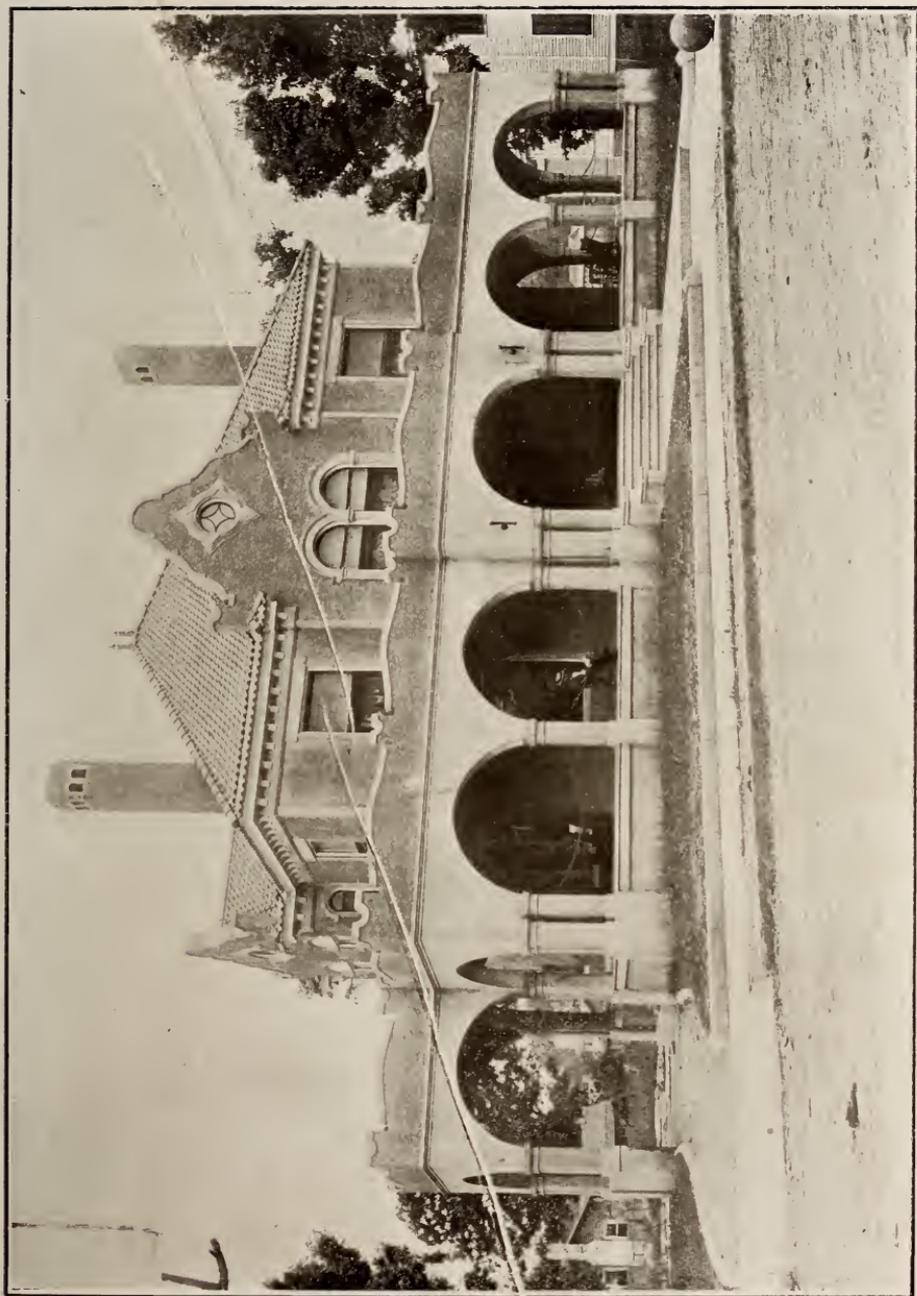
Residence of Mr. J. Ed. Kirkman



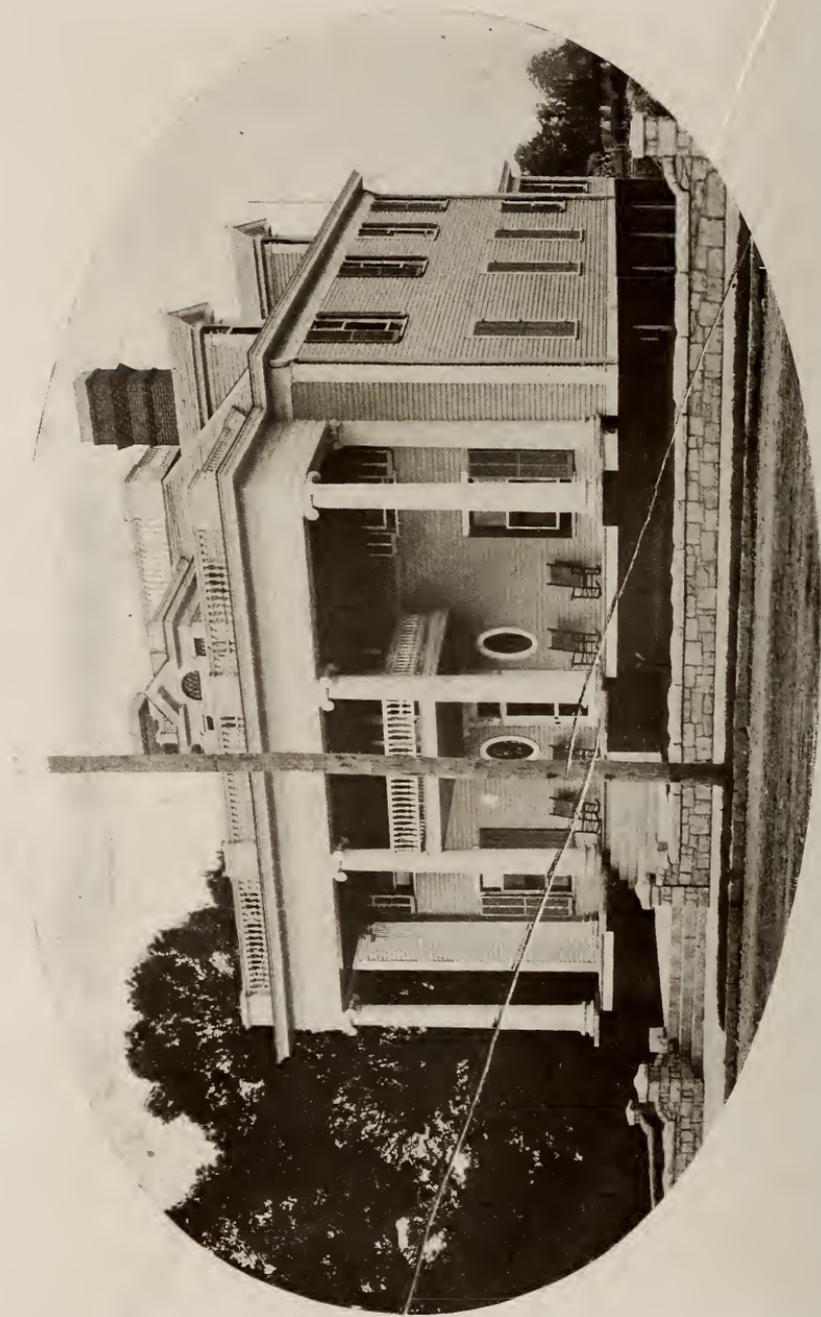
Residence of Mr. Frank Wineskie



Residence of Mr. Geo. A. Matton



Residence of Dr. W. G. Bradshaw

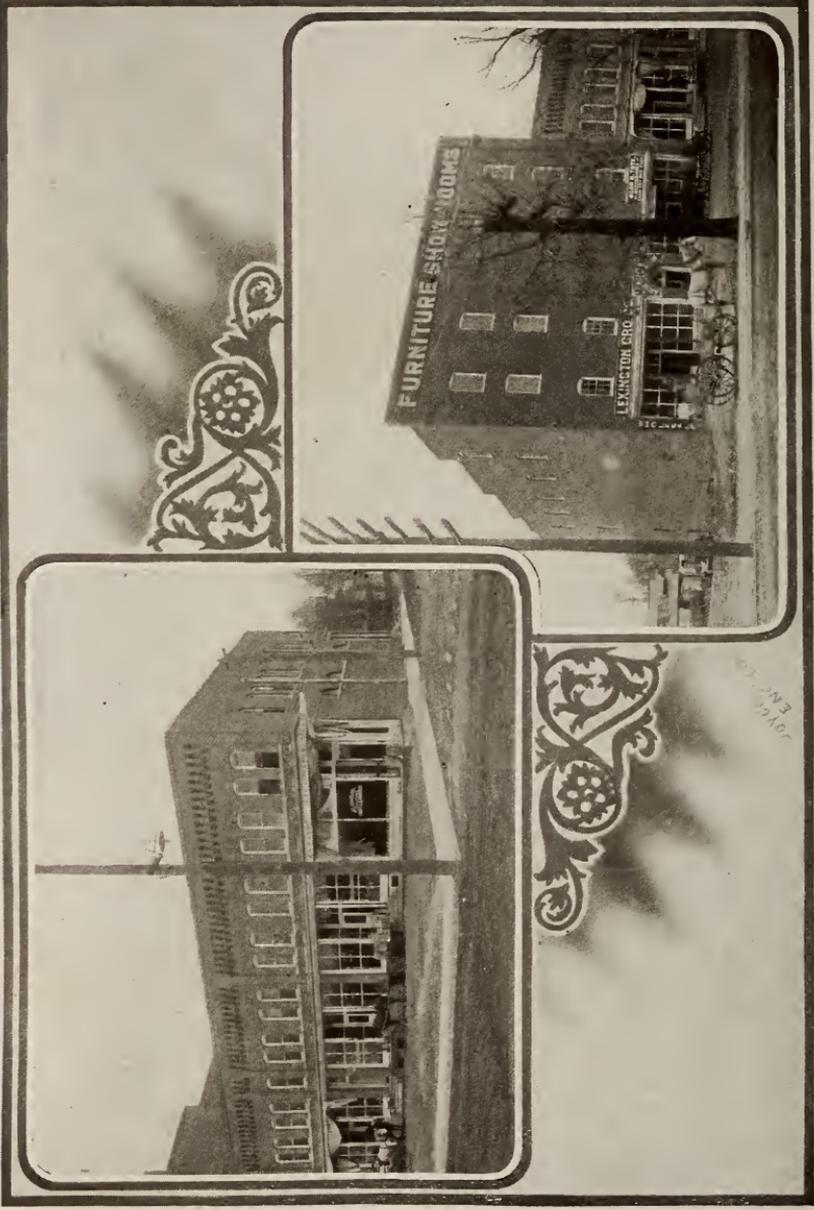


Residence of Mr. E. A. Bencini



Residence of Capt. A. M. Rankin

Brook St & Elm



Top—Brockett Flats. Bottom—Mattocks Building



Silk Mill, One of the Largest in the South



Looking Down North Main Street



Joyce Exp. Co.  
Wash. D.C.

Elwood Hotel, J. B. Rector, Proprietor



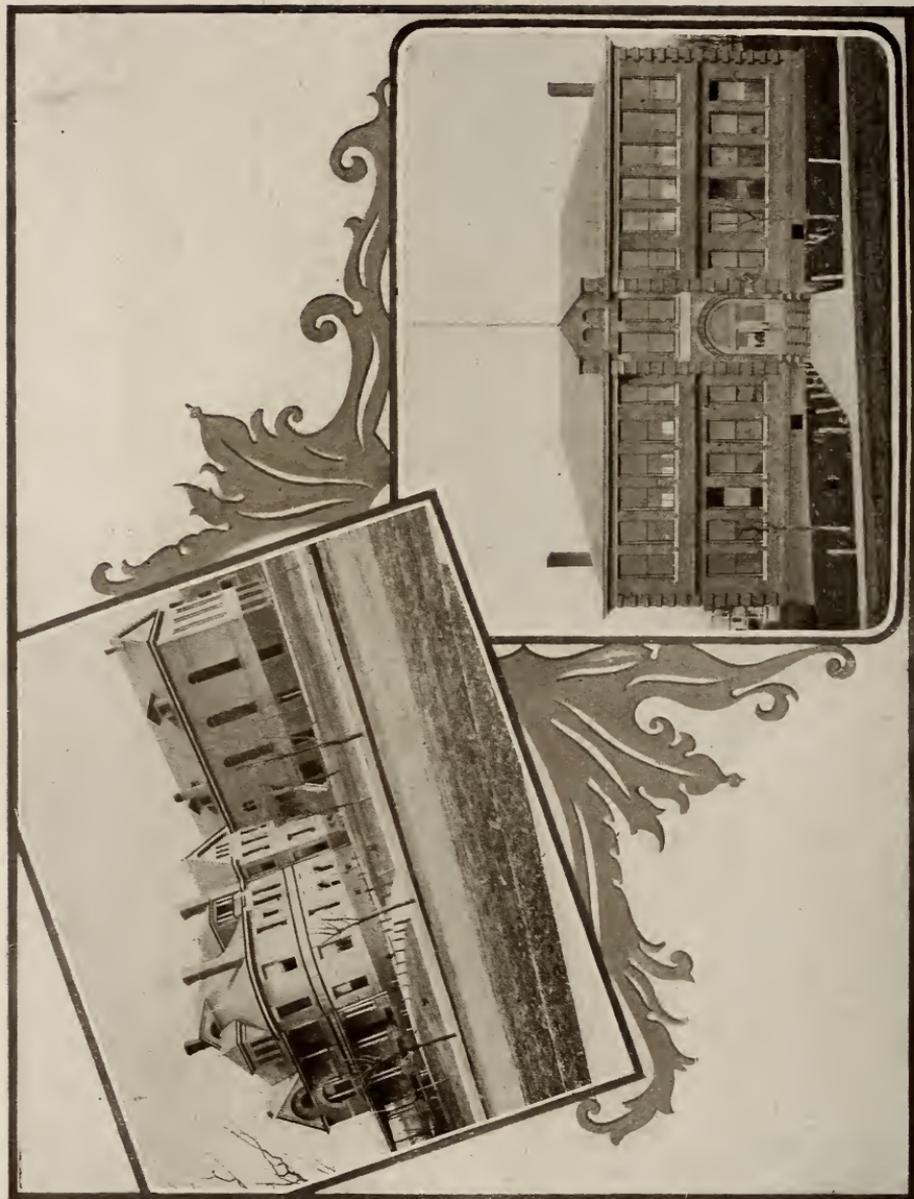
Scene on North Main Street



Home of the North State Telephone Co.



Residence of Mrs. J. A. Lindsay



South Main and Elm Street Graded Schools



Looking East Towards Factory District



Residence of Mr. H. A. Moffitt



Residence of Mr. J. Elwood Cox



North Main Street, Showing Car Line



High Point's Freight Depot

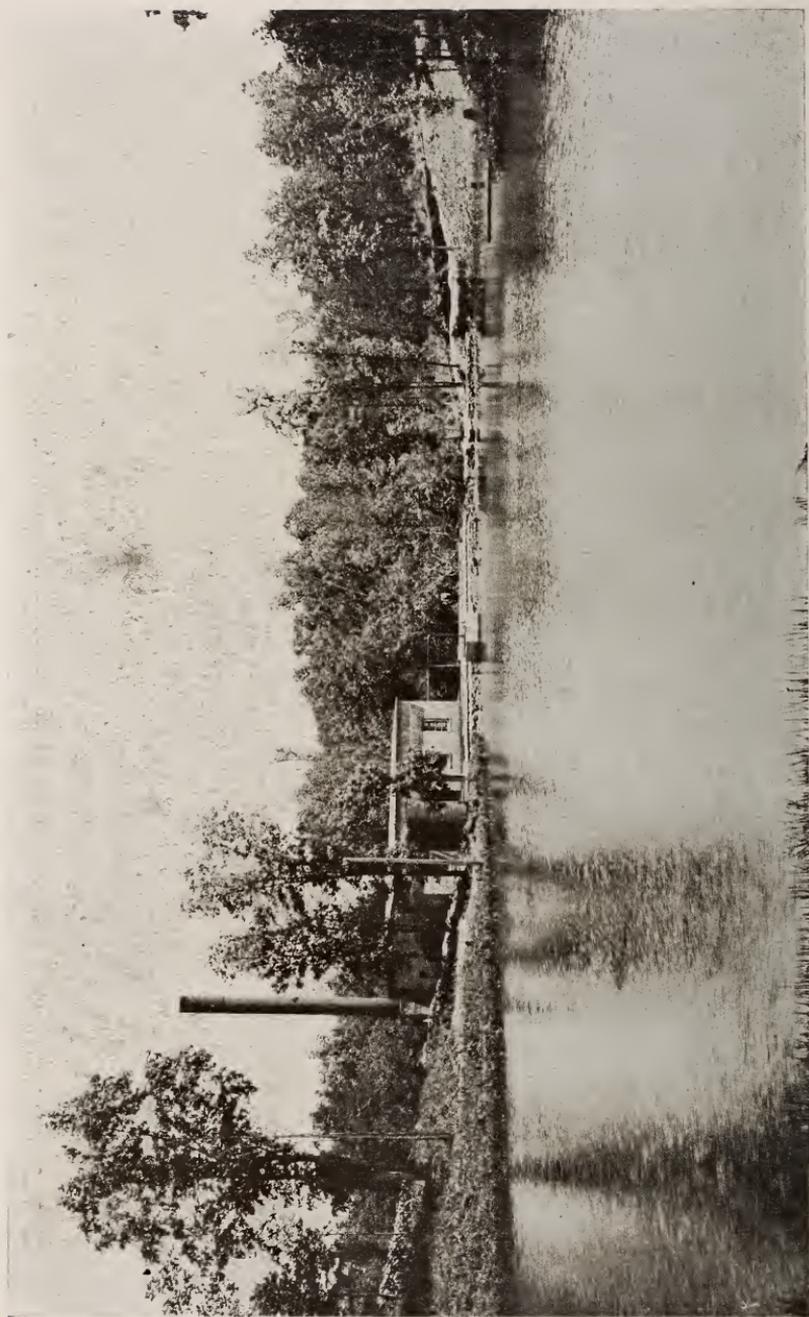


On South Main Street, Looking North



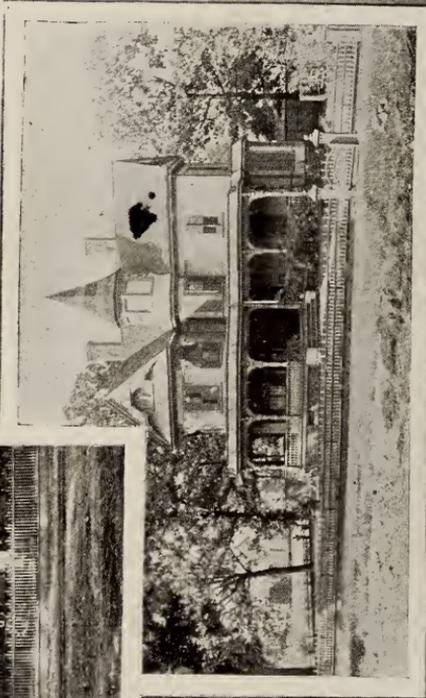
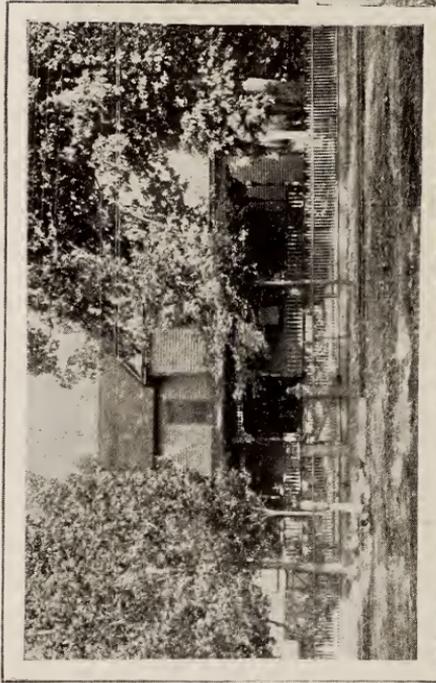
Scene on South Main Street

City Reservoir, Source of Water Supply





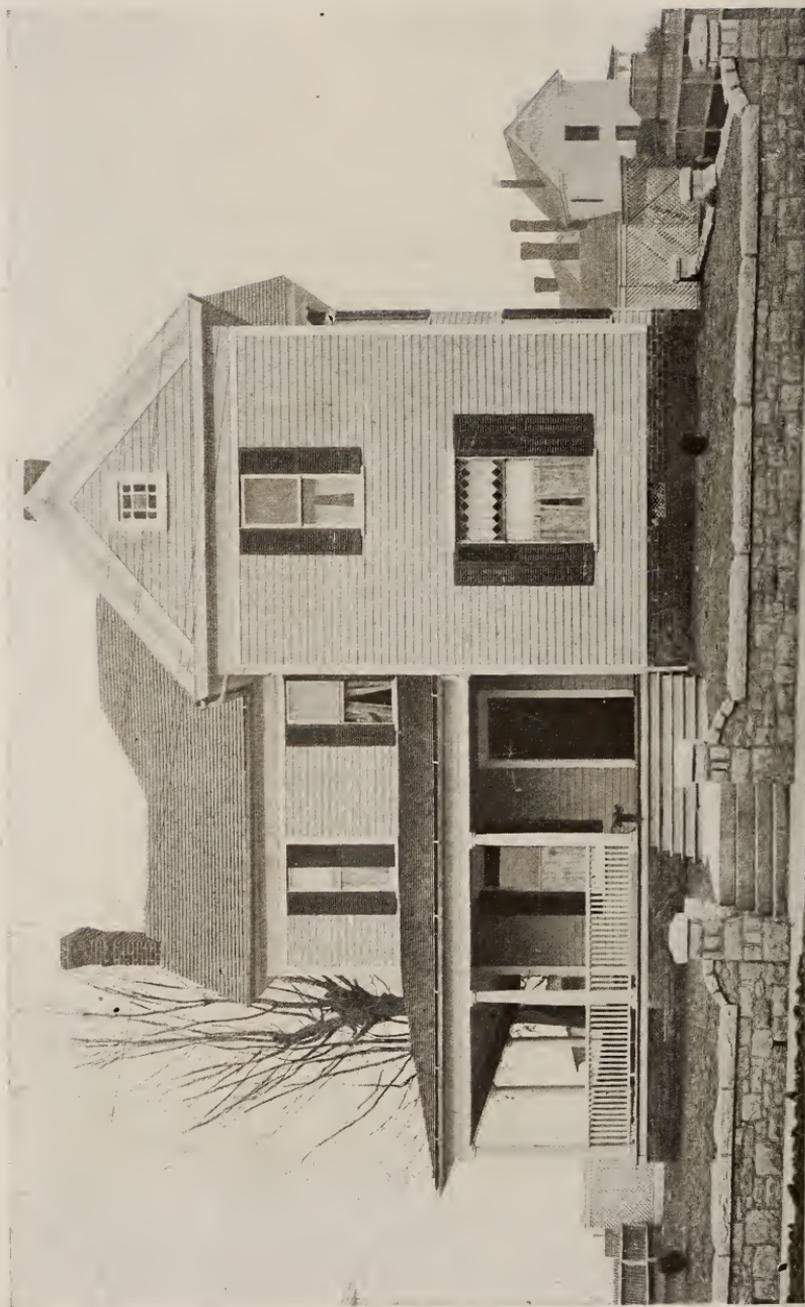
Residence of Mr. C. C. Muse



High Point Residences



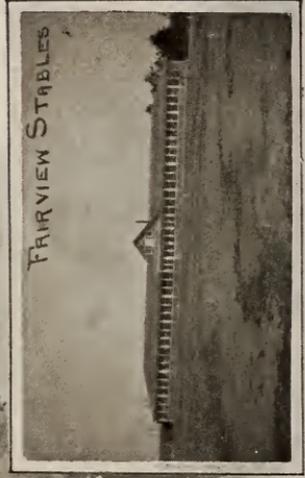
Residence of Mr. D. L. Clark



Residence of Mr. W. D. Burgess



Residence of Mr. B. A. Best



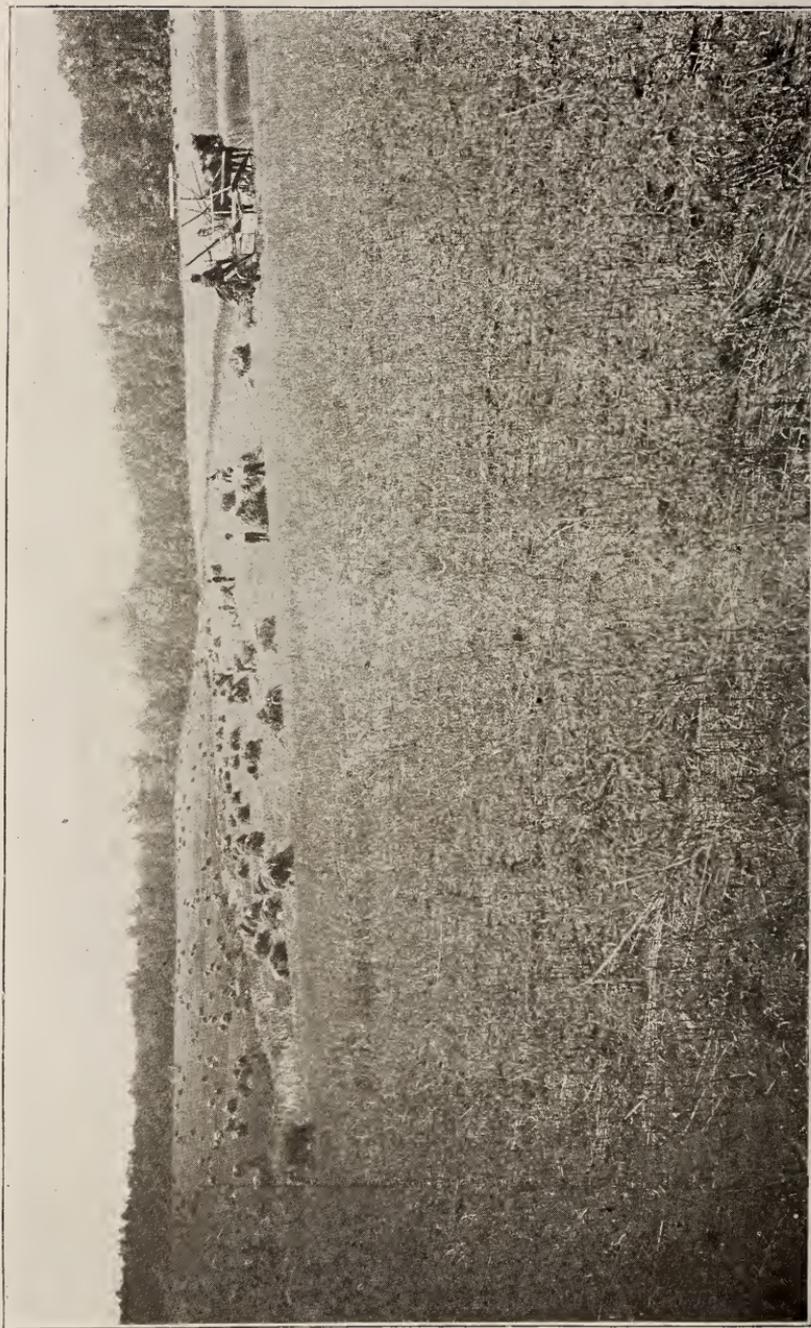
Scenes at Fairview Lodge



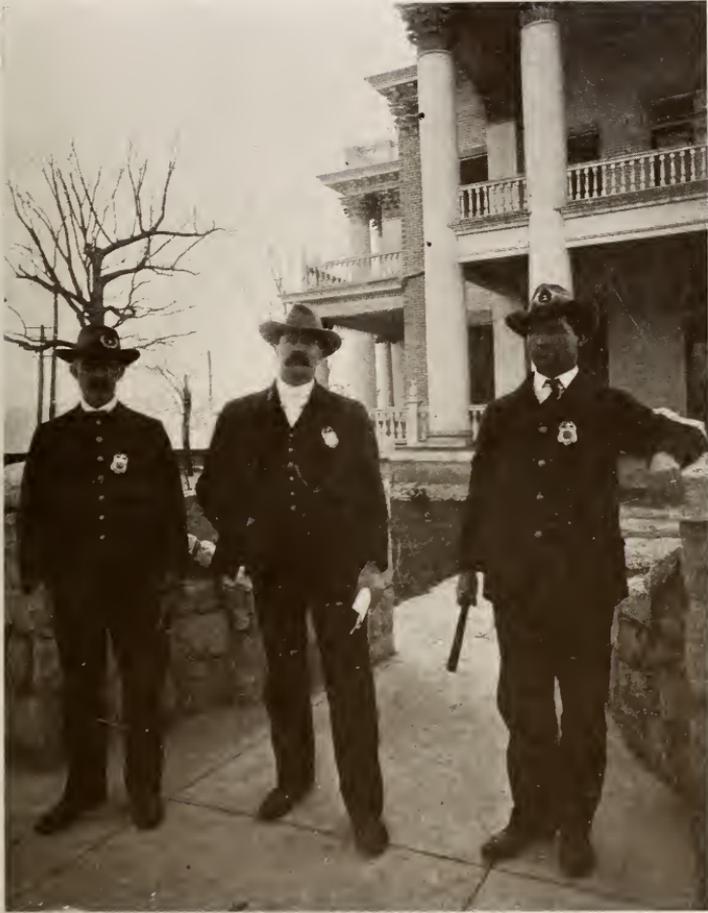
Residence of Mr. Wilber Jones



Interior of Ring Drug Company



Farm Scene Just Outside the Corporate Limits

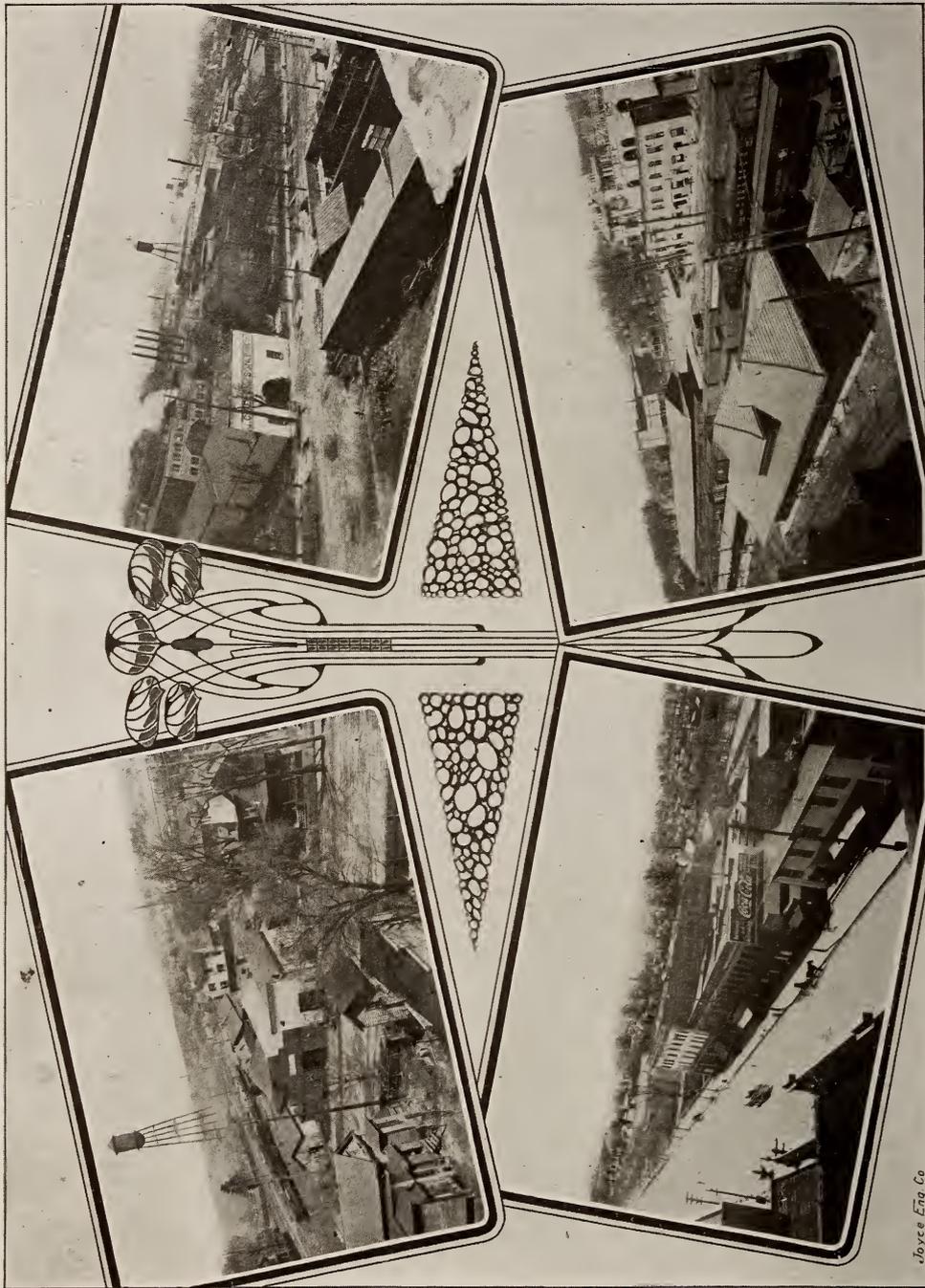


Police Officers, City of High Point  
Reading from Right to Left: Myers, Chief Gray, Lovelace



Trinity High School (Formerly Trinity College)

Pretty  
Sections  
in the  
Manufactur-  
ing  
City

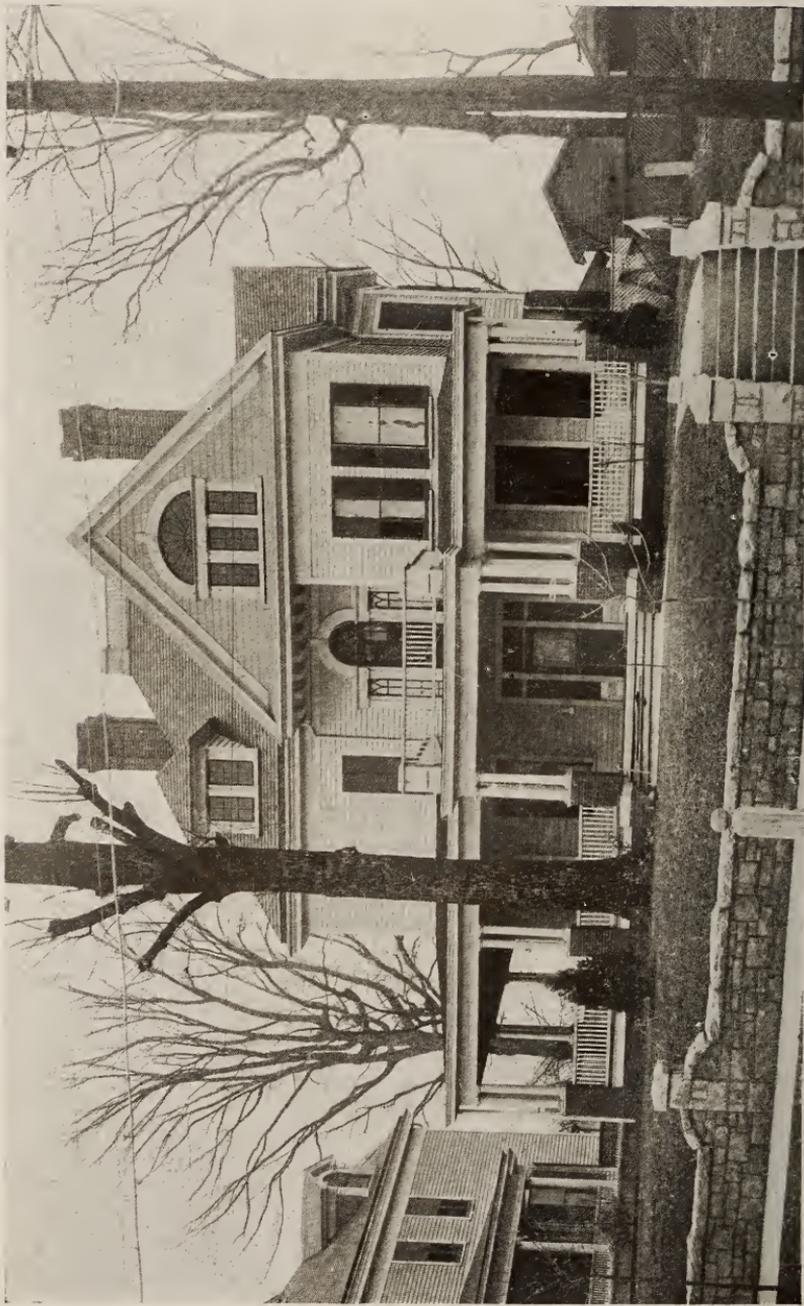




Residence of Mr. Carson Sinclair



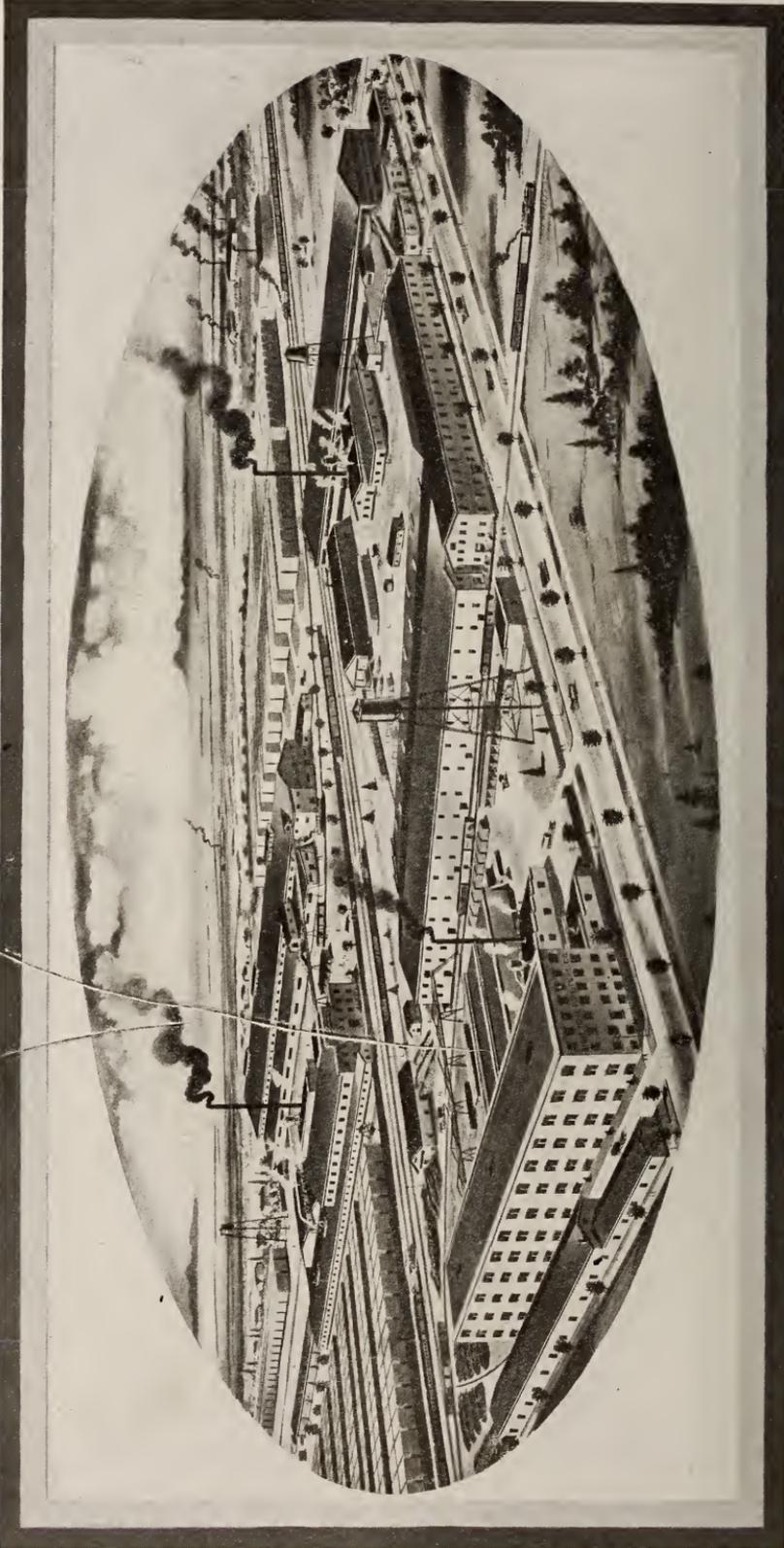
Blair's Dairy Wagon Starting on its Journey



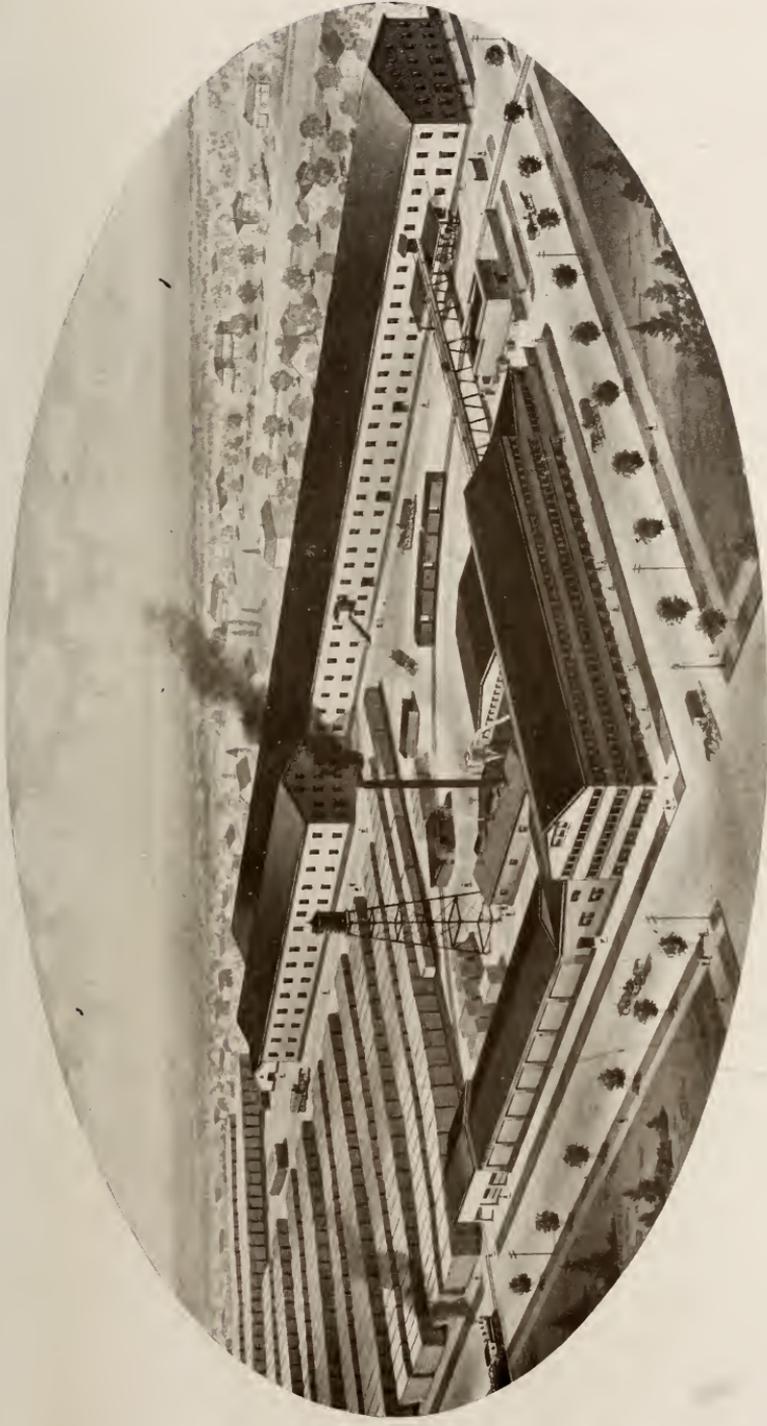
Residence of Dr. J. R. Reitzel



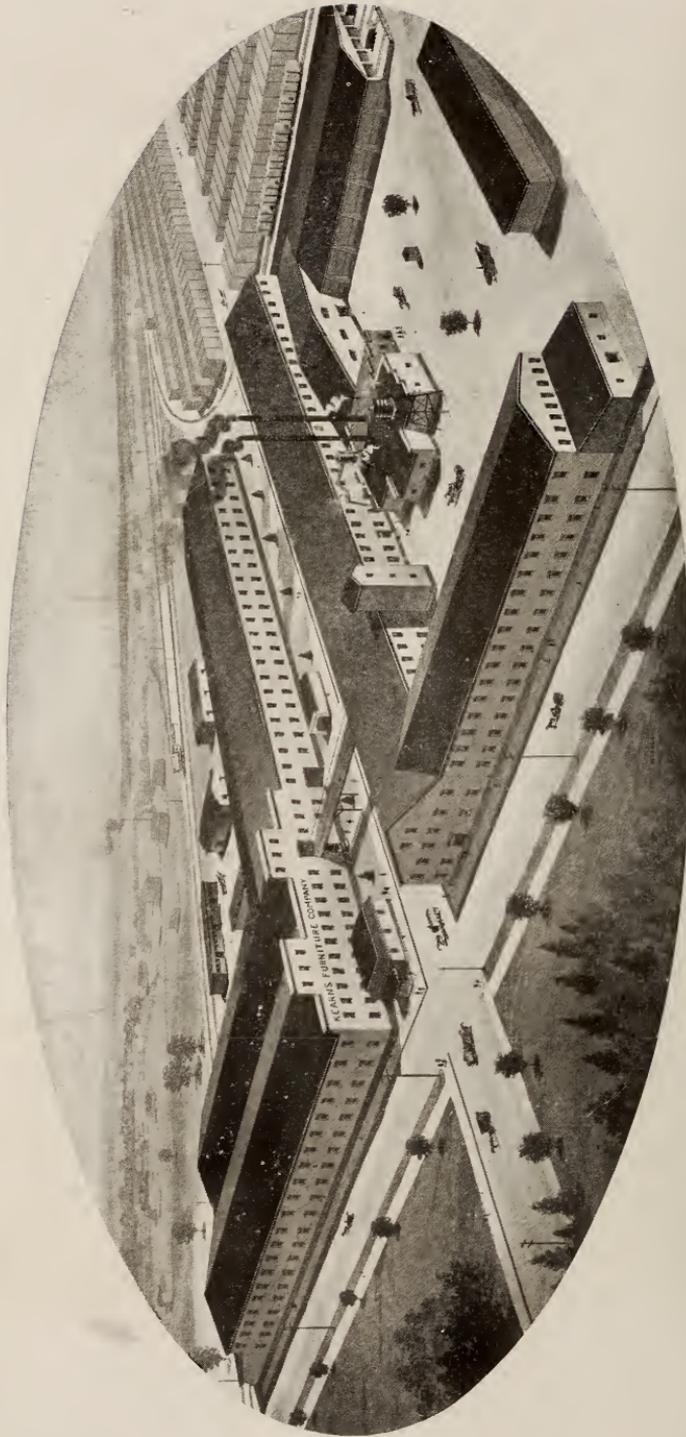
Residence of Mr. G. H. Kearns



Globe-Home Furniture Company



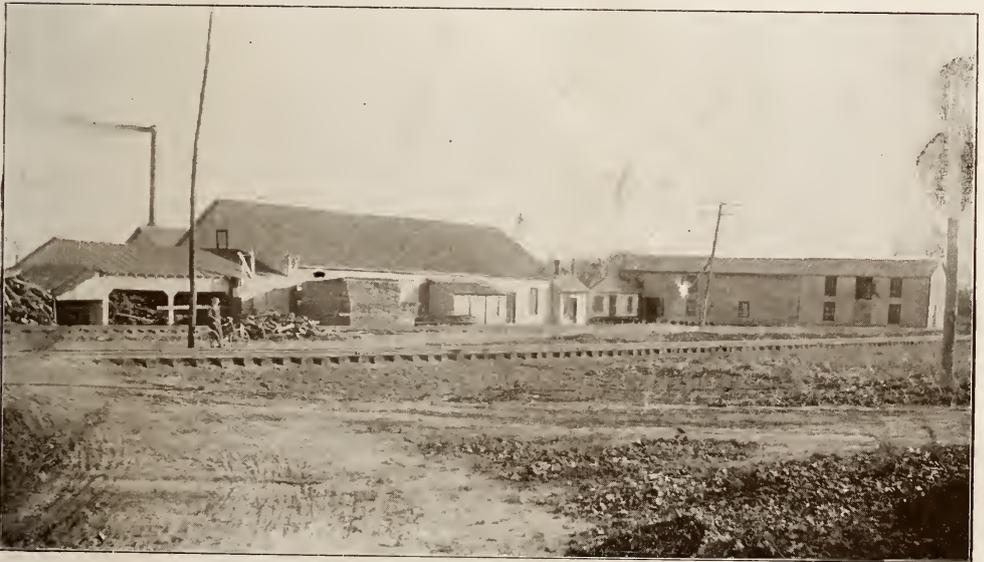
Welch Furniture Company



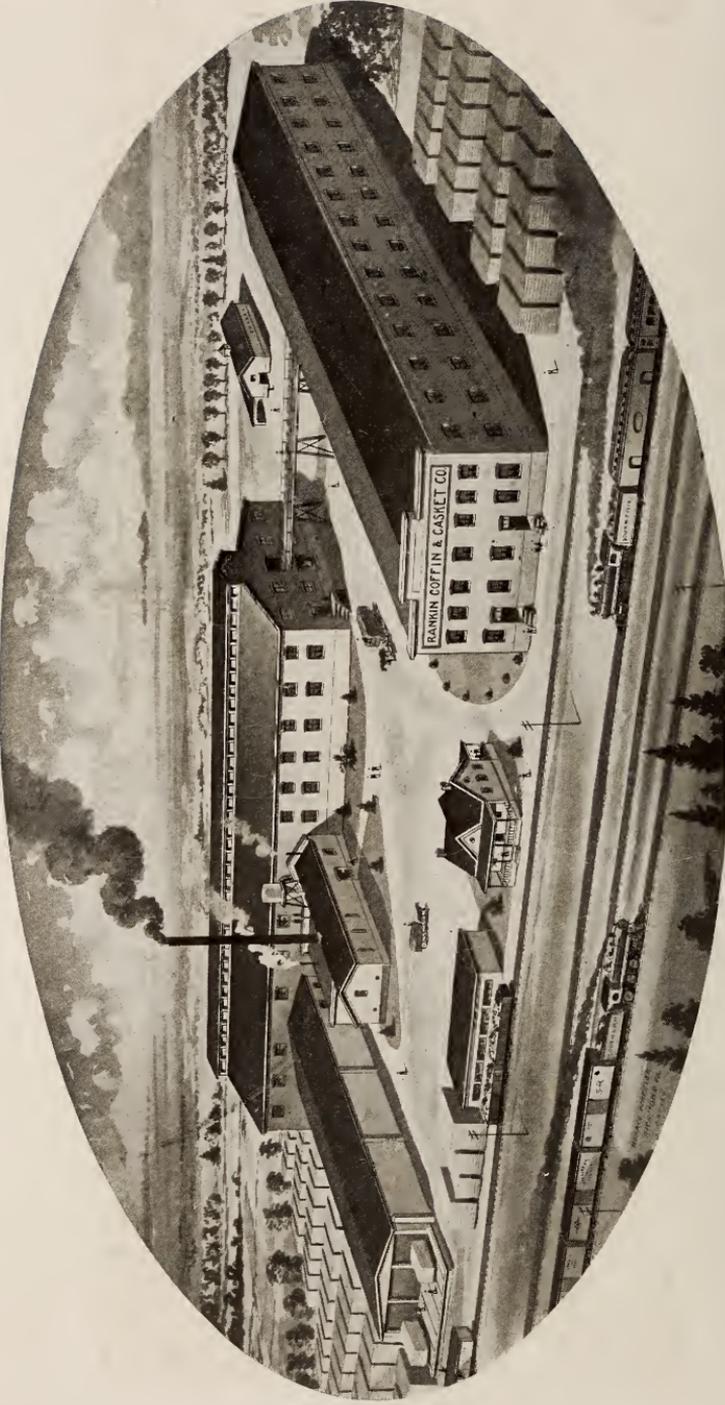
Kearns Furniture Company



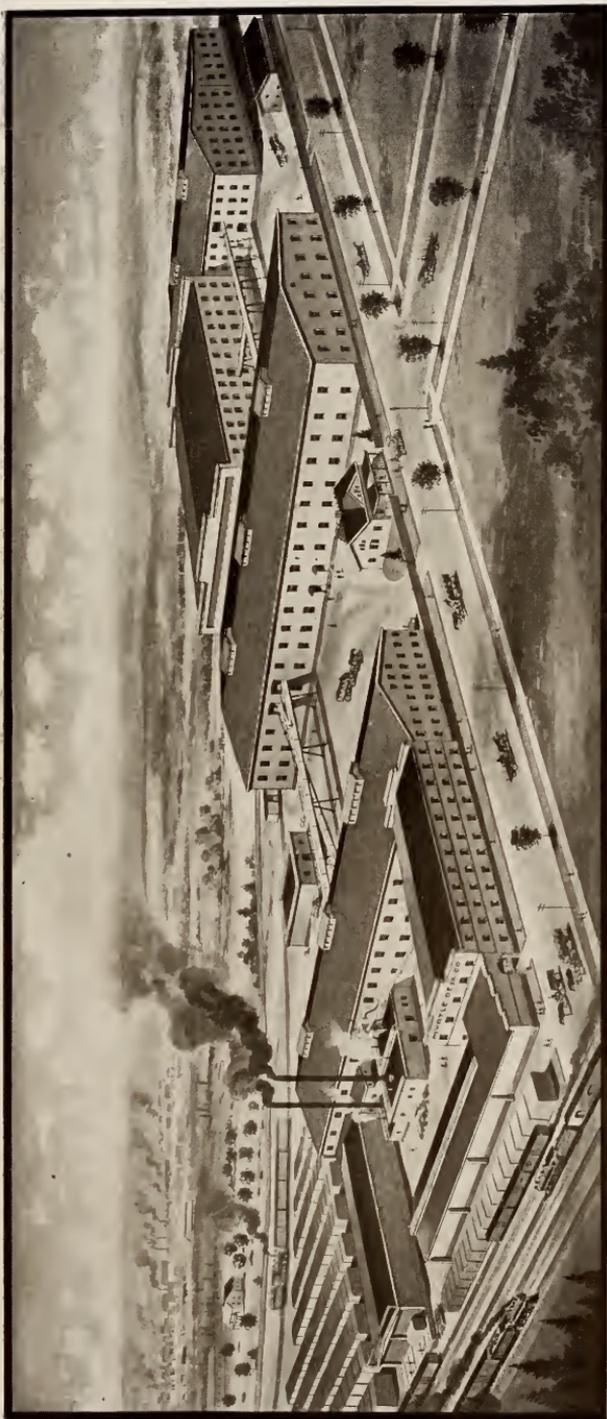
High Point Pants Company



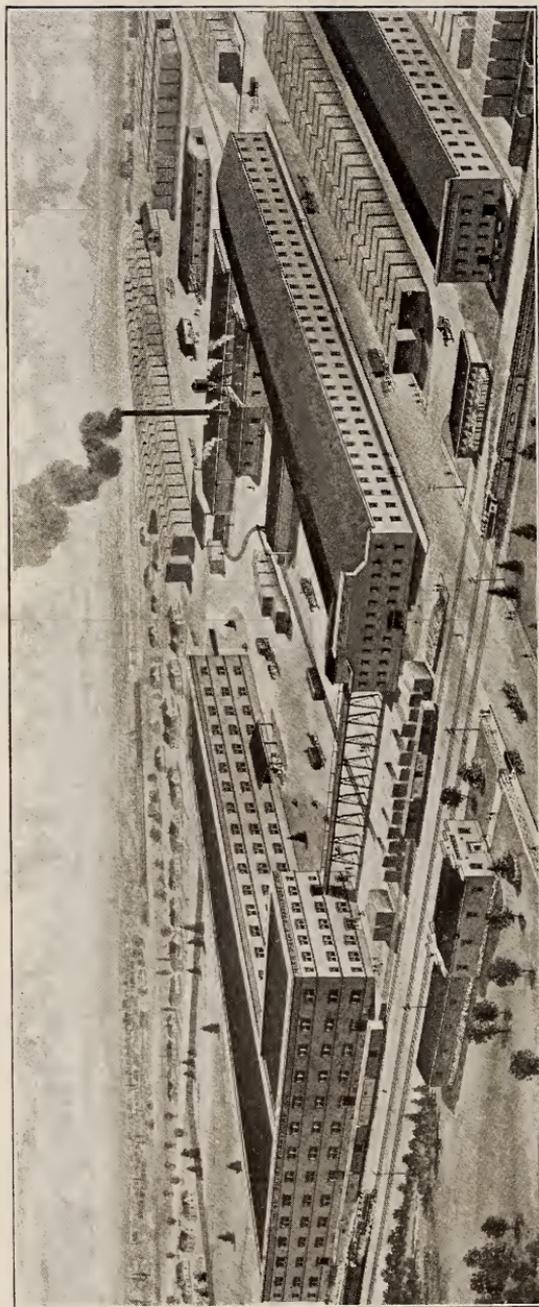
Alma Furniture Company



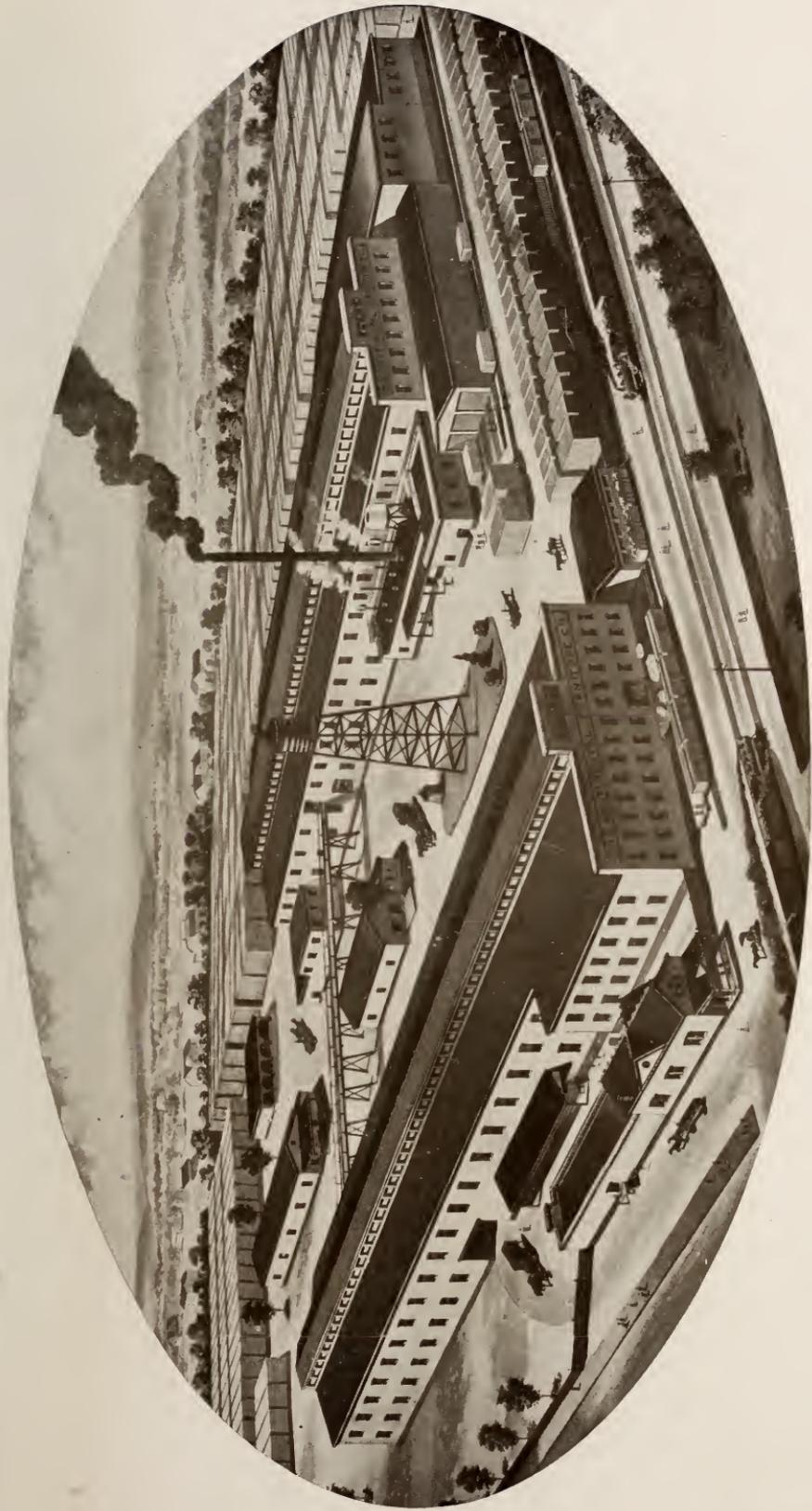
Rankin Coffin & Caasket Company



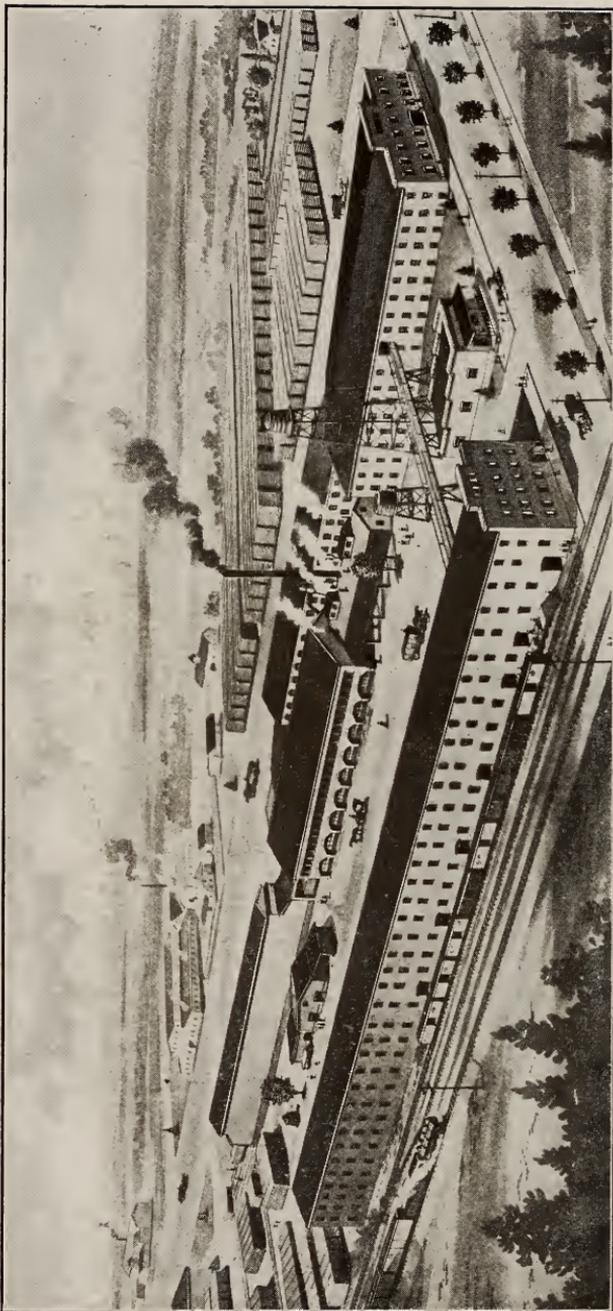
Myrtle Desk Company



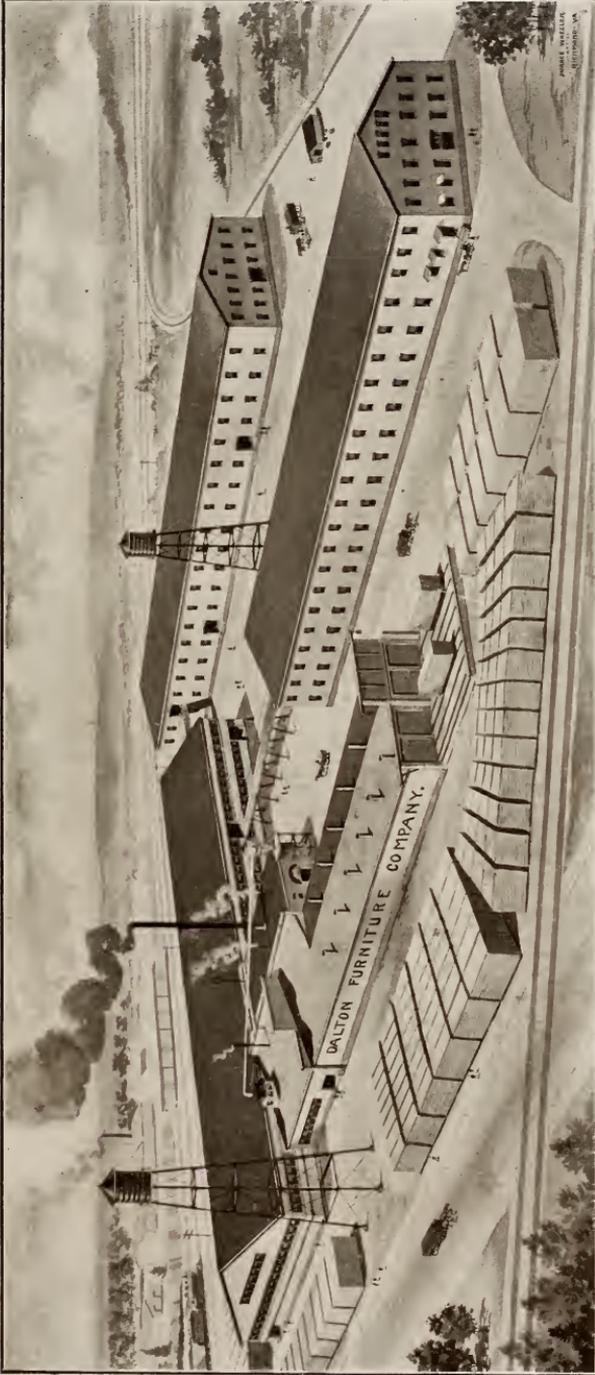
High Point Furniture Company



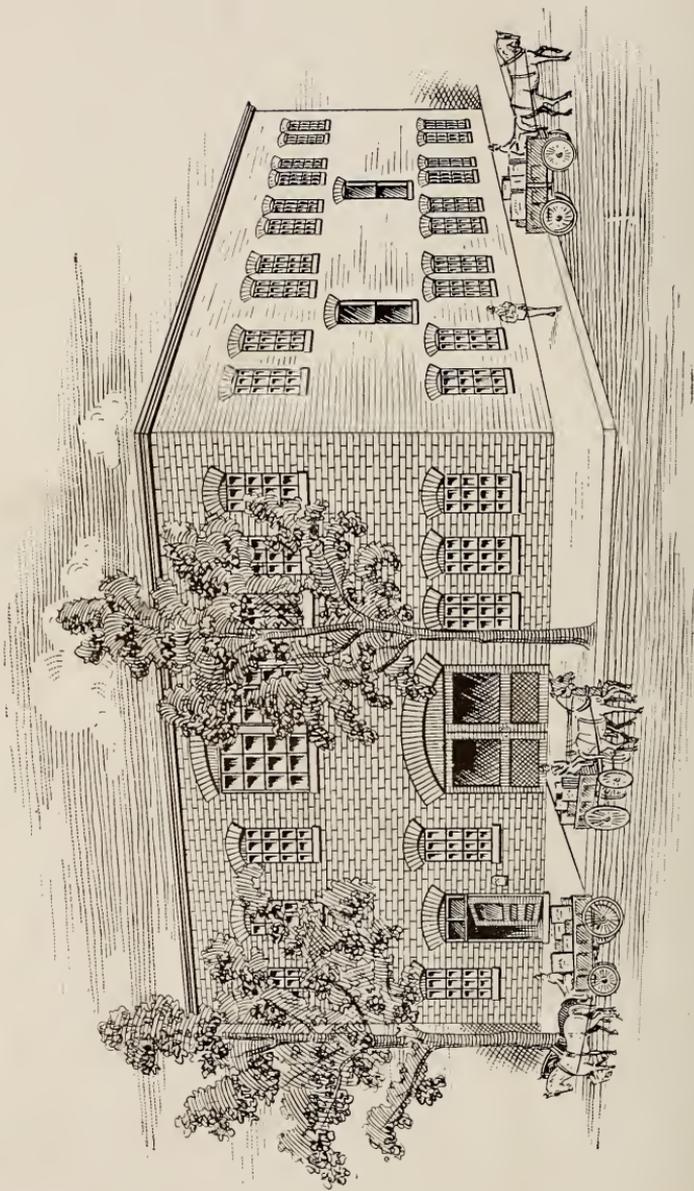
The Continental Furniture Company



Tate Furniture Company



Dalton Furniture Company



Ferd. Ecker Glass Works



